



About Motorola

We are a global communications leader powered by a passion to invent and an unceasing commitment to advance the way the world connects. Our communication solutions allow people, businesses and governments to be more connected and more mobile.

Motorola (NYSE: MOT) has been at the forefront of communication inventions and innovations for more than 80 years. We have achieved extraordinary accomplishments along the way – such as making the equipment that carried the first words from the moon and leading the cellular communication revolution with the development of the world's first handheld cellular phone, the DynaTAC 8000x. More recently, Motorola has staked out a position at the forefront of 4G telecommunications. We hold a market-leading position in WiMAX deployments around the world. In 2008, we demonstrated the world's first WiMAX 802.16e mobile handoff and the industry's first over-the-air data sessions in the 700 MHz spectrum using the Long Term Evolution standard, the next evolution of mobile broadband.

With the rapid convergence of fixed and mobile broadband Internet and the growing demand for next-generation mobile communication solutions, our mission is to lead the next wave of innovative products that meet the expanding needs of our customers around the world. The trends toward media mobility, ubiquitous connectivity, and wireless flexibility coupled with mobile lifestyles and business continue to expand. Today, Motorola has a portfolio of technologies, solutions and services – including wireless handsets, wireless accessories, digital entertainment devices, wireless access systems, voice and data communications systems, and enterprise mobility products. We operate in numerous countries around the globe, tapping the creativity of diverse cultures and individuals. And we demonstrate each day, at every site and in all that we do, that doing business and acting responsibly are not mutually exclusive endeavors.

Our history is rich. Our future is dynamic. We are Motorola and the spirit of invention is what drives us.



March 2009

Dear Fellow Shareholders:

In 2008, amidst the most challenging global economic environment in decades, Motorola delivered solid financial results in our Enterprise Mobility Solutions and Home & Networks Mobility businesses. We also moved forward on our strategy to reposition our Mobile Devices business. Across the company, we focused on the right markets, the right technologies and the right investments to grow our business for the future.

Over the past 80 years, Motorola has weathered tough macro environments and reinvented itself many times by being very focused on innovation and customers. We are doing so again. In 2009, we will prudently manage business fundamentals, maintain a strong balance sheet and invest in the technologies and market segments we serve.

In 2008, we announced that we were pursuing the creation of two independent, publicly traded companies. Due to the weakened global economic environment and dislocation in the financial markets, as well as changes underway in our Mobile Devices business, we announced that we were no longer targeting the third quarter of 2009 to complete the separation. Nonetheless, we have made progress on various elements of our separation plan and remain committed to creating two independent companies.

Business review

The Enterprise Mobility Solutions and Home & Networks Mobility businesses that make up our Broadband Mobility Solutions organization continue to be substantial franchises with leadership positions in many markets that are shaping the communications landscape of the 21st century.

Our Enterprise Mobility Solutions business performed well and grew in key international markets. In a time of tight infrastructure budgets, our mission-critical communication solutions remain a top-priority for homeland security and public safety customers. In enterprise, our products address the need for converged enterprise communications and productivity enhancing solutions.

Our Home & Networks Mobility business continues to lead in market share in digital entertainment devices for cable and IPTV deployments. We also provide fully integrated and customizable media solutions to deliver personalized, rich media experiences to the consumer. Our strategy to make 'broadband everywhere' a reality no matter the network topology continues to pan out around the globe. And we are helping customers optimize their networks to reduce cost and maximize bandwidth for their subscribers, which makes richer, more personalized media both portable and secure for consumers.

Our vision for the Mobile Devices business is to be a profitable, leading supplier of wireless handsets. We have taken actions to reduce the size and cost structure of the business, including actions to simplify handset platforms and enhance the product portfolio. New products that we plan to introduce are already getting positive feedback from several key customers. We have also increased our focus on priority markets, including the Americas and parts of Asia. We will build on

continued –

our initial progress as we continue our efforts to improve time to market and deliver compelling new products and mobile experiences to consumers.

We responded quickly to the global economic downturn in the latter half of 2008 with tough decisions to conserve cash and reduce costs through workforce reductions, employee benefit and compensation changes and facility rationalization. In 2009, we will continue to focus on our cost structure to help improve our financial performance.

Looking forward

Key objectives for 2009 include both near and longer-term perspectives. Clearly, we must execute on our operating plans to optimize business results in the midst of a very challenging economic climate. We also must prudently invest for the future to position ourselves for opportunities that will come with the next growth cycle.

During 2009 we will focus on:

- Listening to customers and creating value — We have long-standing relationships with our customers, who depend upon an innovative partner to anticipate emerging trends and collaborate on technology roadmaps. We are committed to helping all of our customers succeed.
- Differentiating our products through innovation and experiences — Our unique combination of technology, design and functionality create high-value end-to-end solutions for our customers. We will take a leadership role in emerging consumer and enterprise demand trends and technology transitions through prioritized investments and an uncompromising commitment to quality.
- Expanding our brand strength — Motorola enjoys one of the most recognized brands in the world. We will continue leveraging our global brand across our Broadband Mobility Solutions businesses as well as Mobile Devices.
- Demonstrating our corporate responsibility — We believe that *doing business* and *doing the right thing* are not mutually exclusive for responsible companies. We will continue to invest in our communities through our support for education and the volunteer efforts of our employees. We will further reduce our environmental impact through expanding recycling programs, reducing our carbon footprint and developing products like the MOTO™ W233 Renew handset, our new mobile phone made from recycled plastic water bottles.

It is through the hard work of our people and their dedication to our customers that we will meet our objectives and continue to advance the way the world connects. In doing so, we will provide a path for profitable growth and improved results for our business and our shareholders.

Regards,



A handwritten signature in black ink, appearing to read 'Greg Brown'.

Greg Brown
Co-CEO, Motorola
CEO, Broadband Mobility Solutions



A handwritten signature in black ink, appearing to read 'Sanjay Jha'.

Sanjay Jha
Co-CEO, Motorola
CEO, Mobile Devices

MOTOROLA, INC.
2008
FORM 10-K

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2008

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission File number 1-7221

MOTOROLA, INC.

(Exact name of registrant as specified in its charter)

DELAWARE
(State of Incorporation)

36-1115800
(I.R.S. Employer Identification No.)

1303 East Algonquin Road, Schaumburg, Illinois 60196

(Address of principal executive offices)

(847) 576-5000

(Registrant's telephone number)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, \$3 Par Value per Share	New York Stock Exchange Chicago Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of voting and non-voting common equity held by non-affiliates of the registrant as of June 28, 2008 (the last business day of the Registrant's most recently completed second quarter) was approximately \$16.7 billion (based on closing sale price of \$7.35 per share as reported for the New York Stock Exchange-Composite Transactions).

The number of shares of the registrant's Common Stock, \$3 par value per share, outstanding as of January 31, 2009 was 2,276,565,942.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement to be delivered to stockholders in connection with its Annual Meeting of Stockholders to be held on May 4, 2009, are incorporated by reference into Part III.

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PART I

Throughout this 10-K report we “incorporate by reference” certain information in parts of other documents filed with the Securities and Exchange Commission (the “SEC”). The SEC allows us to disclose important information by referring to it in that manner. Please refer to such information.

We are making forward-looking statements in this report. In “Item 1A: Risk Factors” we discuss some of the risk factors that could cause actual results to differ materially from those stated in the forward-looking statements.

“Motorola” (which may be referred to as the “Company,” “we,” “us,” or “our”) means Motorola, Inc. or Motorola, Inc. and its subsidiaries, or one of our segments, as the context requires. “Motorola” is a registered trademark of Motorola, Inc.

Item 1: Business

General

We provide technologies, products and services that make a broad range of mobile experiences possible. Our portfolio includes wireless handsets, wireless accessories, digital entertainment devices, wireless access systems, voice and data communications systems, and enterprise mobility products. With the rapid convergence of fixed and mobile broadband Internet and the growing demand for next-generation mobile communications products by people, businesses and governments, we are focused on high-quality, innovative products that meet the expanding needs of our customers around the world.

We operate in the following businesses:

- The **Mobile Devices** business designs, manufactures, sells and services wireless handsets with integrated software and accessory products, and licenses intellectual property.
- The **Home and Networks Mobility** business designs, manufactures, sells, installs and services: (i) digital video, Internet Protocol video and broadcast network interactive set-tops, end-to-end video delivery systems, broadband access infrastructure platforms, and associated data and voice customer premise equipment to cable television and telecom service providers, and (ii) wireless access systems, including cellular infrastructure systems and wireless broadband systems, to wireless service providers.
- The **Enterprise Mobility Solutions** business designs, manufactures, sells, installs and services analog and digital two-way radio, voice and data communications products and systems for private networks, wireless broadband systems and end-to-end enterprise mobility solutions to a wide range of enterprise markets, including government and public safety agencies, as well as retail, energy and utilities, transportation, manufacturing, healthcare and other commercial customers.

Motorola is a corporation organized under the laws of the State of Delaware as the successor to an Illinois corporation organized in 1928. Motorola’s principal executive offices are located at 1303 East Algonquin Road, Schaumburg, Illinois 60196.

Business Segments

We report financial results for the following three operating business segments:

Mobile Devices Segment

The Mobile Devices segment (“Mobile Devices” or the “segment”) designs, manufactures, sells and services wireless handsets with integrated software and accessory products, and licenses intellectual property. In 2008, the segment’s net sales represented 40% of the Company’s consolidated net sales.

Principal Products and Services

Our wireless subscriber products include wireless handsets and related software and accessory products. We also sell and license our intellectual property. We market our products globally to carriers and consumers through direct sales, distributors, retailers and, in certain markets, through licensees.

Our Industry

Total industry shipments of wireless handsets (also referred to as industry “sell-in”) increased to approximately 1.2 billion units in 2008, a 5% increase compared to 2007. Demand from new subscribers was strong in emerging markets, led by India and China. During the second half of 2008, a global economic downturn impacted the wireless handset industry, resulting in the slowing of end-user demand.

The ongoing downturn in the global economy has many industry forecasters predicting a challenging 2009 for the wireless handset industry, with many predicting industry handset unit shipments to decline approximately 10% for the full year 2009 compared to 2008. This would be the first decline in annual industry handset unit shipments since 2001. The expected decline would be a result of both slowing growth in the emerging markets and lower replacement sales in highly-penetrated markets.

Beyond 2009, we expect growth to return to the wireless handset industry. We believe growth rates will be in the mid single digits for the years 2010 and 2011, compared to the 15% CAGR experienced by the industry from 2004 through 2008. Although slowing, growth is expected to continue to be driven primarily by demand from new subscribers in emerging markets and replacement sales from the current subscriber base. As growth in the overall industry for mobile wireless handsets slows, we expect smartphones (devices that primarily have an open operating system and provide the opportunity to develop and run native applications) to be the fastest growing market segment.

Our Strategy

Motorola seeks to be a leading supplier of wireless handsets and mobile experiences to customers globally. To accomplish this objective, our strategy is focused on simplifying product platforms, enhancing our mid- and high-tier product portfolio, and strengthening our position in priority markets. We have taken significant actions in 2008 to simplify our wireless handset platforms and enhance our product portfolio, while reducing the size and cost structure of the Mobile Devices business. These actions will accelerate our speed to market with new products, allow us to offer richer consumer experiences and improve our financial performance.

Simplifying product platforms is an essential component of our overall strategy. We have reduced the number of product platforms that we support, increasing our emphasis on 3G and smartphone devices and maintaining our focus on CDMA and iDEN. We are implementing aggressive plans to rationalize both hardware and software platforms in order to reduce the complexity of our product platforms and system architectures. Our hardware platforms will leverage fewer chipset suppliers for our handsets. In addition, our software platforms will focus on Android (a Google-developed, royalty-free platform), Windows Mobile (a Microsoft platform) and P2K (a Motorola internal, proprietary platform). We will also continue to focus on our proprietary iDEN technology and the CDMA software platforms. CDMA and iDEN are technologies in which our segment has traditionally maintained a strong market share position. Success in these technologies also aligns with our focus on priority markets. These steps will provide Mobile Devices with the ability to streamline our portfolio, emphasizing product development and innovation, while also addressing the changing marketplace.

As the market evolves to reflect the emergence of converged wireless devices, mobile internet, social networking, navigation and messaging, the shift from “voice-centric” devices to “data-centric” devices is expected to continue. These devices, which include smartphones, deliver unique consumer experiences and require complete “end-to-end” solutions that incorporate various applications and services. By utilizing the smartphone platforms, we will provide a broad array of devices, targeted at delivering computer-like functionality, such as web browsing and email, in both our mid- and high-tier offerings. Over the next 12 to 18 months our primary smartphone development will be based on the Android operating system. As new generations of Windows Mobile enter the market, we intend to increase our focus on this platform as well. We will also leverage relationships with partners and developers in order to provide the necessary applications and services to support the “end-to-end” solutions desired by our consumers. We intend to utilize our experience with the Linux / Java platform and leverage our assets from previous Linux/Java investments, to deliver compelling applications and user experiences, such as more highly integrated social networking experiences.

In addition to our portfolio streamlining and enhancement efforts, over the next year we will also increase our focus in priority markets. These markets will include North America, Latin America and parts of Asia, including China. Historically, these are regions in which we have experienced strong market share and brand position. Additionally, these regions have represented a significant portion of the segment’s overall business. We will also continue to leverage our brand position in these markets. In other geographies, we will prioritize and make

investments commensurate with the competitiveness of our portfolio. Longer term, we plan to compete in all major markets.

Along with our mobile handset initiatives, we have also increased focus in our accessories portfolio to deliver complete mobile experiences and to complement the features and functionalities of wireless handsets. Expanding our accessory compatibility across all brands of wireless handsets and Bluetooth-enabled devices, as well as into spaces such as navigation, will provide greater opportunities for growth.

We continue to invest in next-generation technologies for wireless devices based on WiMAX, High-Speed Downlink Packet Access (“HSDPA”) and Long-Term Evolution (“LTE”). We believe a strong intellectual property portfolio is critical to our long-term success and to ensuring that we maintain a favorable strategic position that demonstrate unique experiences and value for consumers. In application services, we continue to work with third parties to improve upon and develop our services and applications, which will deliver rich experiences to the customer. Motorola is committed to investing in evolving technologies to ensure that we continue to deliver enhanced and differentiated wireless handset experiences to consumers.

Customers

The segment has several large customers located throughout the world. In 2008, aggregate net sales to the segment’s five largest customers represented approximately 41% of the segment’s net sales. The loss of one or more of these customers could have a material adverse effect on the segment’s business. In addition to selling directly to carriers and operators, our Mobile Devices business also sells products through a variety of third-party distributors and retailers, which account for approximately 24% of the segment’s net sales.

Uncertainty about current and future global economic conditions may cause, and in some cases has caused, our customers to maintain tighter inventory management. We experienced this beginning in the fourth quarter of 2008 and expect this trend to continue into 2009, which could impact the timing of future sales.

The U.S. market continued to be the segment’s largest individual market, accounting for approximately 44% of the segment’s net sales in 2008, compared to approximately 46% of the segment’s net sales in 2007. Approximately 56% of the segment’s net sales in 2008 were to markets outside the U.S., the largest of which were Brazil, China and Mexico. Compared to 2007, the segment experienced sales declines in each of its four major sales regions: North America, the Europe, Middle East and Africa (“EMEA”) region, Asia and Latin America.

Competition

The segment believes its overall market share for the full year 2008 was approximately 8%, making it the fourth-largest worldwide supplier of wireless handsets on a full-year basis. For full year 2007, the segment’s overall market share was approximately 14%. We estimate our market share in the fourth quarter of 2008 to be approximately 6%, a decrease of approximately 6 percentage points versus the fourth quarter of 2007. The significant decrease was primarily driven by the segment’s limited product offerings in critical market segments, particularly 3G products, including smartphones, and very low-tier products.

The segment experiences intense competition in worldwide markets from numerous global competitors, such as Nokia, Samsung, LG and Sony-Ericsson. In 2008, the five largest handset manufacturers together held an aggregate market share of approximately 80%, compared to 83% at the end of 2007.

Smartphones emerged as a major product in the wireless handset market during 2008. Manufacturers with strong smartphone portfolios have benefited from this. Motorola is committed to enhancing its smartphone portfolio to compete more effectively and will focus on Android and Windows Mobile software platforms for these products, while also continuing to focus on our proprietary iDEN technology and the CDMA software platforms.

General competitive factors in the market for the segment’s products include: overall quality of user experience; design; time-to-market; brand awareness; technology offered; price; product features, performance, quality, delivery and warranty; the quality and availability of service; and relationships with key customers.

Payment Terms

The segment’s customers and distributors buy from us regularly with payment terms that are competitive with current industry practices. These terms vary globally and generally range from cash-with-order to 60 days.

Extended payment terms beyond 60 days are provided to certain customers on a limited basis. A customer's outstanding credit at any point in time is limited to a predetermined amount as established by the Company.

Regulatory Matters

Radio frequencies are required to provide wireless services. The allocation of frequencies is regulated in the U.S. and other countries, and limited spectrum space is allocated to wireless services. The growth of the wireless and personal communications industry may be affected if adequate frequencies are not allocated or, alternatively, if new technologies are not developed to better utilize the frequencies currently allocated for such use. Industry growth may also be affected by the cost of the new licenses required to use frequencies and any related frequency relocation costs.

The U.S. leads the world in spectrum deregulation, allowing new wireless communications technologies to be developed and offered for sale. Examples include wireless local area network systems, such as WiFi, and wide area network systems, such as WiMAX and LTE. Other countries have also deregulated portions of their available spectrum to allow deployment of these and other new technologies. In addition, Mobile WiMAX was approved in 2007 as a global IMT (International Mobile Telecommunications) standard. This action lays the foundation to further expand mobile WiMAX in key bands, making additional spectrum available globally. Deregulation may introduce new competition and new opportunities for Motorola and our customers.

In 2008, the Federal Communications Commission ("FCC") conducted its auction of 700 MHz band spectrum licenses in the United States. This spectrum can carry large amounts of data across long distances and penetrate walls easier than higher frequencies, enhancing in-building coverage. The spectrum is being recovered from television broadcast use as a result of the transition from analog to digital television. The spectrum was expected to be fully available for mobile operations as of February 17, 2009, however the date of the transition from analog to digital has been moved to June 12, 2009. This delay is not expected to significantly delay the deployment of services. However, any additional delays may have a greater impact on service deployment. The FCC has imposed open-access conditions that prevent the licensee from blocking devices or applications that are compatible with the network on approximately one-third of the 700 MHz spectrum that was auctioned. These conditions are intended to help foster innovation in handsets and applications. However, the actual impact of the new licenses remains unclear.

In January 2009, China's Ministry of Industry and Information Technology issued licenses for its 3G mobile data network to the three key operators in China. With the Company's focus on 3G products and smartphones and its focus on China as a high-priority market, we believe that we will benefit from the 3G transition in China.

Backlog

The segment's backlog was \$290 million at December 31, 2008, compared to \$647 million at December 31, 2007. This decrease in backlog is primarily due to a decline in customer demand, driven by the segment's limited product portfolio, as well as the global economic downturn. The 2008 backlog is believed to be generally firm and 100% of that amount is expected to be recognized as revenue in 2009. The forward-looking estimate of the firmness of such orders is subject to future events that may cause the amount recognized to change.

Intellectual Property Matters

Patent protection is extremely important to the segment's operations. The segment has an extensive portfolio of patents relating to its products, technologies and manufacturing processes. The segment licenses certain of its patents to third parties and generates revenue from these licenses. Motorola is also licensed to use certain patents owned by others. Royalty and licensing fees vary from year to year and are subject to the terms of the agreements and sales volumes of the products subject to licenses. The protection of these licenses is also important to the segment's operations. Reference is made to the material under the heading "Other Information" for additional information relating to patents and trademarks and research and development activities with respect to this segment.

Inventory, Raw Materials, Right of Return and Seasonality

The segment's practice is to carry reasonable amounts of inventory in manufacturing and distribution centers in order to meet customer delivery requirements in a manner consistent with industry standards. At the end of

2008, the segment had a lower inventory balance than at the end of 2007. The decrease reflects the continued decline in sales volumes during 2008.

Availability of materials and components required by the segment is relatively dependable, but fluctuations in supply and market demand could cause selective shortages and affect results. We currently source certain materials and components from single vendors. Any material disruption from a single-source vendor may have a material adverse impact on our results of operations. If certain key suppliers were to become capacity constrained or insolvent as a result of the ongoing global financial crisis, it could result in a reduction or interruption in supplies or an increase in the price of supplies and adversely impact the segment's financial results.

Natural gas, electricity, and, to a lesser extent, oil are the primary sources of energy required for the segment's manufacturing operations. Each of these resources are currently in generally adequate supply for the segment's operations. In addition, the cost to operate our facilities and freight costs are dependent on world oil prices, which fluctuated significantly during 2008 and impacted our manufacturing and shipping costs. Labor is generally available in reasonable proximity to the segment's manufacturing facilities. However, difficulties in obtaining any of the aforementioned items or a significant cost increase could affect the segment's results.

The segment permits returns under limited circumstances to remain competitive with current industry practices.

The segment typically experiences higher sales in the fourth calendar quarter and lower sales in the first calendar quarter of each year due to seasonal trends in the wireless handset industry.

Our Facilities/Manufacturing

Our headquarters are located in Libertyville, Illinois. Our other major facilities are located in Plantation, Florida; Beijing, Hangzhou, Nanjing and Tianjin, China; Seoul, South Korea; Chennai, India; and Jaguariuna, Brazil.

We also use several electronics manufacturing suppliers ("EMS") and original design manufacturers ("ODM") to enhance our ability to lower our costs and/or deliver products that meet consumer demands in the rapidly-changing technological environment. A significant portion of our handsets are manufactured either completely or substantially by non-affiliated EMS and ODM manufacturers, primarily by two third-party manufacturers in China.

In 2008, our handsets were primarily manufactured in Asia and Brazil, and we expect this to continue in 2009. Our largest manufacturing facilities are located in China and Brazil. Each of these facilities serves multiple countries and regions of the world.

Home and Networks Mobility Segment

The Home and Networks Mobility segment ("Home and Networks Mobility" or the "segment") designs, manufactures, sells, installs and services: (i) digital video, Internet Protocol ("IP") video and broadcast network interactive set-tops ("digital entertainment devices"), end-to-end video delivery systems, broadband access infrastructure platforms, and associated data and voice customer premise equipment ("broadband gateways") to cable television and telecom service providers (collectively, referred to as the "home business"), and (ii) wireless access systems ("wireless networks"), including cellular infrastructure systems and wireless broadband systems, to wireless service providers (collectively, referred to as the "networks business"). In 2008, the segment's net sales represented 33% of the Company's consolidated net sales.

Principal Products and Services

In the home business, the segment is a leading provider of end-to-end networks used for the delivery of video, data and voice services over hybrid fiber coaxial ("HFC") networks, digital subscriber line ("DSL") networks and passive optical networks ("PON"). Our portfolio includes: MPEG video encoding equipment for standard-definition and high-definition television ("HDTV" or "HD"); video processing and multiplexing systems; and video-on-demand, switched digital video and conditional access systems used by network operators and programmers to deliver video programming. We provide a broad array of digital entertainment devices supporting analog, digital and IP video delivery, including HD and digital video recording ("DVR") (together, "HD/DVR") applications. We support the delivery of high-speed data and voice services with head-end and central office

equipment, along with data and voice modems and gateways for HFC and DSL networks and optical line and optical node terminals for PON networks.

In the networks business, the segment provides end-to-end cellular networks, including radio base stations, base station controllers, associated software and services, application platforms and third-party switching for CDMA, GSM, iDEN® and UMTS technologies. The segment also offers a portfolio of WiMAX products and is in trials with customers to provide our LTE technology to enable next-generation mobile IP broadband access. WiMAX and LTE will make mobile bandwidth more affordable and accessible for mainstream consumer adoption.

Our products are marketed primarily to cable television operators, telecom operators, wireless service providers, television programmers and other communications providers worldwide and are sold primarily by our internal sales force.

Our Industry

The home market is evolving rapidly as cable and telecom network operators expand their video, data and voice services (commonly known as the “triple play”) to grow their subscriber base. The competition between cable and telecom service providers continues to increase. Telecom operators are expanding their broadband networks and beginning to offer advanced video and data services using IPTV and PON technologies. Cable operators are responding by expanding their investment in HD programming, bundling voice-over-IP services, expanding their broadband data service through Data Over Cable Service Interface Specifications (“DOCSIS”) 3.0 channel bonding, and maximizing utilization of network bandwidth using switched digital video technology.

Our home business is subject to regulation by the FCC in the United States and other governmental communication regulators throughout the world. FCC regulations requiring separation of security functionality from cable set-tops became effective in 2007. This has resulted in increased competition for sales of set-top boxes to cable operators and has enabled a retail distribution of devices capable of accessing encrypted cable programming. Our home business offers a cablecard that allows third-party consumer electronic devices to be deployed on a network using the Motorola conditional access system. Motorola also offers a portfolio of cable card host set-tops that allows our digital video set-tops to be deployed in service provider networks using third-party encryption technology.

In the wireless networks market, the majority of installed cellular infrastructure systems are based on CDMA, GSM, UMTS and iDEN technologies. We supply systems based on each of these technologies and are the sole supplier of proprietary iDEN networks. Advanced infrastructure systems based on these technologies include GPRS, CDMA-1X and EDGE. In addition, some segments of the cellular infrastructure industry have installed, or are in the process of migrating to, 3G networks, which are high-capacity radio access wireless networks providing enhanced data services, improved Internet access and increased voice capacity. The primary 3G technologies are W-CDMA (based on either UMTS or Freedom of Mobile Multimedia Access (“FOMA”) technologies) and CDMA 2000 1xEVDO. We supply 3G systems based on UMTS and CDMA 2000 1xEVDO technologies. An additional 3G technology standard, TD-SCDMA, has been driven primarily by the Chinese government and local Chinese vendors. China’s Ministry of Industry and Information Technology awarded 3G licenses in early 2009, which is driving regional network upgrades.

Industry standards bodies are in the process of defining the next generation of wireless broadband systems after 3G. The Institute of Electrical and Electronics Engineers (“IEEE”) has developed fixed and mobile broadband standards (802.16d and 802.16e) based on orthogonal frequency division multiplexing (“OFDM”) technology, which will utilize wider channels and enable triple play services (voice, data, video). These standards are the basis for WiMAX, a market that experienced strong growth in 2008. Motorola has been awarded a number of WiMAX contracts and customers in various markets have started to offer commercial WiMAX services utilizing Motorola infrastructure equipment. We are an early leader in WiMAX technology.

The International Telecommunications Union (“ITU”) has also adopted next-generation cellular wireless access standards (“4G”) for the cellular infrastructure industry, also based on OFDM technology and known commonly as LTE. LTE has widespread industry support, not only from current GSM and UMTS operators, but also from CDMA/EV-DO based carriers.

Licensing bodies of governments around the world are making spectrum available for advanced wireless technologies, including 4G, in recognition of growing demand for wireless broadband services. Currently, Motorola estimates that there are over 1,200 licenses available worldwide for advanced wireless technologies with over 800 licenses outside of North America.

Demand for our products depends primarily on capital spending by providers of cellular and broadband services for constructing, rebuilding or upgrading their communications systems, as well as the marketing of advanced communications services by those providers. The amount of spending by these providers, and therefore a majority of our sales and profitability, are affected by a variety of factors, including: (i) the continuing trend of consolidation within the cable, wireline and wireless industries, (ii) the financial condition of operators and alternative providers, including their access to financing, (iii) technological developments, (iv) standardization efforts that impact the deployment of new equipment, (v) new legislation and regulations affecting the equipment sold by the segment, and (vi) general economic conditions.

During 2008, wireless operators' expenditures globally for 2G technology and related services, such as GSM, GPRS and EDGE, were comparable to 2007, while similar expenditures for iDEN technology were down. Global expenditures for 3G technology and related services, such as UMTS, increased in 2008, while similar expenditures for CDMA/EV-DO technology were comparable to 2007. Global expenditures for next-generation technologies, such as WiMAX, and related services increased in 2008.

Forecasted industry trends point to an overall decline in operator expenditures globally in 2009, as growth in UMTS and WiMAX are not expected to offset the decline in expenditures for legacy technologies, such as GSM and CDMA. Motorola expects the overall wireless network market to be down in 2009 compared to 2008.

In 2008, the home business benefited from continued spending by operators on our products due to the increase in the number of video and data subscribers and the deployment of advanced video platforms by cable operators for HD/DVR applications, as well as from spending by telecom operators upgrading their networks and adding video services. The growth of broadband connectivity is expected to continue as cable operators upgrade to DOCSIS 3.0 and telecom service providers continue to deploy very high speed digital subscriber line ("VDSL") and PON data services. While continued growth is expected in these video and data markets, industry analysts have been reducing their outlooks for capital spending due to the ongoing uncertainty in the global economy.

Our Strategy

The Home and Networks Mobility segment is focused on leadership in next-generation broadband solutions to accelerate the delivery of personal media experiences. Key elements in the segment's strategy include: (i) providing for seamless convergence of services and applications across delivery platforms within the home and across wireline and wireless networks, (ii) innovating and optimizing our end-to-end network portfolio, and (iii) developing new services that leverage our platforms to provide revenue generating applications and services to our operator customers while enabling consumers to experience media mobility. As part of our strategy, we have made and will continue to make strategic acquisitions.

In the home business, we are focused on accelerating the rate of digital penetration by broadband operators in North America through an enhanced suite of digital entertainment devices. These products include basic models supporting the industry movement to all-digital delivery and advanced units supporting HD/DVR functions, as well as whole home video networking. We continue to invest to differentiate our products and services and add value for our customers in areas of software and applications, content on-demand and targeted advertising.

We are capitalizing on telecom operators decisions to offer IPTV to their subscribers globally, with products that support delivery of video content using both copper-outside-plant and fiber-to-the-premises ("FTTP") networks. The segment continues to provide video infrastructure, FTTP access network equipment, advanced digital entertainment devices and IP interactive set-tops to leading telecommunication companies around the world. During 2008, we completed the acquisition of the set-top box and associated chipset assets of Zhejung Dahua Digital Technology Co., LTD and Hangzhou Image Silicon, known collectively as Dahua Digital to increase our position in the rapidly growing cable market in China. We are also an industry leader in broadband data and voice products. We are delivering DOCSIS 3.0 channel bonding on our cable modem termination systems ("CMTS") and cable modems, and commercially deploying our Gigabit PON platform.

In the networks business, the segment provides equipment and services to over 125 GSM, CDMA, and iDEN networks globally. The segment is investing to be a leader in next-generation wireless broadband technologies with its WiMAX and LTE systems. WiMAX and LTE are evolved wireless broadband technologies that enable operators to provide improved data performance at lower operating cost. These technologies offer similar advantages for existing operators and emerging broadband service providers and vary in selection depending on the desired application and available spectrum. In 2008, the segment delivered WiMAX network equipment to over 25 WiMAX networks throughout the world. In addition, at the end of 2008, the segment was participating in over

20 WiMAX trials globally, representing new business opportunities in 2009. As a leader in the baseline OFDM technology used for WiMAX, the segment is leveraging this expertise to accelerate our LTE product offering which will support both frequency division duplex (“FDD”) and time division duplex (“TDD”) modes. The LTE standard was ratified in December 2008, enabling operators and vendors to accelerate testing and deployment. The segment is participating in the LTE system architecture evolution trial initiative.

Customers

In 2008, aggregate net sales to the segment’s five largest customers, primarily large cable operators and telecommunication companies located throughout the world, represented approximately 45% of the segment’s net sales. The loss of any of the segment’s large customers could have a material adverse effect on the segment’s business. Further, because many of the segment’s contracts are long-term, the loss of a major customer could impact revenue and earnings over several quarters. The segment’s proportion of sales outside of North America increased to 50% in 2008, compared to 48% in 2007. This reflected 5% aggregate growth in net sales outside of North America and a 3% decline in net sales in North America.

Competition

The businesses in which the segment operates are highly competitive. The rapid technological changes occurring in each of the markets in which the segment competes are expected to lead to the entry of many new competitors. Competitive factors in the market for the segment’s products and systems include: technology offered; product and system performance; price; product features; quality; delivery and availability. We believe that we are competitively positioned because of our solid relationships with major communication system operators worldwide, our technological leadership and our new product development capabilities. Price is a major area of competition and often impacts margins for initial system bids, particularly in emerging markets. Time-to-market has also been an important competitive factor, especially for new systems and technologies. We compete with many equipment suppliers and several consumer electronics companies located throughout the world.

In our home business, we compete worldwide in the market for digital entertainment devices and cable and wireline infrastructure equipment for broadband networks. Our largest competitor is Cisco. Based on 2008 annual sales, we are the leading provider of digital cable and IPTV set-tops worldwide. Our digital entertainment devices and infrastructure equipment compete with products from a number of different companies, including: (i) those that develop and sell products that are distributed by direct broadcast satellite service providers through retail channels, (ii) those that develop, manufacture and sell products of their own design, and (iii) those that license technology from us or other competitors.

Traditionally, cable service providers have leased set-tops to their customers. FCC regulations requiring separation of security functionality from set-tops became effective in 2007. To meet this requirement, we provide security modules to cable operators for use with both our own and third-party set-tops, as well as in consumer products designed to accept them. The initial implementation limited consumer products to broadcast-delivered channels including premium services. A full two-way security interface specification that allows retail customers access to all programming available on the operator’s network without the need for a set-top box has been adopted by a few television manufacturers. They began shipping television sets that incorporate this capability in 2008.

We also compete worldwide in the market for broadband data and voice products. We believe that we are a leading provider of cable modems worldwide, competing with several consumer electronic companies and original design manufacturers worldwide.

In the wireless networks market, there is widespread competition from numerous competitors, ranging from some of the world’s largest diversified companies to foreign telecommunications companies to many small, specialized firms. Ericsson is the market leader, followed by the Nokia-Siemens joint venture, Alcatel-Lucent, Huawei and Motorola, along with other vendors with similar market share. We believe we are a leading provider of WiMAX technologies. Many of the major competitors who compete across various wireless technologies also compete in WiMAX.

The segment’s networks business is confronting several factors that could impact its business, including price competition, continuing consolidation among competitor telecommunications equipment providers, consolidation among customers, the potential impact of global economic conditions, and vendor financing by competitors as customers continue to look to vendors as an additional source of financing.

Payment Terms

Payment terms vary worldwide, depending on the arrangement. In North America, payment is generally due 30 to 60 days from the invoice date. In regions outside of North America, terms vary widely but are typically limited to no more than 90 days. Contracts for wireless networks typically include implementation milestones, such as delivery, installation and system acceptance, which generally take 30 to 180 days to complete. Invoicing the customer is dependent on the completion of the milestone.

As required for competitive reasons, extended payment terms are provided to customers from time-to-time on a limited basis. The segment's payment terms are consistent with industry practice, as many of our contracts are awarded through a competitive bid process. When required for competitive reasons, we may provide long-term financing in connection with equipment purchases. Financing may cover all or a portion of the purchase price.

Regulatory Matters

Many of our products are subject to regulation by the FCC in the United States and other communications regulatory agencies around the world. In addition, our customers, and their networks into which our products are incorporated, are subject to government regulation. Government regulatory policies affecting either the willingness or the ability of cable and telecom operators, wireless operators and wireline operators to offer certain services, or the terms on which these operators offer the services and conduct their business, may have a material adverse effect on the segment's results. Motorola has developed products using trunking and data communications technologies to enhance spectral efficiencies. The growth and results of the wireless communications industry may be affected by regulations impacting access to allocated spectrum for wireless communications users, especially in urban areas where the spectrum is heavily used.

Historically, reception of digital television programming from a cable broadband network has required a set-top with security technology. This security technology has limited the availability of set-tops to those manufactured by a few cable network manufacturers, including Motorola. FCC regulations requiring separation of security functionality from set-tops that are aimed at increasing competition and encouraging the sale of set-tops in the retail market became effective for most customers in 2007. Traditionally, cable service providers sold or leased their set-top to their customer. As the retail market develops for set-tops and televisions capable of accepting the security modules, sales of our set-tops which are sold to cable providers may be negatively impacted.

The U.S. leads the world in spectrum deregulation, allowing new wireless communications technologies to be developed and offered for sale. Examples include wireless local area network systems, such as WiFi, and wide area network systems, such as WiMAX and LTE. Other countries have also deregulated portions of their available spectrum to allow deployment of these and other technologies. Deregulation may introduce new competition and new opportunities for Motorola and our customers.

As more fully described under "Enterprise Mobility Solutions — Regulatory Matters", as television transmission and reception technology transitions from analog to more efficient digital modes, various countries around the world are examining, and in some cases already pursuing, the redevelopment of portions of the television spectrum. Certain segments of the spectrum that have historically been utilized for analog television have now been designated to support new commercial communications systems and, therefore, are expected to generate new business opportunities for Motorola in wireless and video technologies. In the U.S., the FCC conducted an auction of spectrum for the 700 MHz band that is expected to be reclaimed by the government on June 12, 2009. License for this spectrum may be used for flexible fixed, mobile and broadcast applications. Although the auction winners will determine the best utilization of the acquired spectrum, both LTE and WiMAX are candidates for technology selection. In addition, a contiguous portion of this spectrum has generated interest for mobile TV applications.

Backlog

The segment's backlog was \$2.3 billion at December 31, 2008, compared to \$2.6 billion at December 31, 2007. The 2008 order backlog is believed to be generally firm and 100% of that amount is expected to be recognized as revenue during 2009. The forward-looking estimate of the firmness of such orders is subject to future events that may cause the amount recognized to change.

Intellectual Property Matters

Patent protection is extremely important to the segment's operations. The segment has an extensive portfolio of patents relating to its products, systems, technologies and manufacturing processes.

The segment seeks to build upon our core enabling technologies, such as digital compression, encryption and conditional access systems, and wireless air-interface technology in order to lead worldwide growth in the market for wired and wireless communications networks. Our policy is to protect our proprietary position by, among other methods, filing U.S. and foreign patent applications to protect technology and improvements that we consider important to the development of our business. We also rely on our proprietary knowledge and ongoing technological innovation to develop and maintain our competitive position and will periodically seek to include our proprietary technologies in certain patent pools that support the implementation of standards. We are a founder of MPEG LA, the patent licensing authority established to foster broad deployment of MPEG-2-compliant systems, and we have recently joined the MPEG4-Visual patent pool as a licensor. In addition, we have licensed our digital conditional access technology, DigiCipher® II, to other equipment suppliers and continue our joint ventures with Comcast for development and licensing of conditional access technology.

We also enter into other license agreements, both as licensor and licensee, covering certain products and processes with various companies. These license agreements require the payment of certain royalties that are not expected to be material to the segment's financial results. Royalty and licensing fees vary from year to year and are subject to the terms of the agreements and sales volumes of the products subject to licenses. Reference is made to the material under the heading "Other Information" for information relating to patents, trademarks and research and development activities with respect to this segment.

Inventory, Raw Materials, Right of Return and Seasonality

The segment's practice is to carry reasonable amounts of inventory in order to meet customer delivery requirements in a manner consistent with industry standards. At the end of 2008, the segment had higher inventory balances than at the end of 2007, primarily due to a change in manufacturing strategy to increase in-house manufacturing and reduce outsourced manufacturing by third-party providers.

Availability of materials and components required by the segment is relatively dependable, but fluctuations in supply and market demand could cause selective shortages and affect results. We currently procure certain materials and components from single-source vendors. Any material disruption from a single-source vendor may have a material adverse impact on our results of operations. If certain key suppliers were to become capacity constrained or insolvent as a result of the ongoing global financial crisis, it could result in a reduction or interruption in supplies or an increase in the price of supplies and adversely impact the segment's financial results.

Natural gas, electricity, and, to a lesser extent, oil are the primary sources of energy required for our manufacturing operations. Each of these resources are currently in generally adequate supply for the segment's operations. In addition, the cost to operate our facilities and freight costs are dependent on world oil prices, which fluctuated significantly during 2008 and impacted our manufacturing and shipping costs. Labor is generally available in reasonable proximity to the segment's manufacturing facilities. However, difficulties in obtaining any of the aforementioned items or a significant cost increase could affect the segment's results.

Generally, we do not permit customers to return products, other than under standard warranty provisions. The segment has not experienced seasonal buying patterns for its products.

Our Facilities/Manufacturing

Our headquarters are located in Horsham, Pennsylvania. Our other major facilities are located in: Arlington Heights, Illinois; San Diego, California; Taipei, Taiwan; Bangalore, India; Beijing and Tianjin, China; and Reynosa, Mexico. In addition to our own manufacturing, we utilize non-affiliated electronics manufacturing suppliers and original design manufacturers, primarily in Asia, in order to enhance our ability to lower costs and/or deliver products that meet consumer demands.

Enterprise Mobility Solutions Segment

The Enterprise Mobility Solutions segment ("Enterprise Mobility Solutions" or the "segment") designs, manufactures, sells, installs and services analog and digital two-way radio, voice and data communications products and systems for private networks, wireless broadband systems and end-to-end enterprise mobility systems for a wide range of enterprise markets, including government and public safety agencies (which, together with all sales to distributors of two-way communication products, is referred to as the "government and public safety market"), as well as retail, energy and utilities, transportation, manufacturing, healthcare and other commercial

customers (which, collectively, are referred to as the “commercial enterprise market”). In 2008, the segment’s net sales represented 27% of the Company’s consolidated net sales.

Principal Products and Services

We are the world’s leading provider of advanced mission-critical and commercial enterprise mobility networks, services, applications and devices. In the government and public safety market, Motorola offers an extensive portfolio of standard products and services that meet evolving public safety and security needs, including products based on both TETRA (terrestrial trunked radio) and APCO 25 (Association for Public Safety Communications Officials) standards, with nearly 80 years of experience in this space. In the commercial enterprise market, our products and systems provide better information at the point of business activity, connect seamlessly, and present tools to control the mobile experience. Our products include: two-way radios, mobile computing products, advanced data capture products including barcode scanners and imagers, radio frequency identification (“RFID”) infrastructure, software management, security tools and wireless infrastructure.

The segment’s products and services are sold stand-alone or as an integrated solution through Motorola’s direct sales force and through independent and authorized distributors, dealers and value-added resellers, independent software vendors, original equipment manufacturers and service operators. Distributors and value-added resellers may provide a service or add components in order to resell our product to end users. The segment provides systems engineering, installation and other technical and systems management services to meet its customers particular needs. The customer may also choose to install and maintain the equipment with its own employees, or may obtain installation, service and parts from a network of the segment’s authorized service centers or from other non-Motorola service centers.

Our Industry

We compete in the mobile segment of the communications industry, providing wireless products and services to public safety, government and enterprise customers.

Within our government and public safety market, interoperability and natural disaster preparedness continue to be important issues for our customers worldwide. Our extensive portfolio of products includes integration services, equipment and support packages for both of the major standards-based private network technologies, APCO 25 and TETRA, as well as wireless broadband applications. As new and better spectrum utilization evolves, we expect to see more demand and greater potential for broadband solutions and data applications, such as video surveillance and other data-based products, in 2009 and beyond. While mission-critical communications and homeland security remain high priorities for our customers, we have seen reduced spending in the construction and manufacturing markets due to the global market conditions, and expect this to continue in 2009.

Within our commercial enterprise market, we believe there continues to be long-term opportunity for growth as the global workforce continues to become more mobile and the industries and markets that purchase our products continue to expand. The markets in which Motorola competes include mobile computing products and services, enterprise wireless infrastructure, bar code scanning, RFID products and services, and mobile network management platforms. Organizations looking to increase productivity and derive benefits from mobilizing their applications and workforces are driving adoption in this market. In 2009, given the current global economic conditions and customer capital expenditure constraints, we expect reduced spending in the commercial enterprise market.

Our Strategy

The segment’s strategy is to maintain our global leadership positions in the government and public safety and commercial enterprise markets through the continued delivery of mobile products and services and systems that meet our customers’ demand for real-time information everywhere.

Our strategy in the government and public safety market is to enable our customers to focus on their missions, not the technology. This is accomplished by providing mission-critical systems, seamless connectivity through highly reliable voice and data networks and a suite of advanced applications that provide real-time information to end users. Key objectives in maintaining our leadership position include: (i) continuing investment in our analog radio portfolio while leading the ongoing migration to digital products, (ii) leveraging our wireless broadband portfolio to drive growth and enter new markets, (iii) managing the potential public/private convergence of

700MHz public safety systems in the U.S. and digital dividend spectrum worldwide, and (iv) continuing to lead the market in APCO 25 and TETRA standards-based voice and data networking systems around the world. We continue to actively manage our portfolio, investing to expand into attractive, complementary markets, and divesting non-strategic businesses.

In the commercial enterprise market, our approach is to deliver products and services that are designed to empower the mobile workforce to increase productivity, drive cost effectiveness, and promote faster execution of critical business processes. Our solutions architecture focuses on three areas: (i) portfolio of devices and applications that provide real time information at the point of business activity, (ii) enterprise wireless networks that allocate seamless connectivity inside and outside the enterprise, and (iii) a set of management, security and mobility tools that provide a controlled deployment of the enterprise mobility applications.

Customers

Our products and services are sold worldwide to a diverse set of customers, including government and public safety agencies (police, fire, and emergency management services) and militaries, as well as retail, utility, transportation and logistics, manufacturing, wholesale and distribution, healthcare and other commercial customers. Our sales model emphasizes both direct sales by our in-house sales force and indirect sales through our channel of value-added resellers and distributors. We believe this dual sales approach allows us to meet customer needs effectively, build strong, lasting relationships and broaden our penetration across various markets. Our channel sales force extends the reach of our products and services to meet demand in market segments where our direct sales force does not sell. Resellers and distributors each have their own sales organizations which complement and extend our sales organization. With deep expertise about specific customers' operations, resellers are very effective in promoting sales of the Company's products. Our independent software vendor and value-added resale channels offer customized applications that meet specific needs in each market segment we serve.

Our largest customer is the U.S. Government, which represented approximately 8% of the segment's net sales. The loss of this customer could have a material adverse effect on the segment's revenue and earnings over several quarters, because some of our contracts with the U.S. Government are long-term. Net sales to customers in North America represented 57% of the segment's net sales in 2008.

A majority of our sales are made directly by our in-house sales force, and the remainder of our sales are made through global resellers and distributors. Given the current global economic conditions, we expect reduced spending by certain customers, particularly retail, transportation and logistics, construction and manufacturing, to continue into 2009.

Competition

The businesses in which we operate are highly competitive. Continued evolution in the industry, as well as technological migration, is opening up the market to increased competition. Other key competitive factors include: technology offered; price; availability of vendor financing; product and system performance; product features, quality, availability and warranty; the quality and availability of service; company reputation; relationship with key customers; and time-to-market. We believe we are uniquely positioned in the industry due to our strong customer relationships, our technological leadership and capabilities, and our comprehensive range of offerings.

The segment experiences widespread competition in the government and public safety market from a growing number of new and existing competitors, including large system integrators. In this market, the segment provides communications and information systems compliant with both APCO 25 and TETRA industry digital standards. Major competitors include: M/A-Com, EADS, Kenwood, EF Johnson and Cisco.

Large system integrators are seeking to move further into the public safety area, specifically in the federal government market. Competitors in this segment, including the Company, may also serve as subcontractors to large system integrators and are selected based on a number of competitive factors and customer requirements. Where favorable to the Company, we may partner with large system integrators to make available our portfolio of advanced mission-critical services, applications and devices.

Several other competitive factors may have an impact on the business, including: the consolidation among telecommunications equipment providers, evolving developments in the 700 MHz band, and increasing encroachment by broadband and IP solution providers and new low-tier entrants. As demand for fully-integrated

voice, data, and broadband systems continues, the segment may face additional competition from public telecommunications carriers.

Within the commercial enterprise market, many firms are engaged in the manufacturing and marketing of mobile computing devices, products in bar code reading equipment and wireless networks. Numerous companies, including present manufacturers of scanners, lasers, optical instruments, microprocessors, wireless networks, notebook computers, handheld devices and telephonic and other communication devices, have the technical potential to compete with the business. Competitors such as Intermec, Honeywell and Cisco deliver products in certain parts of the commercial enterprise market.

Payment Terms

Payment terms vary worldwide, depending on the arrangement. Generally, contract payment terms range from 30 to 45 days from the invoice date within North America and are typically limited to 90 days in regions outside of North America. A portion of the contracts in the government and public safety market include implementation milestones, such as delivery, installation and system acceptance, which generally take 30 to 180 days to complete. Invoicing the customer is dependent on completion of the milestone.

We generally do not grant extended payment terms. As required for competitive reasons, we may provide long-term financing in connection with equipment purchases. Financing may cover all or a portion of the purchase price.

Regulatory Matters

The use of wireless voice, data and video communications systems requires radio spectrum, which is regulated by governmental agencies throughout the world. In the U.S., the FCC and the National Telecommunications and Information Administration (“NTIA”) regulate spectrum use by non-federal entities and federal entities, respectively. Similarly, countries around the world have one or more regulatory bodies that define and implement the rules for use of the radio spectrum, pursuant to their respective national laws and international coordination under the International Telecommunications Union (“ITU”). Consequently, the business and results of this segment could be affected by the rules and regulations adopted by the FCC, NTIA or regulatory agencies in other countries from time to time. The availability of additional radio spectrum may provide new business opportunities. Regulatory changes in current spectrum bands may also provide opportunities or may require modifications to some of our products so they can continue to be manufactured and marketed.

The segment manufactures and markets products in spectrum bands already made available by regulatory bodies. These include voice and data infrastructure, mobile radios and portable or handheld units. Our products span the public safety, enterprise, commercial and consumer markets and operate both on licensed and unlicensed spectrum. In addition, new spectrum bands and modified regulations provide possible opportunities for new business.

As television transmission and reception technology transitions from analog to more efficient digital modes, various countries around the world are examining, and in some cases already pursuing, the redevelopment of portions of the television spectrum. In the U.S., pursuant to federal legislation, analog television stations must cease operation in the broadcast television spectrum by June 12, 2009. As a result of this transition, 108 MHz of spectrum historically used for broadcast television is being redeveloped for new uses (the so-called “digital dividend” spectrum), including broadband and narrowband wireless communications. This soon-to-be available spectrum can provide new opportunities for Motorola and for our competitors. Under rules adopted by the FCC, this portion of the spectrum under redevelopment (the 700 MHz band) will support new commercial and public safety communications systems. Licenses for the majority of this spectrum have already been issued and as of February 2009, over 40 public safety customers are already implementing narrowband 700 MHz systems in areas where television incumbency is not an issue. Additional agencies are expected to begin deploying systems once broadcast television is cleared from the 700 MHz band in mid-2009. The FCC is also making provisions for a 700 MHz band nationwide public safety broadband network that may be built over the next 10-15 years. Canada also released a consultation requesting industry input on making additional spectrum available for public safety use in the 700 MHz band. Segments of the spectrum have been auctioned for commercial use and Motorola could see new business opportunities as auction winners implement broadband systems on that spectrum. However, since many analog television operations will continue transmitting in this spectrum until June 12, 2009, it is premature for auction winners to deploy in most markets. This delay may temporarily delay opportunities for the Company.

In addition to reallocating TV spectrum at 700 MHz for public safety and commercial use, in November 2008 the FCC issued a decision to open unused portions of the television spectrum below 700 MHz for unlicensed uses, including broadband. The amount and specific location in the TV band of this “whitespace” spectrum available varies by geographic location. Also, its use is governed by technical rules adopted to protect incumbent operations from interference. For example, the FCC decision relies on geolocation, a technology recommended by Motorola, to protect incumbent television stations. This decision to open the TV whitespace spectrum provides additional potential opportunities for wireless broadband systems. The FCC decision also advised that these initial TV whitespace rules are conservative with regard to protection of broadcast incumbents and that relaxation to provide greater TV whitespace opportunities may be possible once additional experience is gained.

Internationally, the ITU World Radio Conference held in Geneva in November 2007 identified spectrum that could be made available as part of a “digital dividend” as television transitions from analog to digital technology globally. Countries around the world are studying the potential size, timing and use of this potentially available spectrum. In November 2007, the European Commission issued a statement promoting a common European approach to its use. The United Kingdom has already decided to redevelop spectrum as a result of the digital transition and is making available 112 MHz of spectrum through auctions. Canada has released a consultation requesting industry input on making additional spectrum available for public safety use in the 700 MHz band. A number of other countries around the world have also indicated their intention to pursue the availability of digital dividend spectrum.

In addition, some of our operations use substances regulated under various federal, state, local and international laws governing the environment and worker health and safety, including those governing the discharge of pollutants into the ground, air and water, the management and disposal of hazardous substances and wastes and the cleanup of contaminated sites. Certain of our products are subject to various federal, state, local and international laws governing chemical substances in electronic products.

Backlog

The segment’s backlog was \$2.4 billion as of December 31, 2008, compared to \$2.3 billion as of December 31, 2007. The 2008 order backlog is believed to be generally firm and approximately 70% of that amount is expected to be recognized as revenue during 2009. The forward-looking estimate of the firmness of such orders is subject to future events that may cause the amount recognized to change.

Intellectual Property Matters

Patent protection is extremely important to the segment’s operations. The segment has an extensive U.S. and international portfolio of patents relating to its products, systems, technologies and manufacturing processes, including recent research developments in scanning, information collection, network communications and network management. We have also filed additional patent applications in the U.S. Patent and Trademark Office as well as in foreign patent offices.

The segment licenses some of its patents to third parties and this revenue is not significant. Motorola is also licensed to use certain patents owned by others. Royalty and licensing fees vary from year to year and are subject to the terms of the agreements and sales volumes of the products subject to licenses.

We actively participate in the development of open standards for interoperable, mission-critical digital two-way radio systems. We have published our technology and licensed patents to signatories of the industry’s two primary memorandums of understanding defined by the Telecommunications Industry Association (“TIA”), Project 25, and European Telecommunications Standards Institute (“ETSI”), TETRA.

Notwithstanding the expiration of certain patents and the resulting potential for increased competition for some of our products in the future, we believe that our extensive patent portfolio will continue to provide us with a competitive advantage. Furthermore, we believe we are not dependent upon a single patent, or a few patents. Our success depends more upon our proprietary know-how, innovative skills, technical competence and marketing abilities. In addition, because of changing technology, our present intention is not to rely primarily on patents or other intellectual property rights to protect or establish our market position. However, the segment continues to litigate against competitors to enforce its intellectual property rights in certain technologies and is currently involved in several such lawsuits. Reference is made to the material under the heading “Other Information” for information relating to patents, trademarks and research and development activities with respect to this segment.

Inventory, Raw Materials, Right of Return and Seasonality

The segment’s practice is to carry reasonable amounts of inventory to meet customers’ delivery requirements in a manner consistent with industry standards. The segment provides custom products which requires the stocking of inventories and large varieties of piece parts and replacement parts in order to meet delivery and warranty requirements. To the extent suppliers’ product life cycles are shorter than the segment’s, stocking of lifetime buy inventories is required to meet long-term warranty and contractual requirements. In addition, replacement parts are stocked for delivery on customer demand within a short delivery cycle. At the end of 2008, the segment had a higher inventory balance than at the end of 2007, primarily as a result of the Company acquiring a controlling interest in Vertex Standard Co, Ltd., in January 2008.

Availability of materials and components required by the segment is relatively dependable, but fluctuations in supply and market demand could cause selective shortages and affect results. We currently procure certain materials and components from single-source vendors. A material disruption from a single-source vendor may have a material adverse impact on our results of operations. If certain key suppliers were to become capacity constrained or insolvent as a result of the ongoing global financial crisis, it could result in a reduction or interruption in supplies or an increase in the price of supplies and adversely impact the segment’s financial results.

Natural gas, electricity and, to a lesser extent, oil are the primary sources of energy for our manufacturing operations, which are currently in adequate supply. In addition, the cost to operate our facilities and freight costs are dependent on world oil prices, which fluctuated significantly during 2008 and impacted our manufacturing and shipping costs. Labor is generally available in reasonable proximity to the segment’s manufacturing facilities. However, difficulties in obtaining any of these items or a significant cost increase could affect the segment’s results.

Generally, the segment’s contracts do not include a right of return, other than for standard warranty provisions. For new product introductions in our government and public safety market, we may enter into milestone contracts providing that the product could be returned if we do not achieve the milestones. Due to buying patterns in the markets we serve, sales tend to be somewhat higher in the fourth quarter.

Our Facilities/Manufacturing

Our primary offices are located in Schaumburg, Illinois and Holtsville, New York. Our other major facilities are located in: Penang, Malaysia; Reynosa, Mexico; Krakow, Poland; Berlin, Germany; and Arad, Israel. In addition to our own manufacturing, we utilize non-affiliated electronics manufacturing suppliers and distribution and logistics services providers in order to enhance our ability to lower costs and deliver products that meet consumer demands.

Other Information

Financial Information About Segments. The response to this section of Item 1 incorporates by reference Note 12, “Information by Segment and Geographic Region,” of Part II, Item 8: Financial Statements and Supplementary Data of this document.

Customers. Motorola has several large customers, the loss of one or more of which could have a material adverse effect on the Company. In 2008, aggregate net sales to the Company’s five largest customers represented approximately 25% of the Company’s sales. No single customer accounted for more than 10% of the Company’s net sales in 2008.

Approximately 2% of Motorola’s net sales in 2008 were to various branches and agencies, including the armed services, of the U.S. Government. All contracts with the U.S. Government are subject to cancellation at the convenience of the Government.

Government contractors, including Motorola, are routinely subjected to numerous audits and investigations, which may be either civil or criminal in nature. The consequences of these audits and investigations may include administrative action to suspend business dealings with the contractor and to exclude it from receiving new business. In addition, Motorola, like other contractors, reviews aspects of its government contracting operations, and, where appropriate, takes corrective actions and makes voluntary disclosures to the U.S. Government. These audits and investigations could adversely affect Motorola’s ability to obtain new business from the U.S. Government.

Backlog. Motorola’s aggregate backlog position for all Motorola segments, as of the end of the last two fiscal years was approximately as follows:

December 31, 2008.	\$5.0 billion
December 31, 2007.	\$5.5 billion

Except as previously discussed in this Item 1, the orders supporting the 2008 backlog amounts shown in the foregoing table are believed to be generally firm, and approximately 90% of the backlog on hand at December 31, 2008 is expected to be recognized as revenue in 2009. The forward-looking estimate of the firmness of such orders is subject to future events that may cause the amount recognized to change.

Research and Development. Motorola’s business segments participate in very competitive industries with constant changes in technology. Throughout its history, Motorola has relied, and continues to rely, primarily on its research and development (“R&D”) programs for the development of new products, and on its production engineering capabilities for the improvement of existing products. Technical data and product application ideas are exchanged among Motorola’s business segments on a regular basis. Management believes, looking forward, that Motorola’s commitment to R&D programs should allow each of its segments to remain competitive.

R&D expenditures relating to new product development or product improvement were \$4.1 billion in 2008, compared to \$4.4 billion in 2007 and \$4.1 billion in 2006. R&D expenditures decreased 7% in 2008 as compared to 2007, after increasing 8% in 2007 as compared to 2006. Motorola continues to believe that a strong commitment to research and development is required to drive long-term growth. As of December 31, 2008, approximately 27,000 professional employees were engaged in such R&D activities.

Patents and Trademarks. Motorola seeks to obtain patents and trademarks to protect our proprietary position whenever possible and practical. As of December 31, 2008, Motorola, Inc. and its wholly owned subsidiaries owned approximately 9,907 utility and design patents in the U.S. and 12,793 patents in foreign countries. These foreign patents are mostly counterparts of Motorola’s U.S. patents, but a number result from research conducted outside the U.S. and are originally filed in the country of origin. During 2008, Motorola, Inc. and its wholly owned subsidiaries were granted 644 U.S. utility and design patents. Many of the patents owned by Motorola are used in its operations or licensed for use by others, and Motorola is licensed to use certain patents owned by others. Royalty and licensing fees vary from year to year and are subject to the terms of the agreements and sales volumes of the products subject to licenses.

Environmental Quality. During 2008, compliance with federal, state and local laws regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment, did not have a material effect on capital expenditures, earnings or the competitive position of Motorola.

Employees. At December 31, 2008, there were approximately 64,000 employees of Motorola and its subsidiaries, compared to 66,000 employees of Motorola and its subsidiaries at December 31, 2007.

Financial Information About Geographic Areas. The response to this section of Item 1 incorporates by reference Note 11, “Commitments and Contingencies” and Note 12, “Information by Segment and Geographic Region” of Part II, Item 8: Financial Statements and Supplementary Data of this document, the “Results of Operations—2008 Compared to 2007” and “Results of Operations — 2007 Compared to 2006” sections of Part II, “Item 7: Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Item A: Risk Factors” of this document.

Available Information

We make available free of charge through our website, www.motorola.com/investor, our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements, other reports filed under the Securities Exchange Act of 1934 (“Exchange Act”) and all amendments to those reports simultaneously or as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission (“SEC”). Our reports are also available free of charge on the SEC’s website, www.sec.gov. Also available free of charge on our website are the following corporate governance documents:

- Motorola, Inc. Restated Certificate of Incorporation
- Motorola, Inc. Amended and Restated Bylaws
- Motorola, Inc. Board Governance Guidelines
- Motorola, Inc. Director Independence Guidelines

- Principles of Conduct for Members of the Motorola, Inc. Board of Directors
- Motorola Code of Business Conduct, which is applicable to all Motorola employees, including the principal executive officers, the principal financial officer and the controller (principal accounting officer)
- Audit and Legal Committee Charter
- Compensation and Leadership Committee Charter
- Governance and Nominating Committee Charter

All of our reports and corporate governance documents may also be obtained without charge by contacting Investor Relations, Motorola, Inc., Corporate Offices, 1303 East Algonquin Road, Schaumburg, Illinois 60196, E-mail: investors@motorola.com. Our Annual Report on Form 10-K and Definitive Proxy Statement may also be requested in hardcopy by clicking on “Printed Materials” at www.motorola.com/investor. Our Internet website and the information contained therein or incorporated therein are not intended to be incorporated into this Annual Report on Form 10-K.

Item 1A: Risk Factors

We wish to caution the reader that the following important risk factors, and those risk factors described elsewhere in this report or our other Securities and Exchange Commission filings, could cause our actual results to differ materially from those stated in forward-looking statements contained in this document and elsewhere. These risks are not presented in order of importance or probability of occurrence.

We have had substantial operating losses in 2008 and 2007 and may continue to incur losses as we reposition our Mobile Devices business.

In 2008 and 2007, Motorola had substantial operating losses as a result of the financial performance of our Mobile Devices business. While we have plans in place intended to improve the performance of this business, we cannot be certain that we will be successful or that we will be profitable in 2009.

The wireless mobile handset market experienced slowing growth in 2008 and the market is expected to decline in 2009 which could negatively impact transition plans for our Mobile Devices business.

In 2009, worldwide wireless handset industry unit shipments are expected to decline by approximately 10%. This would be the first annual decline in industry handset unit shipments since 2001. A declining mobile handset market may make it more difficult to improve our business, due to excess manufacturing capacity, increased price competition and other market factors.

We have lost significant market share in our Mobile Devices businesses and such loss has negatively impacted our performance and may continue to negatively impact our financial results.

Our share of the worldwide wireless handset market has declined significantly in the last two years, from approximately 22% in 2006, to 14% in 2007, to 8% in 2008. While we reduced our costs during this period of time, these market share declines and resulting volume reductions have had an adverse effect on our results of operations. If market share in our Mobile Devices business continues to decline, it will adversely impact our financial results.

The uncertainty of current economic and political conditions makes budgeting and forecasting difficult and may reduce demand for our products.

Current conditions in the domestic and world economies are very uncertain. The global financial crisis, as well as ongoing political conflicts in the Middle East and elsewhere, have created many economic and political uncertainties that have impacted worldwide markets. As a result, it is difficult to estimate changes in various parts of the world economy, including the markets in which we participate. Because all components of our budgeting and forecasting are dependent upon estimates in the markets we serve and demand for our products, the prevailing economic uncertainties render estimates of future income and expenditures difficult.

We have manufacturing operations and engineering resources in Israel that could be disrupted as a result of hostilities in the region. We also sell our products and services throughout the Middle East and demand for our products and services could be adversely impacted by hostilities in this region.

The potential for future terrorist attacks, increased global conflicts and the escalation of existing conflicts and public health issues has created worldwide uncertainties that have negatively impacted, and may continue to negatively impact, demand for certain of our products.

We operate in highly competitive markets and our financial results will be affected if we are not able to compete effectively.

The markets for our products are highly competitive with respect to, among other factors: pricing, product features, product and service quality, and the time required to introduce new products and services. We are constantly exposed to the risk that our competitors may implement new technologies before we do, or may offer lower prices, additional products or services or other incentives that we cannot or will not offer. We can give no assurances that we will be able to compete successfully against existing or future competitors.

Our success depends in part on our timely introduction of new products and technologies and our results can be impacted by the effectiveness of our significant investments in new products and technologies.

The markets for our products are characterized by rapidly changing technologies, frequent new product introductions, short product life cycles and evolving industry standards. We face intense competition in these

markets from both established companies and new entrants. Product life cycles can be short and new products are expensive to develop and bring to market. Our success depends, in substantial part, on the timely and successful introduction of new products and upgrades of current products to comply with emerging industry standards and to address competing technological and product developments carried out by our competitors. The research and development of new, technologically-advanced products is a complex and uncertain process requiring high levels of innovation and investment, as well as the accurate anticipation of technology and market trends. We may focus our resources on technologies that do not become widely accepted or are not commercially viable. In addition, our products may contain defects or errors that are detected only after deployment. If our products are not competitive or do not work properly, our business will suffer.

Our results are subject to risks related to our significant investment in developing and introducing new products, such as: advanced wireless handsets, including smartphones; WiMAX, LTE and other advanced technologies for wireless broadband networks; products for transmission of telephony and high-speed data over hybrid fiber coaxial cable systems; integrated digital radios; and integrated public safety systems. These risks include: (i) difficulties and delays in the development, production, testing and marketing of products; (ii) customer acceptance of products; (iii) the development of, approval and compliance with industry standards; (iv) the significant amount of resources we must devote to the development of new technology; and (v) the ability to differentiate our products and compete with other companies in the same markets.

We face a number of risks related to the ongoing financial crisis and severe tightening in the global credit markets.

The ongoing global financial crisis affecting the banking system and financial markets has resulted in a severe tightening in the worldwide credit markets, a low level of liquidity in many financial markets and extreme volatility in credit and equity markets. This financial crisis has impacted, and could continue to impact, Motorola's business in a number of ways, including:

- *Potential Deferment or Cancellation of Purchases and Orders by Customers:* Uncertainty about current and future global economic conditions may cause, and in some cases has caused, consumers, businesses and governments to defer or cancel purchases in response to tighter credit, decreased cash availability and declining consumer confidence. If future demand for our products declines, it will adversely impact our financial results.
- *Customers' Inability to Obtain Financing to Make Purchases from Motorola and/or Maintain Their Business:* Some of our customers require substantial financing in order to fund their operations and make purchases from Motorola. The inability of these customers to obtain sufficient credit to finance purchases of our products and/or meet their payment obligations to us could have, and in some cases has had, an adverse impact on our financial results. In addition, if the financial crisis results in insolvencies for our customers, it will adversely impact our financial results.
- *Increased Requests by Customers for Vendor Financing by Motorola:* Certain of the Company's customers, particularly, but not limited to, those who purchase large infrastructure systems, request that their suppliers provide financing in connection with equipment purchases. In response to the recent tightening in the credit markets, these types of requests continue to increase in volume and scope. Motorola has increased its commitments to provide financing in light of these requests and a continuation of the current credit crisis could force Motorola to choose between further increasing its level of vendor financing or potentially losing sales to these customers.
- *Negative Impact from Increased Financial Pressures on Third-Party Dealers, Distributors and Retailers:* A number of our businesses make sales in certain regions through third-party dealers, distributors and retailers. Although many of these third parties have significant operations and maintain access to available credit, others are smaller and more likely to be impacted by the significant decrease in available credit that has resulted from the current financial crisis. If credit pressures or other financial difficulties result in insolvency for important third parties and Motorola is unable to successfully transition end-customers to purchase our products from other third parties or from us directly, it will adversely impact our financial results.
- *Negative Impact from Increased Financial Pressures on Key Suppliers:* Our ability to meet customers' demands depends, in part, on our ability to obtain timely and adequate delivery of quality materials, parts and components from our suppliers. Certain of our components are available only from a single source or limited sources. If certain key suppliers were to become capacity constrained or insolvent as a result of the financial crisis, it could result in a reduction or interruption in supplies or an increase in the price of

supplies and adversely impact our financial results. In addition, credit constraints at key suppliers have resulted in accelerated payment of accounts payable by Motorola, impacting our cash flow. This trend could continue and may even accelerate, impacting our cash flow.

- *Increased Risk of Losses or Impairment Charges Related to Debt Securities and Equity and Other Investments Held by Motorola:* The current volatility in the financial markets and overall economic uncertainty increases the risk that the actual amounts realized in the future on our debt and equity investments will differ significantly from the fair values currently assigned to them. In 2008, Motorola has recognized \$186 million of impairment charges and \$101 million of temporary unrealized losses on debt securities held in its Sigma Fund, a broadly diversified portfolio of highly rated, short-duration debt securities. There can be no assurance that the value of Sigma Fund investments will not decline further in the future.

Also, many of the Company's equity investments are in early-stage technology companies and, therefore, may be particularly subject to substantial price volatility and heightened risk from the tightening in the credit markets.

- *Increased Risk of Financial Counterparty Failures Could Negatively Impact our Financial Position:* The Company uses financial instruments to reduce its overall exposure to the effects of currency fluctuations on cash flows. The Company is exposed to credit loss in the event of nonperformance by the counterparties to these financial instruments. In order to minimize this risk, the contracts are distributed among several leading financial institutions, all of whom presently have investment grade credit ratings. Although the Company has not experienced and does not anticipate nonperformance by its counterparties, in light of the ongoing threats to financial institutions from the global financial crisis, there can be no assurance of performance by the counterparties to these financial instruments.
- *Returns on Pension and Retirement Plan Assets and Interest Rate Changes Could Affect Our Earnings in Future Periods:* The funding position of our pension plans is impacted by the performance of the financial markets, particularly the equity markets, and the discount rates used to calculate our pension obligations for funding and expense purposes. Recent significant declines in the financial markets have negatively impacted the value of the assets in the Company's pension plans. In addition, lower bond yields may reduce our discount rates resulting in increased pension contributions and expense.

Funding obligations are determined under government regulations and are measured each year based on the value of assets and liabilities on a specific date. If the financial markets do not provide the long-term returns that are expected under the governmental funding calculations, we could be required to make larger contributions. The equity markets can be, and recently have been, very volatile, and therefore our estimate of future contribution requirements can change dramatically in relatively short periods of time. Similarly, changes in interest rates can impact our contribution requirements. In a low interest rate environment, the likelihood of higher contributions in the future increases.

- *Impact on Ability to Sell Receivables:* The Company sells accounts receivable and long-term receivables to third parties. Sales are made both on a one-time, non-recourse basis and under committed facilities that involve contractual commitments from third parties to purchase qualifying receivables up to monetary limits. These sales of receivables provide the Company the ability to accelerate cash flow when it is prudent to do so. The ability to sell (or "factor") receivables, particularly under committed facilities, is often subject to the credit quality of the obligor and the Company's ability to obtain sufficient levels of credit insurance from independent insurance companies. In early 2009, a \$400 million committed facility expired and was not renewed. Although the Company is negotiating replacement facilities, there is no assurance that the Company will be able to implement these facilities. Reduction in the volume of committed receivable purchasing facilities could limit the Company's ability to sell receivables in the future. Further, the severe tightening in the credit markets due to the ongoing global financial crisis could limit the Company's ability to sell receivables in the future, particularly if the creditworthiness of our customers declines.
- *Impact on Ability to Purchase Sufficient Credit Insurance:* We purchase a large amount of credit insurance to mitigate some of our credit risks. In particular, our ability to sell receivables, particularly under committed receivables facilities, is often subject to obtaining sufficient levels of credit insurance from independent insurance companies. Accordingly, our ability to sell certain of our receivables, and therefore our cash flows, could be negatively impacted if we are not able to continue to purchase credit insurance in certain countries and in sufficient quantities. Although credit insurance remains generally available to the Company, it has become more expensive to obtain and often requires higher deductibles than in the past.

There can be no assurances that the Company will be able to obtain sufficient quantities of credit insurance in the necessary locations in the future.

We face a number of risks related to the recent downgrade of the Company's long-term debt to non-investment grade by one credit rating agency:

In December, Standard and Poor's downgraded the Company's long-term debt to BB+ (one level below investment grade) from BBB and removed the short-term rating. In February 2009, Fitch Ratings downgraded the Company's long-term debt to BBB- from BBB and downgraded the short-term debt rating to F-3 from F-2. Also in February 2009, Moody's Investor Service downgraded the Company's long-term debt to Baa3 from Baa2 and downgraded the short-term debt rating to P-3 from P-2. Since the Company has a non-investment grade rating from one rating agency, it is referred to as a "split rated credit".

- *Our access to short-term borrowing in the commercial paper market is very limited:* While the Company did not issue commercial paper in 2008, if the Company needs access to very short-term borrowing, it may no longer be able to access the unsecured commercial paper market because of its P-3/F-3 short-term ratings. Other sources of short-term borrowing may be more limited, if available at all, and will have higher cost to borrow than the commercial paper market.
- *Our access to the long-term debt market may be limited:* As a split rated credit, our ability to issue long-term debt is more limited and the market into which split rated debt is offered can be very volatile and can be unavailable for periods of time. As a result, it may be more difficult for us to quickly issue long-term debt and any debt issued may be more costly. These factors may impact our operating flexibility.
- *Our ability to provide performance bonds, bid bonds, standby letters of credit and surety bonds could be severely limited:* Commercial contracts with Motorola's customers often require performance bonds, bid bonds, standby letters of credit and surety bonds (collectively, referred to as "Performance Bonds") to be issued on behalf of the Company by banks and insurance companies. As a split rated credit, issuers of these Performance Bonds may be less likely to provide Performance Bonds on the Company's behalf in the future, unless the Company provides collateral. These limitations on issuance may apply to the renewal and extension of existing Performance Bonds, as well as the issuance of new Performance Bonds. Such collateral requirements could result in less liquidity for other operational needs. Also, as a result of the Company's current credit ratings, there has been an increase in the cost of issuance of Performance Bonds.
- *Our ability to hedge foreign exchange risk could be severely limited:* As a split rated credit, counterparties may be unwilling to provide trading and derivative lines for the Company without cash collateral. This would severely limit our ability to reduce volatility in earnings and cash flow. Should cash collateral be provided, less liquidity would be available for operational needs.
- *Our ability to fund our foreign affiliates could be limited:* The Company relies on uncommitted lines of credit from banks to provide daylight overdraft, short-term loans and other sources of liquidity for foreign affiliates. As a split rated credit, lenders may be unwilling to provide credit to our foreign affiliates. This could result in the Company using U.S. cash to make loans to these affiliates or provide permanent equity where loans are not possible.
- *Trade terms with suppliers could become less favorable:* Given the Company's split rating, suppliers may require letters of credit, cash collateral or other forms of security as part of standard payment conditions. This could result in reduced liquidity and less leverage in pricing negotiations.
- *Our ability to sell receivables could be impacted:* As a split rated credit, the conditions placed on us by the parties that we sell our receivables to will become more stringent. If we are unable, or choose not to, meet these new conditions, our ability to sell the receivables will be negatively impacted.

We may not be able to borrow funds under our credit facility if we are not able to meet the conditions for borrowing required by our facility.

Our existing \$2 billion five-year domestic syndicated revolving credit facility contains various conditions, covenants and representations with which we must be in compliance in order to borrow funds. Although there are no borrowings outstanding under the facility, if we wish to borrow under this facility in the future, there can be no assurance that we will be in compliance with these conditions, covenants and representations.

We may not generate sufficient future taxable income, which may require additional deferred tax asset valuation allowances.

If the Company is unable to generate sufficient future taxable income in the U.S. and certain other jurisdictions, or if there is a significant change in the actual effective tax rates or the time period within which the underlying temporary differences become taxable or deductible, the Company could be required to increase its valuation allowances against its deferred tax assets resulting in an increase in its effective tax rate and an adverse impact on future operating results.

We may be required to record additional goodwill or amortizable intangible assets impairment charges, which could result in an additional significant charge to earnings.

Under generally accepted accounting principles, we review our amortizable intangible assets for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is tested for impairment at least annually. Factors that may be considered in assessing whether goodwill or intangible assets may not be recoverable include a decline in the Company's stock price or market capitalization, reduced estimates of future cash flows, and slower growth rates in our industry. During 2008, the Company recorded goodwill impairment charges of \$1.6 billion and intangible assets impairment charges of \$129 million. The goodwill impairment charges resulted from lower asset values in the overall market and the impact of the macroenvironment on the Company's near-term forecasts. The intangible asset impairments resulted from a change in a technology platform strategy. Further declines in the Company's stock price, the markets or reductions in the Company's future cash flow estimates and future operating results may require the Company to record significant additional goodwill or intangible asset impairment charges in our financial statements in future periods, negatively impacting our financial results.

Our strategy to separate our businesses into two publicly-traded companies may have an adverse effect on business operations and our assets.

The Company has announced a strategy to separate into two publicly-traded companies in the future, if and when market and businesses conditions support a separation. There are various uncertainties and risks relating to the proposed separation of our businesses into two publicly-traded companies, which are enhanced because we have not announced a target date for the separation or determined the structure that will best serve the strategic realignment. The uncertainties and risks that could have an adverse effect on our business operations or assets include: (i) the distraction of management and disruption of operations, which could have a material adverse effect on our operating results; (ii) perceived uncertainties as to our future direction may result in increased difficulties in recruiting and retaining employees, particularly highly qualified employees; (iii) perceived uncertainties as to our future direction may have a negative impact on our relationships with our customers, suppliers, vendors and partners and may result in the loss of business opportunities; (iv) the process of exploring strategic alternatives may be time consuming and expensive and may result in the loss of business opportunities; and (v) we may not be able to successfully achieve the benefits of any strategic alternative undertaken by us.

Our future financial results may be negatively impacted if we do not execute on our hardware and software strategy for our Mobile Devices business.

As part of our ongoing effort to improve the product portfolio of our Mobile Devices business, we are in the process of rationalizing our hardware and software platforms to reduce the complexity of our product platforms and system architecture to lower our cost to produce devices and to enable richer consumer experiences. Failure to execute these rationalization plans in a timely and effective manner may cause us to be competitively disadvantaged in many areas, including but not limited to, cost, time to market and the ability to ramp-up production in a timely fashion with acceptable quality and improved/additional features.

If our operating system strategy is not successful, our Mobile Devices business could be negatively impacted.

We have made a strategic decision to use third-party and/or open source operating systems, such as Google's Android operating system and Microsoft's Windows Mobile operating system in our wireless products. As a result of this, we are at risk due to our dependency on third parties continued development of operating systems and third parties' software application ecosystem infrastructures. With respect to Google's Android operating system which is a newer operating system for wireless handsets, in the event that Google's Android team no longer develops the Android code base and this development is not taken up by the open source community, this would increase the burden of development on Motorola. From an overall risk perspective, the industry is currently engaged in an extremely competitive phase with respect to operating system platforms and software generally.

Android is viewed as a competitive platform in the Linux and smartphone categories. If Android fails to gain operator and/or developer adoption, the Company's financial results could be negatively impacted.

We have taken, and continue to take, cost-reduction actions. Our ability to complete these actions and the impact of such actions on our business may be limited by a variety of factors. The cost-reduction actions, in turn, may expose us to additional production risk and have an adverse effect on our sales, profitability and ability to attract and retain employees.

We have been reducing costs and simplifying our product portfolios in all of our businesses, with sizable reductions in our Mobile Devices business. We have discontinued product lines, exited businesses, consolidated manufacturing operations, increased manufacturing with third parties, reduced our employee population and changed our compensation and benefit programs.

The impact of these cost-reduction actions on our sales and profitability may be influenced by many factors including, but not limited to: (i) our ability to successfully complete these ongoing efforts; (ii) our ability to generate the level of cost savings we expect or that are necessary to enable us to effectively compete; (iii) delays in implementation of anticipated workforce reductions in highly-regulated locations outside the United States, particularly in Europe and Asia; (iv) decline in employee morale and the potential inability to meet operational targets due to the loss of employees; (v) our ability to retain or recruit key employees, particularly as a result of recent actions to suspend the Company's 401(k) contributions to employee accounts, permanently freeze all future benefit accruals under U.S. pension plans and eliminate merit increase programs in the U.S. and many other markets; (vi) the adequacy of our manufacturing capacity, including capacity provided by third parties; and (vii) the performance of other parties under contract manufacturing arrangements on which we rely for the manufacture of certain products, parts and components.

All of our businesses have consolidated or exited certain facilities and our products are manufactured in fewer facilities than in the past. While we have business continuity and risk management plans in place in case capacity is significantly reduced or eliminated at a given facility, the reduced number of alternative facilities could cause the duration of any manufacturing disruption to be longer. As a result, we could have difficulties fulfilling our orders and our sales and profits could decline.

The demand for our products depends, in part, on the continued growth of the industries in which we participate. A market decline in any one of these industries could have an adverse effect on our business.

The rate at which the portions of the telecommunications industry in which we participate continue to grow is critical to our ability to improve our overall financial performance and we could be negatively impacted by a slowdown. Our business was very negatively impacted by the economic slowdown and the corresponding reduction in capital spending by the telecommunications industry from 2001 to 2003, and we are forecasting declines and slower growth in 2009 for the industries we compete in.

Our customers and suppliers are located throughout the world and, as a result, we face risks that other companies that are not global may not face.

Our customers and suppliers are located throughout the world and more than half of our net sales are made to customers outside the U.S. In addition, we have many manufacturing, administrative and sales facilities outside the U.S. and more than half of our employees are employed outside the U.S. Most of our suppliers' operations are outside the U.S., and most of our products are manufactured outside the U.S.

As with all companies that have sizeable sales and operations outside the U.S., we are exposed to risks that could negatively impact sales or profitability, including but not limited to: (i) tariffs, trade barriers and trade disputes, customs classifications and certifications, including but not limited to changes in classifications or errors or omissions related to such classifications and certifications; (ii) changes in U.S. and non-U.S. rules related to trade, environmental, health and safety, technical standards & consumer protection; (iii) longer payment cycles; (iv) tax issues, such as tax law changes, variations in tax laws from country to country and as compared to the U.S., obligations under tax incentive agreements, and difficulties in repatriating cash generated or held abroad in a tax-efficient manner; (v) currency fluctuations, particularly in the Chinese renminbi, Euro, Brazilian real, Taiwan dollar and Japanese yen; (vi) foreign exchange regulations, which may limit the Company's ability to convert or repatriate foreign currency; (vii) challenges in collecting accounts receivable; (viii) cultural and language differences; (ix) employment regulations and local labor conditions; (x) difficulties protecting IP in foreign countries; (xi) instability in economic or political conditions, including inflation, recession and actual or anticipated military or political conflicts; (xii) natural disasters; (xiii) public health issues or outbreaks;

(xiv) changes in laws or regulations that adversely impact benefits being received by the Company; and (xv) the impact of each of the foregoing on our outsourcing and procurement arrangements.

Many of our products that are manufactured outside the U.S. are manufactured in Asia and Mexico. If manufacturing in these regions is disrupted, our overall capacity could be significantly reduced and sales or profitability could be negatively impacted. Furthermore, the legal system in China is still developing and is subject to change. Accordingly, our operations and orders for products in China could be adversely impacted by changes to, or interpretation of, Chinese law.

We also have presence in emerging markets such as India and Russia. We face challenges in emerging markets, including creating demand for our products and the negative impact of changes in the laws, or the interpretation of the laws, in those countries.

Changes in our operations or sales outside the U.S. markets could result in lost benefits in impacted countries and increase our cost of doing business.

The Company has entered into various agreements with non-U.S. governments, agencies, or similar organizations under which the Company receives certain benefits relating to its operations and/or sales in the jurisdiction. If the Company's circumstances change and operations or sales are not at levels originally anticipated, the Company may be at risk of losing some or all of these benefits and increasing our cost of doing business.

If the quality of our products does not meet our customers' expectations, then our sales and operating earnings, and ultimately our reputation, could be adversely affected.

Some of the products we sell have quality issues resulting from the design or manufacture of the product, or from the software used in the product. Sometimes, these issues may be caused by components we purchase from other manufacturers or suppliers. Often these issues are identified prior to the shipment of the products and may cause delays in shipping products to customers, or even the cancellation of orders by customers. Sometimes, we discover quality issues in the products after they have been shipped to our customers, distributors or end-users, requiring us to resolve such issues in a timely manner that is the least disruptive to our customers. Such pre-shipment and post-shipment quality issues can have legal and financial ramifications, including: delays in the recognition of revenue, loss of revenue or future orders, customer-imposed penalties on Motorola for failure to meet contractual requirements, increased costs associated with repairing or replacing products, and a negative impact on our goodwill and brand name reputation.

In some cases, if the quality issue affects the product's safety or regulatory compliance, then such a "defective" product may need to be recalled. Depending on the nature of the defect and the number of products in the field, it could cause the Company to incur substantial recall costs, in addition to the costs associated with the potential loss of future orders, and the damage to the Company's goodwill or brand/reputation. In addition, the Company may be required, under certain customer contracts, to pay damages for failed performance that might exceed the revenue that the Company receives from the contracts. Recalls involving regulatory agencies could also result in fines and additional costs. Finally, recalls could result in third-party litigation, including class action litigation by persons alleging common harm resulting from the purchase of the products.

If the volume of our sales decrease or do not reach projected targets, we could face increased materials and manufacturing costs that may make our products less competitive.

We have negotiated favorable pricing terms with many of our suppliers, some of which have volume-based pricing. In the case of volume-based pricing arrangements, we may experience higher than anticipated costs if current volume-based purchase projections are not met. Some contracts have minimum purchase commitments and we may incur large financial penalties if these commitments are not met. We also may have unused production capacity if our current volume projections are not met, increasing our production cost per unit. In the future, as we establish new pricing terms, our volume demand could adversely impact future pricing from suppliers. All of these outcomes may result in our products being more costly to manufacture and less competitive.

Our future operating results depend on our ability to purchase a sufficient amount of materials, parts and components to meet the demands of our customers.

Our ability to meet customers' demands depends, in part, on our ability to obtain timely and adequate delivery of quality materials, parts and components from our suppliers. We have experienced shortages in the past that have adversely affected our operations. Although we work closely with our suppliers to avoid these types of shortages, there can be no assurances that we will not encounter these problems in the future. Furthermore, certain

of our components are available only from a single source or limited sources. We may not be able to diversify sources in a timely manner. A reduction or interruption in supplies or a significant increase in the price of supplies could have a material adverse effect on our businesses.

Our success is dependent, in part, upon our ability to form successful strategic alliances. If these arrangements do not develop as expected, our business may be adversely impacted.

We currently partner with industry leaders to meet customer product and service requirements and to develop innovative advances in design and technology. Some of our partnerships allow us to supplement internal manufacturing capacity and share the cost of developing next-generation technologies. Other partnerships allow us to offer more services and features to our customers. If such arrangements do not develop as expected, our business could be adversely impacted.

We rely on third-party distributors, representatives and retailers to sell certain of our products.

In addition to our own sales force, we offer our products through a variety of third-party distributors, representatives and retailers. Certain of our distributors or representatives may also market other products that compete with our products. The loss, termination or failure of one or more of our distributors or representatives to effectively promote our products, or changes in the financial or business condition of these distributors, representatives or retailers, could affect our ability to bring products to market.

We face many risks relating to intellectual property rights.

Our business will be harmed if: (i) we, our customers and/or our suppliers are found to have infringed intellectual property rights of third parties, (ii) if the intellectual property indemnities in our supplier agreements are inadequate to cover damages and losses due to infringement of third-party intellectual property rights by supplier products, (iii) if we are required to provide broad intellectual property indemnities to our customers, or (iv) if our intellectual property protection is inadequate to protect our proprietary rights. We may be harmed if we are forced to make publicly available, under the relevant open-source licenses, certain internally developed software-related intellectual property as a result of either our use of open-source software code or the use of third-party software that contains open-source code.

Because our products are comprised of complex technology, much of which we acquire from suppliers through the purchase of components or licensing of software, we are often involved in or impacted by litigation regarding patent and other intellectual property rights. Third parties have asserted, and in the future may assert, intellectual property infringement claims against us and against our customers and suppliers. Defending claims may be expensive and divert the time and efforts of our management and employees. Increasingly, third parties have sought broad injunctive relief which could limit our ability to sell our products in the U.S. or elsewhere with intellectual property subject to the claims. If we do not succeed in any such litigation, we could be required to expend significant resources to pay damages, develop non-infringing intellectual property or to obtain licenses to the intellectual property that is the subject of such litigation. However, we cannot be certain that any such licenses, if available at all, will be available to us on commercially reasonable terms. In some cases, we might be forced to stop delivering certain products if we or our customer or supplier are subject to a final injunction.

We attempt to negotiate favorable intellectual property indemnities with our suppliers for infringement of third-party intellectual property rights, but there is no assurance that we will be successful in our negotiations or that a supplier's indemnity will cover all damages and losses suffered by Motorola and our customers due to the infringing products or that a supplier may choose to accept a license or modify or replace its products with non-infringing products which would otherwise mitigate such damages and losses. Further, Motorola may not be able to participate in intellectual property litigation involving a supplier and may not be able to influence any ultimate resolution or outcome that may adversely impact Motorola's sales if a court enters an injunction that enjoins the supplier's products or if the International Trade Commission issues an exclusionary order that blocks Motorola products from importation into the U.S.

In addition, our customers increasingly demand that we indemnify them broadly from all damages and losses resulting from intellectual property litigation against them. Because our customers often derive much larger revenue streams by reselling or leasing our products than we generate from the same products, these indemnity claims by our customers have the potential to expose us to damages that are much higher than we would be exposed to if we were sued directly.

Our patent and other intellectual property rights are important competitive tools and may generate income under license agreements. We regard our intellectual property rights as proprietary and attempt to protect them

with patents, copyrights, trademarks, trade secret laws, confidentiality agreements and other methods. We also generally restrict access to and distribution of our proprietary information. Despite these precautions, it may be possible for a third party to obtain and use our proprietary information or develop similar technology independently. In addition, effective patent, copyright, trademark and trade secret protection may be unavailable or limited in certain foreign countries. Unauthorized use of our intellectual property rights by third parties and the cost of any litigation necessary to enforce our intellectual property rights could have an adverse impact on our business.

As we expand our business, including through acquisitions, and compete with new competitors in new markets, the breadth and strength of our intellectual property portfolio in those new areas may not be as developed as in our longer-standing businesses. This may expose us to a heightened risk of litigation and other challenges from competitors in these new markets.

We face risks related to ongoing patent-related disputes between Qualcomm and Broadcom.

Motorola is a purchaser of CDMA EV-DO baseband processor chips and chipsets from Qualcomm Incorporated (“Qualcomm”), and we previously announced an intention to design certain of Qualcomm’s W-CDMA chipsets into certain of our 3G handsets. Qualcomm and Broadcom Corporation (“Broadcom”) are engaged in several patent-related legal actions. In certain of these actions, Broadcom is seeking orders to ban the importation into the U.S. of Qualcomm’s infringing EV-DO and W-CDMA baseband processor chipsets and certain “downstream” products that contain them (including Motorola handsets) and/or limit Qualcomm’s ability to provide certain services and products in the U.S. relating to such infringing chipsets. A final outcome adverse to Qualcomm in any of the patent-related legal actions could have a material adverse impact on Motorola’s performance by making it difficult, more expensive or impossible for Motorola to make and/or import products destined for the U.S. market that use certain infringing Qualcomm chipsets. While we continue to work with Qualcomm and others on contingency plans relating to these cases, there is no guarantee that such plans will prove successful or avoid further legal challenge.

Our future financial results may be negatively impacted if we are not successful in licensing our intellectual property.

As part of the business strategy of some of our business segments, primarily our Mobile Devices business, we generate revenue through the licensing of intellectual property rights. The licensed rights include those that are essential to telecommunications standards, such as the GSM standard. Previously agreed-upon terms of some of our long-standing license agreements and the aging of our essential patent portfolio have reduced our royalty revenue over the past several years and are likely to continue to reduce that revenue. Uncertainty in the legal environment makes it difficult to assure that we will be able to enter into new license agreements that will be sufficient to offset that reduction in our revenue.

Many of our components and products are designed or manufactured by third parties and if third-party manufacturers lack sufficient quality control or if there are significant changes in the financial or business condition of such third-party manufacturers, it may have a material adverse effect on our business.

We rely on third-party suppliers for many of the components used in our products and we rely on third-party manufacturers to manufacture many of our assemblies and finished products. If we are not able to engage such manufacturers with the capabilities or capacities required by our business, or if such third parties lack sufficient quality control or if there are significant changes in the financial or business condition of such third parties, it could have a material adverse effect on our business.

We also have third-party arrangements for the design or manufacture of certain products, parts and components. If we are not able to engage such parties with the capabilities or capacities required by our business, or if these third parties fail to deliver quality products, parts and components on time and at reasonable prices, we could have difficulties fulfilling our orders and our sales and profits could decline.

We may continue to make strategic acquisitions of other companies or businesses and these acquisitions introduce significant risks and uncertainties, including risks related to integrating the acquired businesses and achieving benefits from the acquisitions.

In order to position ourselves to take advantage of growth opportunities, we have made, and may continue to make, strategic acquisitions that involve significant risks and uncertainties. These risks and uncertainties include: (i) the difficulty in integrating newly-acquired businesses and operations in an efficient and effective manner; (ii) the challenges in achieving strategic objectives, cost savings and other benefits from acquisitions; (iii) the risk

that our markets do not evolve as anticipated and that the technologies acquired do not prove to be those needed to be successful in those markets; (iv) the potential loss of key employees of the acquired businesses; (v) the risk of diverting the attention of senior management from our operations; (vi) the risks of entering new markets in which we have limited experience; (vii) risks associated with integrating financial reporting and internal control systems; (viii) difficulties in expanding information technology systems and other business processes to accommodate the acquired businesses; and (ix) future impairments of goodwill of an acquired business.

Acquisition candidates in the industries in which we participate may carry higher relative valuations (based on their earnings) than we do. This is particularly evident in software and services businesses. Acquiring a business that has a higher valuation than Motorola may be dilutive to our earnings, especially when the acquired business has little or no revenue. In addition, we may not pursue opportunities that are highly dilutive to near-term earnings and have, in the past, foregone certain of these acquisitions.

Key employees of acquired businesses may receive substantial value in connection with a transaction in the form of change-in-control agreements, acceleration of stock options and the lifting of restrictions on other equity-based compensation rights. To retain such employees and integrate the acquired business, we may offer additional retention incentives, but it may still be difficult to retain certain key employees.

The value of our investments in the securities of various companies fluctuates and it may be difficult for us to realize the value of these investments.

We hold a portfolio of investments in various companies. Since the majority of these securities represent investments in technology companies, the fair market values of these securities are subject to significant price volatility. In addition, the realizable value of these securities is subject to market and other conditions.

We also have invested in numerous privately-held companies, many of which can still be considered in startup or developmental stages. These investments are inherently risky as the market for the technologies or products they have under development are typically in the early stages and may never materialize. We could lose all or substantially all of the value of our investments in these companies, and in some cases have.

The Sigma Fund holds U.S. Dollar-denominated debt obligations which include, among other securities, corporate bonds, asset- and mortgage-backed securities. As issuers of these securities continue to be negatively impacted by the weakened global economic environment and dislocation in the financial markets, the total fair value of the Sigma Fund holdings is less than its total original cost. The fair value of these holdings may experience further declines due to the widening credit spreads in several debt market segments or if the underlying debtors should default on their obligations. Such events could result in additional temporary unrealized losses or impairment charges in the Sigma Fund investments.

It may be difficult for us to recruit and retain the types of highly-skilled employees that are necessary to remain competitive.

Competition for key technical personnel in high-technology industries is intense. We believe that our future success depends in large part on our continued ability to hire, assimilate, retain and leverage the skills of qualified engineers and other highly-skilled personnel needed to compete and develop successful new products. We may not be as successful as our competitors at recruiting, assimilating, retaining and utilizing these highly-skilled personnel. In particular, we may have more difficulty attracting or retaining highly-skilled personnel during periods of poor operating performance, and as a result of recent actions to suspend the Company's 401(k) contributions to employee accounts, permanently freeze all future benefit accruals under U.S. pension plans and eliminate merit increase programs in the U.S. and many other markets.

The unfavorable outcome of litigation pending or future litigation could materially impact the Company.

Our financial results could be materially adversely impacted by unfavorable outcomes to any pending or future litigation. See "Item 3—Legal Proceedings." There can be no assurances as to the favorable outcome of any litigation. In addition, it can be very costly to defend litigation and these costs could negatively impact our financial results.

We are subject to a wide range of product regulatory and safety, consumer, worker safety and environmental laws.

Our operations and the products we manufacture and/or sell are subject to a wide range of global laws. Compliance with existing or future laws could subject us to future costs or liabilities, impact our production capabilities, constrict our ability to sell, expand or acquire facilities, and generally impact our financial

performance. Some of these laws relate to the use, disposal, clean up of, and exposure to hazardous substances. In the United States, laws often require parties to fund remedial studies or action regardless of fault. Motorola continues to incur disposal costs and has ongoing remediation obligations. Changes to U.S. environmental laws or our discovery of additional obligations under these laws could have a negative impact on Motorola.

Over the last several years, laws focused on: the energy efficiency of electronic products and accessories; recycling of both electronic products and packaging; and reducing or eliminating certain hazardous substances in electronic products have expanded significantly. Laws pertaining to accessibility features of electronic products, standardization of connectors and power supplies, sound levels of music playing devices, and other aspects are also proliferating.

These laws impact our products and make it more expensive to manufacture and sell product. It may also be difficult to comply with the laws in a timely way and we may not have compliant products available in the quantities requested by our customers, thereby impacting our sales and profitability.

We expect these trends to continue. In addition, we anticipate increased demand to meet voluntary criteria related to reduction or elimination of certain hazardous constituents from products, increasing energy efficiency, and providing additional accessibility.

We are exposed to risks under large multi-year system contracts that may negatively impact our business.

We enter into large multi-year system contracts with large customers. This exposes us to risks, including: (i) the technological risks of such contracts, especially when the contracts involve new technology, and (ii) financial risks under these contracts, including the estimates inherent in projecting costs associated with large contracts and the related impact on operating results. We are also facing increasing competition from traditional system integrators and the defense industry as system contracts become larger and more complicated. Political developments also can impact the nature and timing of these large contracts.

It is important that we are able to obtain many different types of insurance, and if we are not able to obtain insurance we are forced to retain the risk.

The Company has many types of insurance coverage and also self-insures for some risks and obligations. The insurance market was disrupted after the events of September 11, 2001 and the 2005 hurricanes. While the cost and availability of most insurance has stabilized, there are still certain types and levels of insurance that remain unavailable. Natural disasters and certain risks arising from securities claims and public liability are potential self-insured events that could negatively impact our financial results.

Government regulation of radio frequencies may limit the growth of the wireless communications industry or reduce barriers to entry for new competitors.

Radio frequencies are required to provide wireless services. The allocation of frequencies is regulated in the U.S. and other countries and limited spectrum space is allocated to wireless services. The growth of the wireless and personal communications industry may be affected: (i) by regulations relating to the access to allocated spectrum for wireless communication users, especially in urban areas, (ii) if adequate frequencies are not allocated, or (iii) if new technologies are not developed to better utilize the frequencies currently allocated for such use. Industry growth has been and may continue to be affected by the cost of new licenses required to use frequencies and any related frequency relocation costs.

The U.S. leads the world in spectrum deregulation, allowing new wireless communications technologies to be developed and offered for sale. Examples include wireless local area network systems, such as WiFi, mesh technologies and wide area network systems, such as WiMAX and LTE. Other countries have also deregulated portions of their available spectrum to allow deployment of these and other technologies. Deregulation may introduce new competition and new opportunities for Motorola and our customers.

Changes in government policies and laws or economic conditions may adversely affect our financial results.

Our results may be affected by changes in trade, monetary and fiscal policies, laws and regulations, or other activities of U.S. and non-U.S. governments, agencies and similar organizations. Our results may also be affected by social and economic conditions, which impact our operations, including in emerging markets in Asia, India, Latin America and Eastern Europe, and in markets subject to ongoing political hostilities and war, including the Middle East.

In addition, the laws and regulations that apply directly to access to, or commerce on, the Internet are still evolving. We could be adversely affected by any such regulation in any country where we operate, including under the new presidential administration in the U.S. The adoption of such measures could decrease demand for our products and at the same time increase the cost of selling such products.

Consolidations in both the cable and telecommunication industries may adversely impact our business.

The cable and telecommunication industries have experienced consolidation and this trend is expected to continue according to industry estimates. Industry consolidation could result in delays of purchases or in the selection of new suppliers by the merged companies. This could adversely impact equipment suppliers like Motorola and our competitors. Due to continuing consolidation within the cable and telecommunications industries worldwide, a small number of operators own a majority of cable television systems and account for a significant portion of the capital spending made by cable telecommunications systems operators.

The effects of FCC regulations requiring separation of security functionality from set-tops could negatively impact our sales of set-tops to cable providers.

Historically, reception of digital television programming from a cable broadband network has required a set-top with security technology. Traditionally, cable service providers sold or leased their set-top to their customer. This security technology has limited the availability of set-tops to those manufactured by a few cable network manufacturers, including Motorola. FCC regulations requiring separation of security functionality from set-tops that are aimed at increasing competition and encouraging the sale of set-tops in the retail market became effective for most customers in 2007. As the retail market develops for set-tops and televisions capable of accepting the security modules, sales of our set-tops to cable providers may be negatively impacted. In addition, a full two-way security interface specification that allows retail customers access to all programming available on a cable operator's network without the need for a set-top box has been adopted by a few television manufacturers. They began shipping television sets that incorporate this capability in 2008.

We rely on complex information technology systems and networks to operate our business. Any significant system or network disruption could have a material adverse impact on our operations, sales and operating results.

We rely on the efficient and uninterrupted operation of complex information technology systems and networks, some of which are within Motorola and some are outsourced. All information technology systems are potentially vulnerable to damage or interruption from a variety of sources, including but not limited to computer viruses, security breach, energy blackouts, natural disasters, terrorism, war and telecommunication failures. There also may be system or network disruptions if new or upgraded business management systems are defective or are not installed properly. We have implemented various measures to manage our risks related to system and network disruptions, but a system failure or security breach could negatively impact our operations and financial results. In addition, we may incur additional costs to remedy the damages caused by these disruptions or security breaches.

Our share price has been and may continue to be volatile.

Our share price has been volatile due, in part, to generally volatile securities markets, and the volatility in the telecommunications and technology companies' securities markets in particular. Factors other than our financial results that may affect our share price include, but are not limited to, market expectations of our performance, spending plans of our customers, and the level of perceived growth in the industries in which we participate.

The outcome of currently ongoing and future examinations of our income tax returns by the IRS could impact our financial results.

We are subject to continued examination of our income tax returns by the Internal Revenue Service and other tax authorities. We regularly assess the likelihood of adverse outcomes resulting from these examinations to determine the adequacy of our provision for income taxes. There can be no assurance that the outcomes from these continuing examinations will not have an adverse effect on future operating results.

Failure of our suppliers to use acceptable ethical business practices could negatively impact our business.

It is our policy to require our suppliers to operate in compliance with applicable laws, rules and regulations regarding working conditions, employment practices, environmental compliance and trademark and copyright licensing. However, we do not control their labor and other business practices. If one of our suppliers violates labor or other laws or implements labor or other business practices that are regarded as unethical, the shipment of finished products to us could be interrupted, orders could be canceled, relationships could be terminated and our

reputation could be damaged. If one of our suppliers fails to procure necessary license rights to trademarks, copyrights or patents, legal action could be taken against us that could impact the salability of our inventory and expose us to financial obligations to a third party. Any of these events could have a material adverse effect on our sales and results of operations.

Copyright levies in numerous countries for the sale of products may adversely impact our business.

Motorola faces the possibility of substantial copyright levies from collecting societies in numerous countries for the sale of products that might be used for the private copying of copyright protected works such as mobile phones, memory cards, and set top boxes. The collecting societies argue that such levies should apply to such products because they include audio/video recording functionality, such as an MP3 player or DVR or storage capability, despite the fact that such products are not primarily intended to act as a recording device. As of this date, to our knowledge, no copyright levies have been paid to any collecting societies anywhere by any manufacturer. Motorola is currently working with other major mobile communications companies to challenge the applicability of these levies to mobile phones, and is also engaged in aggressive lobbying efforts against the levies in general at the European Union level. However, if these levies are imposed, our financial results will be negatively impacted.

Item 1B: Unresolved Staff Comments

None.

Item 2: Properties

Motorola's principal executive offices are located at 1303 East Algonquin Road, Schaumburg, Illinois 60196. Motorola also operates manufacturing facilities and sales offices in other U.S. locations and in many other countries. (See "Item 1: Business" for information regarding the location of the major facilities for each of Motorola's business segments.) Motorola owns 35 facilities (manufacturing, sales, service and office), 21 of which are located in the Americas Region (USA, Canada, Mexico and Latin America) and 14 of which are located in other countries. Motorola leases 321 facilities, 140 of which are located in the Americas Region and 181 of which are located in other countries. Motorola primarily utilizes 10 major facilities for the manufacturing and distribution of its products. These facilities are located in: Hangzhou and Tianjin, China; Taipei, Taiwan; Chennai, India; Penang, Malaysia; Schaumburg, Illinois; Jaguariuna, Brazil; Reynosa, Mexico; Arad, Israel; and Berlin, Germany.

During 2008 and the beginning of 2009, facilities in: Flensburg, Germany; Bohemia, New York; Glen Rock, New Jersey; Beijing, China; and Taunesstein, Germany were sold. Sites at Chandler, Arizona; Arlington Heights, Illinois; and Nogales, Mexico are currently for sale.

Motorola generally considers the productive capacity of the plants operated by each of its business segments to be adequate and sufficient for the requirements of each business group. The extent of utilization of such manufacturing facilities varies from plant to plant and from time to time during the year.

A substantial portion of Motorola's products are manufactured in Asia, primarily China, either in our own facilities or in the facilities of others who manufacture and assemble products for Motorola. If manufacturing in the region was disrupted, Motorola's overall productive capacity could be significantly reduced.

Item 3: Legal Proceedings

Telsim-Related Cases

In April 2001, Telsim Mobil Telekomunikasyon Hizmetleri A.S. ("Telsim"), a wireless telephone operator in Turkey, defaulted on the payment of approximately \$2 billion of loans owed to Motorola and its subsidiaries (the "Telsim Loans"). The Uzan family controlled Telsim until 2004 when an agency of the Turkish government took over control of Telsim. In December 2005, Telsim was sold by the Turkish government to Vodafone and Motorola received an aggregate payment from the sale of \$910 million.

The Company continues its efforts to collect on its judgment of \$2.13 billion (the "U.S. Judgment") for compensatory damages rendered by the United States District Court for the Southern District of New York (the "District Court") against the Uzans on July 31, 2003 and affirmed by the U.S. Court of Appeals for the Second Circuit (the "Second Circuit") in 2004 and in connection with foreign proceedings against the Uzan family. However, the Company believes that the ongoing litigation, collection and/or settlement processes against the Uzan

family will be very lengthy in light of the Uzans' continued resistance to satisfy the judgments against them and their decision to violate various courts' orders, including orders holding them in contempt of court. Following a remand from the Second Circuit of the U.S. Judgment, on February 8, 2006, the District Court awarded a judgment in favor of Motorola for \$1 billion in punitive damages against the Uzan family and their co-conspirator, Antonio Luna Bettancourt. That decision was affirmed by the Second Circuit on November 21, 2007. The District Court, on April 10, 2007, denied the Uzans' motion to vacate the U.S. Judgment. The Uzans have appealed that decision to the Second Circuit.

Howell v. Motorola, Inc., et al.

A class action, *Howell v. Motorola, Inc., et al.*, was filed against Motorola and various of its directors, officers and employees in the United States District Court for the Northern District of Illinois ("Illinois District Court") on July 21, 2003, alleging breach of fiduciary duty and violations of the Employment Retirement Income Security Act ("ERISA"). The complaint alleged that the defendants had improperly permitted participants in the Motorola 401(k) Plan (the "Plan") to purchase or hold shares of common stock of Motorola because the price of Motorola's stock was artificially inflated by a failure to disclose vendor financing to Telsim in connection with the sale of telecommunications equipment by Motorola. The plaintiff sought to represent a class of participants in the Plan and sought an unspecified amount of damages. On September 30, 2005, the district court dismissed the second amended complaint filed on October 15, 2004 (the "Howell Complaint"). Three new purported lead plaintiffs have since intervened in the case, and have filed a motion for class certification seeking to represent a class of Plan participants. On September 28, 2007, the Illinois District Court granted the motion for class certification but narrowed the requested scope of the class. On October 25, 2007, the Illinois District Court modified the scope of the class, granted summary judgment dismissing two of the individually-named defendants in light of the narrowed class, and ruled that the judgment as to the original named plaintiff, Howell, would be immediately appealable. The class as certified includes all Plan participants for whose individual accounts the Plan purchased and/or held shares of Motorola common stock from May 16, 2000 through May 14, 2001, with certain exclusions. On February 15, 2008 plaintiffs and defendants each filed motions for summary judgment in the Illinois District Court. On February 22, 2008 the appellate court granted defendants' motion for leave to appeal from the Illinois District Court's class-certification decision. In addition, the original named plaintiff, Howell, has appealed the dismissal of his claim.

Silverman/Williams Federal Securities Lawsuits and Related Derivative Matters

A purported class action lawsuit on behalf of the purchasers of Motorola securities between July 19, 2006 and January 5, 2007, *Silverman v. Motorola, Inc., et al.*, was filed against the Company and certain current and former officers and directors of the Company on August 9, 2007, in the United States District Court for the Northern District of Illinois. The complaint alleges violations of Section 10(b) of the Securities Exchange Act of 1934 and SEC Rule 10b-5 as well as, in the case of the individual defendants, the control person provisions of the Securities Exchange Act. The factual assertions in the complaint consist primarily of the allegation that the defendants knowingly made incorrect statements concerning Motorola's projected revenues for the third and fourth quarter of 2006. The complaint seeks unspecified damages and other relief relating to the purported inflation in the price of Motorola shares during the class period. An amended complaint was filed December 20, 2007 and Motorola moved to dismiss that complaint in February 2008. On September 24, 2008, the district court granted this motion in part to dismiss Section 10(b) claims as to two individuals and certain claims related to forward looking statements, among other things, and denied the motion in part.

In addition, on August 24, 2007, two lawsuits were filed as purportedly derivative actions on behalf of Motorola, *Williams v. Zander, et al.*, and *Cinotto v. Zander, et al.*, in the Circuit Court of Cook County, Illinois against the Company and certain of its current and former officers and directors. These complaints make similar factual allegations to those made in the *Silverman* complaint and assert causes of action for breach of fiduciary duty, abuse of control, gross mismanagement, waste of corporate assets, and unjust enrichment. The complaints seek unspecified damages associated with the alleged loss to the Company deriving from the defendants' actions and demand that Motorola make a number of changes to its internal procedures. An amended complaint was filed on December 14, 2007. On January 27, 2009, Motorola's motion to dismiss the amended complaint was granted in part and denied in part.

In re Adelphia Communications Corp. Securities and Derivative Litigation

On December 22, 2003, Motorola was named as a defendant in two cases relating to the *In re Adelphia Communications Corp. Securities and Derivative Litigation* (the “Adelphia MDL”). The Adelphia MDL consists of at least fourteen individual cases and one purported class action that were filed in or have been transferred to the United States District Court for the Southern District of New York. First, Motorola was named as a defendant in the Second Amended Complaint in the individual case of *W.R. Huff Asset Management Co. L.L.C. v. Deloitte & Touche LLP, et al.* (the “Huff Complaint”). This case was originally filed by W.R. Huff Asset Management Co. L.L.C. on June 7, 2002, in the United States District Court for the Western District of New York and was subsequently transferred to the Southern District of New York as related to the Adelphia MDL. Motorola and several other individual and corporate defendants are named in the amended complaint.

As to Motorola, the complaint alleges a claim arising under Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder relating to Adelphia securities, and seeks recovery of the consideration paid by plaintiff for Adelphia debt securities, compensatory damages, costs and expenses of litigation and other relief. Motorola filed a motion to dismiss this complaint on March 8, 2004, which was granted on January 29, 2009. Plaintiff’s motion to file an amended complaint is pending at this time.

Also on December 22, 2003, Motorola was named as a defendant in *Stoche v. John J. Rigas, et al.* This case was originally filed in Pennsylvania and was subsequently transferred to the Southern District of New York as related to the Adelphia MDL. Motorola and several other individual and corporate defendants are named in the amended complaint. As to Motorola, the complaint generally makes the same allegations as the Huff Complaint and a state law claim of aiding and abetting fraud relating to Adelphia securities. The complaint seeks return of the consideration paid by plaintiff for Adelphia securities, punitive damages and other relief. Motorola filed a motion to dismiss this complaint on April 12, 2004. In March 2008, the *Stoche* plaintiff agreed to become a member of the purported class in *Argent* and the *Stoche* action was dismissed by the court as a stand-alone action.

On July 23, 2004, Motorola was named as a defendant in *Argent Classic Convertible Arbitrage Fund L.P., et al. v. Scientific-Atlanta, Inc., et al.* (the “Argent Complaint”). The Argent Complaint was filed against Scientific Atlanta and Motorola in the Southern District of New York. The Argent Complaint generally makes the same allegations as the other previously-disclosed cases relating to the *In re Adelphia Communications Corp. Securities and Derivative Litigation* that have been transferred to the Southern District of New York. The complaint seeks compensatory damages and other relief. Motorola filed a motion to dismiss the Argent Complaint on October 12, 2004, which is awaiting decision.

On September 14, 2004, a complaint filed in state court in Los Angeles, California, named Motorola, Scientific-Atlanta and certain officers of Scientific-Atlanta as defendants, *Los Angeles County Employees Retirement Association et al. v. Motorola, Inc., et al.* The complaint raises claims under California law for aiding and abetting fraud and conspiracy to defraud and generally makes the same allegations as the other previously disclosed cases relating to the *In re Adelphia Communications Corp. Securities and Derivative Litigation* that have been transferred to the Southern District of New York. There are no new substantive allegations. The complaint seeks compensatory damages, opportunity-cost damages, punitive and other exemplary damages and other relief. In late 2004, the Multi-District Litigation Panel transferred the case to federal court in New York, which transfer is now final. Motorola filed a motion to dismiss the complaint in this action on September 19, 2005, which is awaiting decision.

On October 25, 2004, Motorola was named in a complaint filed in state court in Fulton County, Georgia, naming Motorola and Scientific-Atlanta and certain officers of Scientific-Atlanta, *AIG DKR SoundShore Holdings, Ltd., et al. v. Scientific-Atlanta Inc., et al.* The complaint raises claims under Georgia law of conspiracy to defraud and generally makes the same allegations as the other previously disclosed cases relating to the *In re Adelphia Communications Corp. Securities and Derivative Litigation* that have already been filed and transferred to the Southern District of New York. The complaint seeks damages and statutory compensation, punitive damages and other relief. On April 18, 2005, the Multi-District Litigation Panel issued a final order transferring the case to New York and that transfer is final. Motorola filed a motion to dismiss the complaint in this action on September 19, 2005, which is awaiting decision.

Adelphia Communications Corp.—Bankruptcy Court Lawsuit

On June 23, 2006, Adelphia, on behalf of the estate and the various classes of Adelphia creditors, objected to Motorola’s claim for payment of \$67 million and asserted causes of action against Motorola including preferences,

avoidance of liens, fraudulent transfers, equitable subordination and aiding and abetting fraud as part of the ongoing *Adelphia* bankruptcy action in the Bankruptcy Court for the Southern District of New York. Plaintiff is alleging damages in excess of \$1 billion against Motorola for the above-stated causes of action. The bankruptcy action is still pending.

Intellectual Property Related Cases

Tessera, Inc. v. Motorola, Inc., et al.

Motorola is a purchaser of semiconductor chips with certain ball grid array (“BGA”) packaging from suppliers including Qualcomm, Inc. (“Qualcomm”), Freescale Semiconductor, Inc. (“Freescale Semiconductor”), ATI Technologies, Inc. (“ATI”), Spansion Inc. (“Spansion”), and STMicroelectronics N.V. (“STMicro”). On April 17, 2007, Tessera, Inc. (“Tessera”) filed patent infringement legal actions against Qualcomm, Freescale Semiconductor, ATI, Spansion, STMicro and Motorola in the U.S. International Trade Commission (the “ITC”) (In the Matter of Certain Semiconductor Chips with Minimized Chip Package Size and Products Containing Same, Inv. No. 337-TA-605) and the United States District Court, Eastern District of Texas, *Tessera, Inc. v. Motorola, Inc., Qualcomm, Inc., Freescale Semiconductor, Inc. and ATI Technologies, Inc.*, alleging that certain BGA packaged semiconductors infringe patents that Tessera claims to own. Tessera is seeking orders to ban the importation into the U.S. of certain semiconductor chips with BGA packaging and certain “downstream” products that contain them (including Motorola products) and/or limit suppliers’ ability to provide certain services and products or take certain actions in the U.S. relating to the packaged chips. On December 1, 2008, an Administrative Law Judge issued an initial determination that Tessera failed to prove that BGA packaged semiconductors contained in Motorola products infringe Tessera’s patent claims. On January 30, 2009, the International Trade Commission issued a notice that it will review the Administrative Law Judge’s initial determination and a final determination on the merits is expected on or before April 14, 2009. The patent claims being asserted by Tessera are subject to reexamination proceedings in the U.S. Patent and Trademark Office (“PTO”).

Motorola is a defendant in various other suits, claims and investigations that arise in the normal course of business. In the opinion of management, and other than discussed above with respect to the Iridium cases, the ultimate disposition of the Company’s pending legal proceedings will not have a material adverse effect on the Company’s consolidated financial position, liquidity or results of operations.

Item 4: Submission of Matters to a Vote of Security Holders

Not applicable.

Executive Officers of the Registrant

Following are the persons who were the executive officers of Motorola as of February 28, 2009, their ages as of January 1, 2009, their current titles and positions they have held during the last five years:

Gregory Q. Brown; age 48; Co-Chief Executive Officer, Motorola, Inc. and Chief Executive Officer of Broadband Mobility Solutions since August 2008; President and Chief Executive Officer, Motorola, Inc. from January 2008 to August 2008; President and Chief Operating Officer from June 2007 to January 2008; Executive Vice President, President, Networks and Enterprise from June 2006 to June 2007; Executive Vice President and President, Government and Enterprise Mobility Solutions from January 2005 to June 2006; Executive Vice President and President, Commercial, Government and Industrial Solutions Sector from January 2003 to January 2005.

Dr. Sanjay K. Jha; age 45; Co-Chief Executive Officer, Motorola, Inc. and Chief Executive Officer, Mobile Devices since August 2008; Executive Vice President and Chief Operating Officer, Qualcomm, Inc. from December 2006 to August 2008; Executive Vice President, Qualcomm, Inc. and President, Qualcomm CDMA Technologies from January 2003 to December 2006.

Eugene A. Delaney; age 52; Executive Vice President, President, Enterprise Mobility Solutions since January 2009; Senior Vice President, Government and Public Safety from May 2007 to January 2009; Senior Vice President, International Sales Operations, Networks and Enterprise from May 2006 to May 2007; Senior Vice President, International Sales Operations, Government and Enterprise Mobility Solutions from May 2005 to May 2006; Executive Vice President and President, Global Relations and Resources Organization, Government and Enterprise Mobility Solutions from February 2005 to May 2005; Executive Vice President and President, Global Relations and Resources Organization from January 2003 to February 2005.

Edward J. Fitzpatrick; age 42; Senior Vice President, Corporate Controller and Acting Chief Financial Officer since February 2009; Senior Vice President, Corporate Controller since January 2009; Corporate Vice President, Finance, Home and Networks Mobility from January 2008 to January 2009; Vice President, Finance, Home and Networks Mobility from June 2007 to January 2008; Vice President, Finance and Controller, Networks and Enterprise from April 2006 to June 2007; Vice President, Finance and Controller, Government and Enterprise Mobility Solutions from July 2005 to April 2006; Senior Director and Controller, Connected Home Solutions from February 2000 to July 2005.

A. Peter Lawson; age 62; Executive Vice President, General Counsel and Secretary since May 1998.

Gregory A. Lee; age 59; Senior Vice President, Human Resources since January 2008; Senior Vice President, Human Resources, Coca Cola Enterprises from August 2006 to January 2008; Independent Consultant, Talent Management Strategies from May 2005 to August 2006; Senior Vice President, Human Resources, Sears, Roebuck and Co., from January 2001 to May 2005.

Daniel M. Moloney; age 49; Executive Vice President, President, Home and Networks Mobility since April 2007; Executive Vice President, President, Connected Home Solutions from January 2005 to April 2007; Executive Vice President and President, Broadband Communications Sector from June 2002 to January 2005.

Karen P. Tandy; age 55; Senior Vice President, Public Affairs and Communications since July 2008; Senior Vice President, Global Government Affairs & Public Policy from November 2007 to July 2008; Administrator to the U.S. Drug Enforcement Agency from July 2003 to November 2007.

The above executive officers will serve as executive officers of Motorola until the regular meeting of the Board of Directors in May 2009 or until their respective successors shall have been elected. There is no family relationship between any of the executive officers listed above.

PART II

Item 5: Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Motorola’s common stock is listed on the New York and Chicago Stock Exchanges. The number of stockholders of record of Motorola common stock on January 31, 2009 was 76,858.

Information regarding securities authorized for issuance under equity compensation plans is incorporated by reference to the information under the caption “Equity Compensation Plan Information” of Motorola’s Proxy Statement for the 2009 Annual Meeting of Stockholders. The remainder of the response to this Item incorporates by reference Note 17, “Quarterly and Other Financial Data (unaudited)” of the Notes to Consolidated Financial Statements appearing under “Item 8: Financial Statements and Supplementary Data”.

The following table provides information with respect to acquisitions by the Company of shares of its common stock during the quarter ended December 31, 2008.

ISSUER PURCHASES OF EQUITY SECURITIES

<i>Period</i>	<i>(a) Total Number of Shares Purchased</i>	<i>(b) Average Price Paid per Share</i>	<i>(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs⁽¹⁾</i>	<i>(d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet be Purchased Under the Plans or Programs⁽¹⁾</i>
9/28/08 to 10/24/08	0		0	\$3,629,062,576
10/25/08 to 11/21/08	0		0	\$3,629,062,576
11/22/08 to 12/31/08	<u>0</u>		<u>0</u>	\$3,629,062,576
Total	<u>0</u>		<u>0</u>	

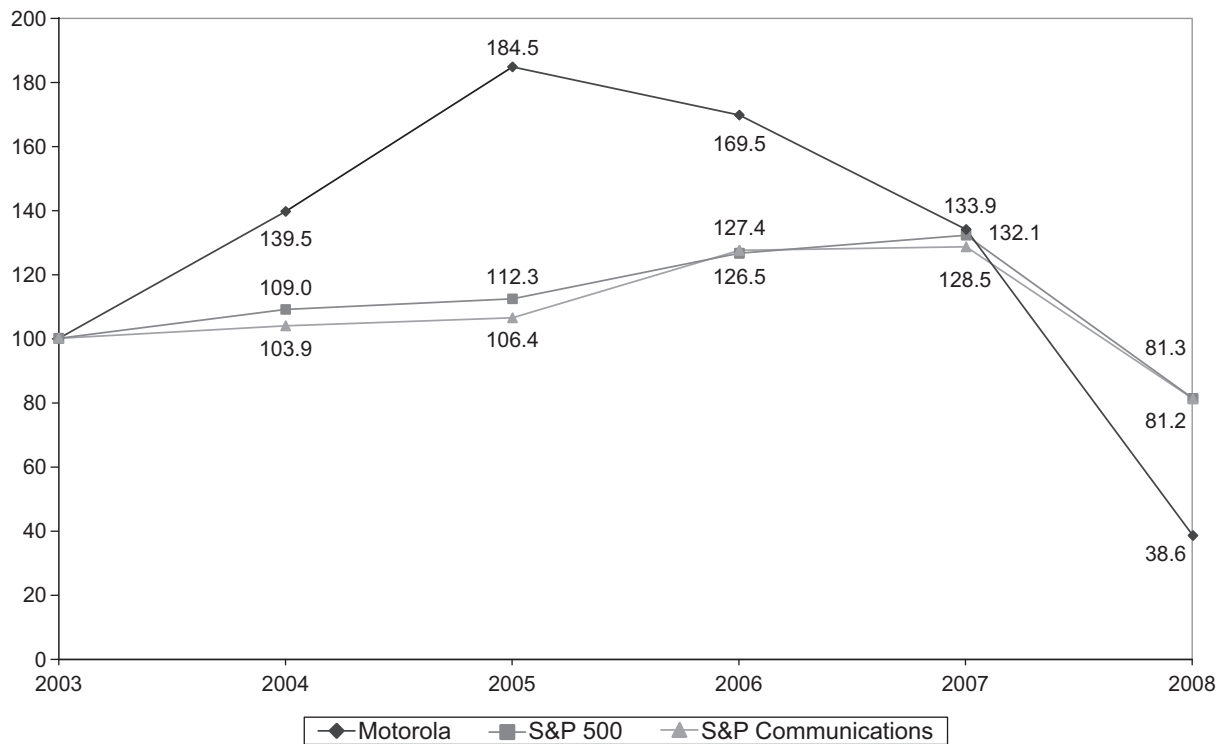
(1) Through actions taken on July 24, 2006 and March 21, 2007, the Board of Directors has authorized the Company to repurchase an aggregate amount of up to \$7.5 billion of its outstanding shares of common stock over a period ending in June 2009. The timing and amount of future repurchases, if any, will be based on market and other conditions.

PERFORMANCE GRAPH

The following graph compares the five-year cumulative total returns of Motorola, Inc., the S&P 500 Index and the S&P Communications Equipment Index.

This graph assumes \$100 was invested in the stock or the Index on December 31, 2003 and also assumes the reinvestment of dividends. This graph assumes reinvestment of the Company's distribution to its shareholders of 0.110415 shares of Class B common stock of Freescale Semiconductor, Inc. ("Freescale Class B Shares") on December 2, 2004 for each share of Motorola common stock. For purposes of this graph, the Freescale Semiconductor, Inc. distribution is treated as a non-taxable cash dividend of \$2.06 (the value of 0.110415 Freescale Class B Shares, based on Freescale Semiconductor's December 2, 2004 closing price of \$18.69) that would have been reinvested in Motorola common stock at the close of business on December 2, 2004.

Five-Year Performance Graph



Item 6: Selected Financial Data

Motorola, Inc. and Subsidiaries
Five-Year Financial Summary

<i>(Dollars in millions, except as noted)</i>	<i>Years Ended December 31</i>				
	2008	2007	2006	2005	2004
Operating Results					
Net sales	\$ 30,146	\$ 36,622	\$ 42,847	\$ 35,310	\$ 29,680
Costs of sales	21,751	26,670	30,120	23,881	19,715
Gross margin	8,395	9,952	12,727	11,429	9,965
Selling, general and administrative expenses	4,330	5,092	4,504	3,628	3,508
Research and development expenditures	4,109	4,429	4,106	3,600	3,316
Other charges (income)	2,347	984	25	(404)	149
Operating earnings (loss)	(2,391)	(553)	4,092	4,605	2,992
Other income (expense):					
Interest income (expense), net	48	91	326	71	(200)
Gains on sales of investments and businesses, net	82	50	41	1,845	460
Other	(376)	22	151	(109)	(140)
Total other income (expense)	(246)	163	518	1,807	120
Earnings (loss) from continuing operations before income taxes	(2,637)	(390)	4,610	6,412	3,112
Income tax expense (benefit)	1,607	(285)	1,349	1,893	1,013
Earnings (loss) from continuing operations	(4,244)	(105)	3,261	4,519	2,099
Earnings (loss) from discontinued operations, net of tax	—	56	400	59	(567)
Net earnings (loss)	\$ (4,244)	\$ (49)	\$ 3,661	\$ 4,578	\$ 1,532
Per Share Data (in dollars)					
Diluted earnings (loss) from continuing operations per common share	\$ (1.87)	\$ (0.05)	\$ 1.30	\$ 1.79	\$ 0.87
Diluted earnings (loss) per common share	(1.87)	(0.02)	1.46	1.81	0.64
Diluted weighted average common shares outstanding (in millions)	2,265.4	2,312.7	2,504.2	2,527.0	2,472.0
Dividends paid per share	\$ 0.20	\$ 0.20	\$ 0.18	\$ 0.16	\$ 0.16
Balance Sheet					
Total assets	\$ 27,869	\$ 34,812	\$ 38,593	\$ 35,802	\$ 30,922
Long-term debt	4,092	3,991	2,704	3,806	4,581
Total debt	4,184	4,323	4,397	4,254	5,298
Total stockholders' equity	9,507	15,447	17,142	16,673	13,331
Other Data					
Capital expenditures	\$ 504	\$ 527	\$ 649	\$ 548	\$ 405
% of sales	1.7%	1.4%	1.5%	1.6%	1.4%
Research and development expenditures	\$ 4,109	\$ 4,429	\$ 4,106	\$ 3,600	\$ 3,316
% of sales	13.6%	12.1%	9.6%	10.2%	11.2%
Year-end employment (in thousands)	64	66	66	69	68

Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion and analysis of our financial position and results of operations for each of the three years in the period ended December 31, 2008. This commentary should be read in conjunction with our consolidated financial statements and the notes thereto appearing under "Item 8: Financial Statements and Supplementary Data."

Executive Overview

What businesses are we in?

Motorola reports financial results for the following three operating business segments:

- The **Mobile Devices** segment designs, manufactures, sells and services wireless handsets with integrated software and accessory products, and licenses intellectual property. The segment's net sales in 2008 were \$12.1 billion, representing 40% of the Company's consolidated net sales.
- The **Home and Networks Mobility** segment designs, manufactures, sells, installs and services: (i) digital video, Internet Protocol video and broadcast network interactive set-tops, end-to-end video delivery systems, broadband access infrastructure platforms, and associated data and voice customer premise equipment to cable television and telecom service providers (collectively, referred to as the "home business"), and (ii) wireless access systems, including cellular infrastructure systems and wireless broadband systems, to wireless service providers (collectively, referred to as the "network business"). The segment's net sales in 2008 were \$10.1 billion, representing 33% of the Company's consolidated net sales.
- The **Enterprise Mobility Solutions** segment designs, manufactures, sells, installs and services analog and digital two-way radio, voice and data communications products and systems for private networks, wireless broadband systems and end-to-end enterprise mobility solutions to a wide range of enterprise markets, including government and public safety agencies (which, together with all sales to distributors of two-way communication products, are referred to as the "government and public safety market"), as well as retail, energy and utilities, transportation, manufacturing, healthcare and other commercial customers (which, collectively, are referred to as the "commercial enterprise market"). The segment's net sales in 2008 were \$8.1 billion, representing 27% of the Company's consolidated net sales.

What were our 2008 financial results?

- **Net Sales were \$30.1 Billion:** Our net sales were \$30.1 billion in 2008, down 18% compared to net sales of \$36.6 billion in 2007. Net sales decreased 36% in the Mobile Devices segment, increased 1% in the Home and Networks Mobility segment and increased 5% in the Enterprise Mobility Solutions segment.
- **Operating Loss of \$2.4 Billion:** We incurred an operating loss of \$2.4 billion in 2008, compared to an operating loss of \$553 million in 2007. Operating margin was (7.9)% of net sales in 2008, compared to (1.5)% of net sales in 2007. Contributing to the operating loss were: (i) \$1.8 billion of goodwill and other asset impairment charges, (ii) \$393 million of net charges for reorganization and separation-related transaction costs, (iii) excess inventory and other related charges of \$370 million due to a decision to consolidate software and silicon platforms in the Mobile Devices segment, and (iv) a \$150 million charge related to the settlement of a purchase commitment.
- **Loss from Continuing Operations of \$4.2 Billion, or \$1.87 per Share:** We incurred a loss from continuing operations of \$4.2 billion, or \$1.87 per diluted common share, in 2008, compared to a loss from continuing operations of \$105 million, or \$0.05 per diluted common share, in 2007. Contributing to the loss from continuing operations in 2008 were: (i) a \$2.4 billion operating loss, (ii) a \$2.1 billion reserve related to our deferred tax asset valuation allowance, (iii) \$365 million of other-than-temporary investment impairment charges, (iv) \$186 million of impairment charges on Sigma Fund investments, and (v) \$101 million of temporary unrealized losses of Sigma Fund investments, partially offset by: (i) the tax benefit resulting from our operating loss, and (ii) a \$237 million curtailment gain associated with the decision to freeze benefit accruals in the U.S. pension plans.

- *2008 Global Handset Market Share Estimated at 8%, based on Annual Handset Shipments of 100.1 Million Units:* We estimate our share of the global handset market in 2008 was approximately 8%, a decrease of approximately 6 percentage points versus 2007. We shipped 100.1 million handsets in 2008, a 37% decrease compared to shipments of 159.1 million handsets in 2007. We estimate our market share in the fourth quarter of 2008 was approximately 6%, a decrease of approximately 6 percentage points versus the fourth quarter of 2007. We shipped 19.2 million handsets in the fourth quarter of 2008, a 53% decrease compared to shipments of 40.9 million handsets in the fourth quarter of 2007.
- *Digital Entertainment Device Shipments were 18.0 Million:* We shipped 18.0 million digital entertainment devices in 2008, an increase of 19% compared to shipments of 15.1 million units in 2007.
- *Operating Cash Flow of \$242 Million:* We generated operating cash flow of \$242 million in 2008, compared to operating cash flow of \$785 million in 2007.

What were the financial results for our three operating business segments in 2008?

- *In Our Mobile Devices Business:* Net sales were \$12.1 billion in 2008, a decrease of 36% compared to net sales of \$19.0 billion in 2007. On a geographic basis, net sales decreased substantially in North America, the Europe, Middle East and Africa region ("EMEA"), and Asia and, to a lesser extent, decreased in Latin America. The decrease in net sales was primarily driven by a 37% decrease in unit shipments.

The segment incurred an operating loss of \$2.2 billion in 2008, compared to an operating loss of \$1.2 billion in 2007. The increase in the operating loss was primarily due to a decrease in gross margin, driven by: (i) the 36% decrease in net sales, (ii) excess inventory and other related charges of \$370 million in 2008 due to a decision to consolidate software and silicon platforms, and (iii) a \$150 million charge in 2008 related to the settlement of a purchase commitment, partially offset by: (i) the absence in 2008 of a \$277 million charge for a legal settlement in 2007, and (ii) savings from supply chain cost-reduction initiatives. The decrease in gross margin was partially offset by decreases in: (i) selling, general and administrative ("SG&A") expenses, primarily due to lower marketing expenses and savings from cost-reduction initiatives, and (ii) research and development ("R&D") expenditures, reflecting savings from cost-reduction initiatives.

- *In Our Home and Networks Mobility Business:* Net sales were \$10.1 billion in 2008, an increase of 1% compared to net sales of \$10.0 billion in 2007. On a geographic basis, net sales increased in Latin America and Asia, and decreased in North America and EMEA. The increase in net sales primarily reflects a 16% increase in net sales by the home business, partially offset by an 11% decrease in net sales by the networks business.

Operating earnings were \$918 million, an increase of 29% compared to operating earnings of \$709 million in 2007. The increase in operating earnings was primarily due to: (i) decreases in both SG&A and R&D expenditures, primarily related to savings from cost-reduction initiatives, and (ii) a decrease in reorganization of business charges, relating primarily to lower employee severance costs. These factors were partially offset by a decrease in gross margin, primarily due to: (i) an unfavorable product mix, and (ii) the absence of net sales by embedded communication computing group ("ECC") that was divested at the end of 2007.

- *In Our Enterprise Mobility Solutions Business:* Net sales were \$8.1 billion in 2008, an increase of 5% compared to net sales of \$7.7 billion in 2007. On a geographic basis, net sales increased in EMEA, Asia and Latin America and decreased in North America. The increase in net sales reflects an 8% increase in net sales to the government and public safety market, partially offset by a 2% decrease in net sales to the commercial enterprise market.

Operating earnings were \$1.5 billion, an increase of 23% compared to operating earnings of \$1.2 billion in 2007. The increase in operating earnings was primarily due to an increase in gross margin, driven by: (i) the 5% increase in net sales, (ii) a favorable product mix, (iii) the absence in 2008 of an inventory-related charge in connection with the acquisition of Symbol Technologies, Inc. ("Symbol") during the first quarter of 2007, and (iv) a decrease in SG&A expenses, primarily related to savings from cost-reduction initiatives. The increase in gross margin was partially offset by increased R&D expenditures, primarily due to developmental engineering expenditures for new product development and investment in next-generation technologies.

What were our major challenges and accomplishments in 2008?

- *In our Mobile Devices Business:* 2008 was a very difficult year for our Mobile Devices business. Demand for Motorola's wireless handsets declined in 2008 primarily due to limited product offerings in critical market segments, particularly 3G products, including smartphones, as well as very low-tier products. We also were impacted by the worldwide economic downturn in the second half of 2008, as the overall market for handsets grew at a slower rate than in 2007, particularly in the fourth quarter. Motorola believes it lost approximately 6 percentage points of market share and estimates its global market share was approximately 8% for the full year 2008.

During 2008, the Mobile Devices business launched a number of new products, including: new feature phones for GSM, CDMA and UMTS technologies; additions to the ROKR family of music devices; additions to the smartphone portfolio, including Q and MING devices, for consumers who multi-task and want flexibility in today's business environment; and several handsets at affordable price points for consumers with everyday communications needs.

The Mobile Devices business has taken significant actions in 2008 to reduce its size and cost structure, including actions to simplify its wireless handset platforms and enhance its product portfolio. To that end, we announced that our silicon strategy is to use two primary silicon providers to achieve faster time to market and reduce costs. Our software platforms will focus on fewer operating systems, including Android (a Google-developed, royalty-free platform) and Windows Mobile (a Microsoft platform). Our portfolio focus will be increasingly on 3G and smartphone devices, particularly in the mid- and high-price tiers, while continuing to focus on our proprietary iDEN technology and CDMA software platforms. In addition to our portfolio streamlining and enhancement efforts, over the next year we will also increase our focus in priority markets. These markets will include North America, Latin America and parts of Asia, including China.

Actions taken throughout the year, including the decisions to reduce platforms and focus on key markets, resulted in a lower operating expense cost structure in 2008 compared to 2007.

- *In our Home and Networks Mobility Business:* The Home and Networks Mobility business improved its operating margin and remained the world's leading provider of digital entertainment devices. Total net sales in the home business grew by 16% in the year, which included significant business growth outside of the U.S. The business enhanced its portfolio of advanced video, voice, and data platforms with several new product introductions, including DOCSIS 3.0 products, MPEG-4 compression technology, and the DCX-series of multimedia digital entertainment devices. The home business completed the acquisition of Dahua Digital to increase our position in the rapidly growing cable market in China.

Net sales in the networks business were lower primarily due to the absence of net sales by ECC that was divested at the end of 2007. The networks business also experienced a decline in sales of iDEN, CDMA and GSM technologies, while sales of WiMAX and UMTS technologies and related services increased. Motorola continued its investments in and focus on next-generation wireless broadband technologies, including WiMAX and LTE. Our first sales for WiMAX network equipment were recorded in the fourth quarter of 2008. In addition, Motorola was the first wireless networks infrastructure supplier to demonstrate a handoff between CDMA EV-DO rev. A and LTE, as well as the first over-the-air session of LTE in the 700MHz band. Despite the challenges facing the wireless infrastructure industry, Motorola's networks business improved its profitability compared to 2007 and demonstrated leadership in next-generation technologies.

- *In our Enterprise Mobility Solutions Business:* In 2008, the Enterprise Mobility Solutions business delivered solid results, including an improvement in operating margin. The business continued to maintain leading market share positions in several highly competitive markets.

Within the government and public safety market, sales grew as demand for integrated, interoperable public safety communications increased. As new and better spectrum utilization evolves, demand and sales have increased for high-speed data applications, such as video surveillance, dual-mode devices, including the MOTOTRBO product family, and other data-based products. In addition to our continued success in the U.S., our largest market, the business experienced significant growth in all markets outside of the U.S. The business acquired a controlling interest in Vertex Standard Co., Ltd. to further expand its two-way radio portfolio and open up new market opportunities, both in the U.S. and internationally. We also announced

the industry leading APX family of products, including mobile and portable radios and infrastructure, and received very positive customer response.

During the year, the commercial enterprise business enhanced its product portfolio by launching several new mobile computing, wireless computing and advanced data capture products that further strengthened our position in the commercial enterprise marketplace. The enhanced mobile computing offerings included the MC75 product lines, which had very successful product launches and were well received in all regions. The portfolio was also strengthened by the acquisition of AirDefense, a leading provider of premium software security applications for wireless LAN networks.

Looking Forward

Adverse economic conditions around the world have impacted many customers and consumers and resulted in slowing demand for many of our businesses. However, the longer-term, fundamental trend regarding the dissolution of boundaries between the home, work and mobility continues to evolve. We believe our focus on designing and delivering differentiated wireless communications products, unique experiences and powerful networks, as well as complementary support services, will enable consumers to have a broader choice of when, where and how they connect to people, information, and entertainment. While many markets we serve will have little to no growth, or even contraction in 2009, there still remain large numbers of businesses and consumers around the world who have yet to experience the benefits of converged wireless communications, mobility, and the Internet. As economies, financial markets and business conditions improve, this will present new opportunities to extend our brand, to market our products and services, and to pursue profitable growth.

In 2008, the Company announced that it was pursuing the creation of two independent, publicly traded companies: one comprised of our Mobile Devices business, and the other comprised of our Home and Networks Mobility and Enterprise Mobility Solutions businesses (collectively, referred to as "Broadband Mobility Solutions businesses"). The Company also indicated that it was targeting the third quarter of 2009 for the separation to occur. However, due to the weakened global economic environment and dislocation in the financial markets, as well as changes underway in the Mobile Devices business, the Company is no longer targeting the third quarter of 2009 to complete the separation. The Company has made progress on various elements of its separation plan. Management and the Board of Directors remain committed to separation in as expeditious a manner as possible and continue to believe this is the best path for the Company. Goldman Sachs & Co., the Company's primary financial advisor on this matter, supports this direction. The Board continues to work with its financial advisors on potential alternative separation structures. The Board further believes that in working with its financial advisors the Company will be able to find a structure which will permit separation in a way that maximizes value for all shareholders.

We expect the overall global handset market to remain intensely competitive with lower total demand due to the continued adverse economic environment around the world. Our strategy is focused on simplifying product platforms, enhancing our product portfolio in the mid- and high-tier, reducing cost structure and strengthening our position in priority markets. To this end, in 2008, we have reduced the number of product platforms that we support, increasing our emphasis on 3G and smartphone devices while maintaining our focus on CDMA and iDEN technologies. We expect our transition to a more competitive portfolio will show progress by the fourth quarter 2009 and continue in 2010. In addition to our portfolio streamlining and enhancement efforts, over the next year we will also increase our focus in priority markets. These markets will include North America, Latin America and parts of Asia, including China. Along with our mobile handset initiatives, we have also increased focus on our accessories portfolio to deliver complete mobile experiences and to complement our handset features and functionalities. In addition to our efforts to dramatically improve the product portfolio, we have implemented cost-reduction initiatives to ensure that we have a more competitive cost structure. These actions will accelerate our speed to market with new products, allow us to offer richer consumer experiences and improve our financial performance.

In our Home and Networks Mobility business, we are focused on delivering personalized media experiences to consumers at home and on-the-go and enabling service providers to operate their networks more efficiently and profitably. We will build on our market leading position in digital entertainment devices and video delivery systems to capitalize on demand for high definition TV, personalized video services, broadband connectivity and higher speed. We will also deliver broadband access systems and gateway products for video, voice and data services. However, due to the impact that economic conditions, especially in the U.S., may have on demand for services provided by some of our customers, demand is likely to slow in 2009 in the home business. We will continue to make investments to position ourselves as a leading infrastructure provider of next-generation wireless technologies. As more networks are commercialized, we expect an increase in WiMAX sales opportunities beginning in 2009. We expect the overall 2G and 3G wireless infrastructure market to decline compared to 2008 and to remain highly competitive. The Home and Networks Mobility business will continue to optimize its cost structure and prioritize investments in innovation and future growth opportunities. This will position the business

for future opportunities in emerging technologies, including video and wireline and wireless broadband, and enable the business to maintain profitability in mature technologies.

In our Enterprise Mobility Solutions business, we will build on our leadership position in mission-critical communications solutions and develop next-generation products and services for our government and public safety customers around the world. This will enable us to address the continued high priority placed on public safety and homeland security by our customers. Our business-critical enterprise communications products, including two-way communications, mobile computing, and advanced data capture products and services, allow our customers to reduce cost, increase worker mobility and productivity, and enhance their customers' experiences. We offer this leading portfolio across a broad spectrum of commercial enterprise markets, including retail, transportation, utility, manufacturing, and healthcare industries.

Our government and enterprise customers are facing uncertainty and volatility as a result of the ongoing global financial crisis. This will likely lead to lower capital spending by these customers and slowing demand in the markets served by our Enterprise Mobility Solutions business. Over 40 U.S. states and many local governments are facing budget deficits in 2009, and some states may be required to significantly curtail spending. Additionally, many governments outside the U.S. are facing 2009 budget deficits. Although we continue to believe that our government customers will prioritize public safety and homeland security spending, budget constraints could impact the timing and volume of purchases by these customers. We believe that our comprehensive portfolio of products and services, leadership positions in government and public safety and commercial enterprise markets and global network of channel partners and distributors make our Enterprise Mobility Solutions business well positioned to meet these challenges.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (the "Stimulus Package") became law. The Stimulus Package implements \$787 billion of spending and investment by the U.S. federal government, including spending in areas of infrastructure and technology that may benefit our customers and Motorola. Our domestic government and public safety customers may benefit from additional funding for state and local law enforcement agencies and homeland defense initiatives. Opportunities for our Home and Networks Mobility business may result from Stimulus Package funding for broadband and wireless internet initiatives. In addition, as many foreign governments consider similar packages as a way to combat the ongoing global financial crisis, our foreign customers may benefit from additional funding from stimulus packages applicable to them.

During 2008 and in January 2009, the Company initiated a number of global actions to reduce its cost structure. These actions were primarily focused on our Mobile Devices business, but also included the other businesses and corporate functions. Actions included workforce reductions, prioritization of investments, spending controls and changes to compensation and benefit programs. These actions are expected to result in a further reduction in the Company's cost structure in 2009. To ensure alignment with changing market conditions, the Company will continually review its cost structure as it aggressively manages costs throughout 2009 while maintaining investments in innovation and future growth opportunities.

Our investment priorities include: next-generation wireless converged communications products and services for enterprise markets; advanced technologies and applications for mission-critical communications in government and public safety markets; broadband video systems for service providers; and next-generation wireless handsets with application services. These investments, together with the acquisitions of recent years, are designed to foster continued innovation and position us for future profitable growth opportunities.

In light of the ongoing global financial crisis and the severe tightening in the worldwide credit markets, the Company is very focused on the strength of its balance sheet and its overall liquidity position. In 2009, operating cash flow improvement, working capital management and preservation of total cash will continue to be major focuses for the Company. We will continue to direct our available funds, including our Sigma Fund investments, primarily into cash or very highly-rated, short-term securities. In February 2009, the Company announced that its Board of Directors suspended the declaration of quarterly stock dividends. We also plan to reduce capital expenditures in 2009 compared to 2008.

In addition to the \$2.0 billion of cash, cash equivalents, short-term investments and Sigma Fund investments ("Cash and Sigma Funds") the Company held in the U.S. at the end of 2008, the Company held \$5.4 billion of Cash and Sigma Funds in foreign jurisdictions. The Company repatriated over \$2 billion to the U.S. in 2008 at minimal cash tax cost and expects to continue to efficiently repatriate funds from international jurisdictions to the U.S. in 2009. Given the level of Cash and Sigma Funds, the Company believes it has more than sufficient liquidity to operate its business.

We conduct our business in highly competitive markets, facing both new and established competitors. The markets for many of our products are characterized by rapidly changing technologies, frequent new product introductions, changing consumer trends, short product life cycles and evolving industry standards. Market disruptions caused by new technologies, the entry of new competitors into markets we serve, and frequent consolidations among our customers and competitors, among other matters, can introduce volatility into our operating performance and cash flow from operations. As we enter 2009, we face a very challenging global economic environment and with reduced visibility and slowing demand. Meeting all of these challenges requires consistent operational planning and execution and investment in technology, resulting in innovative products that meet the needs of our customers around the world. As we execute on meeting these objectives, we remain focused taking the necessary action to design and deliver differentiated and innovative products and services that will advance the way the world connects by simplifying and personalizing communications and enhancing mobility.

Results of Operations

<i>(Dollars in millions, except per share amounts)</i>	<i>Years Ended December 31</i>					
	<i>2008</i>	<i>% of sales</i>	<i>2007</i>	<i>% of sales</i>	<i>2006</i>	<i>% of sales</i>
Net sales	\$30,146		\$36,622		\$42,847	
Costs of sales	21,751	72.2%	26,670	72.8%	30,120	70.3%
Gross margin	8,395	27.8%	9,952	27.2%	12,727	29.7%
Selling, general and administrative expenses	4,330	14.4%	5,092	13.9%	4,504	10.5%
Research and development expenditures	4,109	13.6%	4,429	12.1%	4,106	9.5%
Other charges	2,347	7.7%	984	2.7%	25	0.1%
Operating earnings (loss)	(2,391)	(7.9)%	(553)	(1.5)%	4,092	9.6%
Other income (expense):						
Interest income, net	48	0.1%	91	0.2%	326	0.8%
Gains on sales of investments and businesses, net	82	0.3%	50	0.1%	41	0.1%
Other	(376)	(1.2)%	22	0.1%	151	0.3%
Total other income (expense)	(246)	(0.8)%	163	0.4%	518	1.2%
Earnings (loss) from continuing operations before income taxes	(2,637)	(8.7)%	(390)	(1.1)%	4,610	10.8%
Income tax expense (benefit)	1,607	5.4%	(285)	(0.8)%	1,349	3.2%
Earnings (loss) from continuing operations	(4,244)	(14.1)%	(105)	(0.3)%	3,261	7.6%
Earnings from discontinued operations, net of tax	—	0.0%	56	0.2%	400	0.9%
Net earnings (loss)	\$ (4,244)	(14.1)%	\$ (49)	(0.1)%	\$ 3,661	8.5%
Earnings (loss) per diluted common share:						
Continuing operations	\$ (1.87)		\$ (0.05)		\$ 1.30	
Discontinued operations	—		0.03		0.16	
	\$ (1.87)		\$ (0.02)		\$ 1.46	

Geographic market sales measured by the locale of the end customer as a percent of total net sales for 2008, 2007 and 2006 are as follows:

Geographic Market Sales by Locale of End Customer

	<i>2008</i>	<i>2007</i>	<i>2006</i>
United States	49%	51%	44%
Latin America	14%	12%	10%
Europe	13%	13%	15%
Asia, excluding China	10%	9%	11%
China	7%	7%	11%
Other Markets	7%	8%	9%
	100%	100%	100%

Results of Operations—2008 Compared to 2007

Net Sales

Net sales were \$30.1 billion in 2008, down 18% compared to net sales of \$36.6 billion in 2007. The decrease in net sales reflects a \$6.9 billion, or 36%, decrease in net sales in the Mobile Devices segment, partially offset by: (i) a \$364 million, or 5%, increase in net sales in the Enterprise Mobility Solutions segment, and (ii) a \$72 million, or 1%, increase in net sales in the Home and Networks Mobility segment. The 36% decrease in net sales in the Mobile Devices segment was primarily driven by a 37% decrease in unit shipments. The 5% increase in the Enterprise Mobility Solutions segment net sales reflects an 8% increase in net sales to the government and public safety market, partially offset by a 2% decrease in net sales to the commercial enterprise market. The 1% increase in net sales in the Home and Networks Mobility segment reflects a 16% increase in net sales in the home business, partially offset by an 11% decrease in net sales in the networks business.

Gross Margin

Gross margin was \$8.4 billion, or 27.8% of net sales, in 2008, compared to \$10.0 billion, or 27.2% of net sales, in 2007. The decrease in gross margin reflects lower gross margin in the Mobile Devices and Home and Networks Mobility segments, partially offset by increased gross margin in the Enterprise Mobility Solutions segment. The decrease in gross margin in the Mobile Devices segment was primarily driven by: (i) the 36% decrease in net sales, (ii) excess inventory and other related charges recorded in 2008 of \$370 million due to a decision to consolidate software and silicon platforms, and (iii) a \$150 million charge recorded in 2008 related to the settlement of a purchase commitment, partially offset by: (i) the absence in 2008 of a \$277 million charge for a legal settlement recorded in 2007, and (ii) savings from supply chain cost-reduction activities. The decrease in gross margin in the Home and Networks Mobility segment was primarily due to: (i) an unfavorable product mix, and (ii) the absence of net sales by ECC that was divested at the end of 2007. The increase in gross margin in the Enterprise Mobility Solutions segment was primarily driven by: (i) the 5% increase in net sales, (ii) a favorable product mix, and (iii) the absence in 2008 of an inventory-related charge in connection with the acquisition of Symbol during the first quarter of 2007.

The increase in gross margin as a percentage of net sales in 2008 compared to the 2007 was driven by an increase in gross margin percentage in the Enterprise Mobility Solutions segment, partially offset by a decrease in gross margin percentage in the Mobile Devices and Home and Networks Mobility segments. The Company's overall gross margin as a percentage of net sales can be impacted by the proportion of overall net sales generated by its various businesses.

Selling, General and Administrative Expenses

Selling, general and administrative ("SG&A") expenses decreased 15% to \$4.3 billion, or 14.4% of net sales, in 2008, compared to \$5.1 billion, or 13.9% of net sales, in 2007. The decrease in SG&A expenses reflects lower SG&A expenses in all segments. The decrease in the Mobile Devices segment was primarily driven by lower marketing expenses and savings from cost-reduction initiatives. The decreases in the Home and Networks Mobility and Enterprise Mobility Solutions segments were primarily due to savings from cost-reduction initiatives. SG&A expenses as a percentage of net sales increased in the Mobile Devices segment and decreased in the Home and Networks Mobility and Enterprise Mobility Solutions segments.

Research and Development Expenditures

Research and development ("R&D") expenditures decreased 7% to \$4.1 billion, or 13.6% of net sales, in 2008, compared to \$4.4 billion, or 12.1% of net sales, in 2007. The decrease in R&D expenditures reflects lower R&D expenditures in the Mobile Devices and Home and Networks Mobility segments, partially offset by higher R&D expenditures in the Enterprise Mobility Solutions segment. The decreases in the Mobile Devices and Home and Networks Mobility segments were primarily due to savings from cost-reduction initiatives. The increase in the Enterprise Mobility Solutions segment was primarily due to developmental engineering expenditures for new product development and investment in next-generation technologies. R&D expenditures as a percentage of net sales increased in the Mobile Devices and Enterprise Mobility Solutions segments and decreased in the Home and Networks Mobility segment. The Company participates in very competitive industries with constant changes in technology and, accordingly, the Company continues to believe that a strong commitment to R&D is required to drive long-term growth.

Other Charges

The Company recorded net charges of \$2.3 billion in Other charges in 2008, compared to net charges of \$1.0 billion in 2007. The net charges in 2008 include: (i) \$1.8 billion of goodwill and other asset impairment charges, (ii) \$318 million of charges relating to the amortization of intangible assets, (iii) \$248 million of net reorganization of business charges included in Other charges, and (iv) \$59 million of transaction costs related to the proposed separation of the Company into two independent, publicly traded companies, partially offset by a \$48 million gain on the sale of property, plant and equipment. The net charges in 2007 included: (i) \$369 million of charges relating to the amortization of intangibles, (ii) \$290 million of net reorganization of business charges included in Other charges, (iii) \$140 million of charges for legal settlements and related insurance matters, (iv) \$96 million of acquisition-related in-process research and development charges ("IPR&D") relating to 2007 acquisitions, and (v) \$89 million of asset impairment charges. The net reorganization of business charges are discussed in further detail in the "Reorganization of Businesses" section.

Net Interest Income

Net interest income was \$48 million in 2008, compared to net interest income of \$91 million in 2007. Net interest income in 2008 includes interest income of \$272 million, partially offset by interest expense of \$224 million. Net interest income in 2007 included interest income of \$456 million, partially offset by interest expense of \$365 million. The decrease in net interest income is primarily attributed to lower interest income due to the decrease in average cash, cash equivalents and Sigma Fund balances in 2008 compared to 2007 and the significant decrease in short-term interest rates. This decrease was partially offset by a decrease in interest expense in 2008 due to the reversal of \$89 million of interest accruals that are no longer needed as a result of the effective settlement of certain tax audits.

Gains on Sales of Investments and Businesses

Gains on sales of investments and businesses were \$82 million in 2008, compared to \$50 million in 2007. In 2008, the net gain primarily relates to sales of a number of the Company's equity investments, of which \$29 million of gain was attributed to a single investment. In 2007, the net gain primarily reflects a gain of \$34 million from the sale of the Company's embedded communications computing group.

Other

Net charges classified as Other, as presented in Other income (expense), were \$376 million in 2008, compared to net income of \$22 million in 2007. The net charges in 2008 were primarily comprised of: (i) \$365 million of other-than-temporary investment impairment charges of which \$138 million was attributed to an equity security held by the Company as a strategic investment, (ii) \$186 million of impairment charges on Sigma Fund investments resulting primarily from investments in Lehman Brothers Holdings Inc., Washington Mutual, Inc. and Sigma Finance Corporation, an unrelated special investment vehicle managed by United Kingdom-based Gordian Knot Limited, (iii) \$101 million of temporary unrealized losses on Sigma Fund investments, and (iv) \$84 million of foreign currency losses, partially offset by: (i) a \$237 million curtailment gain associated with the decision to freeze benefit accruals in the U.S. pension plans, (ii) \$56 million of gains related to the extinguishment of a liability, and (iii) \$24 million of gains relating to several interest rate swaps not designated as hedges. The net income in 2007 was primarily comprised of \$97 million of foreign currency gains, partially offset by \$62 million of investment impairment charges.

Effective Tax Rate

The Company recorded \$1.6 billion of net tax expense in 2008, compared to \$285 million of net tax benefits in 2007. During 2008, the Company's net tax expense was unfavorably impacted by: (i) non-cash tax charges to establish deferred tax asset valuation allowances, (ii) non-deductible goodwill impairment charges, (iii) non-deductible transaction related costs, (iv) a pension curtailment gain, (v) a gain on sale of property, plant and equipment, (vi) tax on the reduction of interest expense related to the recognition of previously unrecognized tax benefit, and (vii) a gain on the extinguishment of a liability. The Company's net tax expense was favorably impacted by: (i) a net reduction in unrecognized tax benefits, (ii) excess tax benefits on repatriations from high tax jurisdictions, and (iii) tax benefits on charges, including charges for: a software and silicon platform consolidation, a settlement relating to a purchase commitment, asset impairment charges, investment impairments and

reorganization of business charges. The Company's effective tax rate, excluding these items, was 67%. The Company's 2008 effective tax rate of 67% is higher than the comparable 2007 effective tax rate of 26%, primarily due to non-deductible foreign exchange and translation adjustment losses incurred in 2008.

The Company's net tax benefit for 2007 was favorably impacted by an increase in tax credits compared to 2006. The Company's net tax benefit was also favorably impacted by: (i) the settlement of tax positions, (ii) tax incentives received, and (iii) reversal of deferred tax valuation allowances, and unfavorably impacted by: (i) adjustments to deferred taxes in non-U.S. locations due to enacted tax rate changes, (ii) an increase in unrecognized tax benefits, and (iii) a non-deductible IPR&D charge. The Company's effective tax rate excluding the items described above and the tax impact of restructuring charges and asset impairments, was 26%.

Loss from Continuing Operations

The Company incurred a net loss from continuing operations before income taxes of \$2.6 billion in 2008, compared with a net loss from continuing operations before income taxes of \$390 million in 2007. After taxes, the Company incurred a net loss from continuing operations of \$4.2 billion, or \$1.87 per diluted share, in 2008, compared to a net loss from continuing operations of \$105 million, or \$0.05 per diluted share, in 2007.

The increase in the loss from continuing operations before income taxes in 2008 compared to 2007 was primarily attributed to: (i) a \$1.6 billion decrease in gross margin, (ii) a \$1.4 billion increase in Other charges, (iii) a \$398 million increase in charges classified as Other, as presented in Other income (expense), and (iv) a \$43 million decrease in net interest income. These factors were partially offset by: (i) a \$762 million decrease in SG&A expenses, (ii) a \$320 million decrease in R&D expenditures, and (iii) a \$32 million increase in gains on the sale of investments and businesses.

Results of Operations—2007 Compared to 2006

Net Sales

Net sales were \$36.6 billion in 2007, down 15% compared to net sales of \$42.8 billion in 2006. The decrease in net sales reflected a \$9.4 billion decrease in net sales by the Mobile Devices segment, partially offset by a \$2.3 billion increase in net sales by the Enterprise Mobility Solutions segment and an \$850 million increase in net sales by the Home and Networks Mobility segment. The 33% decrease in net sales in the Mobile Devices segment was primarily driven by: (i) a 27% decrease in unit shipments, (ii) a 9% decrease in ASP, and (iii) decreased revenue from intellectual property and technology licensing. The 43% increase in net sales in the Enterprise Mobility Solutions segment was primarily driven by net sales from the Symbol business acquired in January 2007, as well as higher net sales in the government and public safety market due to strong demand in North America. The 9% increase in net sales in the Home and Networks Mobility segment was primarily driven by a 51% increase in unit shipments of digital entertainment devices, partially offset by lower net sales of wireless networks due primarily to lower demand for iDEN and CDMA infrastructure equipment.

Gross Margin

Gross margin was \$10.0 billion, or 27.2% of net sales, in 2007, compared to \$12.7 billion, or 29.7% of net sales, in 2006. The decrease in gross margin reflects decreases in gross margin in the Mobile Devices and Home and Networks Mobility segments, partially offset by an increase in gross margin in the Enterprise Mobility Solutions segment. The decrease in gross margin in the Mobile Devices segment was primarily due to: (i) a 9% decrease in ASP, (ii) decreased income from intellectual property and technology licensing, (iii) a 27% decrease in unit shipments, and (iv) a \$277 million charge for a legal settlement, partially offset by savings from supply chain cost-reduction initiatives. The decrease in gross margin in the Home and Networks segment was primarily due to: (i) continuing competitive pricing pressure in the market for GSM infrastructure equipment, and (ii) lower sales of iDEN infrastructure equipment, partially offset by increased sales of digital entertainment devices. The increase in gross margin in the Enterprise Mobility Solutions segment was primarily due to the 43% increase in net sales, driven by net sales from the Symbol business acquired in January 2007, as well as higher net sales in the government and public safety market due to strong demand in North America. Gross margin as a percentage of net sales decreased in 2007 as compared to 2006, reflecting decreases in all three of the Company's business segments.

Selling, General and Administrative Expenses

SG&A expenses increased 13% to \$5.1 billion, or 13.9% of net sales, in 2007, compared to \$4.5 billion, or 10.5% of net sales, in 2006. In 2007 compared to 2006, SG&A expenses increased in the Enterprise Mobility Solutions and Home and Networks Mobility segments and decreased in the Mobile Devices segment. The increases in the Enterprise Mobility Solutions and Home and Networks Mobility segments were primarily due to expenses from recently acquired businesses, partially offset by savings from cost-reduction initiatives. The decrease in the Mobile Devices segment was primarily due to lower marketing expenses and savings from cost-reduction initiatives, partially offset by increased expenditures on information technology upgrades. SG&A expenses as a percentage of net sales increased in the Mobile Devices and Enterprise Mobility Solutions segments and decreased in the Home and Networks Mobility segment.

Research and Development Expenditures

R&D expenditures increased 8% to \$4.4 billion, or 12.1% of net sales, in 2007, compared to \$4.1 billion, or 9.5% of net sales, in 2006. In 2007 compared to 2006, R&D expenditures increased in the Mobile Devices and Enterprise Mobility Solutions segments and decreased in the Home and Networks Mobility segment. The increase in the Mobile Devices segment was primarily due to developmental engineering expenditures for new product development and investment in next-generation technologies, partially offset by savings from cost-reduction initiatives. The increase in the Enterprise Mobility Solutions segment was primarily due to R&D expenditures incurred by recently acquired businesses, partially offset by savings from cost-reduction initiatives. The decrease in the Home and Networks Mobility segment was primarily due to savings from cost-reduction initiatives, partially offset by expenditures by recently acquired businesses and continued investment in digital entertainment devices and WiMAX. R&D expenditures as a percentage of net sales increased in the Mobile Devices segment and decreased in the Enterprise Mobility Solutions and Home and Networks Mobility segments.

Other Charges (Income)

The Company recorded net charges of \$984 million in Other charges (income) in 2007, compared to net charges of \$25 million in 2006. The net charges in 2007 include: (i) \$369 million of charges relating to the amortization of intangibles, (ii) \$290 million of net reorganization of business charges, (iii) \$140 million of charges for legal settlements and related insurance matters, (iv) \$96 million of acquisition-related in-process research and development charges ("IPR&D") relating to 2007 acquisitions, and (v) \$89 million for asset impairment charges. The net charges in 2006 included: (i) \$172 million of net reorganization of business charges, (ii) \$100 million of charges relating to the amortization of intangibles, (iii) an \$88 million charitable contribution to the Motorola Foundation of appreciated equity holdings in a third party, (iv) \$50 million of legal reserves, and (v) \$33 million of acquisition-related IPR&D charges relating to 2006 acquisitions, partially offset by \$418 million of income for payments relating to the Telsim collection settlement.

Net Interest Income

Net interest income was \$91 million in 2007, compared to net interest income of \$326 million in 2006. Net interest income in 2007 included interest income of \$456 million, partially offset by interest expense of \$365 million. Net interest income in 2006 included interest income of \$661 million, partially offset by interest expense of \$335 million. The decrease in net interest income was primarily attributed to lower interest income due to the decrease in average cash, cash equivalents and Sigma Fund balances during 2007 compared to 2006, partially offset by higher interest rates.

Gains on Sales of Investments and Businesses

Gains on sales of investments and businesses were \$50 million in 2007, compared to gains of \$41 million in 2006. In 2007, the net gain primarily reflected a gain of \$34 million from the sale of the Company's embedded communications computing group. In 2006, the net gain primarily reflected a gain of \$141 million on the sale of the Company's remaining shares in Telus Corporation, partially offset by a loss of \$126 million on the sale of the Company's remaining shares in Sprint Nextel Corporation ("Sprint Nextel").

Other

Income classified as Other, as presented in Other income (expense), was \$22 million in 2007, compared to net income of \$151 million in 2006. The net income in 2007 was primarily comprised of \$97 million of foreign currency gains, partially offset by \$44 million of other-than-temporary investment impairment charges. The net income in 2006 was primarily comprised of: (i) a \$99 million net gain due to an increase in market value of a zero-cost collar derivative entered into to protect the value of the Company's investment in Sprint Nextel, and (ii) \$60 million of foreign currency gains, partially offset by \$27 million of investment impairment charges.

Effective Tax Rate

The Company recorded \$285 million of net tax benefits in 2007, compared to \$1.3 billion in net tax expense in 2006. The Company's net tax benefit for 2007 was favorably impacted by an increase in tax credits compared to 2006. The Company's net tax benefit was also favorably impacted by: (i) the settlement of tax positions, (ii) tax incentives received, and (iii) reversal of deferred tax valuation allowances, and unfavorably impacted by: (i) adjustments to deferred taxes in non-U.S. locations due to enacted tax rate changes, (ii) an increase in unrecognized tax benefits, and (iii) a non-deductible IPR&D charge. The Company's effective tax rate for continuing operations, excluding the items described above and the tax impact of restructuring charges and asset impairments, was 26%.

The Company's net tax expense of \$1.3 billion in 2006 was favorably impacted by \$348 million of net tax benefits relating to: (i) the reduction of deferred tax asset valuation allowances, (ii) incremental tax benefits related to 2005 cash repatriations, (iii) favorable tax settlements reached with foreign jurisdictions, (iv) tax benefits for foreign earnings permanently reinvested, (v) contribution of appreciated investments to the Company's charitable foundation and unfavorably impacted by: (i) the incurrence of non-deductible IPR&D charges, and (ii) restructuring charges in low tax jurisdictions. The effective tax rate for 2006 excluding these items was 36%.

The effective tax rate for continuing operations excluding identified items of 26% for 2007 is less than the comparable effective tax rate of 36% for 2006 due to an increase in tax credits in 2007 compared to 2006 and a change in the mix of income and loss by region.

Earnings (Loss) from Continuing Operations

The Company incurred a net loss from continuing operations before income taxes of \$390 million in 2007, compared to earnings from continuing operations before income taxes of \$4.6 billion in 2006. After taxes, the Company incurred a loss from continuing operations of \$105 million, or \$0.05 per diluted share, in 2007, compared to earnings from continuing operations of \$3.3 billion, or \$1.30 per diluted share, in 2006.

The decrease in earnings (loss) from continuing operations before income taxes in 2007 compared to 2006 is primarily attributed to: (i) a \$2.8 billion decrease in gross margin, driven by decreases in gross margin in the Mobile Devices and Home and Network Mobility segments, partially offset by an increase in gross margin in the Enterprise Mobility Solutions segment, (ii) a \$959 million increase in Other charges (income), (iii) a \$588 million increase in SG&A expenses, (iv) a \$323 million increase in R&D expenditures, (v) a \$235 million decrease in net interest income, and (vi) a \$129 million decrease in income classified as Other, as presented in Other income (expense).

Reorganization of Businesses

The Company maintains a formal Involuntary Severance Plan (the "Severance Plan"), which permits the Company to offer eligible employees severance benefits based on years of service and employment grade level in the event that employment is involuntarily terminated as a result of a reduction-in-force or restructuring. The Company recognizes termination benefits based on formulas per the Severance Plan at the point in time that future settlement is probable and can be reasonably estimated based on estimates prepared at the time a restructuring plan is approved by management. Exit costs consist of future minimum lease payments on vacated facilities and other contractual terminations. At each reporting date, the Company evaluates its accruals for employee separation and exit costs to ensure the accruals are still appropriate. In certain circumstances, accruals are no longer needed because of efficiencies in carrying out the plans or because employees previously identified for separation resigned from the Company and did not receive severance or were redeployed due to circumstances not foreseen when the

original plans were initiated. In these cases, the Company reverses accruals through the consolidated statements of operations where the original charges were recorded when it is determined they are no longer needed.

The Company realized cost-saving benefits of approximately \$103 million in 2008 from the plans that were initiated during 2008, representing: (i) \$76 million of savings in R&D expenditures, (ii) \$18 million of savings in SG&A expenses, and (iii) \$9 million of savings in Costs of sales. Beyond 2008, the Company expects the reorganization plans initiated during 2008 to provide annualized cost savings of approximately \$426 million, representing: (i) \$222 million of savings in R&D expenditures, (ii) \$93 million of savings in SG&A expenses, and (iii) \$111 million of savings in Cost of sales.

2008 Charges

During 2008, the Company committed to implement various productivity improvement plans aimed at achieving long-term, sustainable profitability by driving efficiencies and reducing operating costs. All three of the Company's business segments, as well as corporate functions, are impacted by these plans, with the majority of the impact in the Mobile Devices segment. The employees affected are located in all regions. The Company recorded net reorganization of business charges of \$334 million, including \$86 million of charges in Costs of sales and \$248 million of charges under Other charges in the Company's consolidated statements of operations. Included in the aggregate \$334 million are charges of \$324 million for employee separation costs, \$66 million for exit costs and \$9 million for fixed asset impairment charges, partially offset by \$65 million of reversals for accruals no longer needed.

The following table displays the net charges incurred by business segment:

<i>Year Ended December 31,</i>	<i>2008</i>
Mobile Devices	\$216
Home and Networks Mobility	53
Enterprise Mobility Solutions	27
	<u>296</u>
Corporate	38
	<u>\$334</u>

The following table displays a rollforward of the reorganization of businesses accruals established for exit costs and employee separation costs from January 1, 2008 to December 31, 2008:

	<i>Accruals at January 1, 2008</i>	<i>2008 Additional Charges</i>	<i>2008⁽¹⁾ Adjustments</i>	<i>2008 Amount Used</i>	<i>Accruals at December 31, 2008</i>
Exit costs	\$ 42	\$ 66	\$ 1	\$ (29)	\$ 80
Employee separation costs	193	324	(60)	(287)	170
	<u>\$235</u>	<u>\$390</u>	<u>\$(59)</u>	<u>\$(316)</u>	<u>\$250</u>

(1) Includes translation adjustments.

Exit Costs

At January 1, 2008, the Company had an accrual of \$42 million for exit costs attributable to lease terminations. The 2008 additional charges of \$66 million are primarily related to: (i) the exit of leased facilities in the United Kingdom by the Mobile Devices segment, and (ii) the exit of leased facilities in Mexico by the Home and Networks Mobility segment. The adjustments of \$1 million reflect \$4 million of translation adjustments, partially offset by \$3 million of reversals of accruals no longer needed. The \$29 million used in 2008 reflects cash payments. The remaining accrual of \$80 million, which is included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2008, represents future cash payments, primarily for lease termination obligations.

Employee Separation Costs

At January 1, 2008, the Company had an accrual of \$193 million for employee separation costs, representing the severance costs for approximately 2,800 employees. The 2008 additional charges of \$324 million represent severance costs for approximately an additional 5,800 employees, of which 2,300 are direct employees and 3,500 are indirect employees.

The adjustments of \$60 million reflect \$62 million of reversals of accruals no longer needed, partially offset by \$2 million of translation adjustments. The \$62 million of reversals represent previously accrued costs for approximately 600 employees.

During 2008, approximately 6,200 employees, of which 3,000 were direct employees and 3,200 were indirect employees, were separated from the Company. The \$287 million used in 2008 reflects cash payments to these separated employees. The remaining accrual of \$170 million, which is included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2008, is expected to be paid to approximately 2,000 employees.

2007 Charges

During 2007, the Company committed to implement various productivity improvement plans aimed at achieving long-term, sustainable profitability by driving efficiencies and reducing operating costs. All three of the Company's business segments, as well as corporate functions, were impacted by these plans. The majority of the employees affected were located in North America and Europe. The Company recorded net reorganization of business charges of \$394 million, including \$104 million of charges in Costs of sales and \$290 million of charges under Other charges (income) in the Company's consolidated statements of operations. Included in the aggregate \$394 million were charges of \$401 million for employee separation costs, \$42 million for fixed asset impairment charges and \$19 million for exit costs, offset by reversals for accruals no longer needed.

The following table displays the net reorganization of business charges by segment:

<i>Year Ended December 31,</i>	<i>2007</i>
Mobile Devices	\$229
Home and Networks Mobility	71
Enterprise Mobility Solutions	30
	<u>330</u>
General Corporate	64
	<u>\$394</u>

The following table displays a rollforward of the reorganization of businesses accruals established for exit costs and employee separation costs from January 1, 2007 to December 31, 2007:

	<i>Accruals at January 1, 2007</i>	<i>2007 Additional Charges</i>	<i>2007⁽¹⁾⁽²⁾ Adjustments</i>	<i>2007 Amount Used</i>	<i>Accruals at December 31, 2007</i>
Exit costs	\$ 54	\$ 19	\$ 2	\$ (33)	\$ 42
Employee separation costs	104	401	(64)	(248)	193
	<u>\$158</u>	<u>\$420</u>	<u>\$(62)</u>	<u>\$(281)</u>	<u>\$235</u>

(1) Includes translation adjustments.

(2) Includes \$6 million of accruals established through purchase accounting for businesses acquired, covering exit costs and separation costs for approximately 200 employees.

Exit Costs

At January 1, 2007, the Company had an accrual of \$54 million for exit costs attributable to lease terminations. The 2007 additional charges of \$19 million are primarily related to the exit of certain activities and leased facilities in Ireland by the Home and Networks Mobility segment. The 2007 adjustments of \$2 million represent accruals for exit costs established through purchase accounting for businesses acquired. The \$33 million

used in 2007 reflects cash payments. The remaining accrual of \$42 million, which was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2007, represented future cash payments for lease termination obligations.

Employee Separation Costs

At January 1, 2007, the Company had an accrual of \$104 million for employee separation costs, representing the severance costs for approximately 2,300 employees. The 2007 additional charges of \$401 million represent severance costs for approximately 6,700 employees, of which 2,400 were direct employees and 4,300 were indirect employees.

The adjustments of \$64 million reflect \$68 million of reversals of accruals no longer needed, partially offset by \$4 million of accruals for severance plans established through purchase accounting for businesses acquired. The \$68 million of reversals represent previously accrued costs for 1,100 employees, and primarily relates to a strategic change regarding a plant closure and specific employees previously identified for separation who resigned from the Company and did not receive severance or who were redeployed due to circumstances not foreseen when the original plans were approved. The \$4 million of accruals represents severance plans for approximately 200 employees established through purchase accounting for businesses acquired.

During 2007, approximately 5,300 employees, of which 1,700 were direct employees and 3,600 were indirect employees, were separated from the Company. The \$248 million used in 2007 reflects cash payments to these separated employees. The remaining accrual of \$193 million was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2007.

2006 Charges

During 2006, the Company committed to implement various productivity improvement plans aimed principally at: (i) reducing costs in its supply-chain activities, (ii) integration synergies, and (iii) reducing other operating expenses, primarily relating to engineering and development costs. The Company recorded net reorganization of business charges of \$213 million, including \$41 million of charges in Costs of sales and \$172 million of charges under Other charges in the Company's consolidated statement of operations. Included in the aggregate \$213 million are charges of \$191 million for employee separation costs, \$15 million for fixed asset impairment charges and \$30 million for exit costs, partially offset by \$23 million of reversals for accruals no longer needed.

The following table displays the net reorganization of business charges by segment:

<i>Year Ended December 31,</i>	<i>2006</i>
Mobile Devices	\$ (1)
Home and Networks Mobility	124
Enterprise Mobility Solutions	83
	<u>206</u>
General Corporate	7
	<u>\$213</u>

The following table displays a rollforward of the reorganization of business accruals established for exit costs and employee separation costs from January 1, 2006 to December 31, 2006:

	<i>Accruals at January 1, 2006</i>	<i>2006 Additional Charges</i>	<i>2006⁽¹⁾ Adjustments</i>	<i>2006 Amount Used</i>	<i>Accruals at December 31, 2006</i>
Exit costs	\$ 50	\$ 30	\$ (7)	\$ (19)	\$ 54
Employee separation costs	53	191	(16)	(124)	104
	<u>\$103</u>	<u>\$221</u>	<u>\$(23)</u>	<u>\$(143)</u>	<u>\$158</u>

(1) Includes translation adjustments.

Exit Costs

At January 1, 2006, the Company had an accrual of \$50 million for exit costs attributable to lease terminations. The 2006 additional charges of \$30 million were primarily related to a lease cancellation by the Enterprise Mobility Solutions segment. The 2006 adjustments of \$7 million represented reversals of accruals no longer needed. The \$19 million used in 2006 reflects cash payments to lessors. The remaining accrual of \$54 million, which was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2006, represented future cash payments for lease termination obligations.

Employee Separation Costs

At January 1, 2006, the Company had an accrual of \$53 million for employee separation costs, representing the severance costs for approximately 1,600 employees, of which 1,100 were direct employees and 500 were indirect employees. The 2006 additional charges of \$191 million represented costs for an additional 3,900 employees, of which 1,700 were direct employees and 2,200 were indirect employees. The adjustments of \$16 million represented reversals of accruals no longer needed.

During 2006, approximately 3,200 employees, of which 1,400 were direct employees and 1,800 were indirect employees, were separated from the Company. The \$124 million used in 2006 reflects cash payments to these separated employees. The remaining accrual of \$104 million was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2006.

Liquidity and Capital Resources

As highlighted in the consolidated statements of cash flows, the Company's liquidity and available capital resources are impacted by four key components: (i) current cash and cash equivalents, (ii) operating activities, (iii) investing activities, and (iv) financing activities.

Cash and Cash Equivalents

At December 31, 2008, the Company's cash and cash equivalents (which are highly-liquid investments with an original maturity of three months or less) were \$3.1 billion, an increase of \$312 million compared to \$2.8 billion at December 31, 2007. At December 31, 2008, \$311 million of this amount was held in the U.S. and \$2.8 billion was held by the Company or its subsidiaries in other countries. The Company continues to analyze and review various repatriation strategies to continue to efficiently repatriate funds. At December 31, 2008, restricted cash was \$343 million (including \$279 million held outside of the U.S.), compared to \$158 million (including \$91 million held outside of the U.S.) at December 31, 2007.

The Company has approximately \$2.9 billion of earnings in foreign subsidiaries that are not permanently reinvested and may be repatriated without additional U.S. federal income tax charges to the Company's consolidated statements of operations, given the U.S. federal tax provisions accrued on undistributed earnings and the utilization of available foreign tax credits. On a cash basis, these repatriations from the Company's non-U.S. subsidiaries could require the payment of additional foreign taxes, which would be creditable against U.S. federal income taxes. While the Company regularly repatriates funds and a significant portion of the funds currently offshore can be repatriated quickly with minimal adverse financial impact, repatriation of some of these funds could be subject to delay for local country approvals and could have potential adverse tax consequences.

Operating Activities

The cash provided by operating activities from continuing operations in 2008 was \$242 million, compared to \$785 million provided in 2007, and \$3.5 billion provided in 2006. The primary contributors to cash flow from operations in 2008 were: (i) a \$1.9 billion decrease in accounts receivable, (ii) earnings from continuing operations (adjusted for non-cash items) of \$1.0 billion, and (iii) a \$466 million decrease in other current assets. These positive contributors to operating cash flow were partially offset by: (i) a \$1.6 billion decrease in accounts payable and accrued liabilities, (ii) a \$1.5 billion net cash outflow due to changes in other assets and liabilities, and (iii) a \$54 million net cash outflow due to changes in inventories.

Accounts Receivable: The Company's net accounts receivable were \$3.5 billion at December 31, 2008, compared to \$5.3 billion at December 31, 2007. The decrease in net accounts receivable reflects a substantial

decrease in accounts receivable in the Mobile Devices segment, primarily related to a significant decrease in net sales, and decreases in accounts receivable in the Enterprise Mobility Solutions and Home and Network Mobility segments. The Company's businesses sell their products in a variety of markets throughout the world and payment terms can vary by market type and geographic location. Accordingly, the Company's levels of net accounts receivable can be impacted by the timing and level of sales that are made by its various businesses and by the geographic locations in which those sales are made.

In addition, from time to time, the Company elects to sell accounts receivable to third parties. The Company's levels of net accounts receivable can be impacted by the timing and amount of such sales, which can vary by period and can be impacted by numerous factors. Although the Company was not limited in its ability to sell receivables during 2008, the severe tightening in the credit markets and the ongoing global financial crisis may limit the Company's ability to sell receivables in the future, particularly if the creditworthiness of our customers' declines. As further described under "Sales of Receivables", subsequent to the end of 2008, one of the Company's committed receivables facilities expired and was not renewed.

Inventory: The Company's net inventory was \$2.7 billion at December 31, 2008, compared to \$2.8 billion at December 31, 2007. The decrease in net inventory reflects a decrease in net inventory in the Mobile Devices segment, partially offset by increases in net inventory in the Enterprise Mobility Solutions and Home and Networks Mobility segments. Inventory management continues to be an area of focus as the Company balances the need to maintain strategic inventory levels to ensure competitive delivery performance to its customers against the risk of inventory excess and obsolescence due to rapidly changing technology and customer spending requirements.

Accounts Payable: The Company's accounts payable were \$3.2 billion at December 31, 2008, compared to \$4.2 billion at December 31, 2007. The decrease in accounts payable reflects a decrease in accounts payable in the Mobile Devices segment, partially offset by increases in accounts payable in the Enterprise Mobility Solutions and Home and Networks Mobility segments. The Company buys products in a variety of markets throughout the world and payment terms can vary by market type and geographic location. Accordingly, the Company's levels of accounts payable can be impacted by the timing and level of purchases made by its various businesses and by the geographic locations in which those purchases are made.

Reorganization of Businesses: The Company has implemented reorganization of businesses plans. Cash payments for exit costs and employee separations in connection with a number of these plans were \$316 million in 2008, as compared to \$281 million in 2007. Of the \$250 million reorganization of businesses accrual at December 31, 2008, \$170 million relates to employee separation costs and is expected to be paid in 2009. The remaining \$80 million in accruals relate to lease termination obligations that are expected to be paid over a number of years.

Benefit Plan Contributions: The Company contributed \$243 million to its U.S. pension plans during 2008, compared to \$274 million contributed in 2007. The Company contributed \$54 million to its non-U.S. pension plans during 2008, compared to \$135 million contributed in 2007. During 2009, the Company expects to make cash contributions of approximately \$180 million to its U.S. pension plans and approximately \$50 million to its non-U.S. pension plans.

The Company has amended its U.S. pension plans such that: (i) no participant shall accrue any benefits or additional benefits on or after March 1, 2009, and (ii) no compensation increases earned by a participant on or after March 1, 2009 shall be used to compute any accrued benefit.

The Company contributed \$16 million to its retiree health care plan in 2008, compared to \$15 million in 2007, and expects to make no contributions to this plan in 2009. Retirement-related benefits are further discussed below in the "Significant Accounting Policies—Retirement-Related Benefits" section.

Investing Activities

The most significant components of the Company's investing activities in 2008 include: (i) net proceeds from sales of Sigma Fund investments, (ii) capital expenditures, (iii) purchases of short-term investments, (iv) strategic acquisitions of, or investments in, other companies, and (v) proceeds from the sales of investments and businesses.

Net cash provided by investing activities from continuing operations was \$794 million in 2008, compared to net cash provided of \$2.4 billion in 2007 and net cash used of \$1.4 billion in 2006. The \$1.6 billion decrease in cash provided by investing activities in 2008 as compared to 2007 was primarily due to: (i) a \$6.0 billion decrease

in cash received from net sales of Sigma Fund investments, and (ii) a \$318 million decrease in proceeds from the sales of investments and businesses, partially offset by: (i) a \$4.3 billion decrease in cash used for acquisitions and investments, and (ii) a \$380 million increase in sales of short-term investments.

Sigma Fund: The Company and its wholly-owned subsidiaries invest most of their U.S. dollar-denominated cash in a fund (the "Sigma Fund") that is designed to provide investment returns similar to a money market fund. The Company received \$853 million in net proceeds from sales of Sigma Fund investments in 2008, compared to \$6.9 billion in net proceeds from sales of Sigma Fund investments in 2007 and \$1.3 billion in net cash used to purchase Sigma Fund investments in 2006. The Sigma Fund aggregate balances were \$4.2 billion at December 31, 2008 (including \$2.4 billion held by the Company or its subsidiaries outside of the U.S.), compared to \$5.2 billion at December 31, 2007 (including \$3.5 billion held by the Company or its subsidiaries outside of the U.S.). While the Company regularly repatriates funds and a significant portion of the Sigma Fund investments currently offshore can be repatriated quickly and with minimal adverse financial impact, repatriation of some of these funds could be subject to delay and could have potential adverse tax consequences. The Company continues to analyze and review various repatriation strategies to continue to efficiently repatriate non-U.S. funds, including Sigma Fund investments.

The Sigma Fund portfolio is managed by four premier independent investment management firms. The investment guidelines of the Sigma Fund require that purchased investments must be in high-quality, investment grade (rated at least A/A-1 by Standard & Poor's or A2/P-1 by Moody's Investors Service), U.S. dollar-denominated debt obligations, including certificates of deposit, commercial paper, government bonds, corporate bonds and asset- and mortgage-backed securities. Under the Sigma Fund's investment policies, except for debt obligations of the U.S. treasury and U.S. agencies, no more than 5% of the Sigma Fund portfolio is to consist of debt obligations of any one issuer. The Sigma Fund's investment policies further require that floating rate investments must have a maturity at purchase date that does not exceed thirty-six months with an interest rate that is reset at least annually. The average interest rate reset of the investments held by the funds must be 120 days or less. The actual average interest rate reset of the portfolio (excluding cash and impaired securities) was 38 days and 39 days at December 31, 2008 and 2007, respectively.

Investments in the Sigma Fund are carried at fair value. The Company primarily relies on valuation pricing models and broker quotes to determine the fair value of investments in the Sigma Fund. The valuation models are developed and maintained by third-party pricing services, and use a number of standard inputs, including benchmark yields, reported trades, broker/dealer quotes where the counterparty is standing ready and able to transact, issuer spreads, benchmark securities, bids, offers and other reference data. For each asset class, quantifiable inputs related to perceived market movements and sector news may be considered in addition to the standard inputs.

At December 31, 2008 and 2007, \$3.7 billion and \$5.2 billion, respectively, of the Sigma Fund investments were classified as current in the Company's consolidated balance sheets. The weighted average maturity of the Sigma Fund investments classified as current was 5 months (excluding cash of \$1.1 billion and impaired securities) at December 31, 2008, compared to 12 months (excluding cash of \$16 million and impaired securities) at December 31, 2007.

The fair market value of investments in the Sigma Fund was \$4.2 billion and \$5.2 billion at December 31, 2008 and 2007, respectively. The Company considers unrealized losses in the Sigma Fund to be temporary, as these losses have resulted primarily from the ongoing disruptions in the capital markets. On the securities for which the unrealized losses are considered temporary (excluding impaired securities), the Company believes it is probable that it will be able to collect all amounts it is owed according to their contractual terms, which may be at maturity. Temporary unrealized losses in the Sigma Fund were \$101 million and \$57 million at December 31, 2008 and 2007, respectively.

If it becomes probable the Company will not collect amounts it is owed on securities according to their contractual terms, the Company considers the security to be impaired and adjusts the cost basis of the security accordingly. During 2008 and 2007, impairment charges in the Sigma Fund were \$186 million and \$18 million, respectively. The impairment charges were primarily related to investments in Lehman Brothers Holdings, Inc., Washington Mutual, Inc., and Sigma Finance Corporation, an unrelated special investment vehicle managed by United Kingdom-based Gordian Knot, Limited.

Securities with a significant temporary unrealized loss and a maturity greater than 12 months and impaired securities have been classified as non-current in the Company's consolidated balance sheets. At December 31, 2008, \$466 million of the Sigma Fund investments were classified as non-current, and the weighted average

maturity of the Sigma Fund investments classified as non-current (excluding impaired securities) was 16 months. At December 31, 2007, none of the Sigma Fund investments were classified as non-current.

Prior to the fourth quarter of 2008, the Company recognized impairment charges from Sigma Fund investments in its consolidated statements of operations and temporary unrealized losses in Sigma Fund investments as a component of Non-owner changes to equity in the consolidated statements of stockholders' equity. During the fourth quarter of 2008, the Company determined that temporary unrealized losses in Sigma Fund investments should also be recognized in the Company's consolidated statements of operations, even though the related securities were not considered impaired. Because the Sigma Fund uses investment-company accounting in its stand-alone financial statements, it marks the investments in the fund to market and records all unrealized gains or losses in earnings, whether or not the related securities are considered impaired. The Company has determined that the stand-alone accounting policies of the Sigma Fund should be retained in its consolidated financial statements. Accordingly, the Company recorded \$101 million of accumulated temporary unrealized losses in Sigma Fund investments in the Company's consolidated statements of operations during the fourth quarter of 2008, which represents all of the temporary unrealized gains and losses that have accumulated in Sigma Fund investments as of December 31, 2008. Portions of the temporary unrealized losses recognized in the fourth quarter of 2008 arose in periods prior to the fourth quarter of 2008 and should have been reflected in the Company's consolidated statements of operations in the periods in which they arose. The Company has determined that the impact of the amounts that arose in prior periods is not material to the consolidated results of operations of those prior periods.

During 2008, the Company recorded total charges related to Sigma Fund investments, including temporary unrealized losses and impairment charges, of \$287 million in its consolidated statement of operations. During 2007, the Company recorded total charges of \$18 million, all of which were impairment charges, in its consolidated statements of operations. There were no temporary unrealized losses or impairment charges in the Sigma Fund investment portfolio during 2006.

The Company continuously assesses its cash needs and continues to believe that the balance of cash and cash equivalents, short-term investments and investments in the Sigma Fund classified as current are more than adequate to meet its current operating requirements over the next twelve months. Therefore, the Company believes it is prudent to hold the \$466 million of securities classified as non-current to maturity (or until they recover to cost), at which time we anticipate the securities will liquidate at cost.

Strategic Acquisitions and Investments: The Company used net cash for acquisitions and new investment activities of \$282 million in 2008, compared to net cash used of \$4.6 billion in 2007 and net cash used of \$1.1 billion in 2006. During 2008, the Company: (i) acquired a controlling interest in Vertex Standard Co. Ltd. (part of the Enterprise Mobility Solutions segment), (ii) acquired the assets related to digital cable set-top products of Zhejiang Dahua Digital Technology Co., LTD. and Hangzhou Image Silicon, known collectively as Dahua Digital (part of the Home and Networks Mobility segment), (iii) completed the acquisition of Soundbuzz Pte. Ltd. (part of the Mobile Devices segment), and (iv) completed the acquisition of AirDefense, Inc. (part of the Enterprise Mobility Solutions segment). The largest components of the \$4.6 billion in 2007 expenditures were: (i) \$3.5 billion for the acquisition of Symbol Technologies, Inc. (part of the Enterprise Mobility Solutions segment), (ii) \$438 million for the acquisition of Good Technology, Inc. (part of the Enterprise Mobility Solutions segment), (iii) \$183 million for the acquisition of Netopia, Inc. (part of the Home and Networks Mobility segment), (iv) \$137 million for the acquisition of Terayon Communications Systems (part of the Home and Networks Mobility segment), (v) the acquisition of Tut Systems, Inc. (part of the Home and Networks Mobility segment), (vi) the acquisition of Modulus Video, Inc. (part of the Home and Networks Mobility segment), and (vii) the acquisition of Leapstone Systems, Inc. (part of the Home and Networks Mobility segment).

Capital Expenditures: Capital expenditures were \$504 million in 2008, compared to \$527 million in 2007 and \$649 million in 2006. The Company's emphasis in making capital expenditures is to focus on strategic investments driven by customer demand and new design capability.

Sales of Investments and Businesses: The Company received \$93 million in proceeds from the sales of investments and businesses in 2008, compared to proceeds of \$411 million in 2007 and proceeds of \$2.0 billion in 2006. The \$93 million in proceeds in 2008 were primarily comprised of net proceeds received in connection with the sales of certain of the Company's equity investments. The \$411 million in proceeds in 2007 were primarily comprised of \$346 million from the sale of the Company's embedded communications computing business. During the first half of 2009, the Company expects to close on the sale of its biometrics business.

Short-Term Investments: At December 31, 2008, the Company had \$225 million in short-term investments (which are highly-liquid fixed-income investments with an original maturity greater than three months but less than one year), compared to \$612 million of short-term investments at December 31, 2007.

Investments: In addition to available cash and cash equivalents, Sigma Fund balances (current and non-current) and short-term investments, the Company views its investments as an additional source of liquidity. The majority of these securities are available-for-sale and cost-method investments in technology companies. The fair market values of these securities are subject to substantial price volatility. In addition, the realizable value of these securities is subject to market and other conditions. At December 31, 2008, the Company's available-for-sale equity securities portfolio had an approximate fair market value of \$128 million, which represented a cost basis of \$125 million and a net unrealized gain of \$3 million. At December 31, 2007, the Company's available-for-sale securities portfolio had an approximate fair market value of \$333 million, which represented a cost basis of \$372 million and a net unrealized loss of \$39 million. At December 31, 2008 and 2007, the Company's cost-method investment portfolio had an approximate recorded value of \$296 million and \$414 million, respectively.

Financing Activities

The most significant components of the Company's financing activities are: (i) payment of dividends, (ii) repayment and repurchase of debt, (iii) issuance of common stock, and (iv) purchases of the Company's common stock under its share repurchase program.

Net cash used for financing activities from continuing operations was \$645 million in 2008, compared to \$3.3 billion of cash used in 2007 and \$3.2 billion of cash used in 2006. Cash used for financing activities from continuing operations in 2008 was primarily: (i) \$453 million of cash used to pay dividends, (ii) \$225 million of cash used for the repayment and repurchase of debt, (iii) \$138 million of cash used to purchase approximately 9.0 million shares of the Company's common stock under the share repurchase program, all during the first quarter of 2008, (iv) \$90 million in distributions to discontinued operations, and (v) \$50 million of net cash used for the repayment of short-term borrowings, partially offset by: (i) \$158 million of proceeds from the termination of interest rate swaps, and (ii) \$145 million of net cash received from the issuance of common stock in connection with the Company's employee stock option plans and employee stock purchase plan.

Net cash used for financing activities from continuing operations in 2007 was primarily: (i) \$3.0 billion of cash used to purchase 171.2 million shares of the Company's common stock under the share repurchase program, (ii) \$1.4 billion of cash used for the repayment of maturing debt, (iii) \$468 million of cash used to pay dividends, (iv) \$242 million of net cash used for the repayment of commercial paper and short-term borrowings, and (v) \$75 million in distributions to discontinued operations, partially offset by proceeds of: (i) \$1.4 billion received from the issuance of long-term debt, (ii) \$440 million received from the issuance of common stock in connection with the Company's employee stock option plans and employee stock purchase plan, and (iii) \$50 million in excess tax benefits from share-based compensation.

Commercial Paper and Other Short-Term Debt: At December 31, 2008, the Company's outstanding notes payable and current portion of long-term debt was \$92 million, compared to \$332 million at December 31, 2007. In March 2008, the Company repaid, at maturity, the entire \$114 million outstanding of 6.50% Senior Notes due March 1, 2008. In October 2008, the Company repaid, at maturity, the entire \$84 million outstanding of 5.80% Notes due October 15, 2008.

In November 2007, the Company repaid, at maturity, the entire \$1.2 billion aggregate principal amount outstanding of its 4.608% Senior Notes due November 16, 2007. In January 2007, the Company repaid, at maturity, the entire \$118 million aggregate principal amount outstanding of its 7.6% Notes due January 1, 2007.

Net cash used for the repayment of short-term borrowings was \$50 million in 2008, compared to repayment of \$242 million of commercial paper and short-term borrowings in 2007. At December 31, 2008 and 2007, the Company had no commercial paper outstanding. The capital and credit markets have been experiencing extreme volatility and reduced liquidity for the past 12 months. Routine access to the commercial paper market has been limited for issuers like the Company, which have non-rated or split short-term ratings. If the Company were to issue commercial paper under the current market conditions, the funding costs the Company would have to pay to issue commercial paper would be much higher than historical levels, and the tenors would likely be limited to overnight borrowings.

Long-term Debt: At December 31, 2008, the Company had outstanding long-term debt of \$4.1 billion, compared to \$4.0 billion at December 31, 2007. Although we believe that we will be able to maintain sufficient access to the capital markets, the current volatility and reduced liquidity in the financial markets may result in periods of time when access to the capital markets is limited for all issuers or issuers with credit ratings similar to the Company's.

In December 2008, the Company completed the open market purchase of \$42 million of the \$400 million aggregate principal amount outstanding of its 7.50% Debentures due in 2025 (the "2025 Debentures"). The \$42 million principal amount of 2025 Debentures was purchased for an aggregate purchase price of approximately \$28 million, including accrued interest. During 2008, the Company recognized a gain of approximately \$14 million related to this open market purchase in Other within Other income (expense) in the consolidated statements of operations.

In November 2007, the Company issued an aggregate face principal amount of: (i) \$400 million of 5.375% Senior Notes due November 15, 2012, (ii) \$400 million of 6.00% Senior Notes due November 15, 2017, and (iii) \$600 million of 6.625% Senior Notes due November 15, 2037.

The Company may from time to time seek to retire certain of its outstanding debt through open market cash purchases, privately-negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, the Company's liquidity requirements, contractual restrictions and other factors.

Share Repurchase Program: During 2008, the Company paid an aggregate of \$138 million, including transaction costs, to repurchase 9.0 million shares of the Company's common stock at an average price of \$15.32, all of which shares were repurchased during the first quarter. During 2007, the Company repurchased 171.2 million of its common shares at an aggregate cost of \$3.0 billion, or an average cost of \$17.74 per share. During 2006, the Company repurchased a total of 171.7 million of its common shares at an aggregate cost of \$3.8 billion, or an average cost of \$22.29 per share.

Through actions taken in July 2006 and March 2007, the Board of Directors authorized the Company to repurchase an aggregate amount of up to \$7.5 billion of its outstanding shares of common stock over a period ending in June 2009. The timing and amount of future repurchases will be based on market and other conditions. As of December 31, 2008, the Company remained authorized to purchase an aggregate amount of up to \$3.6 billion of additional shares under the current stock repurchase program. All repurchased shares have been retired.

Payment of Dividends: The Company paid \$453 million in cash dividends to holders of its common stock in 2008. In January 2009, the Company paid \$114 million in cash dividends that were declared in November 2008. In February 2009, the Company announced that its Board of Directors voted to suspend the declaration of quarterly dividends on the Company's common stock. The Company does not currently expect to pay any additional cash dividends during the remainder of 2009.

Credit Ratings: Three independent credit rating agencies, Fitch Ratings ("Fitch"), Moody's Investors Service ("Moody's"), and Standard & Poor's ("S&P"), assign ratings to the Company's short-term and long-term debt. The following chart reflects the current ratings assigned to the Company's senior unsecured non-credit enhanced long-term debt and the Company's commercial paper by each of these agencies.

Name of Rating Agency	Long-Term Debt Rating	Commercial Paper Rating	Date and Recent Actions Taken
Fitch	BBB-	F-3	February 3, 2009, downgraded long-term debt to BBB- (negative outlook) from BBB (negative outlook) and downgraded short-term debt to F-3 (negative outlook) from F2 (negative outlook).
Moody's	Baa3	P-3	February 3, 2009, downgraded long-term debt to Baa3 (negative outlook) from Baa2 (review for downgrade) and downgraded short-term debt to P-3 (negative outlook) from P-2 (review for downgrade).
S&P	BB+	—	December 5, 2008, downgraded long-term debt to BB+ (stable outlook) from BBB (credit watch negative) and withdrew the rating on commercial paper from A-2 (credit watch negative).

Since the Company has investment grade ratings from Fitch and Moody's and a non-investment grade rating from S&P, it is referred to as a "split rated credit".

Credit Facilities

At December 31, 2008, the Company maintained a \$2.0 billion five-year domestic syndicated revolving credit facility that matures in December 2011 (as amended, the "5-Year Credit Facility"), which is not utilized. In order

to borrow funds under the 5-Year Credit Facility, the Company must be in compliance with various representations, conditions and covenants contained in the agreement, including a financial covenant relating to the ratio of total debt to adjusted EBITDA (the "Financial Covenant"). The Company was in compliance with the terms of the 5-Year Credit Facility at December 31, 2008. If the Company borrows under the 5-Year Credit Facility, it is required to remain in compliance with the terms of the agreement. Therefore, the amount of incremental liquidity available from borrowing under the 5-Year Credit Facility is contingent on the Company maintaining compliance with the Financial Covenant at the end of each quarter.

Events over the past several months, including recent failures and near failures of a number of large financial service companies, have made the capital markets increasingly volatile. The Company also has access to uncommitted non-U.S. credit facilities ("uncommitted facilities"), but in light of the state of the financial services industry and the Company's current financial condition, the Company does not believe it is prudent to assume the same level of funding will be available under these facilities going forward as has been available historically.

Contractual Obligations and Other Purchase Commitments

Summarized in the table below are the Company's obligations and commitments to make future payments under long-term debt obligations (assuming earliest possible exercise of put rights by holders), lease obligations, purchase obligations and tax obligations as of December 31, 2008.

<i>(in millions)</i>	<i>Payments Due by Period⁽¹⁾</i>							<i>Uncertain Timeframe</i>	<i>Thereafter</i>
	<i>Total</i>	<i>2009</i>	<i>2010</i>	<i>2011</i>	<i>2012</i>	<i>2013</i>			
Long-Term Debt Obligations	\$4,008	\$ 3	\$536	\$609	\$410	\$11	\$ —	\$2,439	
Lease Obligations	770	234	175	129	78	48	—	106	
Purchase Obligations	724	597	98	20	5	4	—	—	
Tax Obligations	914	50	—	—	—	—	864	—	
Total Contractual Obligations	\$6,416	\$884	\$809	\$758	\$493	\$63	\$864	\$2,545	

(1) Amounts included represent firm, non-cancelable commitments.

Long-Term Debt Obligations: The Company's long-term debt obligations, including the current portion of long-term debt, totaled \$4.0 billion at December 31, 2008, compared to \$4.2 billion at December 31, 2007. A table of all outstanding long-term debt securities can be found in Note 4, "Debt and Credit Facilities," to the Company's consolidated financial statements.

Lease Obligations: The Company owns most of its major facilities, but does lease certain office, factory and warehouse space, land, and information technology and other equipment, principally under non-cancelable operating leases. At December 31, 2008, future minimum lease obligations, net of minimum sublease rentals, totaled \$770 million. Rental expense, net of sublease income, was \$181 million in 2008, \$231 million in 2007 and \$241 million in 2006.

Purchase Obligations: The Company has entered into agreements for the purchase of inventory, license of software, promotional activities, and research and development, which are firm commitments and are not cancelable. At December 31, 2008, the Company's obligations in connection with these agreements run through 2013, and the total payments expected to be made under these agreements total \$724 million during that period.

The Company enters into a number of arrangements for the sourcing of supplies and materials with take-or-pay obligations. The Company's obligations with these suppliers run through 2012 and total a minimum purchase obligation of \$127 million during that period. The Company does not anticipate the cancellation of any of these agreements in the future and estimates that purchases from these suppliers will exceed the minimum obligations during the agreement periods.

Tax Obligations: The Company has approximately \$914 million of unrecognized income tax benefits relating to multiple tax jurisdictions and tax years. A significant portion of the unrecognized tax benefits, if settled, would not result in current or future payments as tax carry forwards are available for utilization. The Company anticipates that it is reasonably possible that \$50 million of unrecognized tax benefits could be settled in 2009. However, it is not possible to estimate the timing of any other potential settlements.

Commitments Under Other Long-Term Agreements: The Company has entered into certain long-term agreements to purchase software, components, supplies and materials from suppliers. Most of the agreements

extend for periods of one to three years (three to five years for software). However, generally these agreements do not obligate the Company to make any purchases, and many permit the Company to terminate the agreement with advance notice (usually ranging from 60 to 180 days). If the Company were to terminate these agreements, it generally would be liable for certain termination charges, typically based on work performed and supplier on-hand inventory and raw materials attributable to canceled orders. The Company's liability would only arise in the event it terminates the agreements for reasons other than "cause."

The Company outsources certain corporate functions, such as benefit administration and information technology-related services. These contracts are expected to expire in 2013. At December 31, 2008, the total remaining payments under these contracts are approximately \$953 million over the remaining life of the contracts; however, these contracts can be terminated. Termination would result in a penalty substantially less than the remaining annual contract payments. The Company would also be required to find another source for these services, including the possibility of performing them in-house.

As is customary in bidding for and completing network infrastructure projects and pursuant to a practice the Company has followed for many years, the Company has a number of performance/bid bonds, standby letters of credit and surety bonds outstanding (collectively, referred to as "Performance Bonds"), primarily relating to projects of the Enterprise Mobility Solutions and Home and Networks Mobility segments. These Performance Bonds normally have maturities of up to three years and are standard in the industry as a way to give customers a convenient mechanism to seek resolution if a contractor does not satisfy performance requirements under a contract. A customer can draw on the Performance Bond only if the Company does not fulfill all terms of a project contract. If such an occasion occurred, the Company would be obligated to reimburse the financial institution that issued the Performance Bond for the amounts paid. In its long history, it has been rare for the Company to have a Performance Bond drawn upon. At December 31, 2008, outstanding Performance Bonds totaled approximately \$1.8 billion, compared to \$1.7 billion at the end of 2007. As a result of the Company's current credit ratings, issuers of these Performance Bonds may be less likely to provide Performance Bonds on the Company's behalf in the future, unless the Company provides collateral. These limitations on issuance may apply to the renewal and extension of existing Performance Bonds, as well as the issuance of new Performance Bonds. Such collateral requirements could result in less liquidity for other operational needs. Also, as a result of the Company's current credit ratings, there has been an increase in the cost of issuance of Performance Bonds.

Off-Balance Sheet Arrangements: Under the definition contained in Item 303(a)(4)(ii) of Regulation S-K, the Company does not have any off-balance sheet arrangements.

Long-term Customer Financing Commitments

Outstanding Commitments: Certain purchasers of the Company's infrastructure equipment continue to request that suppliers provide long-term financing, defined as financing with terms greater than one year, in connection with equipment purchases. These requests may include all or a portion of the purchase price of the equipment. However, the Company's obligation to provide long-term financing is often conditioned on the issuance of a letter of credit in favor of the Company by a reputable bank to support the purchaser's credit or a pre-existing commitment from a reputable bank to purchase the long-term receivables from the Company. The Company had outstanding commitments to provide long-term financing to third parties totaling \$370 million and \$610 million at December 31, 2008 and 2007, respectively. Of these amounts, \$266 million and \$454 million were supported by letters of credit or by bank commitments to purchase long-term receivables at December 31, 2008 and 2007, respectively. In response to the recent tightening in the credit markets, certain customers of the Company have requested financing in connection with equipment purchases, and these types of requests have increased in volume and scope. Motorola may increase its commitments to provide financing in light of these requests.

Guarantees of Third-Party Debt: In addition to providing direct financing to certain equipment customers, the Company also assists customers in obtaining financing directly from banks and other sources to fund equipment purchases. The Company had committed to provide financial guarantees relating to customer financing totaling \$43 million and \$42 million at December 31, 2008 and 2007, respectively (including \$23 million at both December 31, 2008 and 2007 relating to the sale of short-term receivables). Customer financing guarantees outstanding were \$6 million and \$3 million at December 31, 2008 and 2007, respectively (including \$4 million and \$0 million at December 31, 2008 and 2007, respectively, relating to the sale of short-term receivables).

Outstanding Long-Term Receivables: The Company had net long-term receivables, less allowance for losses, of \$162 million and \$118 million at December 31, 2008 and 2007, respectively (net of allowances for losses of \$7 million and \$5 million at December 31, 2008 and 2007, respectively). These long-term receivables are generally

interest bearing, with interest rates ranging from 4% to 14%. Interest income recognized on long-term receivables for the years ended December 31, 2008, 2007 and 2006 was \$3 million, \$7 million and \$9 million, respectively.

Sales of Receivables

The Company sells accounts receivables and long-term receivables to third parties in transactions that qualify as "true-sales." Certain of these accounts receivables and long-term receivables are sold to third parties on a one-time, non-recourse basis, while others are sold to third parties under committed facilities that involve contractual commitments from these parties to purchase qualifying receivables up to an outstanding monetary limit. Committed facilities may be revolving in nature and, typically, must be renewed on an annual basis. The Company may or may not retain the obligation to service the sold accounts receivable and long-term receivables.

In the aggregate, at December 31, 2008, these committed facilities provided for up to \$967 million to be outstanding with the third parties at any time, as compared to up to \$1.4 billion and \$1.3 billion provided at December 31, 2007 and 2006, respectively. As of December 31, 2008, \$759 million of the Company's committed facilities were utilized, compared to \$497 million and \$817 million utilized at December 31, 2007 and 2006, respectively. Of the \$967 million of committed facilities at December 31, 2008, \$532 million were primarily revolving facilities associated with the sale of accounts receivable (of which \$497 million was utilized at December 31, 2008), and \$435 million were primarily committed facilities associated with the sale of specific long-term financing transactions to a single customer (of which \$262 million was utilized at December 31, 2008). In addition, before receivables can be sold under certain of the revolving committed facilities, they may need to meet contractual requirements, such as credit quality or insurability.

For many years the Company has utilized a number of receivables programs to sell a broadly-diversified group of accounts receivables to third parties. Certain of the accounts receivables were sold to a multi-seller commercial paper conduit. This program provided for up to \$400 million of accounts receivables to be outstanding with the conduit at any time. Subsequent to December 31, 2008, this \$400 million committed facility expired and the Company is negotiating a replacement facility under different terms. The Company is also negotiating an additional committed revolving receivable sales facility for European receivables, with the intent that the combined capacity of the two new facilities will be greater than the facility that expired. However, it is not certain when or if the Company will be successful in securing such facilities.

For the year ended December 31, 2008, 2007 and 2006, total accounts receivables and long-term receivables sold by the Company were \$3.7 billion, \$4.9 billion and \$6.4 billion, respectively (including \$3.4 billion, \$4.7 billion and \$6.2 billion, respectively, of accounts receivables). As of December 31, 2008 and 2007, there were \$1.0 billion and \$978 million, respectively, of receivables outstanding under these programs for which the Company retained servicing obligations (including \$621 million and \$587 million, respectively, of accounts receivable).

Under certain receivables programs, the value of the receivables sold is covered by credit insurance obtained from independent insurance companies, less deductibles or self-insurance requirements under the policies (with the Company retaining credit exposure for the remaining portion). Although credit insurance remains generally available to the Company, it has become more expensive to obtain and often requires higher deductibles. The Company's total credit exposure to outstanding short-term receivables that have been sold was \$23 million at both December 31, 2008 and 2007. Reserves of \$4 million and \$1 million were recorded for potential losses at December 31, 2008 and 2007, respectively.

Adequate Internal Funding Resources

The Company believes that it has adequate internal resources available to fund expected working capital and capital expenditure requirements for the next twelve months as supported by the level of cash, cash equivalents, short-term investments and Sigma Fund balances in the U.S. and the ability to repatriate cash, cash equivalents, short-term investments and Sigma Fund balances from foreign jurisdictions.

Other Contingencies

Potential Contractual Damage Claims in Excess of Underlying Contract Value: In certain circumstances, our businesses may enter into contracts with customers pursuant to which the damages that could be claimed by the other party for failed performance might exceed the revenue the Company receives from the contract. Contracts

with these types of uncapped damage provisions are fairly rare, but individual contracts could still represent meaningful risk. There is a possibility that a damage claim by a counterparty to one of these contracts could result in expenses to the Company that are far in excess of the revenue received from the counterparty in connection with the contract.

Indemnification Provisions: In addition, the Company may provide indemnifications for losses that result from the breach of general warranties contained in certain commercial, intellectual property and divestiture agreements. Historically, the Company has not made significant payments under these agreements, nor have there been significant claims asserted against the Company. However, there is an increasing risk in relation to intellectual property indemnities given the current legal climate. In indemnification cases, payment by the Company is conditioned on the other party making a claim pursuant to the procedures specified in the particular contract, which procedures typically allow the Company to challenge the other party's claims. Further, the Company's obligations under these agreements for indemnification based on breach of representations and warranties are generally limited in terms of duration, typically not more than 24 months, and for amounts not in excess of the contract value, and in some instances the Company may have recourse against third parties for certain payments made by the Company.

Legal Matters: The Company is a defendant in various lawsuits, claims and actions, which arise in the normal course of business. These include actions relating to products, contracts and securities, as well as matters initiated by third parties or Motorola relating to infringements of patents, violations of licensing arrangements and other intellectual property-related matters. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, liquidity or results of operations.

Segment Information

The following commentary should be read in conjunction with the financial results of each reporting segment as detailed in Note 12, "Information by Segment and Geographic Region," to the Company's consolidated financial statements. Net sales and operating results for the Company's three operating segments for 2008, 2007 and 2006 are presented below.

Mobile Devices Segment

The **Mobile Devices** segment designs, manufactures, sells and services wireless handsets with integrated software and accessory products, and licenses intellectual property. In 2008, the segment's net sales represented 40% of the Company's consolidated net sales, compared to 52% in 2007 and 66% in 2006.

<i>(Dollars in millions)</i>	<i>Years Ended December 31</i>			<i>Percent Change</i>	
	2008	2007	2006	2008—2007	2007—2006
Segment net sales	\$12,099	\$18,988	\$28,383	(36)%	(33)%
Operating earnings (loss)	(2,199)	(1,201)	2,690	83%	***

*** Percentage change is not meaningful.

Segment Results—2008 Compared to 2007

In 2008, the segment's net sales were \$12.1 billion, a decrease of 36% compared to net sales of \$19.0 billion in 2007. The 36% decrease in net sales was primarily driven by a 37% decrease in unit shipments. The segment's net sales were negatively impacted by the segment's limited product offerings in critical market segments, particularly 3G products, including smartphones, as well as very low-tier products. In addition, the segment's net sales were impacted by the global economic downturn in the second half of 2008, which resulted in the slowing of end user demand. On a product technology basis, net sales decreased substantially for GSM and CDMA technologies and, to a lesser extent, decreased for iDEN and 3G technologies. On a geographic basis, net sales decreased substantially in North America, the Europe, Middle East and Africa region ("EMEA") and Asia and, to a lesser extent, decreased in Latin America.

The segment incurred an operating loss of \$2.2 billion in 2008, compared to an operating loss of \$1.2 billion in 2007. The increase in the operating loss was primarily due to a decrease in gross margin, driven by: (i) a 36% decrease in net sales, (ii) excess inventory and other related charges of \$370 million in 2008 due to a decision to

consolidate software and silicon platforms, and (iii) a \$150 million charge in 2008 related to the settlement of a purchase commitment, partially offset by: (i) the absence in 2008 of a \$277 million charge for a legal settlement recorded in 2007, and (ii) savings from supply chain cost-reduction initiatives. The decrease in gross margin was partially offset by decreases in: (i) selling, general and administrative (“SG&A”) expenses, primarily due to lower marketing expenses and savings from cost-reduction initiatives, and (ii) research and development (“R&D”) expenditures, reflecting savings from cost-reduction initiatives. The segment’s industry typically experiences short life cycles for new products. Therefore, it is vital to the segment’s success that new, compelling products are constantly introduced. Accordingly, a strong commitment to R&D is required to fuel long-term growth. As a percentage of net sales in 2008 as compared to 2007, R&D and SG&A expenses increased and gross margin decreased.

The segment’s backlog was \$290 million at December 31, 2008, compared to \$647 million at December 31, 2007. This decrease in backlog is primarily due to a decline in customer demand, primarily driven by the segment’s limited product portfolio, as well as the global economic downturn.

Unit shipments in 2008 were 100.1 million units, a 37% decrease compared to shipments of 159.1 million units in 2007. The overall decrease reflects decreased unit shipments of products for all technologies. For the full year 2008, unit shipments decreased substantially in North America, EMEA and Asia and, to a lesser extent, decreased in Latin America. Although unit shipments by the segment decreased in 2008, total unit shipments in the worldwide handset market increased by approximately 5%. The segment estimates its worldwide market share to be approximately 8% in 2008, a decrease of approximately 6 percentage points versus 2007, reflecting a significant decline in market share in North America.

In 2008, average selling price (“ASP”) was flat compared to 2007. By comparison, ASP decreased approximately 9% in 2007 and 11% in 2006. ASP is impacted by numerous factors, including product mix, market conditions and competitive product offerings, and ASP trends often vary over time.

The segment has several large customers located throughout the world. In 2008, aggregate net sales to the segment’s five largest customers accounted for approximately 41% of the segment’s net sales. Besides selling directly to carriers and operators, the segment also sells products through a variety of third-party distributors and retailers, which account for approximately 24% of the segment’s net sales. The loss of any of the segment’s key customers could have a significant impact on the segment’s business.

Although the U.S. market continued to be the segment’s largest individual market, many of our customers and 56% of our segment’s 2008 net sales were outside the U.S. The largest of these international markets are Brazil, China and Mexico.

As the segment’s revenue transactions are largely denominated in local currencies, we are impacted by the weakening in the value of these local currencies against the U.S. dollar. A number of our more significant international markets, particularly in Latin America, were impacted by this trend in late 2008. We anticipate volatility in the currency markets to continue in 2009.

Segment Results—2007 Compared to 2006

In 2007, the segment’s net sales were \$19.0 billion, a decrease of 33% compared to net sales of \$28.4 billion in 2006. The 33% decrease in net sales was primarily driven by: (i) a 27% decrease in unit shipments, (ii) a 9% decrease in ASP, and (iii) decreased revenue from intellectual property and technology licensing. The segment’s product sales were negatively impacted by limitations in the segment’s product portfolio, including 3G products and products for the Multimedia and Mass Market product segments, as well as an aging product portfolio. On a product technology basis, net sales of products for: (i) GSM technology decreased substantially, (ii) iDEN and CDMA technologies decreased, and (iii) 3G technologies increased slightly. On a geographic basis, net sales decreased in all regions, and decreased substantially in Asia and EMEA. The substantial decrease in Asia, particularly in China, as well as in other emerging markets, was due to lower demand for our products as a result of an aging product portfolio and increased industry-wide competition. The substantial decrease in EMEA was due to limitations in our product portfolio, particularly 3G products.

The segment incurred an operating loss of \$1.2 billion in 2007, compared to operating earnings of \$2.7 billion in 2006. The operating loss was primarily due to a decrease in gross margin, driven by: (i) a 9% decrease in ASP, (ii) decreased income from intellectual property and technology licensing, (iii) a 27% decrease in unit shipments, and (iv) a \$277 million charge for a legal settlement, partially offset by savings from supply chain cost-reduction initiatives. R&D expenditures increased, driven by increased expenditures on developmental engineering for new

products and software, as well as ongoing investment in next-generation technologies, partially offset by savings from cost-reduction initiatives. Reorganization of business charges increased due to employee severance costs and expenses related to the exit of a facility. SG&A expenses decreased, primarily due to lower marketing expenses and savings from cost-reduction initiatives, partially offset by increased expenditures on information technology upgrades. As a percentage of net sales in 2007 as compared to 2006, gross margin and operating margin decreased, and SG&A expenses and R&D expenditures increased.

The segment's backlog was \$647 million at December 31, 2007, compared to \$1.4 billion at December 31, 2006. This decrease in backlog was primarily due to a decline in customer demand driven by the segment's limited product portfolio.

The segment shipped 159.1 million units in 2007, a 27% decrease compared to shipments of 217.4 million units in 2006. The overall decrease reflects decreased unit shipments of products for all technologies. For the full year 2007, unit shipments: (i) decreased substantially in Asia and EMEA, (ii) decreased in North America, and (iii) increased in Latin America. Although unit shipments by the segment decreased in 2007, total unit shipments in the worldwide handset market increased by approximately 16%. The segment estimates its worldwide market share was approximately 14% for the full year 2007, a decrease of approximately 8 percentage points versus full year 2006.

In 2007, ASP decreased approximately 9% compared to 2006. The overall decrease in ASP was driven primarily by changes in the product-tier and geographic mix of sales. By comparison, ASP decreased approximately 11% in 2006 and 10% in 2005.

The segment has several large customers located throughout the world. In 2007, aggregate net sales to the segment's five largest customers accounted for approximately 42% of the segment's net sales. Besides selling directly to carriers and operators, the segment also sells products through a variety of third-party distributors and retailers, which account for approximately 33% of the segment's net sales. The largest of these distributors was Brightstar Corporation.

Although the U.S. market continued to be the segment's largest individual market, many of our customers, and more than 54% of our segment's 2007 net sales, were outside the U.S. The largest of these international markets were Brazil, China and Mexico.

Home and Networks Mobility Segment

The **Home and Networks Mobility** segment designs, manufactures, sells, installs and services: (i) digital video, Internet Protocol video and broadcast network interactive set-tops, end-to-end video delivery systems, broadband access infrastructure platforms, and associated data and voice customer premise equipment to cable television and telecom service providers (collectively, referred to as the "home business"), and (ii) wireless access systems, including cellular infrastructure systems and wireless broadband systems, to wireless service providers (collectively, referred to as the "network business"). In 2008, the segment's net sales represented 33% of the Company's consolidated net sales, compared to 27% in 2007 and 21% in 2006.

<i>(Dollars in millions)</i>	<i>Years Ended December 31</i>			<i>Percent Change</i>	
	<i>2008</i>	<i>2007</i>	<i>2006</i>	<i>2008—2007</i>	<i>2007—2006</i>
Segment net sales	\$10,086	\$10,014	\$9,164	1%	9%
Operating earnings	918	709	787	29%	(10)%

Segment Results—2008 Compared to 2007

In 2008, the segment's net sales increased 1% to \$10.1 billion, compared to \$10.0 billion in 2007. The 1% increase in net sales primarily reflects a 16% increase in net sales in the home business, partially offset by an 11% decrease in net sales in the networks business. The 16% increase in net sales in the home business is primarily driven by a 17% increase in net sales of digital entertainment devices, reflecting a 19% increase in unit shipments to 18.0 million units, partially offset by lower ASP due to product mix shift and pricing pressure. The 11% decrease in net sales in the networks business was primarily driven by: (i) the absence of net sales by the embedded communication computing group ("ECC") that was divested at the end of 2007, and (ii) lower net sales of iDEN, GSM and CDMA infrastructure equipment, partially offset by higher net sales of UMTS infrastructure equipment.

On a geographic basis, the 1% increase in net sales was primarily driven by higher net sales in Latin America and Asia, partially offset by lower net sales in North America. The increase in net sales in Latin America was

primarily due to higher net sales in the home business. The increase in net sales in Asia was primarily driven by higher net sales of UMTS and CDMA infrastructure equipment, partially offset by lower net sales of GSM infrastructure. The decrease in net sales in North America was primarily due to lower net sales of iDEN and CDMA infrastructure equipment, partially offset by higher net sales in the home business. Net sales in North America accounted for approximately 50% of the segment's total net sales in 2008, compared to approximately 52% of the segment's total net sales in 2007. The regional shift in 2008 as compared to 2007 reflects a 5% aggregate growth in net sales outside of North America and a 3% decline in net sales in North America.

The segment had operating earnings of \$918 million in 2008, compared to operating earnings of \$709 million in 2007. The increase in operating earnings was primarily due to: (i) decreases in both SG&A and R&D expenditures, primarily related to savings from cost-reduction initiatives, and (ii) a decrease in reorganization of business charges, relating primarily to lower employee severance costs. These factors were partially offset by a decrease in gross margin, primarily due to: (i) an unfavorable product mix, and (ii) the absence of net sales by ECC. As a percentage of net sales in 2008 as compared to 2007, gross margin, SG&A expenses and R&D expenditures all decreased and operating margin increased. The segment's gross margin percentages differ among its services, software and equipment products. Accordingly, the aggregate gross margin of the segment can fluctuate from period to period depending upon the relative mix of sales in the given period.

Due to the nature of the segment's business, many of the agreements we enter into are long-term contracts that require sizeable investments by our customers. The segment is dependent upon a small number of customers for a significant portion of its sales. In 2008, sales to the segment's top five customers represented approximately 45% of the segment's net sales. The loss of one of these major customers could have a significant impact on the segment's business and, because many of these contracts are long-term in nature, could impact revenue and earnings over several quarters. The segment's backlog was \$2.3 billion at December 31, 2008, compared to \$2.6 billion at December 31, 2007.

In the home business, demand for the segment's products depends primarily on the level of capital spending by broadband operators for constructing, rebuilding or upgrading their communications systems, and for offering advanced services. Additionally, in 2008, our digital video customers significantly increased their purchases of the segment's products and services, primarily due to increased demand for digital entertainment devices, particularly IP and HD/DVR devices.

In the networks business, the segment has been a long-standing proponent of WiMAX and is now commercially deploying this technology to multiple customers on a global basis. The segment is developing infrastructure equipment utilizing LTE technology. LTE has widespread industry support, not only from current GSM/UMTS operators, but also from CDMA/EV-DO based carriers.

In February 2008, the segment acquired the assets related to digital cable set-top products of Zhejiang Dahua Digital Technology Co., LTD and Hangzhou Image Silicon, (known collectively as Dahua Digital), a developer, manufacturer and marketer of cable set-tops and related low cost integrated circuits for the emerging Chinese cable business. The acquisition helps the segment strengthen its position in the rapidly growing cable market in China.

Segment Results—2007 Compared to 2006

In 2007, the segment's net sales increased 9% to \$10.0 billion, compared to \$9.2 billion in 2006. The 9% increase in net sales reflects a 27% increase in net sales in the home business, partially offset by a 1% decrease in net sales in the network business. The 27% increase in net sales in the home business was primarily driven by: (i) a 43% increase in net sales of digital entertainment devices, reflecting a 50% increase in unit shipments to 15.1 million units, partially offset by a decline in ASP due to a product mix shift towards all-digital set-tops, and (ii) a 6% increase in net sales of broadband gateways, primarily due to higher net sales of data modems, driven by net sales from the Netopia, Inc. business acquired in February 2007. The 1% decrease in net sales in the networks business was primarily driven by lower net sales of iDEN and CDMA infrastructure equipment, partially offset by higher net sales of GSM infrastructure equipment, despite competitive pricing pressure.

On a geographic basis, the 9% increase in net sales reflects higher net sales in all geographic regions. The increase in net sales in North America was driven primarily by higher sales of digital entertainment devices, partially offset by lower net sales of iDEN and CDMA infrastructure equipment. The increase in net sales in Asia was primarily due to higher net sales of GSM infrastructure equipment, partially offset by lower net sales of CDMA infrastructure equipment. The increase in net sales in EMEA was primarily due to higher net sales of GSM infrastructure equipment, partially offset by lower demand for iDEN and CDMA infrastructure equipment. Net sales in North America continued to comprise a significant portion of the segment's business, accounting for 52% of the segment's total net sales in 2007, compared to 56% of the segment's total net sales in 2006.

The segment had operating earnings of \$709 million in 2007, compared to operating earnings of \$787 million in 2006. The decrease in operating earnings was primarily due to a decrease in gross margin, driven by: (i) lower net sales of iDEN infrastructure equipment, and (ii) continued competitive pricing pressure in the market for GSM infrastructure equipment, partially offset by: (i) increased net sales of digital entertainment devices, and (ii) the reversal of reorganization of business accruals recorded in 2006 relating to employee severance which were no longer needed. SG&A expenses increased primarily due to the expenses from recently acquired businesses, partially offset by savings from cost-reduction initiatives. R&D expenditures decreased primarily due to savings from cost-reduction initiatives, partially offset by expenditures by recently acquired businesses and continued investment in digital entertainment devices and WiMAX. As a percentage of net sales in 2007 as compared to 2006, gross margin, SG&A expenses, R&D expenditures and operating margin all decreased.

In 2007, sales to the segment's top five customers represented approximately 43% of the segment's net sales. The segment's backlog was \$2.6 billion at December 31, 2007, compared to \$3.2 billion at December 31, 2006.

In the home business, demand for the segment's products depends primarily on the level of capital spending by broadband operators for constructing, rebuilding or upgrading their communications systems, and for offering advanced services. During the second quarter of 2007, the segment began shipping digital set-tops that support the Federal Communications Commission ("FCC") — mandated separable security requirement. FCC regulations mandating the separation of security functionality from set-tops went into effect on July 1, 2007. As a result of these regulations, many cable service providers accelerated their purchases of set-tops in the first half of 2007. Additionally, in 2007, our digital video customers significantly increased their purchases of the segment's products and services, primarily due to increased demand for digital entertainment devices, particularly HD/DVR devices.

During 2007, the segment completed the acquisitions of: (i) Netopia, Inc., a broadband equipment provider for DSL customers, which allows for phone, TV and fast Internet connections, (ii) Tut Systems, Inc., a leading developer of edge routing and video encoders, (iii) Modulus Video, Inc., a provider of MPEG-4 Advanced Coding compression systems designed for delivery of high-value video content in IP set-top devices for the digital video, broadcast and satellite marketplaces, (iv) Terayon Communication Systems, Inc., a provider of real-time digital video networking applications to cable, satellite and telecommunication service providers worldwide, and (v) Leapstone Systems, Inc., a provider of intelligent multimedia service delivery and content management applications to networks operators. These acquisitions enhance our ability to provide complete end-to-end systems for the delivery of advanced video, voice and data services. In December 2007, Motorola completed the sale of ECC to Emerson for \$346 million in cash.

Enterprise Mobility Solutions Segment

The **Enterprise Mobility Solutions** segment designs, manufactures, sells, installs and services analog and digital two-way radio, voice and data communications products and systems for private networks, wireless broadband systems and end-to-end enterprise mobility solutions to a wide range of enterprise markets, including government and public safety agencies (which, together with all sales to distributors of two-way communication products, are referred to as the "government and public safety market"), as well as retail, energy and utilities, transportation, manufacturing, healthcare and other commercial customers (which, collectively, are referred to as the "commercial enterprise market"). In 2008, the segment's net sales represented 27% of the Company's consolidated net sales, compared to 21% in 2007 and 13% in 2006.

<i>(Dollars in millions)</i>	<i>Years Ended December 31</i>			<i>Percent Change</i>	
	2008	2007	2006	2008—2007	2007—2006
Segment net sales	\$8,093	\$7,729	\$5,400	5%	43%
Operating earnings	1,496	1,213	958	23%	27%

Segment Results—2008 Compared to 2007

In 2008, the segment's net sales increased 5% to \$8.1 billion, compared to \$7.7 billion in 2007. The 5% increase in net sales reflects an 8% increase in net sales to the government and public safety market, partially offset by a 2% decrease in net sales to the commercial enterprise market. The increase in net sales to the government and public safety market was primarily driven by: (i) increased net sales outside of North America, and (ii) the net sales generated by Vertex Standard Co., Ltd., a business the Company acquired a controlling interest of in January 2008, partially offset by lower net sales in North America. On a geographic basis, the segment's net sales were higher in EMEA, Asia and Latin America and lower in North America.

The segment had operating earnings of \$1.5 billion in 2008, compared to operating earnings of \$1.2 billion in 2007. The increase in operating earnings was primarily due to an increase in gross margin, driven by: (i) the 5% increase in net sales, (ii) a favorable product mix, (iii) the absence in 2008 of an inventory-related charge in connection with the acquisition of Symbol Technologies, Inc. ("Symbol") during the first quarter of 2007, and (iv) a decrease in SG&A expenses, primarily related to savings from cost-reduction initiatives. The increase in gross margin was partially offset by increased R&D expenditures, primarily due to developmental engineering expenditures for new product development and investment in next-generation technologies. As a percentage of net sales in 2008 as compared to 2007, gross margin, R&D expenditures and operating margin increased, and SG&A expenses decreased.

Net sales in North America continued to comprise a significant portion of the segment's business, accounting for approximately 57% of the segment's net sales in 2008, compared to approximately 62% in 2007. The regional shift in 2008 as compared to 2007 reflects 19% growth in net sales outside of North America and a 4% decline in net sales in North America. Our products and services are sold worldwide to a diverse set of customers, including customers involved in: government and public safety (police, fire, emergency management services), military, utilities, retail, transportation and logistics, manufacturing, wholesale and distribution, and healthcare. The segment's backlog was \$2.4 billion at December 31, 2008, compared to \$2.3 billion at December 31, 2007.

In the government and public safety market, we see a continued emphasis on mission-critical systems as we face ongoing natural disasters and world-wide terrorist-related events. We have led new innovations in the market this past year, through the continued success of our MOTOTRBO line and the introduction of the APX™ family of products, an industry first in many features. While spending by the segment's government and public safety market customers is affected by government budgets at the national, state and local levels, we have seen the scope and size of systems requested by some of the segment's customers continue to increase. We have had many significant wins across the globe, such as several city and state-wide communications systems in the United States, several competitive TETRA system wins with major international airport customers in Europe and Asia, and our largest award ever within Asia for the digital migration of the Royal Malaysian Police. These larger systems are more complex and include a wide range of capabilities that our technological innovations are able to provide.

We are also a market leader within the commercial enterprise markets. We continue to help our customers move information where it needs to be, as in the product launch of the MC75, an enterprise digital assistant targeted to the mobile workforce.

During 2008, the segment also: (i) acquired a controlling interest in Vertex Standard Co., Ltd., a global provider of two-way radio communication solutions, and (ii) completed the acquisition of AirDefense Inc., a leading wireless local area network (WLAN) security provider.

Segment Results—2007 Compared to 2006

In 2007, the segment's net sales increased 43% to \$7.7 billion, compared to \$5.4 billion in 2006. The 43% increase in net sales was primarily due to increased net sales in the commercial enterprise market, driven by the net sales from the Symbol business acquired in January 2007. Net sales in the government and public safety market increased 6%, primarily due to strong demand in North America. On a geographic basis, net sales increased in all regions.

The segment had operating earnings of \$1.2 billion in 2007, compared to operating earnings of \$958 million in 2006. The increase in operating earnings was primarily due to an increase in gross margin in both: (i) the commercial enterprise market, driven by net sales from the Symbol business acquired in January 2007, and (ii) the government and public safety market, driven by strong net sales in North America. This improvement in gross margin was partially offset by: (i) an inventory-related charge in connection with the acquisition of Symbol, and (ii) increases in SG&A and R&D expenses, primarily due to expenses from recently acquired businesses, partially offset by savings from cost-reduction initiatives. As a percentage of net sales in 2007 as compared 2006, gross margin, R&D expenditures and operating margin decreased, and SG&A expenses increased.

Net sales in North America continued to comprise a significant portion of the segment's business, accounting for approximately 62% of the segment's net sales in 2007, compared to approximately 63% in 2006. The segment's backlog was \$2.3 billion at December 31, 2007, compared to \$2.0 billion at December 31, 2006.

During 2007, the segment completed the acquisition of: (i) Symbol Technologies, Inc., a leader in designing, developing, manufacturing and servicing products and systems used in end-to-end enterprise mobility solutions, and (ii) Good Technology, Inc., a provider of enterprise mobile computing software and services.

Significant Accounting Policies

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses the Company's consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period.

Management bases its estimates and judgments on historical experience, current economic and industry conditions and on various other factors that are believed to be reasonable under the circumstances. This forms the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Management believes the following significant accounting policies require significant judgment and estimates:

- Revenue recognition
- Inventory valuation
- Income taxes
- Valuation of Sigma Fund and investment portfolios
- Restructuring activities
- Retirement-related benefits
- Valuation and recoverability of goodwill and long-lived assets

Revenue Recognition

The Company's arrangements with customers may differ in nature and complexity and may contain multiple deliverables, including products, equipment, services and software that may be essential to the functionality of the other deliverables, requiring the Company to make judgments and estimates in recognizing revenues.

Product and equipment sales may contain discounts, price protection, return provisions and other customer incentives. The Company's recorded revenues are reduced by allowances for these items at the time the sales are recorded. The allowances are based on management's best estimate of the amount of allowances that the customer will ultimately earn and was based on historical experience taking into account the type of products sold, the type of customer and the type of transaction specific to each arrangement. Where customer incentives cannot be reliably estimated, the Company recognizes revenue at the time the product sells through the distribution channel to the end customer.

The Company's long-term contracts may involve the design, engineering, manufacturing and installation of wireless and wireline networks and two-way radio voice and data systems. These systems are designed to meet specific customer requirements and specifications and generally require extended periods to complete. If the Company can reliably estimate revenues and contract costs and the technology is considered proven, revenue is recognized under the percentage of completion method as work progresses towards completion; otherwise, the revenue is recognized under the completed contract method. Estimates of contract revenues, contract costs and progress towards completion are based on estimates that consider historical experience and other factors believed to be relevant under the circumstances. Management regularly reviews these estimates and considers the impact of recurring business risks and uncertainties inherent in the contracts, such as system performance and implementation delays due to factors within or outside the control of management.

Generally, multiple element arrangements are separated into specific accounting units when: (i) delivered elements have value to the customer on a stand-alone basis, (ii) objective and reliable evidence of fair value exists for the undelivered element(s), and (iii) delivery of the undelivered element(s) is probable and substantially within the control of the Company. Total arrangement consideration is allocated to the separate accounting units based on their relative fair values (if the fair value of each accounting unit is known) or using the residual method (if the fair value of the undelivered element(s) is known). Revenue is recognized for a separate accounting unit when the revenue recognition criteria are met for that unit. In certain situations, judgment is required in determining both the number of accounting units and fair value of the elements, although generally the fair value of an element can be objectively determined if the Company sells the element on a stand-alone basis. Multiple element arrangements that include software are separated into more than one unit of accounting when the following criteria are met: (i) the functionality of the delivered element(s) is not dependent on the undelivered element(s), (ii) there is vendor-

specific objective evidence of the fair value of the undelivered element(s), and (iii) general revenue recognition criteria related to the delivered element(s) have been met.

Changes in cost estimates and the fair values of certain deliverables could negatively impact the Company's operating results. In addition, unforeseen conditions could arise over the contract term that may have a significant impact on operating results.

Inventory Valuation

The Company records valuation reserves on its inventory for estimated excess or obsolescence. The amount of the reserve is equal to the difference between the cost of the inventory and the estimated market value based upon assumptions about future demand and market conditions. On a quarterly basis, management in each segment performs an analysis of the underlying inventory to identify reserves needed for excess and obsolescence. Management uses its best judgment to estimate appropriate reserves based on this analysis. In addition, the Company adjusts the carrying value of inventory if the current market value of that inventory is below its cost.

At December 31, 2008 and 2007, Inventories consisted of the following:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Finished goods	\$1,710	\$1,737
Work-in-process and production materials	<u>1,709</u>	<u>1,470</u>
	3,419	3,207
Less inventory reserves	<u>(760)</u>	<u>(371)</u>
	\$2,659	\$2,836

The Company balances the need to maintain strategic inventory levels to ensure competitive delivery performance to its customers against the risk of inventory obsolescence due to rapidly changing technology and customer requirements. As reflected above, the Company's inventory reserves represented 22% of the gross inventory balance at December 31, 2008, compared to 12% of the gross inventory balance at December 31, 2007. The increase in the inventory reserves was primarily due to the Company recording a charge of \$291 million for excess inventory due to a decision to consolidate software and silicon platforms in the Mobile Devices segment in 2008. The Company has inventory reserves for pending cancellations of product lines due to technology changes, long-life cycle products, lifetime buys at the end of supplier production runs, business exits, and a shift of production to outsourcing.

If actual future demand or market conditions are less favorable than those projected by management, additional inventory writedowns may be required.

Income Taxes

The Company's effective tax rate is based on pre-tax income and the tax rates applicable to that income in the various jurisdictions in which the Company operates. An estimated effective tax rate for a year is applied to the Company's quarterly operating results. In the event that there is a significant unusual or discrete item recognized, or expected to be recognized, in the Company's quarterly operating results, the tax attributable to that item would be separately calculated and recorded at the same time as the unusual or discrete item. The Company considers the resolution of prior-year tax matters to be such items. Significant judgment is required in determining the Company's effective tax rate and in evaluating its tax positions. The Company establishes reserves when it is more likely than not that the Company will not realize the full tax benefit of the position. The Company adjusts these reserves in light of changing facts and circumstances.

Tax regulations may require items of income and expense to be included in a tax return in different periods than the items are reflected in the consolidated financial statements. As a result, the effective tax rate reflected in the consolidated financial statements may be different than the tax rate reported in the income tax return. Some of these differences are permanent, such as expenses that are not deductible on the tax return, and some are temporary differences, such as depreciation expense. Temporary differences create deferred tax assets and liabilities. Deferred tax assets generally represent items that can be used as a tax deduction or credit in the tax return in future years for which the Company has already recorded the tax benefit in the consolidated financial statements. Deferred tax liabilities generally represent tax expense recognized in the consolidated financial

statements for which payment has been deferred or expense for which the Company has already taken a deduction on an income tax return, but has not yet recognized in the consolidated financial statements.

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standard (SFAS) No. 109, "Accounting for Income Taxes," which requires that deferred tax assets and liabilities be recognized using enacted tax rates for the effect of the temporary differences between the book and tax basis of recorded assets and liabilities. The Company makes estimates and judgments with regard to the calculation of certain income tax assets and liabilities. SFAS No. 109 requires that deferred tax assets be reduced by valuation allowances if, based on the consideration of all available evidence, it is more likely than not that some portion of the deferred tax asset will not be realized. Significant weight is given to evidence that can be objectively verified.

The Company evaluates deferred income taxes on a quarterly basis to determine if valuation allowances are required by considering available evidence, including historical and projected taxable income and tax planning strategies that are both prudent and feasible. As of December 31, 2008, the Company's U.S. operations had generated two consecutive years of pre-tax losses, which are attributable to the Mobile Devices segment. During 2007 and 2008, the Home and Networks Mobility and Enterprise Mobility Solution businesses (collectively referred to as the "Broadband Mobility Solutions business") were profitable in the U.S. and worldwide. Because of the 2007 and 2008 losses at Mobile Devices and the near-term forecasts for the Mobile Devices business, the Company believes that the weight of negative historic evidence precludes it from considering any forecasted income from the Mobile Devices business in its analysis of the recoverability of deferred tax assets. However, based on the sustained profits of the Broadband Mobility Solutions business, the Company believes that the weight of positive historic evidence allows it to include forecasted income from that the Broadband Mobility Solutions business in its analysis of the recoverability of its deferred tax assets. The Company also considered in its analysis tax planning strategies that are prudent and can be reasonably implemented. Based on all available positive and negative evidence, we concluded that a partial valuation allowance should be recorded against the net deferred tax assets of our U.S. operations. During fiscal 2008, we recorded a valuation allowance of \$2.1 billion. The establishment of the valuation allowance was a non-cash expense.

The Company has a total deferred tax asset valuation allowance of approximately \$2.7 billion against net deferred tax assets of approximately \$6.2 billion as of December 31, 2008, compared to total deferred tax asset valuation allowance of \$515 million against net deferred tax assets of \$4.8 billion as of December 31, 2007.

Management believes its assumptions about the future performance of the Broadband Mobility Solutions business and the ability of the Company to generate sufficient future taxable income to realize the remaining deferred tax assets are reasonable. If the Broadband Mobility Solutions business does not meet these future forecasts or if the Company no longer deems certain tax planning strategies prudent or feasible due to changes in circumstances not currently contemplated, additional valuation allowances may be required in future periods.

Valuation of Sigma Fund and Investment Portfolios

The Company and its wholly-owned subsidiaries invest a significant portion of their U.S. dollar-denominated cash in a fund (the "Sigma Fund") that is designed to provide investment returns similar to a money market fund. Investments in Sigma Fund are carried at fair value. Investments not held in Sigma Fund generally consist of equity and debt securities, which are classified as available-for-sale and are carried at fair value.

The Company adopted Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standard ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157") on January 1, 2008 for financial assets and liabilities, and non-financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis. SFAS 157 defines fair value, establishes a framework for measuring fair value as required by other accounting pronouncements and expands fair value measurement disclosures. The provisions of SFAS 157 are applied prospectively upon adoption and did not have a material impact on the Company's consolidated financial statements. Based on the framework provided by SFAS 157, the evidence to support the fair value is as follows.

Quoted market prices in active markets are available for investments in publicly traded common stock and equivalents and, as such, these investments are classified within Level 1.

The securities classified as Level 2 are primarily those that are professionally managed within the Sigma Fund. The valuation models are developed and maintained by third-party pricing services and use a number of standard inputs to the valuation model, including benchmark yields, reported trades, broker/dealer quotes where the party is standing ready and able to transact, issuer spreads, benchmark securities, bids, offers and other reference data. The

valuation model may prioritize these inputs differently at each balance sheet date for any given security, based on the market conditions. Not all of the standard inputs listed will be used each time in the valuation models. For each asset class, quantifiable inputs related to perceived market movements and sector news may be considered in addition to the standard inputs.

In determining the fair value of the Company's interest rate swap derivatives, the Company uses the present value of expected cash flows based on market observable interest rate yield curves commensurate with the term of each instrument and the credit default swap market to reflect the credit risk of either the Company or the counterparty. For foreign currency derivatives, the Company's approach is to use forward contract and option valuation models employing market observable inputs, such as spot currency rates, time value and option volatilities. Since the Company primarily uses observable inputs in its valuation of its derivative assets and liabilities, they are considered Level 2.

Level 3 fixed income securities are debt securities that do not have actively traded quotes on the date the Company presents its consolidated balance sheets and require the use of unobservable inputs, such as indicative quotes from dealers and qualitative input from investment advisors, to value these securities.

The Company cannot predict the occurrence of future events that might have an impact on the fair values of its investments in Sigma Fund or other investments carried at fair value.

Restructuring Activities

The Company maintains a formal Involuntary Severance Plan (the "Severance Plan"), which permits the Company to offer eligible employees severance benefits based on years of service and employment grade level in the event that employment is involuntarily terminated as a result of a reduction-in-force or restructuring. Each separate reduction-in-force has qualified for severance benefits under the Severance Plan. The Company recognizes termination benefits based on formulas per the Severance Plan at the point in time that future settlement is probable and can be reasonably estimated based on estimates prepared at the time a restructuring plan is approved by management. Exit costs consist of future minimum lease payments on vacated facilities and other contractual terminations. At each reporting date, the Company evaluates its accruals for exit costs and employee separation costs to ensure the accruals are still appropriate. In certain circumstances, accruals are no longer required because of efficiencies in carrying out the plans or because employees previously identified for separation resigned from the Company and did not receive severance or were redeployed due to circumstances not foreseen when the original plans were initiated. The Company reverses accruals through the income statement line item where the original charges were recorded when it is determined they are no longer required.

Retirement-Related Benefits

The Company's noncontributory pension plan (the "Regular Pension Plan") covers U.S. employees who became eligible after one year of service. The benefit formula is dependent upon employee earnings and years of service. Effective January 1, 2005, newly-hired employees were not eligible to participate in the Regular Pension Plan. The Company also provides defined benefit plans which cover non-U.S. employees in certain jurisdictions, principally the United Kingdom, Germany, Ireland, Japan and Korea (the "Non-U.S. Plans"). Other pension plans are not material to the Company either individually or in the aggregate.

The Company also has a noncontributory supplemental retirement benefit plan (the "Officers' Plan") for its elected officers. The Officers' Plan contains provisions for vesting and funding the participants' expected retirement benefits when the participants meet the minimum age and years of service requirements. Elected officers who were not yet vested in the Officers' Plan as of December 31, 1999 had the option to remain in the Officers' Plan or elect to have their benefit bought out in restricted stock units. Effective December 31, 1999, newly elected officers are not eligible to participate in the Officers' Plan. Effective June 30, 2005, salaries were frozen for this plan.

The Company has an additional noncontributory supplemental retirement benefit plan, the Motorola Supplemental Pension Plan ("MSPP"), which provides supplemental benefits to individuals by replacing the Regular Pension Plan benefits that are lost by such individuals under the retirement formula due to application of the limitations imposed by the Internal Revenue Code. However, elected officers who are covered under the Officers' Plan or who participated in the restricted stock buy-out are not eligible to participate in MSPP. Effective January 1, 2007, eligible compensation was capped at the IRS limit plus \$175,000 (the "Cap") or, for those already in excess of the Cap as of January 1, 2007, the eligible compensation used to compute such employee's MSPP benefit for all future years will be the greater of: (i) such employee's eligible compensation as of January 1,

2007 (frozen at that amount), or (ii) the relevant Cap for the given year. Additionally, effective January 1, 2009, the MSPP was frozen as to any new participants after January 1, 2009 unless such participation was due to a prior contractual entitlement.

In February 2007, the Company amended the Regular Pension Plan and the MSPP, modifying the definition of average earnings. For years ended prior to December 31, 2007, benefits were calculated using the rolling average of the highest annual earnings in any five years within the previous ten calendar year period. Beginning in January 2008, the benefit calculation was based on the set of the five highest years of earnings within the ten calendar years prior to December 31, 2007, averaged with earnings from each year after 2007. Also effective January 2008, the Company amended the Regular Pension Plan, modifying the vesting period from five years to three years.

In December 2008, the Company amended the Regular Pension Plan, the Officers' Plan and the MSPP (collectively, the "2008 Amended Pension Plans") such that, effective March 1, 2009: (i) no participant shall accrue any benefit or additional benefit on and after March 1, 2009, and (ii) no compensation increases earned by a participant on and after March 1, 2009 shall be used to compute any accrued benefit. In 2008, the Company recognized a \$237 million curtailment gain associated with this plan amendment.

Certain healthcare benefits are available to eligible domestic employees meeting certain age and service requirements upon termination of employment (the "Postretirement Health Care Benefits Plan"). For eligible employees hired prior to January 1, 2002, the Company offsets a portion of the postretirement medical costs to the retired participant. As of January 1, 2005, the Postretirement Health Care Benefits Plan has been closed to new participants.

Accounting methodologies use an attribution approach that generally spreads individual events over the service lives of the employees in the plan. Examples of "events" are plan amendments and changes in actuarial assumptions such as discount rate, expected long-term rate of return on plan assets, and rate of compensation increases. The principle underlying the required attribution approach is that employees render service over their service lives on a relatively consistent basis and, therefore, the income statement effects of pension benefits or postretirement health care benefits are earned in, and should be expensed in, the same pattern.

There are various assumptions used in calculating the net periodic benefit expense and related benefit obligations. One of these assumptions is the expected long-term rate of return on plan assets. The required use of expected long-term rate of return on plan assets may result in recognized pension income that is greater or less than the actual returns of those plan assets in any given year. Over time, however, the expected long-term returns are designed to approximate the actual long-term returns and therefore result in a pattern of income and expense recognition that more closely matches the pattern of the services provided by the employees. Differences between actual and expected returns are recognized in the net periodic pension calculation over five years.

The Company uses long-term historical actual return experience with consideration of the expected investment mix of the plans' assets, as well as future estimates of long-term investment returns, to develop its expected rate of return assumption used in calculating the net periodic pension cost and the net retirement healthcare expense. The Company's investment return assumption for the Regular Pension Plan and Postretirement Healthcare was 8.5% for 2008 and 2007. The investment return assumption for the Officers' Plan was 6% in 2008 and 2007. At December 31, 2008, the Regular Pension Plan and the Postretirement Health Care Benefits Plan investment portfolios were predominantly equity investments and the Officers' Plan investment portfolio was predominantly fixed-income securities.

A second key assumption is the discount rate. The discount rate assumptions used for pension benefits and postretirement health care benefits accounting reflects, at December 31 of each year, the prevailing market rates for high-quality, fixed-income debt instruments that, if the obligation was settled at the measurement date, would provide the necessary future cash flows to pay the benefit obligation when due. The Company's discount rates for measuring its U.S. pension obligations were 6.75% at both December 2008 and 2007. The Company's discount rates for measuring the Postretirement Health Care Benefits Plan obligation were 6.75% and 6.5% at December 31, 2008 and 2007, respectively.

A final set of assumptions involves the cost drivers of the underlying benefits. The rate of compensation increase is a key assumption used in the actuarial model for pension accounting and is determined by the Company based upon its long-term plans for such increases. The Company's 2008 and 2007 rate for future compensation increase for the Officers' Plan was 0%, as the salaries to be utilized for calculation of benefits under this plan have been frozen. As a result of the 2008 Amended Pension Plans, the salaries to be utilized for calculation of benefits

have been frozen, and the Company's 2008 rate for future compensation increase for the Regular Pension Plan was set to 0%. The Company's 2007 rate for future compensation increase for the Regular Pension Plan was 4%. For Postretirement Health Care Benefits Plan accounting, the Company reviews external data and its own historical trends for health care costs to determine the health care cost trend rates. Based on this review, the health care cost trend rate used to determine the December 31, 2008 accumulated postretirement benefit obligation is 8.5% for 2009, with a declining trend rate of about 0.7% each year until it reaches 5% by 2014, with a flat 5% rate for 2014 and beyond.

For the year ended December 31, 2008, the Company recognized net periodic pension expense of \$64 million related to its U.S. pension plans and a \$237 million curtailment gain related to the plan amendments that are effective March 1, 2009. For the years ended December 31, 2007 and 2006, the net periodic pension expense for its U.S. pension plans were \$191 million and \$258 million, respectively. Cash contributions of \$243 million were made to the U.S. pension plans in 2008. The Company expects to make cash contributions of approximately \$180 million to its U.S. pension plans and approximately \$50 million to its non-U.S. pension plans during 2009.

The 2008 and 2007 Postretirement Health Care Benefits Plan actual expenses were \$15 million in both periods. Cash contributions of \$16 million were made to this plan in 2008. The Company expects to make no cash contributions to the Postretirement Health Care Benefits Plan in 2009.

The Company maintains a number of endorsement split-dollar life insurance policies that were taken out on now-retired officers under a plan that was frozen prior to December 31, 2004. The Company had purchased the life insurance policies to insure the lives of employees and then entered into a separate agreement with the employees that split the policy benefits between the Company and the employee. Motorola owns the policies, controls all rights of ownership, and may terminate the insurance policies. To effect the split-dollar arrangement, Motorola endorsed a portion of the death benefits to the employee and upon the death of the employee, the employee's beneficiary typically receives the designated portion of the death benefits directly from the insurance company and the Company receives the remainder of the death benefits.

The Company adopted the provisions of EITF 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4") as of January 1, 2008. EITF 06-4 requires that a liability for the benefit obligation be recorded because the promise of postretirement benefit had not been settled through the purchase of an endorsement split-dollar life insurance arrangement. As a result of the adoption of EITF 06-4, the Company recorded a liability representing the actuarial present value of the future death benefits as of the employees' expected retirement date of \$45 million with the offset reflected as a cumulative-effect adjustment to January 1, 2008 Retained earnings and Non-owner changes to equity in the amounts of \$4 million and \$41 million, respectively, in the Company's consolidated statement of stockholders' equity. It is currently expected that no further cash payments are required to fund these policies.

The 2008 Split-Dollar Life Insurance policy actual expense was \$6 million. As of December 31, 2008, the Company has recorded a liability representing the actuarial present value of the future death benefits as of the employees' expected retirement date of \$47 million with the offset reflected in Retained earnings and Non-owner changes to equity in the amounts of \$4 million and \$37 million, respectively, in the Company's consolidated statement of stockholders' equity as of December 31, 2008.

Recent market conditions have resulted in an unusually high degree of volatility and increased the risks and illiquidity associated with certain investments held by the pension plans, which could impact the value of investments after the date of this filing. The Company's measurement date of its plan assets and obligations is December 31.

Valuation and Recoverability of Goodwill and Long-lived Assets

Goodwill: The Company tests the recorded amount of goodwill for recovery on an annual basis in the fourth quarter of each fiscal year. Goodwill is tested more frequently if indicators of impairment exist. The Company continually assesses whether any indicators of impairment exist, which requires a significant amount of judgment. Such indicators may include: a sustained significant decline in our share price and market capitalization; a decline in our expected future cash flows; a significant adverse change in legal factors or in the business climate; unanticipated competition; the testing for recoverability of a significant asset group within a reporting unit; or slower growth rates, among others. Any adverse change in these factors could have a significant impact on the recoverability of these assets and could have a material impact on our consolidated financial statements.

The goodwill impairment test is performed at the reporting unit level. A reporting unit is an operating segment or one level below an operating segment (referred to as a "component"). A component of an operating

segment is a reporting unit if the component constitutes a business for which discrete financial information is available and segment management regularly reviews the operating results of that component. When two or more components of an operating segment have similar economic characteristics, the components shall be aggregated and deemed a single reporting unit. An operating segment shall be deemed to be a reporting unit if all of its components are similar, if none of its components is a reporting unit, or if the segment comprises only a single component. As such, the Company has determined that the Mobile Devices segment meets the requirement of a reporting unit. For the Enterprise Mobility Solutions segment, the Company has identified two reporting units, the Government and Public Safety reporting unit and the Enterprise Mobility reporting unit. For the Home and Networks Mobility segment, the Company has identified two reporting units, the Home reporting unit and the Public Networks reporting unit.

The goodwill impairment test is a two step analysis. In Step One, the fair value of each reporting unit is compared to its book value. Management must apply judgment in determining the estimated fair value of these reporting units. Fair value is determined using a combination of present value techniques and quoted market prices of comparable businesses. If the fair value of the reporting unit exceeds its carrying value, goodwill is not deemed to be impaired for that reporting unit, and no further testing would be necessary. If the fair value of the reporting unit is less than the carrying value, the Company performs Step Two. Step Two uses the calculated fair value of the reporting unit to perform a hypothetical purchase price allocation to the fair value of the assets and liabilities of the reporting unit. The difference between the fair value of the reporting unit calculated in Step One and the fair value of the underlying assets and liabilities of the reporting unit is the implied fair value of the reporting unit's goodwill. A charge is recorded in the financial statements if the carrying value of the reporting unit's goodwill is greater than its implied fair value.

The following describes the valuation methodologies used to derive the fair value of the reporting units.

- *Income Approach:* To determine fair value, the Company discounted the expected cash flows of the reporting units. The discount rate used represents the estimated weighted average cost of capital, which reflects the overall level of inherent risk involved in our operations and the rate of return a market participant would expect to earn. To estimate cash flows beyond the final year of our model, the Company used a terminal value approach. Under this approach, the Company used estimated operating income before interest, taxes, depreciation and amortization in the final year of our model, adjusted it to estimate a normalized cash flow, applied a perpetuity growth assumption and discounted it by a perpetuity discount factor to determine the terminal value. The Company incorporated the present value of the resulting terminal value into our estimate of fair value.
- *Market-Based Approach:* To corroborate the results of the income approach described above, the Company estimated the fair value of our reporting units using several market-based approaches, including the value that we derive based on our consolidated stock price as described above. The Company also used the guideline company method, which focuses on comparing our risk profile and growth prospects to select reasonably similar/guideline publicly traded companies.

In the fourth quarter of 2008, we conducted our annual assessment of goodwill for impairment. The Company performed extensive valuation analyses, utilizing both income and market approaches in our goodwill assessment process. During this quarter, we experienced a sustained, significant decline in our stock price that reduced the market capitalization below the book value of the Company. The reduced market capitalization reflected the macroeconomic declines coupled with the market view on the performance of the Mobile Devices reporting unit. The Company has considered this decline in our stock price in our impairment assessment.

The Company has weighted the valuation of its reporting units at 75% based on the income approach and 25% based on the market-based approach, consistent with prior periods. The Company believes that this weighting is appropriate since it is often difficult to find other appropriate publicly traded companies that are similar to our reporting units and it is our view that future discounted cash flows are more reflective of the value of the reporting units. If a heavier weighting was put on the market based approach for certain reporting units, a higher fair value would have been determined.

The determination of fair value of the reporting units and assets and liabilities within the reporting units requires us to make significant estimates and assumptions. These estimates and assumptions primarily include, but are not limited to, the discount rate, terminal growth rates, earnings before depreciation and amortization, and capital expenditures forecasts. Due to the inherent uncertainty involved in making these estimates, actual results could differ from those estimates. The Company assigned discount rates ranging from 13 to 14% for the Home, Public Networks, Government and Public Safety and Enterprise Mobility reporting units. The Company assigned a

discount rate of 25% to the Mobile Devices reporting unit commensurate with development stage enterprises or turnaround opportunities. The Company believes this rate reflects the inherent uncertainties of the Mobile Devices reporting unit's projected cash flows. The Company evaluated the merits of each significant assumption, both individually and in the aggregate, used to determine the fair value of the reporting units, as well as the fair values of the corresponding assets and liabilities within the reporting units, and concluded they are reasonable.

Based on the results of Step One of our annual assessment of the recoverability goodwill, the fair values of the Home, Public Networks and Government and Public Safety reporting units exceeded their carrying values, indicating that there was no impairment of goodwill at these reporting units. The discount rate would need to be increased by 5.6% for the Home reporting unit, 12.1% for the Public Networks reporting unit and 22.0% for the Government and Public Safety reporting unit before the fair values of those reporting units would be less than their fair values. The Company does not believe the resulting discount rates would be reasonable relative to the risks associated with the future cash flows of these businesses.

However, the fair values of the Enterprise Mobility and Mobile Devices reporting units were below their respective book values, indicating a potential impairment of goodwill and the requirement to perform Step Two of the analysis for these reporting units. The Company acquired the main components of the Enterprise Mobility reporting unit in 2007 at which time the book value and fair value of the reporting unit was the same. Because of this fact, the Enterprise Mobility reporting unit was most likely to experience a decline in its fair value below its book value as a result of lower values in the overall market and the deteriorating macroeconomic environment and the market's view of its near term impact on the reporting unit. The decline in the fair value of the Mobile Devices reporting unit below its book value is a result of the deteriorating macroeconomic environment, lower expected sales and cash flows as a result of the decision to consolidate platforms announced in the fourth quarter of 2008, and the uncertainty around the reporting unit's future cash flows.

The allocation of the fair value of the reporting units to individual assets and liabilities within the reporting units also requires us to make significant estimates and assumptions. The allocation requires several analyses to determine fair value of assets and liabilities including, among others, definite lived intangible assets, pre-paid assets, deferred taxes and current replacement costs for certain property, plant and equipment.

Based on the results of the hypothetical purchase price allocation in Step Two for the Enterprise Mobility and Mobile Devices reporting units, the implied fair value of goodwill was \$0 for Mobile Devices and \$1.0 billion for Enterprise Mobility. As a result, the Company reduced the recorded value of goodwill by \$55 million at the Mobile Devices reporting unit (representing all of its goodwill) and \$1.6 billion at the Enterprise Mobility reporting unit during the three-month period ended December 31, 2008.

A further deterioration in the Enterprise Mobility reporting unit's operating results or projected cash flows in the future could result in additional impairment charges to goodwill. In addition, changes in certain assumptions in the current analysis could have a significant impact on the goodwill impairment charge recorded in the fourth quarter of 2008 for the Enterprise Mobility reporting unit. For example, a 2% decrease in the forecasted EBIT would result in an increase to the goodwill impairment charge of approximately \$194 million, and a 100 basis point increase in the discount rate would result in an increase to the goodwill impairment charge of approximately \$187 million. The sensitivity amounts above are calculated based on the impact of the change in the fair value of the Enterprise Mobility reporting unit, as well as the impact of changes in the fair values of the assets and liabilities of the Enterprise Mobility reporting unit.

The accounting principles regarding goodwill acknowledge that the observed market prices of individual trades of a company's stock (and thus its computed market capitalization) may not be representative of the fair value of the company as a whole. Additional value may arise from the ability to take advantage of synergies and other benefits that flow from control over another entity. Consequently, measuring the fair value of a collection of assets and liabilities that operate together in a controlled entity is different from measuring the fair value of that entity's individual common stock. In most industries, including ours, an acquiring entity typically is willing to pay more for equity securities that give it a controlling interest than an investor would pay for a number of equity securities representing less than a controlling interest.

For the purpose of determining the implied control premium calculation in the overall goodwill analysis, the Company applied assumptions, including for determining the fair value of corporate assets. Corporate assets primarily consist of cash and cash equivalents, Sigma Fund balances, short-term investments, investments, deferred tax assets and corporate facilities. Judgments about the fair value of corporate assets include, among others, an assumption that deferred tax assets should be discounted to reflect their economic lives, that a significant portion of the corporate assets are required to pay off debt, fund the Company's retirement obligations, meet the near term

cash requirements of the Mobile Devices reporting unit, and market participants' perceptions of the likely restructuring costs, including severance and exit costs, that might be incurred if the Company's strategy is not successful. The results of the Company's impairment analysis result in an implied control premium commensurate with historical transactions observed in our industry.

After reflecting the impairment charges, goodwill at the Mobile Devices and Enterprise Mobility reporting units represented \$1.0 billion of our \$27.9 billion of total assets as of December 31, 2008. The Company has no intangible assets with indefinite useful lives.

Long-lived Assets: Long-lived assets include property, plant and equipment, intangible asset, long-term prepaid assets and other non-current assets. The Company reviews long-lived assets held for use for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Events which may indicate long-lived assets may not be recoverable include, but are not limited to, a significant decrease in the market price of long-lived assets, a significant adverse change in the manner in which the Company utilizes a long-lived asset, a significant adverse change in the business climate, a recent history of operating or cash flow losses, or a current expectation that it is more likely than not likely that a long-lived asset will be sold or disposed of in the future. For impairment testing purposes, the Company groups our long-lived assets at the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities (the asset group).

If the Company determines that a long-lived asset or asset group may not be recoverable, it compares the sum of the expected undiscounted future cash flows that the asset or asset group is expected to generate to the asset or asset group's carrying value. If the sum of the undiscounted future cash flows exceed the carrying amount of the asset or asset group, the asset or asset group is not considered impaired. However, if the sum of the undiscounted future cash flows are less than the carrying amount of the assets or asset group, a loss is recognized for the difference between the fair value of the asset or asset group and the carrying value of the asset or asset group. The fair value of the asset or asset group is generally determined by discounting the expected future cash flows using a discount rate that is commensurate with the risk associated with the amount and timing of the expected future cash flows.

During 2008, the Company tested two asset groups for impairment. The first asset group was tested for impairment when it was determined that there was a more likely than not likely expectation that assets associated with a technology platform of the Enterprise Mobility segment would be disposed of or sold. This determination was made because the technology platform was no longer considered strategic to the Company. The Company determined that the expected future cash flows, which incorporated this change in the strategic direction of the platform, did not support its carrying amount. As a result, the assets, consisting primarily of intangible assets, were written down to their fair values. The Company recorded an impairment charge of \$121 million during 2008 to reduce the carrying amount of the asset group to its fair value.

During the fourth quarter of 2008, due to the continued operating losses of the Mobile Devices segment, the Company tested the long-lived assets of the Mobile Devices segment for impairment. The long-lived assets of the Mobile Devices segment consisted primarily of property, plant and equipment and long-term pre-paid licenses. The asset group also included elements of working capital including inventory and accounts receivable. The Company considered future cash flows expected to be generated by the business and weighted them according to management's view of their probability-weighted outcomes. The sum of these probability-weighted undiscounted future cash flows indicated that the asset group was recoverable. As a result, no impairment of long-lived assets was recorded at the Mobile Devices segment. A significant assumption in the expected future cash flow forecast was that it is more likely than not that management will be successful in its plans to turn around the Mobile Devices business. The plan to turn around Mobile Devices includes a successful execution of the segment's software platform strategy and the Company's ability to execute its cost savings initiatives.

Expectations of future cash flows could change if the Company determines it will not be successful in executing its plans to turn around the Mobile Devices business. Impairment charges of the long-lived assets of Mobile Devices could be required in future periods if the Company's expectations of future cash flows changes.

Recent Accounting Pronouncements

The Company adopted Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standard ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157") on January 1, 2008 for financial assets and liabilities, and non-financial assets and liabilities that are recognized or disclosed at fair value in the financial

statements on a recurring basis. SFAS 157 defines fair value, establishes a framework for measuring fair value as required by other accounting pronouncements and expands fair value measurement disclosures. The provisions of SFAS 157 are applied prospectively upon adoption and did not have a material impact on the Company's consolidated financial statements. The disclosures required by SFAS 157 are included in Note 6, "Fair Value Measurements," to the Company's consolidated financial statements.

In February 2008, the FASB issued FASB Staff Position 157-2, which delays the effective date of SFAS 157 for non-financial assets and liabilities, which are not measured at fair value on a recurring basis (at least annually) until fiscal years beginning after November 15, 2008. The Company is currently assessing the impact of adopting SFAS 157 for non-financial assets and liabilities on the Company's consolidated financial statements.

In October 2008, the FASB issued FASB Staff Position 157-3, which provided guidance to clarify the application of FAS 157 in a market that is not active. The Company adopted this FSP in the fourth quarter 2008. The net impact of this FSP was immaterial.

The Company adopted SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities—Including an Amendment of FASB Statement No. 115" ("SFAS 159") as of January 1, 2008. SFAS 159 permits entities to elect to measure many financial instruments and certain other items at fair value. The Company did not elect the fair value option for any assets or liabilities that were not previously carried at fair value. Accordingly, the adoption of SFAS 159 had no impact on the Company's consolidated financial statements.

The Company adopted EITF 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4") as of January 1, 2008. EITF 06-4 requires that endorsement split-dollar life insurance arrangements, which provide a benefit to an employee beyond the postretirement period be recorded in accordance with SFAS No. 106, "Employer's Accounting for Postretirement Benefits Other Than Pensions" or APB Opinion No. 12, "Omnibus Opinion—1967" ("the Statements") based on the substance of the agreement with the employee. Upon adoption of EITF 06-4, the Company recognized an increase in Other liabilities of \$45 million with the offset reflected as a cumulative-effect adjustment to January 1, 2008 Retained earnings and Non-owner changes to equity in the amounts of \$4 million and \$41 million, respectively, in the Company's consolidated statement of stockholders' equity.

In December 2007, the FASB issued SFAS No. 141 (revised 2007) ("SFAS 141R"), a revision of SFAS 141, "Business Combinations." SFAS 141R establishes requirements for the recognition and measurement of acquired assets, liabilities, goodwill and non-controlling interests. SFAS 141R also provides disclosure requirements related to business combinations. SFAS 141R is effective for fiscal years beginning after December 15, 2008. SFAS 141R will be applied prospectively to business combinations with an acquisition date on or after the effective date.

In December 2007, the FASB issued SFAS No. 160, "Non-Controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new standards for the accounting for and reporting of non-controlling interests (formerly minority interests) and for the loss of control of partially owned and consolidated subsidiaries. SFAS 160 does not change the criteria for consolidating a partially owned entity. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The provisions of SFAS 160 will be applied prospectively upon adoption except for the presentation and disclosure requirements, which will be applied retrospectively. The Company does not expect the adoption of SFAS 160 to have a material impact on the Company's consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of SFAS No. 133" ("SFAS 161"). SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and is effective for fiscal years and interim periods beginning after November 15, 2008. The Company is currently evaluating the additional disclosures required by SFAS 161.

Forward-Looking Statements

Except for historical matters, the matters discussed in this Form 10-K are forward-looking statements that involve risks and uncertainties. Forward-looking statements include, but are not limited to, statements under the following headings: (1) "Mobile Device Segment," about industry decline and growth, including as related to smartphones and data-centric devices, customer inventory management and timing, the impact of the segment's strategy, opportunities for growth, the impact from the loss of key customers, the impact from the allocation and regulation of frequencies, the impact of regulatory matters, the availability of materials and components, energy supplies and labor, the seasonality of the business, the firmness of the segment's backlog, the competitiveness of the

patent portfolio and the manufacturing locations; (2) "Home and Networks Mobility Segment," about the potential of the portfolio, including WiMAX and LTE, the impact of the separation of set-top security functionality, 3G and 4G licenses and market development, the Company's involvement in market development, including China, sales and utilization, industry decline and growth, industry capital expenditures, the impact of the segment's strategy, the impact of acquisitions, the impact from the loss of key customers, competition from new and existing competitors, consolidation among providers, iDEN trends, the impact of regulatory matters, the impact from the allocation and regulation of frequencies, the availability of materials and components, energy supplies and labor, the seasonality of the business, the firmness of the segment's backlog, the competitiveness of the patent portfolio and the impact of license agreement royalties; (3) "Enterprise Mobility Solutions segment," about industry and demand decline and growth, industry spending, the impact of the segment's strategy, the impact from the loss of key customers and reduced spending, the competitive position, competition from system integrators, the impact of regulatory matters, the impact from the allocation and regulation of frequencies, the availability of materials and components, energy supplies and labor, the seasonality of the business, the firmness of the segment's backlog and the competitiveness of the patent portfolio; (4) "Other Information," about the impact from the loss of key customers, the firmness of the aggregate backlog position, the competitiveness through research and development and utilization of technology; (5) "Properties," about the consequences of a disruption in manufacturing; (6) "Legal Proceedings," about the ultimate disposition of pending legal matters and timing; (7) "Management's Discussion and Analysis," about: (a) the impact of acquisitions, (b) the success of our business strategy and portfolio, (c) future payments, charges, use of accruals and expected cost-saving benefits associated with our reorganization of business programs and employee separation costs, (d) the Company's ability and cost to repatriate funds, (e) the impact of the timing and level of sales and the geographic location of such sales, (f) future cash contributions to pension plans or retiree health benefit plans, (g) the Company's ability to collect on its Sigma Fund and other investments, (h) outstanding commercial paper balances and purchase obligation payments, (i) the Company's ability and cost to access the capital markets, (j) the Company's ability to borrow under its credit facilities, (k) the Company's ability to retire outstanding debt, (l) the Company's ability and cost to obtain performance related bonds, (m) adequacy of resources to fund expected working capital and capital expenditure measurements, (n) expected payments pursuant to commitments under long-term agreements, (o) the outcome of ongoing and future legal proceedings, (p) the success and impact of the Company turning around the Mobile Devices business, (q) the impact of recent accounting pronouncements on the Company, (r) the impact of the loss of key customers, and (s) the expected effective tax rate and deductibility of certain items; and (8) "Quantitative and Qualitative Disclosures about Market Risk," about: (a) the impact of foreign currency exchange risks, (b) future hedging activity and expectations of the Company, and (c) the ability of counterparties to financial instruments to perform their obligations.

Some of the risk factors that affect the Company's business and financial results are discussed in "Item 1A: Risk Factors." We wish to caution the reader that the risk factors discussed in "Item 1A: Risk Factors", and those described elsewhere in this report or our other Securities and Exchange Commission filings, could cause our actual results to differ materially from those stated in the forward-looking statements.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Foreign Currency Risk

The Company uses financial instruments to reduce its overall exposure to the effects of currency fluctuations on cash flows. The Company's policy prohibits speculation in financial instruments for profit on the exchange rate price fluctuation, trading in currencies for which there are no underlying exposures, or entering into transactions for any currency to intentionally increase the underlying exposure. Instruments that are designated as part of a hedging relationship must be effective at reducing the risk associated with the exposure being hedged and are designated as part of a hedging relationship at the inception of the contract. Accordingly, changes in market values of hedge instruments must be highly correlated with changes in market values of underlying hedged items both at the inception of the hedge and over the life of the hedge contract.

The Company's strategy related to foreign exchange exposure management is to offset the gains or losses on the financial instruments against losses or gains on the underlying operational cash flows or investments based on the operating business units' assessment of risk. The Company enters into derivative contracts for some of the Company's non-functional currency receivables and payables, which are primarily denominated in major currencies that can be traded on open markets. The Company uses forward contracts and options to hedge these currency exposures. In addition, the Company enters into derivative contracts for some firm commitments and some forecasted transactions, which are designated as part of a hedging relationship if it is determined that the transaction qualifies for hedge accounting under the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." A portion of the Company's exposure is from currencies that are not traded in liquid markets and these are addressed, to the extent reasonably possible, by managing net asset positions, product pricing and component sourcing.

At December 31, 2008 and 2007, the Company had net outstanding foreign exchange contracts totaling \$2.6 billion and \$3.0 billion, respectively. Management believes that these financial instruments should not subject the Company to undue risk due to foreign exchange movements because gains and losses on these contracts should generally offset losses and gains on the underlying assets, liabilities and transactions, except for the ineffective portion of the instruments, which are charged to Other within Other income (expense) in the Company's consolidated statements of operations.

The following table shows the five largest net notional amounts of the positions to buy or sell foreign currency as of December 31, 2008 and the corresponding positions as of December 31, 2007:

<i>Net Buy (Sell) by Currency</i>	<i>Notional Amount</i>	
	<i>December 31, 2008</i>	<i>December 31, 2007</i>
Chinese Renminbi	\$ (481)	\$ (1,292)
Euro	(445)	(33)
Brazilian Real	(356)	(377)
Taiwan Dollar	124	112
Japanese Yen	542	384

The Company is exposed to credit-related losses if counterparties to financial instruments fail to perform their obligations. However, the Company does not expect any counterparties, all of whom presently have investment grade credit ratings, to fail to meet their obligations.

Foreign exchange financial instruments that are subject to the effects of currency fluctuations, which may affect reported earnings, include derivative financial instruments and other financial instruments which are not denominated in the functional currency of the legal entity holding the instrument. Derivative financial instruments consist primarily of forward contracts and currency options. Other financial instruments, which are not denominated in the functional currency of the legal entity holding the instrument, consist primarily of cash, cash equivalents, Sigma Fund investments and short-term investments, as well as accounts payable and receivable. Accounts payable and receivable are reflected at fair value in the financial statements. The fair value of the foreign exchange financial instruments would hypothetically decrease by \$234 million as of December 31, 2008 if the foreign currency rates were to change unfavorably by 10% from current levels. This hypothetical amount is suggestive of the effect on future cash flows under the following conditions: (i) all current payables and receivables that are hedged were not realized, (ii) all hedged commitments and anticipated transactions were not realized or canceled, and (iii) hedges of these amounts were not canceled or offset. The Company does not expect that any of

these conditions will occur. The Company expects that gains and losses on the derivative financial instruments should offset gains and losses on the assets, liabilities and future transactions being hedged. If the hedged transactions were included in the sensitivity analysis, the hypothetical change in fair value would be immaterial. The foreign exchange financial instruments are held for purposes other than trading.

The ineffective portion of changes in the fair value of foreign currency fair value hedge positions for the periods presented were de minimis. These amounts are included in Other within Other income (expense) in the Company's consolidated statements of operations. The above amounts include the change in the fair value of derivative contracts related to the changes in the difference between the spot price and the forward price. These amounts are excluded from the measure of effectiveness. Expense (income) related to fair value hedges that were discontinued for the years ended December 31, 2008, 2007 and 2006 are included in the amounts noted above.

The Company recorded income (expense) of \$(2) million, \$1 million and \$13 million for the years ended December 31, 2008, 2007 and 2006, respectively, representing the ineffective portions of changes in the fair value of cash flow hedge positions. These amounts are included in Other within Other income (expense) in the Company's consolidated statements of operations. The above amounts include the change in the fair value of derivative contracts related to the changes in the difference between the spot price and the forward price. These amounts are excluded from the measure of effectiveness. Expense (income) related to cash flow hedges that were discontinued for the years ended December 31, 2008, 2007 and 2006 are included in the amounts noted above.

During the years ended December 31, 2008, 2007 and 2006, on a pre-tax basis, income (expense) of \$3 million, \$(16) million and \$(98) million, respectively, was reclassified from equity to earnings in the Company's consolidated statements of operations.

At December 31, 2008, the maximum term of derivative instruments that hedge forecasted transactions was one year. The weighted average duration of the Company's derivative instruments that hedge forecasted transactions was seven months.

Interest Rate Risk

At December 31, 2008, the Company's short-term debt consisted primarily of \$89 million of short-term variable rate foreign debt. The Company has \$4.1 billion of long-term debt, including the current portion of long-term debt, which is primarily priced at long-term, fixed interest rates.

As part of its liability management program, the Company historically entered into interest rate swaps ("Hedging Agreements") to synthetically modify the characteristics of interest rate payments for certain of its outstanding long-term debt from fixed-rate payments to short-term variable rate payments. During the fourth quarter of 2008, the Company terminated all of its Hedging Agreements. The termination of the Hedging Agreements resulted in cash proceeds of approximately \$158 million and a gain of approximately \$173 million, which has been deferred and will be recognized as a reduction of interest expense over the remaining term of the associated debt.

Prior to the termination of the Hedging Agreements in the fourth quarter of 2008, the Hedging Agreements were designated as part of fair value hedging relationships of the Company's long-term debt. As such, the changes in fair value of the Hedging Agreements and corresponding adjustments to the carrying amount of the debt were recognized in earnings. Interest expense on the debt was adjusted to include payments made or received under such Hedging Agreements. During 2008 (prior to the Hedging Agreements being terminated) and 2007, the Company recognized expense of \$1 million and \$2 million, respectively, representing the ineffective portion of changes in the fair value of the Hedging Agreements. These amounts are included in Other within Other income (expense) in the Company's consolidated statement of operations.

Certain of the terminated Hedging Agreements were originally entered into during the fourth quarter of 2007. The Company entered into the Hedging Agreements concurrently with issuance of long-term debt to convert the fixed rate interest cost on the newly issued debt to a floating rate. The Hedging Agreements were originally designated as fair value hedges of the underlying debt, including the Company's credit spread. During the first quarter of 2008, the swaps were no longer considered effective hedges because of the volatility in the price of the Company's fixed-rate domestic term debt and the swaps were redesignated. In the same period, the Company was able to redesignate the same Hedging Agreements as fair value hedges of the underlying debt, exclusive of the Company's credit spread. For the period of time that the Hedging Agreements were deemed ineffective hedges, the Company recognized a gain of \$24 million in the Company's consolidated statements of operations, representing the increase in the fair value of the Hedging Agreements.

Additionally, one of the Company's European subsidiaries has outstanding interest rate agreements ("Interest Agreements") relating to a Euro-denominated loan. The interest on the Euro-denominated loan is variable. The Interest Agreements change the characteristics of interest rate payments from variable to maximum fixed-rate payments. The Interest Agreements are not accounted for as a part of a hedging relationship and, accordingly, the changes in the fair value of the Interest Agreements are included in Other income (expense) in the Company's consolidated statements of operations. The weighted average fixed rate payments on these Interest Agreements was 5.07%. The fair value of the Interest Agreements at December 31, 2008 and 2007 were \$(2) million and \$3 million, respectively. The fair value of the Interest Agreements would hypothetically decrease by \$1 million (i.e., would decrease from \$(2) million to \$(3) million) if EURIBOR rates were to change unfavorably by 10% from current levels.

The Company is exposed to credit loss in the event of nonperformance by the counterparties to its swap contracts. The Company minimizes its credit risk concentration on these transactions by distributing these contracts among several leading financial institutions, all of whom presently have investment grade credit ratings, and having collateral agreements in place. The Company does not anticipate nonperformance.

Net Investment in Foreign Operations Hedge

At December 31, 2008 and 2007, the Company did not have any hedges of foreign currency exposure of net investments in foreign operations.

Investments Hedge

During the first quarter of 2006, the Company entered into a zero-cost collar derivative (the "Sprint Nextel Derivative") to protect itself economically against price fluctuations in its 37.6 million shares of Sprint Nextel Corporation ("Sprint Nextel") non-voting common stock. During the second quarter of 2006, as a result of Sprint Nextel's spin-off of Embarq Corporation through a dividend to Sprint Nextel shareholders, the Company received approximately 1.9 million shares of Embarq Corporation. The floor and ceiling prices of the Sprint Nextel Derivative were adjusted accordingly. The Sprint Nextel Derivative was not designated as a hedge under the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." Accordingly, to reflect the change in fair value of the Sprint Nextel Derivative, the Company recorded a net gain of \$99 million for the year ended December 31, 2006, included in Other income (expense) in the Company's consolidated statements of operations. In December 2006, the Sprint Nextel Derivative was terminated and settled in cash and the 37.6 million shares of Sprint Nextel were converted to common shares and sold. The Company received aggregate cash proceeds of approximately \$820 million from the settlement of the Sprint Nextel Derivative and the subsequent sale of the 37.6 million Sprint Nextel shares. The Company recognized a loss of \$126 million in connection with the sale of the remaining shares of Sprint Nextel common stock. As described above, the Company recorded a net gain of \$99 million in connection with the Sprint Nextel Derivative.

Fair Value of Financial Instruments

The Company's financial instruments include cash equivalents, Sigma Fund investments, short-term investments, accounts receivable, long-term receivables, accounts payable, accrued liabilities, derivatives and other financing commitments. The Company's Sigma Fund, available-for-sale investment portfolios and derivatives are recorded in the Company's consolidated balance sheets at fair value. All other financial instruments, with the exception of long-term debt, are carried at cost, which is not materially different than the instruments' fair values.

Using quoted market prices and market interest rates, the Company determined that the fair value of long-term debt at December 31, 2008 was \$2.8 billion, compared to a carrying value of \$4.1 billion. Since considerable judgment is required in interpreting market information, the fair value of the long-term debt is not necessarily indicative of the amount which could be realized in a current market exchange.

Equity Price Market Risk

At December 31, 2008, the Company's available-for-sale equity securities portfolio had an approximate fair market value of \$128 million, which represented a cost basis of \$125 million and a net unrealized gains of \$3 million. The value of the available-for-sale equity securities would change by \$13 million as of year-end 2008 if the price of the stock in each of the publicly-traded companies were to change by 10%. These equity securities are held for purposes other than trading.

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Item 8: Financial Statements and Supplementary Data

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders
Motorola, Inc.:

We have audited the accompanying consolidated balance sheets of Motorola, Inc. and Subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2008. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Motorola, Inc. and Subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2008, in conformity with U.S. generally accepted accounting principles.

As discussed in Notes 1 and 9 to the consolidated financial statements, effective January 1, 2008, the Company adopted the provisions of Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*. Also, as discussed in Notes 1 and 7 to the consolidated financial statements, effective January 1, 2008, the Company adopted the provisions of Emerging Issues Task Force Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*. Also, as discussed in Notes 1 and 6 to the consolidated financial statements, effective January 1, 2007, the Company adopted the provisions of Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*. Also, effective December 31, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R)*.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Motorola, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 26, 2009 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

KPMG LLP

Chicago, Illinois
February 26, 2009

Motorola, Inc. and Subsidiaries
Consolidated Statements of Operations

<i>(In millions, except per share amounts)</i>	<i>Years Ended December 31</i>		
	2008	2007	2006
Net sales	\$ 30,146	\$ 36,622	\$ 42,847
Costs of sales	21,751	26,670	30,120
Gross margin	8,395	9,952	12,727
Selling, general and administrative expenses	4,330	5,092	4,504
Research and development expenditures	4,109	4,429	4,106
Other charges	2,347	984	25
Operating earnings (loss)	(2,391)	(553)	4,092
Other income (expense):			
Interest income, net	48	91	326
Gains on sales of investments and businesses, net	82	50	41
Other	(376)	22	151
Total other income (expense)	(246)	163	518
Earnings (loss) from continuing operations before income taxes	(2,637)	(390)	4,610
Income tax expense (benefit)	1,607	(285)	1,349
Earnings (loss) from continuing operations	(4,244)	(105)	3,261
Earnings from discontinued operations, net of tax	—	56	400
Net earnings (loss)	\$ (4,244)	\$ (49)	\$ 3,661
<i>Earnings (loss) per common share:</i>			
Basic:			
Continuing operations	\$ (1.87)	\$ (0.05)	\$ 1.33
Discontinued operations	—	0.03	0.17
	<u>\$ (1.87)</u>	<u>\$ (0.02)</u>	<u>\$ 1.50</u>
Diluted:			
Continuing operations	\$ (1.87)	\$ (0.05)	\$ 1.30
Discontinued operations	—	0.03	0.16
	<u>\$ (1.87)</u>	<u>\$ (0.02)</u>	<u>\$ 1.46</u>
<i>Weighted average common shares outstanding:</i>			
Basic	2,265.4	2,312.7	2,446.3
Diluted	2,265.4	2,312.7	2,504.2
Dividends paid per share	\$ 0.20	\$ 0.20	\$ 0.18

See accompanying notes to consolidated financial statements.

Motorola, Inc. and Subsidiaries
Consolidated Balance Sheets

<i>(In millions, except per share amounts)</i>	<i>December 31</i>	
	<i>2008</i>	<i>2007</i>
ASSETS		
Cash and cash equivalents	\$ 3,064	\$ 2,752
Sigma Fund	3,690	5,242
Short-term investments	225	612
Accounts receivable, net	3,493	5,324
Inventories, net	2,659	2,836
Deferred income taxes	1,092	1,891
Other current assets	3,140	3,565
Total current assets	<u>17,363</u>	<u>22,222</u>
Property, plant and equipment, net	2,442	2,480
Sigma Fund	466	—
Investments	517	837
Deferred income taxes	2,428	2,454
Goodwill	2,837	4,499
Other assets	1,816	2,320
Total assets	<u>\$27,869</u>	<u>\$34,812</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Notes payable and current portion of long-term debt	\$ 92	\$ 332
Accounts payable	3,188	4,167
Accrued liabilities	7,340	8,001
Total current liabilities	<u>10,620</u>	<u>12,500</u>
Long-term debt	4,092	3,991
Other liabilities	3,650	2,874
<i>Stockholders' equity</i>		
Preferred stock, \$100 par value	—	—
Common stock, \$3 par value	6,831	6,792
Issued shares: 2008 — 2,276.9 and 2007 — 2,264.0 and		
Outstanding shares: 2008 — 2,276.5 and 2007 — 2,263.1		
Additional paid-in capital	1,003	782
Retained earnings	3,878	8,579
Non-owner changes to equity	(2,205)	(706)
Total stockholders' equity	<u>9,507</u>	<u>15,447</u>
Total liabilities and stockholders' equity	<u>\$27,869</u>	<u>\$34,812</u>

See accompanying notes to consolidated financial statements.

Motorola, Inc. and Subsidiaries
Consolidated Statements of Stockholders' Equity

<i>(In millions, except per share amounts)</i>	<i>Non-Owner Changes To Equity</i>							<i>Retained Earnings</i>	<i>Comprehensive Earnings (Loss)</i>
	<i>Shares</i>	<i>Common Stock and Additional Paid-In Capital</i>	<i>Fair Value Adjustment To Available For Sale Securities, Net of Tax</i>	<i>Foreign Currency Translation Adjustments, Net of Tax</i>	<i>Retirement Benefits Adjustments, Net of Tax</i>	<i>Other Items, Net of Tax</i>	<i>Net of Tax</i>		
Balances at January 1, 2006	2,502.7	12,199	97	(253)	(1,269)	2	5,897		
Net earnings							3,661	\$ 3,661	
Net unrealized losses on securities (net of tax of \$37)			(60)					(60)	
Foreign currency translation adjustments (net of tax of \$1)				127				127	
Year-end and other retirement adjustments (net of tax of \$150)						(308)		206	
Issuance of common stock and stock options exercised	68.1	916							
Share repurchase program	(171.7)	(3,826)							
Excess tax benefits from share-based compensation		165							
Stock option and employee stock purchase plan expense		252							
Net gain on derivative instruments (net of tax of \$6)							14	14	
Dividends declared (\$0.19 per share)							(472)		
Balances at December 31, 2006	2,399.1	9,706	37	(126)	(1,577)	16	9,086	\$ 3,948	
Cumulative effect — FIN 48		93					27		
Effect of Non-U.S. pension plan measurement date change							(17)		
Balances at January 1, 2007	2,399.1	9,799	37	(126)	(1,577)	16	9,096		
Net loss							(49)	\$ (49)	
Net unrealized losses on securities (net of tax of \$58)			(96)					(96)	
Foreign currency translation adjustments (net of tax of \$3)				142				142	
Amortization of retirement benefits adjustments (net of tax of \$39)						62		62	
Year-end and other retirement adjustments (net of tax of \$328)						852		852	
Issuance of common stock and stock options exercised	36.1	484							
Share repurchase program	(171.2)	(3,035)							
Excess tax benefits from share-based compensation		50							
Stock option and employee stock purchase plan expense		276							
Net loss on derivative instruments (net of tax of \$6)							(16)	(16)	
Dividends declared (\$0.20 per share)							(468)		
Balances at December 31, 2007	2,264.0	\$ 7,574	\$(59)	\$ 16	\$ (663)	\$ —	\$ 8,579	\$ 895	
Cumulative effect — Postretirement Insurance Plan							(41)	(4)	
Balances at January 1, 2008	2,264.0	7,574	(59)	16	(704)	—	8,575		
Net loss							(4,244)	\$(4,244)	
Net unrealized gains on securities (net of tax of \$36)			61					61	
Foreign currency translation adjustments (net of tax of \$39)				(149)				(149)	
Amortization of retirement benefit adjustments (net of tax of \$10)						19		19	
Effect of U.S. pension plan freeze curtailment (net of tax of \$25)						(42)		(42)	
Year-end and other retirement adjustments (net of tax of \$793)						(1,340)		(1,340)	
Issuance of common stock and stock options exercised	21.9	197							
Share repurchase program	(9.0)	(138)							
Tax shortfalls from share-based compensation		(6)							
Stock option and employee stock purchase plan expense		207							
Net loss on derivative instruments (net of tax of \$5)							(7)	(7)	
Dividends declared (\$0.20 per share)							(453)		
Balances at December 31, 2008	2,276.9	\$ 7,834	\$ 2	\$(133)	\$(2,067)	\$ (7)	\$ 3,878	\$(5,702)	

See accompanying notes to consolidated financial statements.

Motorola, Inc. and Subsidiaries
Consolidated Statements of Cash Flows

<i>(In millions)</i>	<i>Years Ended December 31</i>		
	<i>2008</i>	<i>2007</i>	<i>2006</i>
Operating			
Net earnings (loss)	\$(4,244)	\$ (49)	\$ 3,661
Less: Earnings from discontinued operations	<u>—</u>	<u>56</u>	<u>400</u>
Earnings (loss) from continuing operations	(4,244)	(105)	3,261
Adjustments to reconcile earnings (loss) from continuing operations to net cash provided by operating activities:			
Depreciation and amortization	831	903	558
Non-cash other charges	2,516	213	49
Share-based compensation expense	280	315	276
Gains on sales of investments and businesses, net	(82)	(50)	(41)
Deferred income taxes, including change in valuation allowance	1,698	(747)	838
Change in assets and liabilities, net of effects of acquisitions and dispositions:			
Accounts receivable	1,891	2,538	(1,775)
Inventories	(54)	556	(718)
Other current assets	466	(705)	(388)
Accounts payable and accrued liabilities	(1,631)	(2,303)	1,654
Other assets and liabilities	(1,429)	170	(215)
Net cash provided by operating activities from continuing operations	<u>242</u>	<u>785</u>	<u>3,499</u>
Investing			
Acquisitions and investments, net	(282)	(4,568)	(1,068)
Proceeds from sale of investments and businesses	93	411	2,001
Distributions from investments	113	—	—
Capital expenditures	(504)	(527)	(649)
Proceeds from sale of property, plant and equipment	133	166	85
Proceeds from sales (purchases) of Sigma Fund investments, net	853	6,889	(1,337)
Proceeds from sales (purchases) of short-term investments, net	388	8	(476)
Net cash provided by (used for) investing activities from continuing operations	<u>794</u>	<u>2,379</u>	<u>(1,444)</u>
Financing			
Proceeds from (repayment of) commercial paper and short-term borrowings, net	(50)	(242)	66
Repayment of debt	(225)	(1,386)	(18)
Proceeds from issuance of debt, net	7	1,415	—
Issuance of common stock	145	440	918
Purchase of common stock	(138)	(3,035)	(3,826)
Proceeds from settlement of financial instruments	158	—	—
Payment of dividends	(453)	(468)	(443)
Distribution to discontinued operations	(90)	(75)	(23)
Other, net	1	50	165
Net cash used for financing activities from continuing operations	<u>(645)</u>	<u>(3,301)</u>	<u>(3,161)</u>
Effect of exchange rate changes on cash and cash equivalents from continuing operations	(79)	73	148
Net increase (decrease) in cash and cash equivalents	312	(64)	(958)
Cash and cash equivalents, beginning of year	2,752	2,816	3,774
Cash and cash equivalents, end of year	<u>\$ 3,064</u>	<u>\$ 2,752</u>	<u>\$ 2,816</u>

Cash Flow Information

Cash paid during the year for:			
Interest, net	\$ 252	\$ 312	\$ 322
Income taxes, net of refunds	407	440	463

See accompanying notes to consolidated financial statements.

Motorola, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Dollars in millions, except as noted)

1. Summary of Significant Accounting Policies

Principles of Consolidation: The consolidated financial statements include the accounts of the Company and all controlled subsidiaries. All intercompany transactions and balances have been eliminated.

Revenue Recognition: The Company's material revenue streams are the result of a wide range of activities, from the delivery of stand-alone equipment to custom design and installation over a period of time to bundled sales of equipment, software and services. The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed or determinable, and collectibility of the sales price is reasonably assured. In addition to these general revenue recognition criteria, the following specific revenue recognition policies are followed:

Products and Equipment—For product and equipment sales, revenue recognition generally occurs when products or equipment have been shipped, risk of loss has transferred to the customer, objective evidence exists that customer acceptance provisions have been met, no significant obligations remain and allowances for discounts, price protection, returns and customer incentives can be reliably estimated. Recorded revenues are reduced by these allowances. The Company bases its estimates on historical experience taking into consideration the type of products sold, the type of customer, and the type of transaction specific in each arrangement. Where customer incentives cannot be reliably estimated, the Company recognizes revenue at the time the product sells through the distribution channel to the end customer.

Long-Term Contracts—For long-term contracts that involve customization of the Company's equipment or software, the Company generally recognizes revenue using the percentage of completion method based on the percentage of costs incurred to date compared to the total estimated costs to complete the contract. In certain instances, when revenues or costs associated with long-term contracts cannot be reliably estimated or the contract involves unproven technologies or other inherent hazards, revenues and costs are deferred until the project is complete and customer acceptance is obtained. When current estimates of total contract revenue and contract costs indicate a contract loss, the loss is recognized in the period it becomes evident.

Services—Revenue for services is generally recognized ratably over the contract term as services are performed.

Software and Licenses—Revenue from pre-paid perpetual licenses is recognized at the inception of the arrangement, presuming all other relevant revenue recognition criteria are met. Revenue from non-perpetual licenses or term licenses is recognized ratably over the period that the licensee uses the license. Revenue from software maintenance, technical support and unspecified upgrades is generally recognized over the period that these services are delivered.

Multiple Element Arrangements—Arrangements with customers may include multiple deliverables, including any combination of products, equipment, services and software. For multiple element arrangements which include software or software-related elements, the Company applies the provisions of AICPA Statement of Position No. 97-2, "Software Revenue Recognition," to determine separate units of accounting and the amount of the arrangement fee to be allocated to those separate units of accounting. Multiple element arrangements that include software are separated into more than one unit of accounting when the following criteria are met: (i) the functionality of the delivered element(s) is not dependent on the undelivered element(s), (ii) there is vendor-specific objective evidence of the fair value of the undelivered element(s), and (iii) general revenue recognition criteria related to the delivered element(s) have been met. If any of these criteria are not met, revenue is deferred until the criteria are met or the last element has been delivered.

For all other multiple element arrangements, deliverables are separated into more than one unit of accounting when the following criteria are met: (i) the delivered element(s) have value to the customer on a stand-alone basis, (ii) objective and reliable evidence of fair value exists for the undelivered element(s), and (iii) delivery of the undelivered element(s) is probable and substantially in the control of the Company. Revenue is allocated to each unit of accounting based on the relative fair value of each accounting unit or using the residual method if objective evidence of fair value does not exist for the delivered element(s). If any of these criteria are not met, revenue is deferred until the criteria are met or the last element has been delivered.

When elements of an arrangement are separated into more than one unit of accounting, revenue is recognized for each separate unit of accounting based on the nature of the revenue as described above.

Sales and Use Taxes—The Company records taxes imposed on revenue-producing transactions, including sales, use, value added and excise taxes, on a net basis with such taxes excluded from revenue.

Cash Equivalents: The Company considers all highly-liquid investments purchased with an original maturity of three months or less to be cash equivalents. At December 31, 2008, and 2007, restricted cash was \$343 million and \$158 million, respectively.

Sigma Fund: The Company and its wholly-owned subsidiaries invest most of their U.S. dollar-denominated cash in a fund (the “Sigma Fund”) that is designed to provide investment returns similar to a money market fund. The Sigma Fund portfolio is managed by four premier independent investment management firms. The investment guidelines of the Sigma Fund require that purchased investments must be high-quality, investment grade (rated at least A/A-1 by Standard & Poor’s or A2/P-1 by Moody’s Investor Services) U.S. dollar-denominated debt obligations, including certificates of deposit, commercial paper, government bonds, corporate bonds and asset-backed and mortgaged-backed securities. Except for debt obligations of the U.S. treasury and U.S. agencies, no more than 5% of the Sigma Fund portfolio is to consist of debt obligations of a single issuer. The Sigma Fund investment policies further require that floating rate investments must have a maturity at purchase date that is not in excess of 36 months with an interest rate that is reset at least annually. The average interest rate that is reset of investments held in the Sigma Fund must be 120 days or less.

Investments in Sigma Fund are carried at fair value. The Company primarily relies on valuation pricing models and broker quotes to determine the fair value of investments in the Sigma Fund. The valuation models are developed and maintained by third-party pricing services, and use a number of standard inputs, including benchmark yields, reported trades, broker/dealer quotes where the counterparty is standing ready and able to transact, issuer spreads, benchmark securities, bids, offers and reference data. For each asset class, quantifiable inputs related to perceived market movements and sector news may also be considered in addition to the standard inputs.

The Company considers a decline in the fair value of a security in Sigma Fund to be temporary if it believes that it will collect all amounts it is owed on the security according to its contractual terms, which may be at maturity. If it becomes probable that the Company will not collect all amounts that it is owed according to a security’s contractual terms, it considers the security to be impaired and adjusts its cost basis of the security by the related impairment loss. Beginning in the fourth quarter of 2008, all changes in the fair value of Sigma Fund investments, including temporary unrealized gains (losses) and impairment charges, are recorded in Other within Other income (expense) in the Company’s consolidated statements of operations.

Investments: Investments in equity and debt securities classified as available-for-sale are carried at fair value. Debt securities classified as held-to-maturity are carried at amortized cost. Equity securities that are restricted for more than one year or that are not publicly traded are carried at cost. Certain investments are accounted for using the equity method if the company has significant influence over the issuing entity.

The Company assesses declines in the fair value of investments to determine whether such declines are other-than-temporary. This assessment is made considering all available evidence, including changes in general market conditions, specific industry and individual company data, the length of time and the extent to which the fair value has been less than cost, the financial condition and the near-term prospects of the entity issuing the security, and the Company’s ability and intent to hold investment until recovery. Other-than-temporary impairments of investments are recorded to Other within Other income (expense) in the Company’s consolidated statements of operations in the period in which they become impaired.

Inventories: Inventories are valued at the lower of average cost (which approximates computation on a first-in, first-out basis) or market (net realizable value or replacement cost).

Property, Plant and Equipment: Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is recorded using straight-line and declining-balance methods, based on the estimated useful lives of the assets (buildings and building equipment, 5-40 years; machinery and equipment, 2-10 years) and commences once the assets are ready for their intended use.

Goodwill and Intangible Assets: Goodwill is not amortized, but instead is tested for impairment at least annually. The goodwill impairment test is performed at the reporting unit level and is a two-step analysis. First, the fair value (“FV”) of each reporting unit is compared to its book value. If the FV of the reporting unit is less than

its book value, the Company performs a hypothetical purchase price allocation based on the reporting unit's FV to determine the FV of the reporting unit's goodwill. FV is determined using a combination of present value techniques and market prices of comparable businesses.

Intangible assets are generally amortized on a straight line basis over their respective estimated useful lives ranging from one to 14 years. The Company has no intangible assets with indefinite useful lives.

Impairment of Long-Lived Assets: Long-lived assets, which include intangible assets, held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. The Company evaluates recoverability of assets to be held and used by comparing the carrying amount of an asset (group) to future net undiscounted cash flows to be generated by the asset (group). If an asset is considered to be impaired, the impairment to be recognized is equal to the amount by which the carrying amount of the asset exceeds the asset's fair value calculated using a discounted future cash flows analysis or market comparables. Assets held for sale, if any, are reported at the lower of the carrying amount or fair value less cost to sell.

Income Taxes: Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities from a change in tax rates is recognized in the period that includes the enactment date.

Deferred tax assets are reduced by valuation allowances if, based on the consideration of all available evidence, it is more likely than not that some portion of the deferred tax asset will not be realized. Significant weight is given to evidence that can be objectively verified. The Company evaluates deferred income taxes on a quarterly basis to determine if valuation allowances are required by considering available evidence. Deferred tax assets are realized by having sufficient future taxable income to allow the related tax benefits to reduce taxes otherwise payable. The sources of taxable income that may be available to realize the benefit of deferred tax assets are future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carry-forwards, taxable income in carry-back years and tax planning strategies that are both prudent and feasible.

On January 1, 2007, the Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48"). Beginning January 1, 2007, the Company recognizes the effect of income tax positions only if sustaining those positions is more likely than not in accordance with the provisions of FIN 48. Changes in recognition or measurement are reflected in the period in which a change in judgment occurs. Prior to January 1, 2007, the Company recognized the effect of income tax positions only if such positions were probable of being sustained. The Company records interest related to unrecognized tax benefits in Interest expense and penalties in Selling, general and administrative expenses in the Company's consolidated statements of operations.

Long-term Receivables: Long-term receivables include trade receivables where contractual terms of the note agreement are greater than one year. Long-term receivables are considered impaired when management determines collection of all amounts due according to the contractual terms of the note agreement, including principal and interest, is no longer probable. Impaired long-term receivables are valued based on the present value of expected future cash flows, discounted at the receivable's effective rate of interest, or the fair value of the collateral if the receivable is collateral dependent. Interest income and late fees on impaired long-term receivables are recognized only when payments are received. Previously impaired long-term receivables are no longer considered impaired and are reclassified to performing when they have performed under a workout or restructuring for four consecutive quarters.

Foreign Currency: Certain of the Company's non-U.S. operations use their respective local currency as their functional currency. Those operations that do not have the U.S. dollar as their functional currency translate assets and liabilities at current rates of exchange in effect at the balance sheet date and revenues and expenses using rates that approximate those in effect during the period. The resulting translation adjustments are included as a component of Non-owner changes to equity in the Company's consolidated balance sheets. For those operations that have the U.S. dollar as their functional currency, transactions denominated in the local currency are measured in U.S. dollars using the current rates of exchange for monetary assets and liabilities and historical rates of exchange for nonmonetary assets. Gains and losses from remeasurement of monetary assets and liabilities are included in Other within Other income (expense) within the Company's consolidated statements of operations.

Derivative Instruments: Gains and losses on hedges of existing assets or liabilities are marked-to-market and the result is included in Other within Other income (expense) within the Company's consolidated statements of operations. Gains and losses on financial instruments that qualify for hedge accounting and are used to hedge firm future commitments or forecasted transactions are deferred until such time as the underlying transactions are recognized or recorded immediately when the transaction is no longer expected to occur. Gains or losses on financial instruments that do not qualify as hedges under Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133") are recognized immediately as income or expense.

Earnings (Loss) Per Share: The Company calculates its basic earnings (loss) per share based on the weighted-average effect of all common shares issued and outstanding. Net earnings (loss) is divided by the weighted average common shares outstanding during the period to arrive at the basic earnings (loss) per share. Diluted earnings (loss) per share is calculated by dividing net earnings (loss) by the sum of the weighted average number of common shares used in the basic earnings (loss) per share calculation and the weighted average number of common shares that would be issued assuming exercise or conversion of all potentially dilutive securities, excluding those securities that would be anti-dilutive to the earnings (loss) per share calculation. Both basic and diluted earnings (loss) per share amounts are calculated for earnings (loss) from continuing operations and net earnings (loss) for all periods presented.

Share-Based Compensation Costs: The Company has incentive plans that reward employees with stock options, stock appreciation rights, restricted stock and restricted stock units, as well as an employee stock purchase plan. Prior to January 1, 2006, the Company applied the intrinsic value method of accounting for share-based compensation. On January 1, 2006, the Company adopted SFAS No. 123R, "Share-Based Payment" ("SFAS 123R") using the modified prospective transition method. The Company had previously disclosed the fair value of its stock options in its footnotes. The amount of compensation cost for share-based awards is measured based on the fair value of the awards, as of the date that the share-based awards are issued and adjusted to the estimated number of awards that are expected to vest. The fair value of stock options and stock appreciation rights is generally determined using a Black-Scholes option pricing model which incorporates assumptions about expected volatility, risk free rate, dividend yield, and expected life. Compensation cost for share-based awards is recognized on a straight-line basis over the vesting period.

Retirement Benefits: The Company records annual expenses relating to its pension benefit and postretirement plans based on calculations which include various actuarial assumptions, including discount rates, assumed asset rates of return, compensation increases, turnover rates and health care cost trend rates. The Company reviews its actuarial assumptions on an annual basis and makes modifications to the assumptions based on current rates and trends. The effects of the gains, losses, and prior service costs and credits are amortized over future service periods. The funding status, or projected benefit obligation less plan assets, for each plan, is reflected in the Company's consolidated balance sheets using a December 31 measurement date.

Advertising Expense: Advertising expenses, which are the external costs of marketing the Company's products, are expensed as incurred. Advertising expenses were \$790 million, \$1.1 billion and \$1.2 billion for the years ended December 31, 2008, 2007, and 2006, respectively.

Use of Estimates: The preparation of the accompanying consolidated financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions about future events. These estimates and the underlying assumptions affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities, and reported amounts of revenues and expenses. Such estimates include the valuation of accounts receivable and long-term receivables, inventories, Sigma Fund, investments, goodwill, intangible and other long-lived assets, legal contingencies, guarantee obligations, indemnifications, and assumptions used in the calculation of income taxes, retirement and other post-employment benefits and allowances for discounts, price protection, product returns, and customer incentives, among others. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. We adjust such estimates and assumptions when facts and circumstances dictate. Illiquid credit markets, volatile equity, foreign currency, energy markets and declines in consumer spending have combined to increase the uncertainty inherent in such estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in those estimates resulting for continuing changes in the economic environment will be reflected in the financial statements in future periods.

Reclassifications: Certain amounts in prior years' financial statements and related notes have been reclassified to conform to the 2008 presentation.

Recent Accounting Pronouncements: The Company adopted Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standard ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157") on January 1, 2008 for financial assets and liabilities, and non-financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis. SFAS 157 defines fair value, establishes a framework for measuring fair value as required by other accounting pronouncements and expands fair value measurement disclosures. The provisions of SFAS 157 were applied prospectively upon adoption and did not have a material impact on the Company's consolidated financial statements. The disclosures required by SFAS 157 are included in Note 9, "Fair Value Measurements," to the Company's consolidated financial statements.

In February 2008, the FASB issued FASB Staff Position 157-2, which delays the effective date of SFAS 157 for non-financial assets and liabilities, which are not measured at fair value on a recurring basis (at least annually) until fiscal years beginning after November 15, 2008. The Company is currently assessing the impact of adopting SFAS 157 for non-financial assets and liabilities on the Company's consolidated financial statements.

In October 2008, the FASB issued FASB Staff Position ("FSP") 157-3, which provided guidance to clarify the application of FAS 157 in a market that is not active. The Company adopted this FSP in the fourth quarter of 2008. The net impact of this FSP was immaterial.

The Company adopted SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities—Including an Amendment of FASB Statement No. 115" ("SFAS 159") as of January 1, 2008. SFAS 159 permits entities to elect to measure many financial instruments and certain other items at fair value. The Company did not elect the fair value option for any assets or liabilities, which were not previously carried at fair value. Accordingly, the adoption of SFAS 159 had no impact on the Company's consolidated financial statements.

The Company adopted EITF 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4") as of January 1, 2008. EITF 06-4 requires that endorsement split-dollar life insurance arrangements, which provide a benefit to an employee beyond the postretirement period be recorded in accordance with SFAS No. 106, "Employer's Accounting for Postretirement Benefits Other Than Pensions" or APB Opinion No. 12, "Omnibus Opinion—1967" ("the Statements") based on the substance of the agreement with the employee. Upon adoption of EITF 06-4, the Company recognized an increase in Other liabilities of \$45 million with the offset reflected as a cumulative-effect adjustment to January 1, 2008 Retained earnings and Non-owner changes to equity in the amounts of \$4 million and \$41 million, respectively, in the Company's consolidated statement of stockholders' equity.

In December 2007, the FASB issued SFAS No. 141 (revised 2007) ("SFAS 141R"), a revision of SFAS 141, "Business Combinations." SFAS 141R establishes requirements for the recognition and measurement of acquired assets, liabilities, goodwill and non-controlling interests. SFAS 141R also provides disclosure requirements related to business combinations. SFAS 141R is effective for fiscal years beginning after December 15, 2008. SFAS 141R will be applied prospectively to business combinations with an acquisition date on or after the effective date.

In December 2007, the FASB issued SFAS No. 160, "Non-Controlling Interests in Consolidated Financial Statements an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new standards for the accounting for and reporting of non-controlling interests (formerly minority interests) and for the loss of control of partially owned and consolidated subsidiaries. SFAS 160 does not change the criteria for consolidating a partially owned entity. SFAS 160 is effective for fiscal years beginning after December 15, 2008. The provisions of SFAS 160 will be applied prospectively upon adoption except for the presentation and disclosure requirements, which will be applied retrospectively. The Company does not expect the adoption of SFAS 160 to have a material impact on the Company's consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of SFAS No. 133" ("SFAS 161"). SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and is effective for fiscal years and interim periods beginning after November 15, 2008. The Company is currently evaluating the additional disclosures required by SFAS 161.

2. Discontinued Operations

During the year ended December 31, 2006, the Company completed the sale of its automotive electronics business to Continental AG for \$856 million in net cash received. The Company recorded a gain on sale of business of \$399 million before income taxes, which is included in Earnings (loss) from discontinued operations, net of tax, in the Company's consolidated statements of operations.

On December 2, 2004, the Company completed the separation and spin-off of Freescale Semiconductor, Inc. ("Freescale Semiconductor"). Under the terms of the Master Separation and Distribution Agreement entered into between Motorola and Freescale Semiconductor, Freescale Semiconductor has agreed to indemnify Motorola for substantially all past, present and future liabilities associated with the semiconductor business. The spin-off was effected by way of a pro rata non-cash dividend to Motorola stockholders, which reduced retained earnings by \$2.5 billion. The equity distribution was structured to be tax-free to Motorola stockholders for U.S. tax purposes (other than with respect to any cash received in lieu of fractional shares).

The financial results of the automotive electronics business and Freescale Semiconductor were reflected as discontinued operations in the consolidated financial statements and related notes thereto. During the year ended December 31, 2008, the discontinued operations activity primarily relates to the resolution and payment of certain indemnifications relating to a divestiture. During the year ended December 31, 2007, the discontinued operations activity primarily relates to resolutions of certain matters with the tax authorities and payments of post-retiree medical claims to former employees.

The following table displays summarized activity in the Company's consolidated statements of operations for discontinued operations during the years ended December 31, 2007 and 2006. The Company had no such activity during the year end December 31, 2008.

<i>Years Ended December 31</i>	2007	2006
Net sales	\$ —	\$860
Operating earnings	10	87
Gains on sales of investments and businesses, net	—	399
Earnings before income taxes	10	482
Income tax expense (benefit)	(46)	82
Earnings from discontinued operations, net of tax	56	400

3. Other Financial Data

Statement of Operations Information

Other Charges

Other charges included in Operating earnings (loss) consist of the following:

<i>Years Ended December 31</i>	2008	2007	2006
Other charges (income):			
Goodwill impairment	\$1,619	\$ —	\$ —
Intangibles amortization	318	369	100
Reorganization of businesses	248	290	172
Asset impairments	136	89	—
Separation-related transaction costs	59	—	—
Legal settlements and related insurance matters, net	14	140	50
In-process research and development charges	1	96	33
Gain on sale of property, plant and equipment	(48)	—	—
Charitable contribution to Motorola Foundation	—	—	88
Settlements and collections related to Telsim	—	—	(418)
	<u>\$2,347</u>	<u>\$984</u>	<u>\$ 25</u>

Other Income (Expense)

Interest income, net, and Other both included in Other income (expense) consist of the following:

<i>Years Ended December 31</i>	2008	2007	2006
Interest income, net:			
Interest income	\$ 272	\$ 456	\$ 661
Interest expense	<u>(224)</u>	<u>(365)</u>	<u>(335)</u>
	<u>\$ 48</u>	<u>\$ 91</u>	<u>\$ 326</u>
Other:			
Investment impairments	\$ (365)	\$ (44)	\$ (27)
Impairment charges on Sigma Fund investments	(186)	(18)	—
Temporary unrealized losses of the Sigma Fund investments	(101)	—	—
Foreign currency gain (loss)	(84)	97	60
U.S. pension plan freeze curtailment gain	237	—	—
Liability extinguishment gain	56	—	—
Gain on interest rate swaps	24	—	—
Gain on Sprint Nextel derivatives	—	—	99
Other	<u>43</u>	<u>(13)</u>	<u>19</u>
	<u>\$ (376)</u>	<u>\$ 22</u>	<u>\$ 151</u>

Earnings (Loss) Per Common Share

Basic and diluted earnings (loss) per common share from both continuing operations and net earnings (loss), including discontinued operations, is computed as follows:

<i>Years Ended December 31</i>	<i>Continuing Operations</i>			<i>Net Earnings (Loss)</i>		
	2008	2007	2006	2008	2007	2006
Basic earnings (loss) per common share:						
Earnings (loss)	\$ (4,244)	\$ (105)	\$ 3,261	\$ (4,244)	\$ (49)	\$ 3,661
Weighted average common shares outstanding	2,265.4	2,312.7	2,446.3	2,265.4	2,312.7	2,446.3
Per share amount	<u>\$ (1.87)</u>	<u>\$ (0.05)</u>	<u>\$ 1.33</u>	<u>\$ (1.87)</u>	<u>\$ (0.02)</u>	<u>\$ 1.50</u>
Diluted earnings (loss) per common share:						
Earnings (loss)	\$ (4,244)	\$ (105)	\$ 3,261	\$ (4,244)	\$ (49)	\$ 3,661
Weighted average common shares outstanding	2,265.4	2,312.7	2,446.3	2,265.4	2,312.7	2,446.3
Add effect of dilutive securities:						
Employee share-based awards	—	—	57.9	—	—	57.9
Diluted weighted average common shares outstanding	<u>2,265.4</u>	<u>2,312.7</u>	<u>2,504.2</u>	<u>2,265.4</u>	<u>2,312.7</u>	<u>2,504.2</u>
Per share amount	<u>\$ (1.87)</u>	<u>\$ (0.05)</u>	<u>\$ 1.30</u>	<u>\$ (1.87)</u>	<u>\$ (0.02)</u>	<u>\$ 1.46</u>

For the years ended December 31, 2008 and 2007, the Company was in a loss position and accordingly, the basic and diluted weighted average shares outstanding are equal because any increase to the basic shares would be antidilutive. Once the Company returns to profitability, the diluted impact of stock options, stock appreciation rights, and restricted stock units will be evaluated for their impact on the weighted average shares outstanding for purposes of computing diluted earnings (loss) per common share.

For the year ended December 31, 2006 in the computation of diluted earnings (loss) per common share from both continuing operations and on a net earnings (loss) basis, 76.6 million stock options were excluded because their inclusion would have been antidilutive.

Balance Sheet Information

Sigma Fund

Sigma Fund consists of the following:

<i>December 31, 2008</i>	<i>Recorded Value</i>		<i>Temporary</i>	<i>Temporary</i>
	<i>Current</i>	<i>Non-current</i>	<i>Unrealized</i>	<i>Unrealized</i>
			<i>Gains</i>	<i>Losses</i>
Cash	\$1,108	\$ —	\$—	\$ —
Certificates of deposit	20	—	—	—
Securities:				
U.S. government and agency obligations	752	—	—	—
Corporate bonds	1,616	366	25	(88)
Asset-backed securities	113	59	—	(24)
Mortgage-backed securities	81	41	—	(14)
	<u>\$3,690</u>	<u>\$466</u>	<u>\$25</u>	<u>\$(126)</u>
<hr/>				
<i>December 31, 2007</i>	<i>Recorded Value</i>		<i>Temporary</i>	<i>Temporary</i>
			<i>Unrealized</i>	<i>Unrealized</i>
			<i>Gains</i>	<i>Losses</i>
Cash	\$ 16		\$—	\$ —
Certificates of deposit	156		—	—
Securities:				
Commercial paper	1,282		—	—
U.S. government and agency obligations	25		—	—
Corporate bonds	3,125		1	(48)
Asset-backed securities	420		—	(5)
Mortgage-backed securities	209		—	(5)
Other	9		—	—
	<u>\$5,242</u>		<u>\$ 1</u>	<u>\$(58)</u>

The fair market value of investments in the Sigma Fund was \$4.2 billion and \$5.2 billion at December 31, 2008 and 2007, respectively.

The Company considers unrealized losses in the Sigma Fund to be temporary, as these losses have resulted primarily from the ongoing disruptions in the capital markets. On the securities for which the unrealized losses are considered temporary (excluding impaired securities), the Company believes it is probable that it will be able to collect all amounts it is owed according to their contractual terms, which may be at maturity. Temporary unrealized losses in the Sigma Fund were \$101 million and \$57 million at December 31, 2008 and 2007, respectively.

If it becomes probable the Company will not collect amounts it is owed on securities according to their contractual terms, the Company considers the security to be impaired and adjusts the cost basis of the security accordingly. For the years ended December 31, 2008 and 2007, impairment charges in the Sigma Fund were \$186 million and \$18 million, respectively. The impairment charges were primarily related to investments in Lehman Brothers Holdings, Inc., Washington Mutual, Inc., and Sigma Finance Corporation, an unrelated special investment vehicle managed by United Kingdom-based Gordian Knot, Limited.

Securities with a significant temporary unrealized loss and a maturity greater than 12 months and impaired securities have been classified as non-current in the Company's consolidated balance sheets. At December 31, 2008, \$466 million of the Sigma Fund investments were classified as non-current, and the weighted average maturity of the Sigma Fund investments classified as non-current (excluding impaired securities) was 16 months. At December 31, 2007, none of the Sigma Fund investments were classified as non-current.

Prior to the three months ended December 31, 2008, the Company recognized impairment charges from Sigma Fund investments in its consolidated statements of operations and temporary unrealized losses in Sigma Fund investments as a component of Non-owner changes to equity in the consolidated statements of stockholders' equity. During the three months ended December 31, 2008, the Company determined that temporary unrealized losses in Sigma Fund investments should also be recognized in the Company's consolidated statements of

operations, even though the related securities were not considered impaired. Because the Sigma Fund uses investment-company accounting in its stand-alone financial statements, it marks the investments in the fund to market and records all unrealized gains or losses in earnings, whether or not the related securities are considered impaired. The Company has determined that the stand-alone accounting policies of the Sigma Fund should be retained in its consolidated financial statements. Accordingly, the Company recorded \$101 million of accumulated temporary unrealized losses in Sigma Fund investments in its consolidated statements of operations during the three months ended December 31, 2008, which represents all of the temporary unrealized gains and losses that have accumulated in Sigma Fund investments as of December 31, 2008. Portions of the temporary unrealized losses recognized in the three months ended December 31, 2008 arose in periods prior to the three months ended December 31, 2008 and should have been reflected in the Company's consolidated statements of operations in the periods in which they arose. The Company has determined that the impact of the amounts that arose in prior periods is not material to the consolidated results of operations of those prior periods.

During the year ended December 31, 2008, the Company recorded total charges related to Sigma Fund investments, including temporary unrealized losses and impairment charges, of \$287 million in its consolidated statement of operations. During the year ended December 31, 2007, the Company recorded total charges of \$18 million, all of which were impairment charges, in its consolidated statements of operations. There were no temporary unrealized losses or impairment charges in the Sigma Fund investment portfolio during the year ended December 31, 2006.

Investments

Investments consist of the following:

<i>December 31, 2008</i>	<u>Recorded Value</u>		<u>Less</u>		<i>Cost Basis</i>
	<i>Short-term Investments</i>	<i>Investments</i>	<i>Unrealized Gains</i>	<i>Unrealized Losses</i>	
Certificates of deposit	\$225	\$ —	\$—	\$—	\$225
Available-for-sale securities:					
U.S. government and agency obligations	—	25	1	—	24
Corporate bonds	—	7	—	—	7
Asset-backed securities	—	1	—	—	1
Common stock and equivalents	—	128	5	(2)	125
	225	161	6	(2)	382
Other securities, at cost	—	296	—	—	296
Equity method investments	—	60	—	—	60
	\$225	\$517	\$ 6	\$ (2)	\$738

<i>December 31, 2007</i>	<u>Recorded Value</u>		<u>Less</u>		<i>Cost Basis</i>
	<i>Short-term Investments</i>	<i>Investments</i>	<i>Unrealized Gains</i>	<i>Unrealized Losses</i>	
Certificates of deposit	\$509	\$ —	\$—	\$ —	\$ 509
Available-for-sale securities:					
U.S. government and agency obligations	19	—	—	—	19
Corporate bonds	1	—	—	—	1
Common stock and equivalents	—	333	40	(79)	372
Other	83	—	—	—	83
	612	333	40	(79)	984
Other securities, at cost	—	414	—	—	414
Equity method investments	—	90	—	—	90
	\$612	\$837	\$40	\$ (79)	\$1,488

At December 31, 2008, the Company had \$225 million in short-term investments (which are highly-liquid fixed-income investments with an original maturity greater than three months but less than one year), compared to \$612 million of short-term investments at December 31, 2007.

At December 31, 2008, the Company's available-for-sale equity securities portfolio had an approximate fair market value of \$128 million, which represented a cost basis of \$125 million and a net unrealized gain of \$3 million. At December 31, 2007, the Company's available-for-sale securities portfolio had an approximate fair market value of \$333 million, which represented a cost basis of \$372 million and a net unrealized loss of \$39 million.

During the years ended December 31, 2008, 2007 and 2006, the Company recorded investment impairment charges of \$365 million, \$44 million and \$27 million, respectively, representing other-than-temporary declines in the value of the Company's available-for-sale investment portfolio. Investment impairment charges are included in Other within Other income (expense) in the Company's consolidated statements of operations.

Gains on sales of investments and businesses, consists of the following:

<i>Years Ended December 31</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Gains on sales of investments, net	\$82	\$17	\$41
Gains on sales of businesses, net	<u>—</u>	<u>33</u>	<u>—</u>
	\$82	\$50	\$41

During the year ended December 31, 2008, the \$82 million of net gains primarily relates to sales of a number of the Company's equity investments, of which \$29 million of gain was attributed to a single investment. During the year ended December 31, 2007, the \$50 million of net gains was primarily related to a \$34 million gain on the sale of the Company's embedded communication computing business. During the year ended December 31, 2006, the \$41 million of net gains was primarily related to a \$141 million gain on the sale of the Company's remaining shares in Telus Corporation, partially offset by a \$126 million loss on the sale of the Company's remaining shares in Sprint Nextel Corporation ("Sprint Nextel").

Accounts Receivable

Accounts receivable, net, consists of the following:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Accounts receivable	\$3,675	\$5,508
Less allowance for doubtful accounts	<u>(182)</u>	<u>(184)</u>
	\$3,493	\$5,324

Inventories

Inventories, net, consist of the following:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Finished goods	\$1,710	\$1,737
Work-in-process and production materials	<u>1,709</u>	<u>1,470</u>
	3,419	3,207
Less inventory reserves	<u>(760)</u>	<u>(371)</u>
	\$2,659	\$2,836

During the year ended December 31, 2008, the Company recorded a charge of \$291 million for excess inventory due to a decision to consolidate software and silicon platforms in the Mobile Devices segment.

Other Current Assets

Other current assets consists of the following:

<i>December 31</i>	2008	2007
Costs and earnings in excess of billings	\$1,094	\$ 995
Contract related deferred costs	861	763
Contractor receivables	378	960
Value-added tax refunds receivable	278	321
Other	529	526
	<u>\$3,140</u>	<u>\$3,565</u>

Property, plant, and equipment

Property, plant and equipment, net, consists of the following:

<i>December 31</i>	2008	2007
Land	\$ 148	\$ 134
Building	1,905	1,934
Machinery and equipment	5,687	5,745
	<u>7,740</u>	<u>7,813</u>
Less accumulated depreciation	(5,298)	(5,333)
	<u>\$ 2,442</u>	<u>\$ 2,480</u>

Depreciation expense for the years ended December 31, 2008, 2007 and 2006 was \$511 million, \$537 million and \$463 million, respectively.

Other Assets

Other assets consists of the following:

<i>December 31</i>	2008	2007
Intangible assets, net of accumulated amortization of \$1,106 and \$819	\$ 869	\$1,260
Royalty license arrangements	289	364
Contract related deferred costs	136	180
Value-added tax refunds receivable	117	—
Long-term receivables, net of allowances of \$7 and \$5	52	68
Other	353	448
	<u>\$1,816</u>	<u>\$2,320</u>

Accrued Liabilities

Accrued liabilities consists of the following:

<i>December 31</i>	2008	2007
Deferred revenue	\$1,533	\$1,235
Compensation	703	772
Customer reserves	599	972
Tax liabilities	545	234
Customer downpayments	496	509
Contractor payables	318	875
Warranty reserves	285	416
Other	2,861	2,988
	<u>\$7,340</u>	<u>\$8,001</u>

Other Liabilities

Other liabilities consists of the following:

<i>December 31</i>	2008	2007
Defined benefit plans, including split dollar life insurance policies	\$2,202	\$ 562
Deferred revenue	316	393
Unrecognized tax benefits	312	933
Postretirement health care benefit plan	261	144
Royalty license arrangement	—	282
Other	559	560
	\$3,650	\$2,874

Stockholders' Equity Information

Share Repurchase Program

Share Repurchase Program: During the year ended December 31, 2008, the Company repurchased 9.0 million of its common shares at an aggregate cost of \$138 million, or an average cost of \$15.32 per share, all of which were repurchased during the three months ended March 29, 2008. During the year ended December 31, 2007, the Company repurchased 171.2 million of its common shares at an aggregate cost of \$3.0 billion, or an average cost of \$17.74 per share. During the year ended December 31, 2006, the Company repurchased a total of 171.7 million of its common shares at an aggregate cost of \$3.8 billion, or an average cost of \$22.29 per share.

Since the inception of its share repurchase program in May 2005, the Company has repurchased a total of 394 million common shares for an aggregate cost of \$7.9 billion. All repurchased shares have been retired. As of December 31, 2008, the Company remained authorized to purchase an aggregate amount of up to \$3.6 billion of additional shares under the current stock repurchase program. The timing and amount of future purchases will be based on market and other conditions.

Payment of Dividends: The Company paid \$453 million in cash dividends to holders of its common stock in 2008. In January 2009, the Company paid \$114 million in cash dividends that were declared in November 2008. In February 2009, the Company announced that its Board of Directors voted to suspend the declaration of quarterly dividends on the Company's common stock.

4. Debt and Credit Facilities

Long-Term Debt

<i>December 31</i>	2008	2007
6.5% notes due 2008	\$ —	\$ 114
5.8% notes due 2008	—	84
7.625% notes due 2010	527	527
8.0% notes due 2011	599	599
5.375% senior notes due 2012	400	400
6.0% senior notes due 2017	399	399
6.5% debentures due 2025	397	397
7.5% debentures due 2025	356	398
6.5% debentures due 2028	297	297
6.625% senior notes due 2037	596	596
5.22% debentures due 2097	195	195
Other long-term debt	178	145
	3,944	4,151
Adjustment for interest rate swaps ⁽¹⁾	151	38
Less: current portion	(3)	(198)
Long-term debt	\$4,092	\$3,991

(1) At December 31, 2008, the balance primarily represents the unamortized gain associated with the termination of all interest rate swaps designated as fair value hedges. For detailed discussion please see Note 5, “Risk Management.” At December 31, 2007, the balance represents the fair value of the interest rate swaps.

Other Short-Term Debt

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Notes to banks	\$ 89	\$134
Add: current portion of long-term debt	<u>3</u>	<u>198</u>
Notes payable and current portion of long-term debt	<u>\$ 92</u>	<u>\$332</u>
<i>Weighted average interest rates on short-term borrowings throughout the year</i>		
Commercial paper ⁽¹⁾	—	5.3%
Other short-term debt	<u>4.2%</u>	<u>4.6%</u>

(1) At December 31, 2008, the Company did not have any commercial paper outstanding.

In December 2008, the Company completed the open market purchase of \$42 million of the \$400 million aggregate principal amount outstanding of its 7.50% Debentures due 2025 (the “2025 Debentures”). The \$42 million principal amount of 2025 Debentures was purchased for an aggregate purchase price of approximately \$28 million, including accrued interest as of the redemption date. During the year ended December 31, 2008, the Company recognized a gain of approximately \$14 million related to this open market purchase in Other within Other income (expense) in the consolidated statements of operations.

In October 2008, the Company repaid, at maturity, the entire \$84 million aggregate principal amount outstanding of its 5.80% Notes due October 15, 2008. In March 2008, the Company repaid at maturity, the entire \$114 million aggregate principal amount outstanding of its 6.50% Notes due March 1, 2008.

In November 2007, the Company repaid, at maturity, the entire \$1.2 billion aggregate principal amount outstanding of its 4.608% Notes due November 16, 2007. In November 2007, the Company issued an aggregate face principal amount of: (i) \$400 million of 5.375% Senior Notes due November 15, 2012, (ii) \$400 million of 6.00% Senior Notes due November 15, 2017, and (iii) \$600 million of 6.625% Senior Notes due November 15, 2037. In January 2007, the Company repaid, at maturity, the entire \$118 million aggregate principal amount outstanding of its 7.6% Notes due January 1, 2007.

Aggregate requirements for long-term debt maturities during the next five years are as follows: 2009—\$3 million; 2010—\$536 million; 2011—\$609 million; 2012—\$410 million; and 2013—\$11 million.

In December 2006, the Company entered into a five-year domestic syndicated revolving credit facility (“5-Year Credit Facility”) for \$2.0 billion. At December 31, 2008 and 2007, the Company had no outstanding borrowings under the 5-Year Credit Facility. At December 31, 2008, the commitment fee assessed against the daily average amounts unused was 10.0 basis points. Important terms of the 5-Year Credit Facility include a covenant relating to the ratio of total debt to adjusted EBITDA. The Company was in compliance with the terms of the 5-Year Credit Facility at December 31, 2008.

Events over the past several months, including recent failures and near failures of a number of large financial service companies, have made the capital markets increasingly volatile. The Company also has access to uncommitted non-U.S. credit facilities (“uncommitted facilities”), but in light of the state of the financial services industry and the Company’s current financial condition, the Company does not believe it is prudent to assume the same level of funding will be available under those facilities going forward as has been available historically.

The Company’s current corporate credit ratings are “BBB–” with a negative outlook by Fitch Ratings (“Fitch”), “Baa3” with a negative outlook by Moody’s Investors Service (“Moody’s”), and “BB+” with a stable outlook by Standard & Poor’s (“S&P”).

5. Risk Management

Derivative Financial Instruments

Foreign Currency Risk

The Company uses financial instruments to reduce its overall exposure to the effects of currency fluctuations on cash flows. The Company's policy prohibits speculation in financial instruments for profit on the exchange rate price fluctuation, trading in currencies for which there are no underlying exposures, or entering into transactions for any currency to intentionally increase the underlying exposure. Instruments that are designated as part of a hedging relationship must be effective at reducing the risk associated with the exposure being hedged and are designated as part of a hedging relationship at the inception of the contract. Accordingly, changes in market values of hedge instruments must be highly correlated with changes in market values of underlying hedged items both at the inception of the hedge and over the life of the hedge contract.

The Company's strategy related to foreign exchange exposure management is to offset the gains or losses on the financial instruments against losses or gains on the underlying operational cash flows or investments based on the operating business units' assessment of risk. The Company enters into derivative contracts for some of the Company's non-functional currency receivables and payables, which are primarily denominated in major currencies that can be traded on open markets. The Company uses forward contracts and options to hedge these currency exposures. In addition, the Company enters into derivative contracts for some firm commitments and some forecasted transactions, which are designated as part of a hedging relationship if it is determined that the transaction qualifies for hedge accounting under the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." A portion of the Company's exposure is from currencies that are not traded in liquid markets and these are addressed, to the extent reasonably possible, by managing net asset positions, product pricing and component sourcing.

At December 31, 2008 and 2007, the Company had net outstanding foreign exchange contracts totaling \$2.6 billion and \$3.0 billion, respectively. Management believes that these financial instruments should not subject the Company to undue risk due to foreign exchange movements because gains and losses on these contracts should generally offset losses and gains on the underlying assets, liabilities and transactions, except for the ineffective portion of the instruments, which are charged to Other within Other income (expense) in the Company's consolidated statements of operations.

The following table shows the five largest net notional amounts of the positions to buy or sell foreign currency as of December 31, 2008 and the corresponding positions as of December 31, 2007:

<i>Net Buy (Sell) by Currency</i>	<i>Notional Amount</i>	
	<i>December 31, 2008</i>	<i>December 31, 2007</i>
Chinese Renminbi	\$ (481)	\$(1,292)
Euro	(445)	(33)
Brazilian Real	(356)	(377)
Taiwan Dollar	124	112
Japanese Yen	542	384

The Company is exposed to credit-related losses if counterparties to financial instruments fail to perform their obligations. However, the Company does not expect any counterparties, all of whom presently have investment grade credit ratings, to fail to meet their obligations.

The ineffective portion of changes in the fair value of foreign currency fair value hedge positions for the periods presented were de minimis. These amounts are included in Other within Other income (expense) in the Company's consolidated statements of operations. The above amounts include the change in the fair value of derivative contracts related to the changes in the difference between the spot price and the forward price. These amounts are excluded from the measure of effectiveness. Expense (income) related to fair value hedges that were discontinued for the years ended December 31, 2008, 2007 and 2006 are included in the amounts noted above.

The Company recorded income (expense) of \$(2) million, \$1 million and \$13 million for the years ended December 31, 2008, 2007 and 2006, respectively, representing the ineffective portions of changes in the fair value of cash flow hedge positions. These amounts are included in Other within Other income (expense) in the Company's consolidated statements of operations. The above amounts include the change in the fair value of

derivative contracts related to the changes in the difference between the spot price and the forward price. These amounts are excluded from the measure of effectiveness. Expense (income) related to cash flow hedges that were discontinued for the years ended December 31, 2008, 2007 and 2006 are included in the amounts noted above.

During the years ended December 31, 2008, 2007 and 2006, on a pre-tax basis, income (expense) of \$3 million, \$(16) million and \$(98) million, respectively, was reclassified from equity to earnings in the Company's consolidated statements of operations.

At December 31, 2008, the maximum term of derivative instruments that hedge forecasted transactions was one year. The weighted average duration of the Company's derivative instruments that hedge forecasted transactions was seven months.

Interest Rate Risk

At December 31, 2008, the Company's short-term debt consisted primarily of \$89 million of short-term variable rate foreign debt. The Company has \$4.1 billion of long-term debt, including the current portion of long-term debt, which is primarily priced at long-term, fixed interest rates.

As part of its liability management program, the Company historically entered into interest rate swaps ("Hedging Agreements") to synthetically modify the characteristics of interest rate payments for certain of its outstanding long-term debt from fixed-rate payments to short-term variable rate payments. During the fourth quarter of 2008, the Company terminated all of its Hedging Agreements. The termination of the Hedging Agreements resulted in cash proceeds of approximately \$158 million and a gain of approximately \$173 million, which has been deferred and will be recognized as a reduction of interest expense over the remaining term of the associated debt.

Prior to the termination of the Hedging Agreements in the fourth quarter of 2008, the Hedging Agreements were designated as part of fair value hedging relationships of the Company's long-term debt. As such, the changes in fair value of the Hedging Agreements and corresponding adjustments to the carrying amount of the debt were recognized in earnings. Interest expense on the debt was adjusted to include payments made or received under such Hedge Agreements. During 2008 (prior to the Hedging Agreements being terminated) and 2007, the Company recognized expense of \$1 million and \$2 million, respectively, representing the ineffective portion of changes in the fair value of the Hedging Agreements. These amounts are included in Other within Other income (expense) in the Company's consolidated statement of operations.

Certain of the terminated Hedging Agreements were originally entered into during the fourth quarter of 2007. The Company entered into the Hedging Agreements concurrently with issuance of long-term debt to convert the fixed rate interest cost on the newly issued debt to a floating rate. The Hedging Agreements were originally designated as fair value hedges of the underlying debt, including the Company's credit spread. During the first quarter of 2008, the swaps were no longer considered effective hedges because of the volatility in the price of the Company's fixed-rate domestic term debt and the swaps were redesignated. In the same period, the Company was able to redesignate the same Hedging Agreements as fair value hedges of the underlying debt, exclusive of the Company's credit spread. For the period of time that the Hedging Agreements were deemed ineffective hedges, the Company recognized a gain of \$24 million in the Company's consolidated statements of operations, representing the increase in the fair value of the Hedging Agreements.

Additionally, one of the Company's European subsidiaries has outstanding interest rate agreements ("Interest Agreements") relating to a Euro-denominated loan. The interest on the Euro-denominated loan is variable. The Interest Agreements change the characteristics of interest rate payments from variable to maximum fixed-rate payments. The Interest Agreements are not accounted for as a part of a hedging relationship and, accordingly, the changes in the fair value of the Interest Agreements are included in Other income (expense) in the Company's consolidated statements of operations. The weighted average fixed rate payments on these Interest Agreements was 5.07%. The fair value of the Interest Agreements at December 31, 2008 and 2007 were \$(2) million and \$3 million, respectively.

The Company is exposed to credit loss in the event of nonperformance by the counterparties to its swap contracts. The Company minimizes its credit risk concentration on these transactions by distributing these contracts among several leading financial institutions, all of whom presently have investment grade credit ratings, and having collateral agreements in place. The Company does not anticipate nonperformance.

Stockholders' Equity

Derivative instruments activity, net of tax, included in Non-owner changes to equity within the consolidated statements of stockholders' equity for the years ended December 31, 2008, 2007 and 2006 is as follows:

	2008	2007	2006
Balance at January 1	\$—	\$ 16	\$ 2
Increase (decrease) in fair value	(9)	(6)	75
Reclassifications to earnings	<u>2</u>	<u>(10)</u>	<u>(61)</u>
Balance at December 31	<u>\$ (7)</u>	<u>\$ —</u>	<u>\$ 16</u>

Net Investment in Foreign Operations Hedge

At December 31, 2008 and 2007, the Company did not have any hedges of foreign currency exposure of net investments in foreign operations.

Investments Hedge

During the first quarter of 2006, the Company entered into a zero-cost collar derivative (the "Sprint Nextel Derivative") to protect itself economically against price fluctuations in its 37.6 million shares of Sprint Nextel Corporation ("Sprint Nextel") non-voting common stock. During the second quarter of 2006, as a result of Sprint Nextel's spin-off of Embarq Corporation through a dividend to Sprint Nextel shareholders, the Company received approximately 1.9 million shares of Embarq Corporation. The floor and ceiling prices of the Sprint Nextel Derivative were adjusted accordingly. The Sprint Nextel Derivative was not designated as a hedge under the provisions of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." Accordingly, to reflect the change in fair value of the Sprint Nextel Derivative, the Company recorded a net gain of \$99 million for the year ended December 31, 2006, included in Other income (expense) in the Company's consolidated statements of operations. In December 2006, the Sprint Nextel Derivative was terminated and settled in cash and the 37.6 million shares of Sprint Nextel were converted to common shares and sold. The Company received aggregate cash proceeds of approximately \$820 million from the settlement of the Sprint Nextel Derivative and the subsequent sale of the 37.6 million Sprint Nextel shares. The Company recognized a loss of \$126 million in connection with the sale of the remaining shares of Sprint Nextel common stock. As described above, the Company recorded a net gain of \$99 million in connection with the Sprint Nextel Derivative.

Fair Value of Financial Instruments

The Company's financial instruments include cash equivalents, Sigma Fund investments, short-term investments, accounts receivable, long-term receivables, accounts payable, accrued liabilities, derivatives and other financing commitments. The Company's Sigma Fund, available-for-sale investment portfolios and derivatives are recorded in the Company's consolidated balance sheets at fair value. All other financial instruments, with the exception of long-term debt, are carried at cost, which is not materially different than the instruments' fair values.

Using quoted market prices and market interest rates, the Company determined that the fair value of long-term debt at December 31, 2008 was \$2.8 billion, compared to a carrying value of \$4.1 billion. Since considerable judgment is required in interpreting market information, the fair value of the long-term debt is not necessarily indicative of the amount which could be realized in a current market exchange.

Equity Price Market Risk

At December 31, 2008, the Company's available-for-sale equity securities portfolio had an approximate fair market value of \$128 million, which represented a cost basis of \$125 million and a net unrealized loss of \$3 million. These equity securities are held for purposes other than trading.

6. Income Taxes

Components of earnings (loss) from continuing operations before income taxes are as follows:

<i>Years Ended December 31</i>	2008	2007	2006
United States	\$(3,880)	\$(2,540)	\$1,034
Other nations	<u>1,243</u>	<u>2,150</u>	<u>3,576</u>
	<u>\$(2,637)</u>	<u>\$ (390)</u>	<u>\$4,610</u>

Components of income tax expense (benefit) are as follows:

<i>Years Ended December 31</i>	2008	2007	2006
United States	\$ (618)	\$ 40	\$ 10
Other nations	532	402	488
States (U.S.)	<u>(5)</u>	<u>20</u>	<u>13</u>
Current income tax expense	<u>(91)</u>	<u>462</u>	<u>511</u>
United States	1,702	(633)	892
Other nations	49	(50)	(147)
States (U.S.)	<u>(53)</u>	<u>(64)</u>	<u>93</u>
Deferred income tax expense (benefit)	<u>1,698</u>	<u>(747)</u>	<u>838</u>
Total income tax expense (benefit)	<u>\$1,607</u>	<u>\$(285)</u>	<u>\$1,349</u>

Deferred tax charges (benefits) that were recorded within Non-owner changes to equity in the Company's consolidated balance sheets resulted from retirement benefit adjustments, currency translation adjustments, net gains (losses) on derivative instruments and fair value adjustments to available-for-sale securities. The adjustments were (\$738) million, \$306 million and \$(182) million for the years ended December 31, 2008, 2007 and 2006, respectively. Except for certain earnings that the Company intends to reinvest indefinitely, provisions have been made for the estimated U.S. federal income taxes applicable to undistributed earnings of non-U.S. subsidiaries. Undistributed earnings that the Company intends to reinvest indefinitely, and for which no U.S. federal income taxes have been provided, aggregate to \$2.9 billion, \$4.1 billion and \$4.0 billion at December 31, 2008, 2007 and 2006, respectively. The portion of earnings not reinvested indefinitely may be distributed without an additional U.S. federal income tax charge given the U.S. federal tax accrued on undistributed earnings and the utilization of available foreign tax credits.

Differences between income tax expense (benefit) computed at the U.S. federal statutory tax rate of 35% and income tax expense (benefit) are as follows:

<i>Years Ended December 31</i>	2008	2007	2006
Income tax expense (benefit) at statutory rate	\$ (923)	\$(137)	\$1,613
Taxes on non-U.S. earnings	125	(206)	(449)
State income taxes	(38)	(28)	77
Valuation allowances	2,321	(97)	(187)
Goodwill impairment	555	—	—
Tax on undistributed non-U.S. earnings	119	72	194
Other provisions	(541)	119	247
Research credits	(13)	(46)	(34)
Non-deductible acquisition charges	—	34	4
Taxes on sale of businesses	—	15	—
Tax benefit on qualifying repatriations	—	—	(68)
Charitable contributions	—	—	(28)
Foreign export sales and section 199 deduction	—	—	(22)
Other	<u>2</u>	<u>(11)</u>	<u>2</u>
	<u>\$1,607</u>	<u>\$(285)</u>	<u>\$1,349</u>

Gross deferred tax assets were \$9.8 billion and \$8.9 billion at December 31, 2008 and 2007, respectively. Deferred tax assets, net of valuation allowances, were \$7.2 billion and \$8.4 billion at December 31, 2008 and

2007, respectively. Gross deferred tax liabilities were \$3.7 billion and \$4.1 billion at December 31, 2008 and 2007, respectively.

Significant components of deferred tax assets (liabilities) are as follows:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Inventory	\$ 308	\$ 162
Accrued liabilities and allowances	483	551
Employee benefits	1,053	408
Capitalized items	650	621
Tax basis differences on investments	171	105
Depreciation tax basis differences on fixed assets	37	33
Undistributed non-U.S. earnings	(278)	(397)
Tax carryforwards	3,001	2,553
Available-for-sale securities	(1)	35
Business reorganization	70	78
Warranty and customer reserves	215	334
Deferred revenue and costs	184	205
Valuation allowances	(2,692)	(515)
Deferred charges	45	44
Other	225	95
	<u>\$ 3,471</u>	<u>\$4,312</u>

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes," which requires that deferred tax assets and liabilities be recognized using enacted tax rates for the effect of the temporary differences between the book and tax basis of recorded assets and liabilities. The Company makes estimates and judgments with regard to the calculation of certain income tax assets and liabilities. SFAS No. 109 requires that deferred tax assets be reduced by valuation allowances if, based on the consideration of all available evidence, it is more likely than not that some portion of the deferred tax asset will not be realized. Significant weight is given to evidence that can be objectively verified.

The Company evaluates deferred income taxes on a quarterly basis to determine if valuation allowances are required by considering available evidence, including historical and projected taxable income and tax planning strategies that are both prudent and feasible. As of December 31, 2008, the Company's U.S. operations had generated two consecutive years of pre-tax losses, which are attributable to the Mobile Devices segment. During 2007 and 2008, the Home and Networks Mobility and Enterprise Mobility Solution businesses (collectively referred to as the "Broadband Mobility Solutions business") were profitable in the U.S. and worldwide. Because of the 2007 and 2008 losses at Mobile Devices and the near-term forecasts for the Mobile Devices business, the Company believes that the weight of negative historic evidence precludes it from considering any forecasted income from the Mobile Devices business in its analysis of the recoverability of deferred tax assets. However, based on the sustained profits of the Broadband Mobility Solutions business, the Company believes that the weight of positive historic evidence allows it to include forecasted income from the Broadband Mobility business in its analysis of the recoverability of its deferred tax assets. The Company also considered in its analysis tax planning strategies that are prudent and can be reasonably implemented. Based on all available positive and negative evidence, we concluded that a partial valuation allowance should be recorded against the net deferred tax assets of our U.S. operations. During fiscal 2008, we recorded a valuation allowance of \$2.1 billion for foreign tax credits, general business credits, capital losses and state tax carry forwards that are more likely than not to expire. The Company also recorded valuation allowances of \$126 million relating to tax carryforwards and deferred tax assets of non-U.S. subsidiaries, including Brazil, China and Spain, that the Company believes are more likely than not to expire or go unused.

At December 31, 2008 and 2007, the Company had valuation allowances of \$2.7 billion and \$515 million, respectively, against its deferred tax assets, including \$297 million and \$310 million, respectively, relating to deferred tax assets for non-U.S. subsidiaries. The Company's valuation allowances for its non-U.S. subsidiaries had a net decrease of \$13 million during 2008, which is comprised of \$139 million decrease primarily related to the utilization of United Kingdom tax carry forwards and changes in the valuation allowance balance due to exchange rate variances, partially offset by a \$126 million increase for new valuation allowances. The U.S. valuation allowance relates primarily to tax carryforwards, including foreign tax credits, general business credits, tax carryforwards of acquired businesses which have limitations upon their use, state tax carryforwards and future

capital losses related to certain investments. The Company believes that the remaining deferred tax assets are more likely than not to be realizable based on estimates of future taxable income and the implementation of tax planning strategies.

Tax carryforwards at December 31, 2008 are as follows:

	<i>Gross Tax Loss</i>	<i>Tax Effected</i>	<i>Expiration Period</i>
United States:			
U.S. tax losses	\$2,354	\$ 824	2017-2028
Foreign tax credits	n/a	1,111	2012-2018
General business credits	n/a	453	2018-2028
Minimum tax credits	n/a	102	Unlimited
State tax losses	3,616	112	2009-2028
State tax credits	n/a	56	2009-2024
Non-U.S. Subsidiaries:			
China tax losses	143	30	2012-2013
United Kingdom tax losses	223	63	Unlimited
Germany tax losses	316	91	Unlimited
Other subsidiaries tax losses	244	64	Various
Spain tax credits	n/a	32	2014-2022
Other subsidiaries tax credits	n/a	63	Unlimited
		<u>\$3,001</u>	

The Company adopted FIN 48 on January 1, 2007. The adoption resulted in a \$120 million reduction of the Company's unrecognized tax benefits and related interest accrual and has been reflected as an increase in the opening balance of Retained earnings of \$27 million and Additional paid-in capital of \$93 million as of January 1, 2007. Upon the adoption of FIN 48, the Company also reclassified unrecognized tax benefits of \$877 million from Deferred income tax to Other liabilities in the Company's consolidated balance sheets.

A reconciliation of unrecognized tax benefits, including those attributable to discontinued operations, is as follows:

	<i>2008</i>	<i>2007</i>
Balance at January 1	\$1,400	\$1,274
Additions based on tax positions related to current year	46	46
Additions for tax positions of prior years	141	197
Reductions for tax positions of prior years	(642)	(114)
Settlements	(31)	(3)
Balance at December 31	<u>\$ 914</u>	<u>\$1,400</u>

Included in the balance of total unrecognized tax benefits at December 31, 2008 and 2007, are potential benefits of approximately \$790 million and \$590 million, respectively, net of federal tax benefits that if recognized would affect the effective tax rate.

During the fourth quarter of 2008, the Company entered into closing agreements with the appellate level of the Internal Revenue Service ("IRS") on transfer pricing adjustments for tax years 1996 through 2003 and the IRS completed its review of the research credit, thereby resolving all significant IRS audit issues for years 1996-2003. The IRS also completed its field examination of the Company's 2004 and 2005 tax returns in July 2008, and there are no significant unagreed issues. As a result of the foregoing and resolution of Non-U.S. audits, the Company reduced its unrecognized income tax benefits. The Company expects to receive a net tax refund of \$126 million, primarily relating to refund claims that were held pending the resolution of the 1996-2003 tax years.

During the fourth quarter of 2008, the IRS started the field examination of the Company's 2006 and 2007 tax years. The Company also has several state and Non-U.S. audits pending. A summary of open tax years by major jurisdiction is presented below:

Jurisdiction:	
United States ⁽¹⁾	1996—2008
Brazil	2003—2008
China	1999—2008
France	2004—2008
Germany ⁽¹⁾	2004—2008
India	1996—2008
Israel	2004—2008
Japan	2002—2008
Malaysia	1998—2008
Singapore	1999—2008
United Kingdom	2006—2008

(1) Includes federal as well as state, provincial or similar local jurisdictions, as applicable.

Although the final resolution of the Company's global tax disputes is uncertain, based on current information, in the opinion of the Company's management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, liquidity or results of operations. However, an unfavorable resolution of the Company's global tax disputes could have a material adverse effect on the Company's consolidated financial position, liquidity or results of operations in the periods in which the matters are ultimately resolved.

Based on the potential outcome of the Company's global tax examinations, the expiration of the statute of limitations for specific jurisdictions, or the continued ability to satisfy tax incentive obligations, it is reasonably possible that the unrecognized tax benefits will decrease within the next 12 months. The associated net tax benefits, which would favorably impact the effective tax rate, are estimated to be in the range of \$0 to \$150 million, with cash payments not expected to exceed \$50 million.

At December 31, 2008, the Company had \$47 million and \$11 million accrued for interest and penalties, respectively, on unrecognized tax benefits. At December 31, 2007, the Company had \$86 million and \$10 million accrued for interest and penalties, respectively, on unrecognized tax benefits.

7. Retirement Benefits

Pension Benefit Plans

The Company's noncontributory pension plan (the "Regular Pension Plan") covers U.S. employees who became eligible after one year of service. The benefit formula is dependent upon employee earnings and years of service. Effective January 1, 2005, newly-hired employees were not eligible to participate in the Regular Pension Plan. The Company also provides defined benefit plans which cover non-U.S. employees in certain jurisdictions principally the United Kingdom, Germany, Ireland, Japan and Korea (the "Non-U.S. Plans"). Other pension plans are not material to the Company either individually or in the aggregate.

The Company has a noncontributory supplemental retirement benefit plan (the "Officers' Plan") for its officers elected prior to December 31, 1999. The Officers' Plan contains provisions for vesting and funding the participants' expected retirement benefits when the participants meet the minimum age and years of service requirements. Elected officers who were not yet vested in the Officers' Plan as of December 31, 1999 had the option to remain in the Officers' Plan or elect to have their benefit bought out in restricted stock units. Effective December 31, 1999, newly elected officers are not eligible to participate in the Officers' Plan. Effective June 30, 2005, salaries were frozen for this plan.

The Company has an additional noncontributory supplemental retirement benefit plan, the Motorola Supplemental Pension Plan ("MSPP"), which provides supplemental benefits to individuals by replacing the Regular Pension Plan benefits that are lost by such individuals under the retirement formula due to application of the limitations imposed by the Internal Revenue Code. However, elected officers who are covered under the Officers' Plan or who participated in the restricted stock buy-out are not eligible to participate in MSPP. Effective

January 1, 2007, eligible compensation was capped at the IRS limit plus \$175,000 or, for those already in excess of the Cap as of January 1, 2007, the eligible compensation used to compute such employee's MSPP benefit for all future years will be the greater of: (i) such employee's eligible compensation as of January 1, 2007 (frozen at that amount), or (ii) the relevant Cap for the given year. Additionally, effective January 1, 2009, the MSPP was frozen as to any new participants after January 1, 2009 unless such participation was due to a prior contractual entitlement.

In February 2007, the Company amended the Regular Pension Plan and the MSPP, modifying the definition of average earnings. For the years ended prior to December 31, 2007, benefits were calculated using the rolling average of the highest annual earnings in any five years within the previous ten calendar year period. Beginning in January 2008, the benefit calculation was based on the set of the five highest years of earnings within the ten calendar years prior to December 31, 2007, averaged with earnings from each year after 2007. Also, effective January 2008, the Company amended the Regular Pension Plan, modifying the vesting period from five years to three years.

In December 2008, the Company amended the Regular Pension Plan, the Officers' Plan and the MSPP. Effective March 1, 2009, (i) no participant shall accrue any benefit or additional benefit on and after March 1, 2009, and (ii) no compensation increases earned by a participant on and after March 1, 2009 shall be used to compute any accrued benefit. Additionally, no service performed on and after March 1, 2009, shall be considered service for any purpose under the MSPP. The Company recognized a \$237 million curtailment gain associated with this plan amendment.

The net periodic pension cost (benefit) for the Regular Pension Plan, Officers' Plan and MSPP and Non-U.S. plans was as follows:

Regular Pension Plan

<i>Years Ended December 31</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Service cost	\$ 98	\$ 133	\$ 150
Interest cost	323	311	309
Expected return on plan assets	(391)	(350)	(329)
Amortization of:			
Unrecognized net loss	52	107	115
Unrecognized prior service cost	(31)	(27)	(5)
Curtailment gain	(232)	—	—
Net periodic pension cost (benefit)	<u>\$(181)</u>	<u>\$ 174</u>	<u>\$ 240</u>

Officers' Plan and MSPP

<i>Years Ended December 31</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Service cost	\$ 3	\$ 4	\$ 5
Interest cost	7	7	8
Expected return on plan assets	(2)	(3)	(4)
Amortization of:			
Unrecognized net loss	1	4	5
Unrecognized prior service cost	(1)	(1)	—
Curtailment gain	(5)	—	—
Settlement loss	5	6	4
Net periodic pension cost	<u>\$ 8</u>	<u>\$ 17</u>	<u>\$ 18</u>

Non-U.S. Plans

<i>Years Ended December 31</i>	2008	2007	2006
Service cost	\$ 34	\$ 45	\$ 40
Interest cost	87	90	67
Expected return on plan assets	(84)	(76)	(54)
Amortization of unrecognized net loss	2	14	17
Settlement gain	(7)	—	—
Net periodic pension cost	\$ 32	\$ 73	\$ 70

The status of the Company's plans is as follows:

	2008			2007		
	<i>Regular</i>	<i>Officers' and MSPP</i>	<i>Non U.S.</i>	<i>Regular</i>	<i>Officers' and MSPP</i>	<i>Non U.S.</i>
Change in benefit obligation:						
Benefit obligation at January 1	\$ 4,879	\$118	\$1,689	\$5,481	\$137	\$1,798
Service cost	98	3	34	133	4	45
Interest cost	323	7	87	311	7	90
Plan amendments	—	—	1	(268)	(3)	1
Settlement/curtailment	(168)	(2)	—	—	—	(16)
Actuarial (gain) loss	207	7	(149)	(561)	(7)	(287)
Foreign exchange valuation adjustment	—	—	(353)	—	—	80
Employee contributions	—	—	6	—	—	14
Tax payments	—	(1)	—	—	(1)	—
Benefit payments	(229)	(16)	(94)	(217)	(19)	(36)
Benefit obligation at December 31	<u>5,110</u>	<u>116</u>	<u>1,221</u>	<u>4,879</u>	<u>118</u>	<u>1,689</u>
Change in plan assets:						
Fair value at January 1	4,674	66	1,403	4,285	78	1,178
Return on plan assets	(1,390)	4	(107)	336	4	98
Company contributions	240	3	54	270	4	135
Employee contributions	—	—	6	—	—	14
Foreign exchange valuation adjustment	—	—	(305)	—	—	14
Tax payments from plan assets	—	(1)	—	—	(1)	—
Benefit payments from plan assets	(229)	(16)	(94)	(217)	(19)	(36)
Fair value at December 31	<u>3,295</u>	<u>56</u>	<u>957</u>	<u>4,674</u>	<u>66</u>	<u>1,403</u>
Funded status of the plan	(1,815)	(60)	(264)	(205)	(52)	(286)
Unrecognized net loss	2,722	48	180	954	43	168
Unrecognized prior service cost	—	—	4	(263)	(5)	4
Prepaid (accrued) pension cost	\$ 907	\$ (12)	\$ (80)	\$ 486	\$ (14)	\$ (114)
Components of prepaid (accrued) pension cost:						
Prepaid benefit cost	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 19
Non-current benefit liability	(1,815)	(60)	(264)	(205)	(52)	(305)
Deferred income taxes	1,008	19	14	255	14	4
Non-owner changes to equity	1,714	29	170	436	24	168
Prepaid (accrued) pension cost	\$ 907	\$ (12)	\$ (80)	\$ 486	\$ (14)	\$ (114)

It is estimated that the net periodic cost for 2009 will include amortization of the unrecognized net loss and prior service costs for the Regular Plan, Officers' and MSPP Plans, and Non-U.S. Plans, currently included in Non-owner changes to equity, of \$83 million, \$3 million, and \$7 million, respectively.

The Company uses a five-year, market-related asset value method of amortizing asset-related gains and losses. Prior service costs are being amortized over periods ranging from 11 to 12 years. Benefits under all pension plans are valued based upon the projected unit credit cost method.

Certain actuarial assumptions such as the discount rate and the long-term rate of return on plan assets have a significant effect on the amounts reported for net periodic cost and benefit obligation. The assumed discount rates reflect the prevailing market rates of a universe of high-quality, non-callable, corporate bonds currently available that, if the obligation were settled at the measurement date, would provide the necessary future cash flows to pay the benefit obligation when due. The long-term rates of return on plan assets represents an estimate of long-term returns on an investment portfolio consisting of a mixture of equities, fixed income, cash and other investments similar to the actual investment mix. In determining the long-term return on plan assets, the Company considers long-term rates of return on the asset classes (both historical and forecasted) in which the Company expects the plan funds to be invested.

Weighted average actuarial assumptions used to determine costs for the plans were as follows:

<i>December 31</i>	<u>2008</u>		<u>2007</u>	
	<i>U.S.</i>	<i>Non U.S.</i>	<i>U.S.</i>	<i>Non U.S.</i>
Discount rate	6.75%	5.73%	6.00%	4.81%
Investment return assumption (Regular Plan)	8.50%	6.55%	8.50%	6.74%
Investment return assumption (Officers' Plan)	6.00%	N/A	6.00%	N/A

Weighted average actuarial assumptions used to determine benefit obligations for the plans were as follows:

<i>December 31</i>	<u>2008</u>		<u>2007</u>	
	<i>U.S.</i>	<i>Non U.S.</i>	<i>U.S.</i>	<i>Non U.S.</i>
Discount rate	6.75%	6.16%	6.75%	5.68%
Future compensation increase rate (Regular Plan)	0.00%	4.24%	4.00%	4.34%
Future compensation increase rate (Officers' Plan)	0.00%	N/A	0.00%	N/A

The accumulated benefit obligations for the plans were as follows:

<i>December 31</i>	<u>2008</u>			<u>2007</u>		
	<i>Regular</i>	<i>Officers' and MSPP</i>	<i>Non U.S.</i>	<i>Regular</i>	<i>Officers' and MSPP</i>	<i>Non U.S.</i>
Accumulated benefit obligation	\$5,110	\$116	\$1,163	\$4,694	\$118	\$1,608

The Company has adopted a pension investment policy designed to meet or exceed the expected rate of return on plan assets assumption. To achieve this, the pension plans retain professional investment managers that invest plan assets in equity and fixed income securities and cash. In addition, some plans invest in insurance contracts. The Company's measurement date of its plan assets and obligations is December 31. The Company has the following target mixes for these asset classes, which are readjusted at least quarterly, when an asset class weighting deviates from the target mix, with the goal of achieving the required return at a reasonable risk level as follows:

<i>Asset Category</i>	<u>Target Mix</u>	
	<u>2008</u>	<u>2007</u>
Equity securities	71%	71%
Fixed income securities	27%	27%
Cash and other investments	2%	2%

The weighted-average pension plan asset allocation at December 31, 2008 and 2007 by asset categories was as follows:

<i>Asset Category</i>	<u>Actual Mix</u>	
	<u>2008</u>	<u>2007</u>
Equity securities	63%	70%
Fixed income securities	34%	27%
Cash and other investments	3%	3%

Within the equity securities asset class, the investment policy provides for investments in a broad range of publicly-traded securities including both domestic and international stocks. Within the fixed income securities asset class, the investment policy provides for investments in a broad range of publicly-traded debt securities ranging from U.S. Treasury issues, corporate debt securities, mortgage and asset-backed securities, as well as international debt securities. In the cash and other investments asset class, investments may be in cash, cash equivalents or insurance contracts.

The Company expects to make cash contributions of approximately \$180 million to its U.S. pension plans and approximately \$50 million to its non-U.S. pension plans in 2009.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<i>Year</i>	<i>Regular</i>	<i>Officers and MSPP</i>	<i>Non U.S.</i>
2009	\$ 225	\$17	\$ 32
2010	232	14	34
2011	241	21	35
2012	252	22	37
2013	265	5	38
2014-2018	1,552	28	218

Postretirement Health Care and Other Benefit Plans

Certain health care benefits are available to eligible domestic employees meeting certain age and service requirements upon termination of employment (the "Postretirement Health Care Benefits Plan"). For eligible employees hired prior to January 1, 2002, the Company offsets a portion of the postretirement medical costs to the retired participant. As of January 1, 2005, the Postretirement Health Care Benefit Plan has been closed to new participants. The benefit obligation and plan assets for the Postretirement Health Care Benefit Plan have been measured as of December 31, 2008.

The assumptions used were as follows:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Discount rate for obligations	6.75%	6.50%
Investment return assumptions	8.50%	8.50%

Net Postretirement Health Care Benefit Plan expenses were as follows:

<i>Years Ended December 31</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Service cost	\$ 6	\$ 7	\$ 8
Interest cost	26	23	25
Expected return on plan assets	(20)	(19)	(18)
Amortization of:			
Unrecognized net loss	5	6	9
Unrecognized prior service cost	(2)	(2)	(2)
Net postretirement health care expense	\$ 15	\$ 15	\$ 22

The funded status of the plan is as follows:

	2008	2007
Change in benefit obligation:		
Benefit obligation at January 1	\$ 395	\$ 460
Service cost	6	7
Interest cost	26	23
Actuarial (gain) loss	35	(62)
Benefit payments	(33)	(33)
Benefit obligation at December 31	<u>429</u>	<u>395</u>
Change in plan assets:		
Fair value at January 1	251	243
Return on plan assets	(73)	20
Company contributions	16	15
Benefit payments made with plan assets	(26)	(27)
Fair value at December 31	<u>168</u>	<u>251</u>
Funded status of the plan	(261)	(144)
Unrecognized net loss	223	98
Unrecognized prior service cost	(5)	(8)
Accrued postretirement health care cost	<u>\$ (43)</u>	<u>\$ (54)</u>

Components of accrued postretirement health care cost:

<i>Years Ended December 31</i>	2008	2007
Non-current liability	\$(261)	\$(144)
Deferred income taxes	101	55
Non-owner changes to equity	117	35
Accrued postretirement health care cost	<u>\$ (43)</u>	<u>\$ (54)</u>

It is estimated that the net periodic cost for the Postretirement Health Care Benefit Plan in 2009 will include amortization of the unrecognized net loss and prior service costs, currently included in Non-owner changes in equity, of \$5 million.

The Company has adopted an investment policy for plan assets designed to meet or exceed the expected rate of return on plan assets assumption. To achieve this, the plan retains professional investment managers that invest plan assets in equity and fixed income securities and cash. The Company uses long-term historical actual return experience with consideration of the expected investment mix of the plans' assets, as well as future estimates of long-term investment returns, to develop its expected rate of return assumption used in calculating the net periodic pension cost and the net retirement healthcare expense. The Company has the following target mixes for these asset classes, which are readjusted at least quarterly, when an asset class weighting deviates from the target mix, with the goal of achieving the required return at a reasonable risk level as follows:

<i>Asset Category</i>	<u>Target Mix</u>	
	2008	2007
Equity securities	75%	75%
Fixed income securities	24%	24%
Cash and other investments	1%	1%

The weighted-average asset allocation for plan assets at December 31, 2008 and 2007 by asset categories were as follows:

<i>Asset Category</i>	<u>Actual Mix</u>	
	2008	2007
Equity securities	64%	74%
Fixed income securities	32%	25%
Cash and other investments	4%	1%

Within the equity securities asset class, the investment policy provides for investments in a broad range of publicly-traded securities including both domestic and international stocks. Within the fixed income securities asset class, the investment policy provides for investments in a broad range of publicly-traded debt securities ranging from U.S. Treasury issues, corporate debt securities, mortgages and asset-backed issues, as well as international debt securities. In the cash asset class, investments may be in cash and cash equivalents.

The Company expects to make no cash contributions to the retiree health care plan in 2009. The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

<i>Year</i>	
2009	\$ 42
2010	40
2011	39
2012	36
2013	34
2014-2018	161

The health care trend rate used to determine the December 31, 2008 accumulated postretirement benefit obligation is 8.5% for 2009. Beyond 2009, the rate is assumed to decrease by about 0.7% per year until it reaches 5% by 2014 and then remains flat. The health care trend rate used to determine the December 31, 2007 accumulated postretirement benefit obligation was 9%.

Changing the health care trend rate by one percentage point would change the accumulated postretirement benefit obligation and the net retiree health care expense as follows:

	<i>1% Point Increase</i>	<i>1% Point Decrease</i>
Effect on:		
Accumulated postretirement benefit obligation	\$15	\$(13)
Net retiree health care expense	1	(1)

The Company maintains a lifetime cap on postretirement health care costs, which reduces the liability duration of the plan. A result of this lower duration is a decreased sensitivity to a change in the discount rate trend assumption with respect to the liability and related expense.

The Company has no significant postretirement health care benefit plans outside the United States.

The Company maintains a number of endorsement split-dollar life insurance policies that were taken out on now-retired officers under a plan that was frozen prior to December 31, 2004. The Company had purchased the life insurance policies to insure the lives of employees and then entered into a separate agreement with the employees that split the policy benefits between the Company and the employee. Motorola owns the policies, controls all rights of ownership, and may terminate the insurance policies. To effect the split-dollar arrangement, Motorola endorsed a portion of the death benefits to the employee and upon the death of the employee, the employee's beneficiary typically receives the designated portion of the death benefits directly from the insurance company and the Company receives the remainder of the death benefits.

The Company adopted the provisions of EITF 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4") as of January 1, 2008. EITF 06-4 requires that a liability for the benefit obligation be recorded because the promise of postretirement benefit had not been settled through the purchase of an endorsement split-dollar life insurance arrangement. As a result of the adoption of EITF 06-4, the Company recorded a liability representing the actuarial present value of the future death benefits as of the employees' expected retirement date of \$45 million with the offset reflected as a cumulative-effect adjustment to January 1, 2008 Retained earnings and Non-owner changes to equity in the amounts of \$4 million and \$41 million, respectively, in the Company's consolidated statement of stockholders' equity. It is currently expected that no further cash payments are required to fund these policies.

The 2008 Split-Dollar Life Insurance policy actual expense was \$6 million. As of December 31, 2008, the Company has recorded a liability representing the actuarial present value of the future death benefits as of the employees' expected retirement date of \$47 million with the offset reflected in Retained earnings and Non-owner

changes to equity in the amounts of \$4 million and \$37 million, respectively, in the Company's consolidated statement of stockholders' equity as of December 31, 2008.

Defined Contribution Plan

The Company and certain subsidiaries have various defined contribution plans, in which all eligible employees participate. In the U.S., the 401(k) plan is a contributory plan. Matching contributions are based upon the amount of the employees' contributions. Effective January 1, 2005, newly hired employees have a higher maximum matching contribution at 4% on the first 5% of employee contributions, compared to 3% on the first 6% of employee contributions for employees hired prior to January 2005. Effective January 1, 2009, the Company temporarily suspended all matching contributions to the Motorola 401(k) plan. The Company's expenses, primarily relating to the employer match, for all defined contribution plans, for the years ended December 31, 2008, 2007 and 2006 were \$95 million, \$116 million and \$105 million, respectively.

8. Share-Based Compensation Plans and Other Incentive Plans

Stock Options, Stock Appreciation Rights and Employee Stock Purchase Plan

The Company grants options to acquire shares of common stock to certain employees, and existing option holders in connection with the merging of option plans following an acquisition. Each option granted has an exercise price of no less than 100% of the fair market value of the common stock on the date of the grant. Option awards have a contractual life of five to ten years and vest over two to four years. For stock options and stock appreciation rights issued under plans prior to the 2006 Omnibus Plan, upon the occurrence of a change in control, each stock option and stock appreciation right outstanding on the date on which the change in control occurs will immediately become exercisable in full. Under the 2006 Omnibus Plan, the stock option or stock appreciation right only becomes exercisable if the holder is also involuntarily terminated within 24 months of the change in control.

The Company grants stock appreciation rights to acquire shares of common stock to certain employees. Each stock appreciation right granted has an exercise price of 100% of the fair market value of the common stock on the date of the grant. Upon the occurrence of a change in control, each stock appreciation right outstanding on the date on which the change in control occurs will immediately become exercisable in full.

The employee stock purchase plan allows eligible participants to purchase shares of the Company's common stock through payroll deductions of up to 10% of eligible compensation on an after-tax basis. Plan participants cannot purchase more than \$25,000 of stock in any calendar year. The price an employee pays per share is 85% of the lower of the fair market value of the Company's stock on the close of the first trading day or last trading day of the purchase period. The plan has two purchase periods, the first one from October 1 through March 31 and the second one from April 1 through September 30. For the years ended December 31, 2008, 2007 and 2006, employees purchased 18.9 million, 10.2 million and 8.3 million shares, respectively, at purchase prices of \$7.91 and \$6.07, \$14.93 and \$15.02, and \$19.07 and \$19.82, respectively.

The Company calculates the value of each employee stock option, estimated on the date of grant, using the Black-Scholes option pricing model. The weighted-average estimated fair value of employee stock options granted during 2008, 2007 and 2006 was \$3.47, \$5.95 and \$9.23, respectively, using the following weighted-average assumptions:

	2008	2007	2006
Expected volatility	56.4%	28.3%	36.2%
Risk-free interest rate	2.4%	4.5%	5.0%
Dividend yield	2.7%	1.1%	0.8%
Expected life (years)	5.5	6.5	6.5

In 2006, the Company began using the implied volatility for traded options on the Company's stock as the expected volatility assumption required in the Black-Scholes model. The selection of the implied volatility approach was based upon the availability of actively traded options on the Company's stock and the Company's assessment that implied volatility is more representative of future stock price trends than historical volatility.

The risk-free interest rate assumption is based upon the average daily closing rates during the year for U.S. treasury notes that have a life which approximates the expected life of the option. The dividend yield

assumption is based on the Company's historical expectation of dividend payouts. The expected life of employee stock options represents the weighted-average period the stock options are expected to remain outstanding based on the simplified method permitted under Staff Accounting Bulletin No. 110, "Shared-Based Payment".

The Company has applied a forfeiture rate, estimated based on historical data, of 25%-35% to the option fair value calculated by the Black-Scholes option pricing model. This estimated forfeiture rate may be revised in subsequent periods if actual forfeitures differ from this estimate.

Stock option activity was as follows (in thousands, except exercise price and employee data):

<i>Years Ended December 31</i>	<i>2008</i>		<i>2007</i>		<i>2006</i>	
	<i>Shares Subject to Options</i>	<i>Wtd. Avg. Exercise Price</i>	<i>Shares Subject to Options</i>	<i>Wtd. Avg. Exercise Price</i>	<i>Shares Subject to Options</i>	<i>Wtd. Avg. Exercise Price</i>
Options outstanding at January 1	224,255	\$19	233,445	\$18	267,755	\$17
Options granted	39,764	8	40,257	18	37,202	21
Options exercised	(1,920)	7	(26,211)	11	(59,878)	13
Options terminated, canceled or expired	(33,954)	18	(23,236)	19	(11,634)	19
Options outstanding at December 31	<u>228,145</u>	<u>17</u>	<u>224,255</u>	<u>19</u>	<u>233,445</u>	<u>18</u>
Options exercisable at December 31	<u>148,072</u>	<u>19</u>	<u>138,741</u>	<u>19</u>	<u>135,052</u>	<u>19</u>
Approx. number of employees granted options	3,300		32,000		28,900	

At December 31, 2008, the Company had \$283 million of total unrecognized compensation expense, net of estimated forfeitures, related to stock option plans and the employee stock purchase plan that will be recognized over the weighted average period of approximately two years. Cash received from stock option exercises and the employee stock purchase plan was \$145 million, \$440 million and \$918 million for the years ended December 31, 2008, 2007 and 2006, respectively. The total intrinsic value of options exercised during the years ended December 31, 2008, 2007 and 2006 was \$2 million, \$177 million and \$568 million, respectively. The aggregate intrinsic value for options outstanding and exercisable as of December 31, 2008 was \$1 million and \$1 million, respectively, based on a December 31, 2008 stock price of \$4.43 per share.

The significant decrease in the number of employees that were granted options in 2008 is due to the broad based equity grant being issued in restricted stock units.

At December 31, 2008 and 2007, 72.2 million shares and 88.0 million shares, respectively, were available for future share-based award grants under the 2006 Motorola Omnibus Plan, covering all equity awards to employees and non-employee directors.

The following table summarizes information about stock options outstanding and exercisable at December 31, 2008 (in thousands, except exercise price and years):

<i>Exercise price range</i>	<i>Options Outstanding</i>			<i>Options Exercisable</i>	
	<i>No. of options</i>	<i>Wtd. avg. Exercise Price</i>	<i>Wtd. avg. contractual life (in yrs.)</i>	<i>No. of options</i>	<i>Wtd. avg. Exercise Price</i>
Under \$7	12,602	\$ 4	5	538	\$ 4
\$7-\$13	73,630	10	6	46,474	10
\$14-\$20	88,155	17	7	59,463	16
\$21-\$27	26,066	22	7	13,905	22
\$28-\$34	1,659	32	1	1,659	32
\$35-\$41	25,696	39	6	25,696	39
\$42-\$48	301	44	2	301	44
\$49-\$55	36	51	1	36	51
	<u>228,145</u>			<u>148,072</u>	

The weighted average contractual life for options outstanding and exercisable as of December 31, 2008 was six and five years, respectively.

Restricted Stock and Restricted Stock Units

Restricted stock (“RS”) and restricted stock unit (“RSU”) grants consist of shares or the rights to shares of the Company’s common stock which are awarded to employees and non-employee directors. The grants are restricted such that they are subject to substantial risk of forfeiture and to restrictions on their sale or other transfer by the employee. For shares of RS and RSUs issued under plans prior to the 2006 Omnibus Plan, upon the occurrence of a change in control, the restrictions on all shares of RS and RSUs outstanding on the date on which the change in control occurs will lapse. Under the 2006 Omnibus Plan, the shares of RS or RSUs only become exercisable if the holder is also involuntarily terminated within 24 months of the change in control.

Restricted stock and restricted stock unit activity was as follows (in thousands, except fair value and employee data):

<i>Years Ended December 31</i>	<u>2008</u>		<u>2007</u>		<u>2006</u>	
	<i>RS and RSU</i>	<i>Wtd. Avg. Grant Date Fair Value</i>	<i>RS and RSU</i>	<i>Wtd. Avg. Grant Date Fair Value</i>	<i>RS and RSU</i>	<i>Wtd. Avg. Grant Date Fair Value</i>
RS and RSU outstanding at						
January 1	10,755	\$17	6,016	\$19	4,383	\$16
Granted	27,102	9	7,766	18	2,761	22
Vested	(2,308)	17	(1,068)	19	(938)	15
Terminated, canceled or expired	<u>(3,319)</u>	<u>13</u>	<u>(1,959)</u>	<u>19</u>	<u>(190)</u>	<u>18</u>
RSU outstanding at						
December 31	32,230	11	10,755	17	6,016	19
Approx. number of employees granted RSUs	28,981		1,801		252	

At December 31, 2008, the Company had unrecognized compensation expense related to restricted stock units of \$213 million, net of estimated forfeitures, expected to be recognized over the weighted average period of approximately three years. An aggregate of approximately 27.1 million, 7.8 million and 2.8 million shares of restricted stock units were granted in 2008, 2007 and 2006, respectively. The total fair value of restricted stock and restricted stock unit shares vested during the years ended December 31, 2008, 2007 and 2006 was \$19 million, \$13 million and \$22 million, respectively. The aggregate intrinsic value of outstanding restricted stock units as of December 31, 2008 was \$143 million. The significant increase in the number of employees that were granted RSUs in 2008 is due to the broad based equity grant being issued in RSUs in lieu of stock options.

Total Share-Based Compensation Expense

Compensation expense for the Company’s employee stock options, stock appreciation rights, employee stock purchase plans, restricted stock and restricted stock units was as follows:

<i>Year Ended December 31</i>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Share-based compensation expense included in:			
Costs of sales	\$ 32	\$ 33	\$ 30
Selling, general and administrative expenses	155	188	162
Research and development expenditures	<u>93</u>	<u>94</u>	<u>84</u>
Share-based compensation expense included in Operating earnings (loss)	280	315	276
Tax benefit	<u>86</u>	<u>99</u>	<u>85</u>
Share-based compensation expense, net of tax	<u>\$ 194</u>	<u>\$ 216</u>	<u>\$ 191</u>
Decrease in Basic earnings per share	\$(0.09)	\$(0.09)	\$(0.08)
Decrease in Diluted earnings per share	<u>\$(0.09)</u>	<u>\$(0.09)</u>	<u>\$(0.08)</u>

Motorola Incentive Plan

The Motorola Incentive Plan provides eligible employees with an annual payment, calculated as a percentage of an employee's eligible earnings, in the year after the close of the current calendar year if specified business goals and individual performance targets are met. The provisions for awards under these incentive plans for the years ended December 31, 2008, 2007 and 2006 were \$172 million, \$190 million and \$268 million, respectively.

Long-Range Incentive Plan

The Long-Range Incentive Plan ("LRIP") rewards participating elected officers for the Company's achievement of specified business goals during the period, based on two performance objectives measured over three-year cycles. The provision for LRIP (net of the reversals of previously recognized reserves) for the years ended December 31, 2008, 2007 and 2006 was \$(13) million, \$(8) million and \$16 million, respectively. On April 21, 2008, the Compensation and Leadership Committee of the Board of Directors of Motorola, Inc. approved the cancellation of the 2006-2008 performance cycle and the 2007-2009 performance cycle under the Company's Long Range Incentive Plan of 2006 without the payment of awards for such performance cycles, as reported on Form 8-K, filed April 25, 2008.

9. Fair Value Measurements

The Company adopted Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157") on January 1, 2008 for all financial assets and liabilities and non-financial assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring basis. SFAS 157 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157 does not change the accounting for those instruments that were, under previous GAAP, accounted for at cost or contract value. In February 2008, the FASB issued staff position No. 157-2 ("FSP 157-2"), which delays the effective date of SFAS 157 one year for all non-financial assets and non-financial liabilities, except those recognized or disclosed at fair value in the financial statements on a recurring basis. The Company has no non-financial assets and liabilities that are required to be measured at fair value on a recurring basis as of December 31, 2008. Under FSP 157-2, the Company will apply the measurement criteria of SFAS 157 to the remaining assets and liabilities no later than the first quarter of 2009.

The Company holds certain fixed income securities, equity securities and derivatives, which must be measured using the SFAS 157 prescribed fair value hierarchy and related valuation methodologies. SFAS 157 specifies a hierarchy of valuation techniques based on whether the inputs to each measurement are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's assumptions about current market conditions. The prescribed fair value hierarchy and related valuation methodologies are as follows:

Level 1—Quoted prices for identical instruments in active markets.

Level 2—Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-derived valuations, in which all significant inputs are observable in active markets.

Level 3—Valuations derived from valuation techniques, in which one or more significant inputs are unobservable.

The levels of the Company's financial assets and liabilities that are carried at fair value were as follows:

<i>December 31, 2008</i>	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
Assets:				
Sigma Fund securities:				
U.S. government and agency obligations	\$ —	\$ 752	\$ —	\$ 752
Corporate bonds	—	1,880	102	1,982
Asset-backed securities	—	170	2	172
Mortgage-backed securities	—	92	30	122
Available-for-sale securities:				
U.S. government and agency obligations	—	25	—	25
Corporate bonds	—	7	—	7
Asset-backed securities	—	1	—	1
Common stock and equivalents	128	—	—	128
Derivative assets	—	60	—	60
Liabilities:				
Derivative liabilities	—	67	—	67

The following table summarizes the changes in fair value of our Level 3 assets:

	<i>2008</i>
Balance at January 1	\$ 35
Transfers to Level 3	138
Temporary unrealized losses in Sigma Fund investments included in Other income (expense)	(16)
Purchases, issuances, settlements and payments received	(11)
Impairment losses recognized on Sigma Fund investments included Other income (expense)	(12)
Balance at December 31	\$134

Valuation Methodologies

Quoted market prices in active markets are available for investments in common stock and equivalents and, as such, these investments are classified within Level 1.

The securities classified above as Level 2 are primarily those that are professionally managed within the Sigma Fund. The Company primarily relies on valuation pricing models and broker quotes to determine the fair value of investments in the Sigma Fund. The valuation models are developed and maintained by third party pricing services and use a number of standard inputs to the valuation model including benchmark yields, reported trades, broker/dealer quotes where the party is standing ready and able to transact, issuer spreads, benchmark securities, bids, offers and other reference data. The valuation model may prioritize these inputs differently at each balance sheet date for any given security, based on the market conditions. Not all of the standard inputs listed will be used each time in the valuation models. For each asset class, quantifiable inputs related to perceived market movements and sector news may be considered in addition to the standard inputs.

In determining the fair value of the Company's interest rate swap derivatives, the Company uses the present value of expected cash flows based on market observable interest rate yield curves commensurate with the term of each instrument and the credit default swap market to reflect the credit risk of either the Company or the counterparty. For foreign currency derivatives, the Company's approach is to use forward contract and option valuation models employing market observable inputs, such as spot currency rates, time value and option volatilities. Since the Company primarily uses observable inputs in its valuation of its derivative assets and liabilities, they are considered Level 2.

Level 3 fixed income securities are debt securities that do not have actively traded quotes on the date the Company presents its consolidated balance sheets and require the use of unobservable inputs, such as indicative quotes from dealers and qualitative input from investment advisors, to value these securities.

At December 31, 2008, the Company has \$499 million of investments in money market mutual funds classified as Cash and cash equivalents in its consolidated balance sheets. The money market funds have quoted market prices that are generally equivalent to par.

10. Long-term Customer Financing and Sales of Receivables

Long-term Customer Financing

Long-term receivables consist of trade receivables with payment terms greater than twelve months, long-term loans and lease receivables under sales-type leases. Long-term receivables consist of the following:

<i>December 31</i>	<i>2008</i>	<i>2007</i>
Long-term receivables	\$ 169	\$123
Less allowance for losses	<u>(7)</u>	<u>(5)</u>
	162	118
Less current portion	<u>(110)</u>	<u>(50)</u>
Non-current long-term receivables, net	<u>\$ 52</u>	<u>\$ 68</u>

The current portion of long-term receivables is included in Accounts receivable and the non-current portion of long-term receivables is included in Other assets in the Company's consolidated balance sheets. Interest income recognized on long-term receivables for the years ended December 31, 2008, 2007 and 2006 was \$3 million, \$7 million and \$9 million, respectively.

Certain purchasers of the Company's infrastructure equipment continue to request that suppliers provide long-term financing, defined as financing with terms greater than one year, in connection with equipment purchases. These requests may include all or a portion of the purchase price of the equipment. However, the Company's obligation to provide long-term financing is often conditioned on the issuance of a letter of credit in favor of the Company by a reputable bank to support the purchaser's credit or a pre-existing commitment from a reputable bank to purchase the long-term receivables from the Company. The Company had outstanding commitments to provide long-term financing to third parties totaling \$370 million and \$610 million at December 31, 2008 and 2007, respectively. Of these amounts, \$266 million and \$454 million were supported by letters of credit or by bank commitments to purchase long-term receivables at December 31, 2008 and 2007, respectively. In response to the recent tightening in the credit markets, certain customers of the Company have requested financing in connection with equipment purchases, and these types of requests have increased in volume and scope.

In addition to providing direct financing to certain equipment customers, the Company also assists customers in obtaining financing directly from banks and other sources to fund equipment purchases. The Company had committed to provide financial guarantees relating to customer financing totaling \$43 million and \$42 million at December 31, 2008 and 2007, respectively (including \$23 million at both December 31, 2008 and 2007 relating to the sale of short-term receivables). Customer financing guarantees outstanding were \$6 million and \$3 million at December 31, 2008 and 2007, respectively (including \$4 million and \$0 million at December 31, 2008 and 2007, respectively, relating to the sale of short-term receivables).

Sales of Receivables

The Company sells accounts receivables and long-term receivables to third parties in transactions that qualify as "true-sales." Certain of these accounts receivables and long-term receivables are sold to third parties on a one-time, non-recourse basis, while others are sold to third parties under committed facilities that involve contractual commitments from these parties to purchase qualifying receivables up to an outstanding monetary limit. Committed facilities may be revolving in nature and, typically, must be renewed on an annual basis. The Company may or may not retain the obligation to service the sold accounts receivable and long-term receivables.

In the aggregate, at December 31, 2008, these committed facilities provided for up to \$967 million to be outstanding with the third parties at any time, as compared to up to \$1.4 billion and \$1.3 billion provided at December 31, 2007 and 2006, respectively. As of December 31, 2008, \$759 million of the Company's committed facilities were utilized, compared to \$497 million and \$817 million utilized at December 31, 2007 and 2006, respectively. Of the \$967 million of committed facilities at December 31, 2008, \$532 million were primarily revolving facilities associated with the sale of accounts receivables (of which \$497 million was utilized at December 31, 2008) and \$435 million were primarily committed facilities associated with the sale of specific long-term financing transactions to a single customer (of which \$262 million was utilized at December 31, 2008). In addition, before receivables can be sold under certain of the revolving committed facilities, they may need to meet contractual requirements, such as credit quality or insurability.

For many years the Company has utilized a number of receivables programs to sell a broadly-diversified group of accounts receivables to third parties. Certain of the accounts receivables are sold to a multi-seller commercial paper conduit. This program provided for up to \$400 million of accounts receivables to be outstanding with the conduit at any time. Subsequent to December 31, 2008, this \$400 million committed facility expired and the Company is negotiating a replacement facility under different terms. The Company is also negotiating an additional committed revolving receivable sales facility for European receivables, with the intent that the combined capacity of the two new facilities will be greater than the facility that expired. However, it is not certain when or if the Company will be successful in securing such facilities.

For the year ended December 31, 2008, 2007 and 2006, total accounts receivables and long-term receivables sold by the Company were \$3.7 billion, \$4.9 billion and \$6.4 billion, respectively (including \$3.4 billion, \$4.7 billion and \$6.2 billion, respectively, of accounts receivables). As of December 31, 2008 and 2007, there were \$1.0 billion and \$978 million, respectively, of receivables outstanding under these programs for which the Company retained servicing obligations (including \$621 million and \$587 million, respectively, of accounts receivable).

Under certain receivables programs, the value of the receivables sold is covered by credit insurance obtained from independent insurance companies, less deductibles or self-insurance requirements under the policies (with the Company retaining credit exposure for the remaining portion). The Company's total credit exposure to outstanding short-term receivables that have been sold was \$23 million at both December 31, 2008 and 2007. Reserves of \$4 million and \$1 million were recorded for potential losses at December 31, 2008 and 2007, respectively.

11. Commitments and Contingencies

Legal

Iridium Program: The Company was named as one of several defendants in putative class action securities lawsuits arising out of alleged misrepresentations or omissions regarding the Iridium satellite communications business which, on March 15, 2001, were consolidated in the federal district court in the District of Columbia under *Freeland v. Iridium World Communications, Inc., et al.*, originally filed on April 22, 1999. In April 2008, the parties reached an agreement in principle, subject to court approval, to settle all claims against Motorola in exchange for Motorola's payment of \$20 million. During the three months ended March 29, 2008, the Company recorded a charge associated with this settlement. On October 23, 2008, the court granted final approval of the settlement and dismissed the claims with prejudice.

The Company was sued by the Official Committee of the Unsecured Creditors of Iridium (the "Committee") in the United States Bankruptcy Court for the Southern District of New York (the "Iridium Bankruptcy Court") on July 19, 2001. *In re Iridium Operating LLC, et al. v. Motorola* asserted claims for breach of contract, warranty and fiduciary duty and fraudulent transfer and preferences, and sought in excess of \$4 billion in damages. On May 20, 2008, the Bankruptcy Court approved a settlement in which Motorola is not required to pay anything, but released its administrative, priority and unsecured claims against the Iridium estate and withdrew its objection to the 2001 settlement between the unsecured creditors of the Iridium Debtors and the Iridium Debtors' pre-petition secured lenders. This settlement, and its approval by the Bankruptcy Court, extinguished Motorola's financial exposure and concluded Motorola's involvement in the Iridium bankruptcy proceedings.

Telsim Class Action Securities: In April 2007, the Company entered into a settlement agreement in regards to *In re Motorola Securities Litigation*, a class action lawsuit relating to the Company's disclosure of its relationship with Telsim Mobil Telekomunikasyon Hizmetleri A.S. Pursuant to the settlement, Motorola paid \$190 million to the class and all claims against Motorola by the class have been dismissed and released.

During the three months ended March 31, 2007, the Company recorded a charge of \$190 million for the legal settlement, partially offset by \$75 million of estimated insurance recoveries, of which \$50 million had been tendered by certain insurance carriers. During the three months ended June 30, 2007, the Company commenced actions against the non-tendering insurance carriers. In response to these actions, each insurance carrier who has responded denied coverage citing various policy provisions. As a result of this denial of coverage and related actions, the Company recorded a reserve of \$25 million in the three months ended June 30, 2007 against the receivable from insurance carriers. During the three months ended September 27, 2008, the Company received the \$50 million tendered by the insurance carriers. During the three months ended December 31, 2008, the Company received a net \$43 million tendered by other insurance carriers.

Other: The Company is a defendant in various other suits, claims and investigations that arise in the normal course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position, liquidity or results of operations.

Other

Leases: The Company owns most of its major facilities and leases certain office, factory and warehouse space, land, and information technology and other equipment under principally non-cancelable operating leases. Rental expense, net of sublease income, for the years ended December 31, 2008, 2007 and 2006 was \$181 million, \$231 million and \$241 million, respectively. At December 31, 2008, future minimum lease obligations, net of minimum sublease rentals, for the next five years and beyond are as follows: 2009—\$234 million; 2010—\$175 million; 2011—\$129 million; 2012—\$78 million; 2013—\$48 million; beyond—\$106 million.

Indemnifications: The Company is also a party to a variety of agreements pursuant to which it is obligated to indemnify the other party with respect to certain matters. Some of these obligations arise as a result of divestitures of the Company's assets or businesses and require the Company to hold the other party harmless against losses arising from the settlement of these pending obligations. The total amount of indemnification under these types of provisions is \$64 million, of which the Company accrued \$47 million as of December 31, 2008 for potential claims under these provisions.

In addition, the Company may provide indemnifications for losses that result from the breach of general warranties contained in certain commercial and intellectual property. Historically, the Company has not made significant payments under these agreements. However, there is an increasing risk in relation to patent indemnities given the current legal climate.

In indemnification cases, payment by the Company is conditioned on the other party making a claim pursuant to the procedures specified in the particular contract, which procedures typically allow the Company to challenge the other party's claims. Further, the Company's obligations under these agreements for indemnification based on breach of representations and warranties are generally limited in terms of duration, and for amounts not in excess of the contract value, and, in some instances, the Company may have recourse against third parties for certain payments made by the Company.

Other: During the three months ended September 27, 2008, the Company recorded a \$150 million charge related to the settlement of a purchase commitment. During the three months ended December 31, 2007, the Company recorded a \$277 million charge for a legal settlement.

12. Information by Segment and Geographic Region

The Company reports financial results for the following business segments:

- The Mobile Devices segment designs, manufactures, sells and services wireless handsets with integrated software and accessory products, and licenses intellectual property.
- The Home and Networks Mobility segment designs, manufactures, sells, installs and services: (i) digital video, Internet Protocol ("IP") video and broadcast network interactive set-tops ("digital entertainment devices"), end-to-end video delivery systems, broadband access infrastructure platforms, and associated data and voice customer premise equipment ("broadband gateways") to cable television and telecom service providers (collectively, referred to as the "home business"), and (ii) wireless access systems ("wireless networks"), including cellular infrastructure systems and wireless broadband systems, to wireless service providers (collectively, referred to as the "networks business").
- The Enterprise Mobility Solutions segment designs, manufactures, sells, installs and services analog and digital two-way radio, voice and data communications products and systems for private networks, wireless broadband systems and end-to-end enterprise mobility solutions to a wide range of enterprise markets, including government and public safety agencies (which, together with all sales to distributors of two-way communication products, are referred to as the "government and public safety market"), as well as retail, utility, transportation, manufacturing, health care and other commercial customers (which, collectively, are referred to as the "commercial enterprise market").

Segment operating results are measured based on operating earnings adjusted, if necessary, for certain segment-specific items and corporate allocations. Intersegment and intergeographic sales are accounted for on an arm's-length pricing basis. Intersegment sales included in other and eliminations were:

<i>Years Ended December 31</i>	2008	2007	2006
Mobile Devices	\$ 53	\$ 56	\$ 65
Home and Networks Mobility	2	14	13
Enterprise Mobility Solutions	86	58	31
	<u>\$141</u>	<u>\$128</u>	<u>\$109</u>

Identifiable assets (excluding intersegment receivables) are the Company's assets that are identified with classes of similar products or operations in each geographic region.

For the years ended December 31, 2008, 2007 and 2006, no single customer accounted for more than 10% of net sales.

Segment information

<i>Years Ended December 31</i>	<i>Net Sales</i>			<i>Operating Earnings (Loss)</i>		
	2008	2007	2006	2008	2007	2006
Mobile Devices	\$12,099	\$18,988	\$28,383	\$(2,199)	\$(1,201)	\$2,690
Home and Networks Mobility	10,086	10,014	9,164	918	709	787
Enterprise Mobility Solutions	8,093	7,729	5,400	1,496	1,213	958
	<u>30,278</u>	<u>36,731</u>	<u>42,947</u>	<u>215</u>	<u>721</u>	<u>4,435</u>
Other and Eliminations	(132)	(109)	(100)	(2,606)	(1,274)	(343)
	<u>\$30,146</u>	<u>\$36,622</u>	<u>\$42,847</u>			
Operating earnings (loss)				(2,391)	(553)	4,092
Total other income (expense)				(246)	163	518
Earnings (loss) from continuing operations before income taxes				<u>\$(2,637)</u>	<u>\$ (390)</u>	<u>\$4,610</u>

The Operating loss in Other and Eliminations consists of the following:

<i>Years Ended December 31</i>	2008	2007	2006
Goodwill impairment	\$1,619	\$ —	\$ —
Amortization of intangible assets	318	369	100
Corporate expenses ⁽¹⁾	252	241	279
Share-based compensation expense ⁽²⁾	224	284	254
Asset impairments	129	81	—
Separation-related transaction costs	59	—	—
Reorganization of business charges	38	63	7
Legal settlements, net	14	140	—
In-process research and development charges	1	96	33
Gain on sale of property, plant and equipment	(48)	—	—
Charitable contribution to Motorola Foundation	—	—	88
Settlements and collections related to Telsim	—	—	(418)
	<u>\$2,606</u>	<u>\$1,274</u>	<u>\$ 343</u>

- (1) Primarily comprised of: (i) general corporate-related expenses, (ii) various corporate programs, representing developmental businesses and research and development projects, which are not included in any reporting segment, and (iii) the Company's wholly-owned finance subsidiary.
- (2) Primarily comprised of: (i) compensation expense related to the Company's employee stock options, stock appreciation rights and employee stock purchase plans, and (ii) compensation expenses related to the restricted stock and restricted stock units granted to the corporate employees.

Years Ended December 31	Assets			Capital Expenditures			Depreciation Expense		
	2008	2007	2006	2008	2007	2006	2008	2007	2006
Mobile Devices	\$ 3,559	\$ 6,325	\$ 9,316	\$ 84	\$132	\$164	\$115	\$146	\$133
Home and Networks Mobility	7,024	7,451	6,746	147	160	149	135	141	165
Enterprise Mobility Solutions	6,000	8,694	3,268	166	113	190	158	167	92
	16,583	22,470	19,330	397	405	503	408	454	390
Other and Eliminations	11,286	12,342	19,263	107	122	146	103	83	73
	\$27,869	\$34,812	\$38,593	\$504	\$527	\$649	\$511	\$537	\$463

Assets in Other include primarily cash and cash equivalents, Sigma Fund, deferred income taxes, short-term investments, property, plant and equipment, investments, and the administrative headquarters of the Company.

Geographic area information

Years Ended December 31	Net Sales ⁽¹⁾			Assets			Property, Plant, and Equipment		
	2008	2007	2006	2008	2007	2006	2008	2007	2006
United States	\$14,708	\$18,548	\$18,776	\$17,938	\$22,385	\$24,212	\$1,240	\$1,252	\$1,089
China	2,011	2,632	4,664	3,307	3,926	4,649	294	311	278
Brazil	1,554	1,671	1,269	1,057	1,440	1,219	110	109	107
United Kingdom	936	1,070	1,306	1,314	1,305	1,773	85	121	134
Germany	322	516	874	467	644	1,195	57	75	131
Israel	696	741	659	1,268	1,374	1,195	141	165	156
Singapore	116	128	176	1,875	3,120	3,713	32	40	39
Other nations, net of eliminations	9,803	11,316	15,123	643	618	637	483	407	333
	\$30,146	\$36,622	\$42,847	\$27,869	\$34,812	\$38,593	\$2,442	\$2,480	\$2,267

(1) Net sales by geographic region are measured by the locale of end customer.

13. Reorganization of Businesses

The Company maintains a formal Involuntary Severance Plan (the "Severance Plan"), which permits the Company to offer eligible employees severance benefits based on years of service and employment grade level in the event that employment is involuntarily terminated as a result of a reduction-in-force or restructuring. The Company recognizes termination benefits based on formulas per the Severance Plan at the point in time that future settlement is probable and can be reasonably estimated based on estimates prepared at the time a restructuring plan is approved by management. Exit costs consist of future minimum lease payments on vacated facilities and other contractual terminations. At each reporting date, the Company evaluates its accruals for employee separation and exit costs to ensure the accruals are still appropriate. In certain circumstances, accruals are no longer needed because of efficiencies in carrying out the plans or because employees previously identified for separation resigned from the Company and did not receive severance or were redeployed due to circumstances not foreseen when the original plans were initiated. In these cases, the Company reverses accruals through the consolidated statements of operations where the original charges were recorded when it is determined they are no longer needed.

2008 Charges

During the year ended December 31, 2008, the Company committed to implement various productivity improvement plans aimed at achieving long-term, sustainable profitability by driving efficiencies and reducing operating costs. All three of the Company's business segments, as well as corporate functions, are impacted by these plans, with the majority of the impact in the Mobile Devices segment. The employees affected are located in all regions. The Company recorded net reorganization of business charges of \$334 million, including \$86 million of charges in Costs of sales and \$248 million of charges under Other charges in the Company's consolidated statements of operations. Included in the aggregate \$334 million are charges of \$324 million for employee separation costs, \$66 million for exit costs and \$9 million for fixed asset impairment charges, partially offset by \$65 million of reversals for accruals no longer needed.

The following table displays the net charges incurred by business segment:

<i>Year Ended December 31,</i>	<i>2008</i>
Mobile Devices	\$216
Home and Networks Mobility	53
Enterprise Mobility Solutions	27
	<u>296</u>
Corporate	38
	<u>\$334</u>

The following table displays a rollforward of the reorganization of businesses accruals established for exit costs and employee separation costs from January 1, 2008 to December 31, 2008:

	<i>Accruals at January 1, 2008</i>	<i>2008 Additional Charges</i>	<i>2008⁽¹⁾ Adjustments</i>	<i>2008 Amount Used</i>	<i>Accruals at December 31, 2008</i>
Exit costs	\$ 42	\$ 66	\$ 1	\$ (29)	\$ 80
Employee separation costs	193	324	(60)	(287)	170
	<u>\$235</u>	<u>\$390</u>	<u>\$(59)</u>	<u>\$(316)</u>	<u>\$250</u>

(1) Includes translation adjustments.

Exit Costs

At January 1, 2008, the Company had an accrual of \$42 million for exit costs attributable to lease terminations. The 2008 additional charges of \$66 million are primarily related to: (i) the exit of leased facilities in the United Kingdom by the Mobile Devices segment, and (ii) the exit of leased facilities in Mexico by the Home and Networks Mobility segment. The adjustments of \$1 million reflect \$4 million of translation adjustments, partially offset by \$3 million of reversals of accruals no longer needed. The \$29 million used in 2008 reflects cash payments. The remaining accrual of \$80 million, which is included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2008, represents future cash payments, primarily for lease termination obligations.

Employee Separation Costs

At January 1, 2008, the Company had an accrual of \$193 million for employee separation costs, representing the severance costs for approximately 2,800 employees. The 2008 additional charges of \$324 million represent severance costs for approximately an additional 5,800 employees, of which 2,300 are direct employees and 3,500 are indirect employees.

The adjustments of \$60 million reflect \$62 million of reversals of accruals no longer needed, partially offset by \$2 million of translation adjustments. The \$62 million of reversals represent previously accrued costs for approximately 600 employees.

During the year ended December 31, 2008, approximately 6,200 employees, of which 3,000 were direct employees and 3,200 were indirect employees, were separated from the Company. The \$287 million used in 2008 reflects cash payments to these separated employees. The remaining accrual of \$170 million, which is included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2008, is expected to be paid to approximately 2,000 employees.

2007 Charges

During the year ended December 31, 2007, the Company committed to implement various productivity improvement plans aimed at achieving long-term, sustainable profitability by driving efficiencies and reducing operating costs. All three of the Company's business segments, as well as corporate functions, are impacted by these plans. The majority of the employees affected are located in North America and Europe. The Company recorded net reorganization of business charges of \$394 million, including \$104 million of charges in Costs of sales and \$290 million of charges under Other charges (income) in the Company's consolidated statements of

operations. Included in the aggregate \$394 million are charges of \$401 million for employee separation costs, \$42 million for fixed asset impairment charges and \$19 million for exit costs, offset by reversals for accruals no longer needed.

The following table displays the net reorganization of business charges by segment:

<i>Year Ended December 31,</i>	<i>2007</i>
Mobile Devices	\$229
Home and Networks Mobility	71
Enterprise Mobility Solutions	30
	<u>330</u>
General Corporate	64
	<u>\$394</u>

The following table displays a rollforward of the reorganization of businesses accruals established for exit costs and employee separation costs from January 1, 2007 to December 31, 2007:

	<i>Accruals at January 1, 2007</i>	<i>2007 Additional Charges</i>	<i>2007⁽¹⁾⁽²⁾ Adjustments</i>	<i>2007 Amount Used</i>	<i>Accruals at December 31, 2007</i>
Exit costs	\$ 54	\$ 19	\$ 2	\$ (33)	\$ 42
Employee separation costs	104	401	(64)	(248)	193
	<u>\$158</u>	<u>\$420</u>	<u>\$(62)</u>	<u>\$(281)</u>	<u>\$235</u>

(1) Includes translation adjustments.

(2) Includes \$6 million of accruals established through purchase accounting for businesses acquired, covering exit costs and separation costs for approximately 200 employees.

Exit Costs

At January 1, 2007, the Company had an accrual of \$54 million for exit costs attributable to lease terminations. The 2007 additional charges of \$19 million are primarily related to the exit of certain activities and leased facilities in Ireland by the Home and Networks Mobility segment. The 2007 adjustments of \$2 million represent accruals for exit costs established through purchase accounting for businesses acquired. The \$33 million used in 2007 reflects cash payments. The remaining accrual of \$42 million, which was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2007, represented future cash payments for lease termination obligations.

Employee Separation Costs

At January 1, 2007, the Company had an accrual of \$104 million for employee separation costs, representing the severance costs for approximately 2,300 employees. The 2007 additional charges of \$401 million represent severance costs for approximately 6,700 employees, of which 2,400 were direct employees and 4,300 were indirect employees.

The adjustments of \$64 million reflect \$68 million of reversals of accruals no longer needed, partially offset by \$4 million of accruals for severance plans established through purchase accounting for businesses acquired. The \$68 million of reversals represent previously accrued costs for 1,100 employees, and primarily relates to a strategic change regarding a plant closure and specific employees previously identified for separation who resigned from the Company and did not receive severance or who were redeployed due to circumstances not foreseen when the original plans were approved. The \$4 million of accruals represents severance plans for approximately 200 employees established through purchase accounting for businesses acquired.

During the year ended December 31, 2007, approximately 5,300 employees, of which 1,700 were direct employees and 3,600 were indirect employees, were separated from the Company. The \$248 million used in 2007 reflects cash payments to these separated employees. The remaining accrual of \$193 million is included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2007.

2006 Charges

During the year ended December 31, 2006, the Company committed to implement various productivity improvement plans aimed principally at: (i) reducing costs in its supply-chain activities, (ii) integration synergies, and (iii) reducing other operating expenses, primarily relating to engineering and development costs. The Company recorded net reorganization of business charges of \$213 million, including \$41 million of charges in Costs of sales and \$172 million of charges under Other charges in the Company's consolidated statements of operations. Included in the aggregate \$213 million are charges of \$191 million for employee separation costs, \$15 million for fixed asset impairment charges and \$30 million for exit costs, partially offset by \$23 million of reversals for accruals no longer needed.

The following table displays the net reorganization of business charges by segment:

<i>Year Ended December 31,</i>	<i>2006</i>
Mobile Devices	\$ (1)
Home and Networks Mobility	124
Enterprise Mobility Solutions	83
	<u>206</u>
General Corporate	7
	<u>\$213</u>

The following table displays a rollforward of the reorganization of business accruals established for exit costs and employee separation costs from January 1, 2006 to December 31, 2006:

	<i>Accruals at January 1, 2006</i>	<i>2006 Additional Charges</i>	<i>2006⁽¹⁾ Adjustments</i>	<i>2006 Amount Used</i>	<i>Accruals at December 31, 2006</i>
Exit costs	\$ 50	\$ 30	\$ (7)	\$ (19)	\$ 54
Employee separation costs	53	191	(16)	(124)	104
	<u>\$103</u>	<u>\$221</u>	<u>\$(23)</u>	<u>\$(143)</u>	<u>\$158</u>

(1) Includes translation adjustments.

Exit Costs

At January 1, 2006, the Company had an accrual of \$50 million for exit costs attributable to lease terminations. The 2006 additional charges of \$30 million were primarily related to a lease cancellation by the Enterprise Mobility Solutions segment. The 2006 adjustments of \$7 million represent reversals of accruals no longer needed. The \$19 million used in 2006 reflects cash payments to lessors. The remaining accrual of \$54 million, which was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2006, represented future cash payments for lease termination obligations.

Employee Separation Costs

At January 1, 2006, the Company had an accrual of \$53 million for employee separation costs, representing the severance costs for approximately 1,600 employees, of which 1,100 were direct employees and 500 were indirect employees. The 2006 additional charges of \$191 million represented costs for an additional 3,900 employees, of which 1,700 were direct employees and 2,200 were indirect employees. The adjustments of \$16 million represented reversals of accruals no longer needed.

During the year ended December 31, 2006, approximately 3,200 employees, of which 1,400 were direct employees and 1,800 were indirect employees, were separated from the Company. The \$124 million used in 2006 reflects cash payments to these separated employees. The remaining accrual of \$104 million was included in Accrued liabilities in the Company's consolidated balance sheets at December 31, 2006.

14. Acquisitions and Related Intangibles

The Company accounts for acquisitions using purchase accounting with the results of operations for each acquiree included in the Company's consolidated financial statements for the period subsequent to the date of acquisition. The pro forma effects of these acquisitions on the Company's consolidated financial statements were not significant individually nor in the aggregate.

The allocation of value to in-process research and development was determined using expected future cash flows discounted at average risk adjusted rates reflecting both technological and market risk as well as the time value of money. Historical pricing, margins and expense levels, where applicable, were used in the valuation of the in-process products. The in-process research and development acquired will have no alternative future uses if the products are not feasible.

The developmental products for the companies acquired have varying degrees of timing, technology, costs-to-complete and market risks throughout final development. If the products fail to become viable, the Company will unlikely be able to realize any value from the sale of incomplete technology to another party or through internal re-use. The risks of market acceptance for the products under development and potential reductions in projected sales volumes and related profits in the event of delayed market availability for any of the products exist. Efforts to complete all developmental products continue and there are no known delays to forecasted plans except as disclosed.

The Company did not have any significant acquisitions during the year ended December 31, 2008. The following is a summary of significant acquisitions during the years ended December 31, 2007 and 2006:

	<i>Quarter Acquired</i>	<i>Consideration, net</i>	<i>Form of Consideration</i>	<i>In-Process Research and Development Charge</i>
2007 Acquisitions				
Symbol Technologies, Inc.	Q1	\$3,528	Cash	\$95
Good Technology, Inc.	Q1	\$ 438	Cash	—
Netopia, Inc.	Q1	\$ 183	Cash	—
Terayon Communication Systems, Inc.	Q3	\$ 137	Cash	—
2006 Acquisitions				
Broadbus Technologies, Inc.	Q3	\$ 181	Cash	\$12
TTP Communications plc	Q3	\$ 193	Cash	\$17
Kreatel Communications AB	Q1	\$ 108	Cash	\$ 1

The following table summarizes net tangible and intangible assets acquired and the consideration paid for the acquisitions identified above:

<i>Years Ended December 31</i>	<i>2007</i>	<i>2006</i>
Tangible net assets	\$ 83	\$ 20
Goodwill	2,793	262
Other intangibles	1,315	170
In-process research and development	95	30
	<u>\$4,286</u>	<u>\$482</u>
Consideration, net:		
Cash	\$4,286	\$482
Stock	—	—
	<u>\$4,286</u>	<u>\$482</u>

Symbol Technologies, Inc.

In January 2007, the Company acquired, for \$3.5 billion in net cash, the outstanding common stock of Symbol Technologies, Inc. ("Symbol"), a leader in designing, developing, manufacturing and servicing products and systems used in end-to-end enterprise mobility solutions featuring rugged mobile computing, advanced data capture, radio frequency identification ("RFID"), wireless infrastructure and mobility management.

The fair value of acquired in-process research and development was \$95 million. The acquired in-process research and development will have no alternative future uses if the products are not feasible and, as such, costs were expensed at the date of acquisition. At the date of acquisition, 31 projects were in process and were completed through 2008. The average risk adjusted rate used to value these projects is 15-16%. The allocation of value to in-process research and development was determined using expected future cash flows discounted at average risk adjusted rates reflecting both technological and market risk as well as the time value of money.

The fair value of the acquired intangible assets was \$1.0 billion at the time of acquisition. Intangible assets are included in Other assets in the Company's consolidated balance sheets. The intangible assets are being amortized over periods ranging from 1 to 8 years on a straight-line basis. The Company recorded \$2.3 billion of goodwill, none of which is expected to be deductible for tax purposes.

The results of the operations of Symbol have been included in the Enterprise Mobility Solutions segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Good Technology, Inc.

In January 2007, the Company acquired Good Technology, Inc. ("Good"), a provider of enterprise mobile computing software and services, for \$438 million in net cash. The Company recorded \$296 million in goodwill, none of which is expected to be deductible for tax purposes and \$158 million in identifiable intangible assets. However, due to recent changes in software platform strategy, impairment charges of \$123 million were recorded for the year ended December 31, 2008, representing write-downs of: (i) \$121 million of intangible assets, primarily relating to completed technology and other intangibles, and (ii) \$2 million of property, plant and equipment.

The results of operations of Good have been included in the Enterprise Mobility Solutions segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Netopia, Inc.

In February 2007, the Company acquired Netopia, Inc. ("Netopia"), a broadband equipment provider for DSL customers, which allows for phone, TV and fast Internet connections, for \$183 million in net cash. The Company recorded \$61 million in goodwill, none of which is expected to be deductible for tax purposes, and \$100 million in identifiable intangible assets. Intangible assets are included in Other assets in the Company's consolidated balance sheets. The intangible assets are being amortized over a period of 7 years on a straight-line basis.

The results of operations of Netopia have been included in the Home and Networks Mobility segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Terayon Communication Systems, Inc.

In July 2007, the Company acquired Terayon Communication Systems, Inc. ("Terayon"), a provider of real-time digital video networking applications to cable, satellite and telecommunication service providers worldwide, for \$137 million in net cash. The Company recorded \$21 million in goodwill, none of which is expected to be deductible for tax purposes, and \$52 million in identifiable intangible assets. Intangible assets are included in Other assets in the Company's consolidated balance sheets. The intangible assets are being amortized over periods ranging from 4 to 6 years on a straight-line basis.

The results of operations of Terayon have been included in the Home and Networks Mobility segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Broadbus Technologies, Inc.

In September 2006, the Company acquired Broadbus Technologies, Inc. ("Broadbus"), a provider of television on demand technology, for \$181 million in cash. The Company recorded \$131 million in goodwill, none of which

is expected to be deductible for tax purposes, a \$12 million charge for acquired in-process research and development costs, and \$30 million in identifiable intangible assets. The acquired in-process research and development will have no alternative future uses if the products are not feasible. At the date of the acquisition, two projects were in process. During the year ended December 31, 2008, one of the projects was completed while the other project was abandoned. The average risk adjusted rate used to value this project was 22%. The allocation of value to in-process research and development was determined using expected future cash flows discounted at average risk adjusted rates reflecting both technological and market risk as well as the time value of money. These research and development costs were expensed at the date of acquisition. Intangible assets are included in Other assets in the Company's consolidated balance sheets. The intangible assets are being amortized over periods ranging from 3 to 5 years on a straight-line basis.

The results of operations of Broadbus have been included in the Home and Networks Mobility segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

TTP Communications plc

In August 2006, the Company acquired TTP Communications plc ("TTPCom"), a provider of wireless software platforms, protocol stacks and semiconductor solutions, for \$193 million in cash. The Company recorded \$52 million in goodwill, a portion of which is expected to be deductible for tax purposes, a \$17 million charge for acquired in-process research and development costs, and \$118 million in identifiable intangible assets. The acquired in-process research and development will have no alternative future uses if the products are not feasible. At the date of the acquisition, a total of four projects were in process. The average risk adjusted rate used to value these projects was 18%. These projects have since been completed. The allocation of value to in-process research and development was determined using expected future cash flows discounted at average risk adjusted rates reflecting both technological and market risk as well as the time value of money. These research and development costs were expensed at the date of acquisition. However, due to changes in software platform strategy, impairment charges of \$89 million were recorded for the year ended December 31, 2007, representing write-downs of: (i) \$81 million of intangible assets, primarily relating to completed technology and other intangibles, and (ii) \$8 million of property, plant and equipment.

The results of operations of TTPCom have been included in the Mobile Devices segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Kreatel Communications AB

In February 2006, the Company acquired Kreatel Communications AB ("Kreatel"), a leading developer of innovative Internet Protocol ("IP") based digital set-tops and software, for \$108 million in cash. The Company recorded \$79 million in goodwill, a portion of which is expected to be deductible for tax purposes, a \$1 million charge for acquired in-process research and development costs, and \$22 million in identifiable intangible assets. The acquired in-process research and development will have no alternative future uses if the products are not feasible. At the date of the acquisition, a total of two projects were in process. These projects have since been completed. The average risk adjusted rate used to value these projects was 19%. The allocation of value to in-process research and development was determined using expected future cash flows discounted at average risk adjusted rates reflecting both technological and market risk as well as the time value of money. These research and development costs were expensed at the date of acquisition. Intangible assets are included in Other assets in the Company's consolidated balance sheets. The intangible assets are being amortized over periods ranging from 2 to 4 years on a straight-line basis.

The results of operations of Kreatel have been included in the Home and Networks Mobility segment in the Company's consolidated financial statements subsequent to the date of acquisition. The pro forma effects of this acquisition on the Company's consolidated financial statements were not significant.

Intangible Assets

Amortized intangible assets were comprised of the following:

<i>December 31</i>	2008		2007	
	<i>Gross Carrying Amount</i>	<i>Accumulated Amortization</i>	<i>Gross Carrying Amount</i>	<i>Accumulated Amortization</i>
Intangible assets:				
Completed technology	\$1,127	\$ 633	\$1,234	\$484
Patents	292	125	292	69
Customer-related	277	104	264	58
Licensed technology	129	118	123	109
Other intangibles	150	126	166	99
	<u>\$1,975</u>	<u>\$1,106</u>	<u>\$2,079</u>	<u>\$819</u>

Amortization expense on intangible assets, which is included within Other and Eliminations, was \$318 million, \$369 million \$100 million for the years ended December 31, 2008, 2007 and 2006, respectively. As of December 31, 2008 future amortization expense is estimated to be \$278 million for 2009, \$256 million in 2010, \$242 million in 2011, \$50 million in 2012 and \$29 million in 2013.

Amortized intangible assets, excluding goodwill, by business segment:

<i>December 31</i>	2008		2007	
	<i>Gross Carrying Amount</i>	<i>Accumulated Amortization</i>	<i>Gross Carrying Amount</i>	<i>Accumulated Amortization</i>
Mobile Devices	\$ 45	\$ 45	\$ 36	\$ 36
Home and Networks Mobility	722	522	712	455
Enterprise Mobility Solutions	<u>1,208</u>	<u>539</u>	<u>1,331</u>	<u>328</u>
	<u>\$1,975</u>	<u>\$1,106</u>	<u>\$2,079</u>	<u>\$819</u>

During the year ended December 31, 2008, the Company recorded an impairment of intangible assets of \$121 million due to a change in a technology platform strategy, relating to completed technology and other intangibles, in the Enterprise Mobility Solutions segment. During the year ended December 31, 2007 due to a change in software platform strategy, the Company recorded an impairment of intangible assets of \$81 million, primarily relating to completed technology and other intangibles, in the Mobile Devices segment.

Goodwill

The following tables display a rollforward of the carrying amount of goodwill from January 1, 2007 to December 31, 2008, by business segment:

<i>Segment</i>	<i>January 1, 2008</i>	<i>Acquired</i>	<i>Adjustments⁽¹⁾</i>	<i>Impaired</i>	<i>December 31, 2008</i>
Mobile Devices	\$ 19	\$15	\$ 21	\$ (55)	\$ —
Home and Networks Mobility	1,576	12	(179)	—	1,409
Enterprise Mobility Solutions	<u>2,904</u>	<u>60</u>	<u>28</u>	<u>(1,564)</u>	<u>1,428</u>
	<u>\$4,499</u>	<u>\$87</u>	<u>\$(130)</u>	<u>\$(1,619)</u>	<u>\$2,837</u>

(1) Includes translation adjustments.

During the year ended December 31, 2008, the Company finalized its assessment of the Internal Revenue Code Section 382 Limitations (“IRC Section 382”) relating to the pre-acquisition tax loss carry-forwards of its 2007 acquisitions. As a result of the IRC Section 382 studies, the company recorded additional deferred tax assets and a corresponding reduction in goodwill, which is reflected in the adjustment column above.

In the fourth quarter of 2008, we conducted our annual assessment of goodwill for impairment. The Company performed extensive valuation analyses, utilizing both income and market approaches, in our goodwill

assessment process. The goodwill impairment test is performed at the reporting unit level. A reporting unit is an operating segment or one level below an operating segment. The Company has determined that the Mobile Devices segment meets the requirement of a reporting unit. For the Enterprise Mobility Solutions segment, the Company has identified two reporting units, the Government and Public Safety reporting unit and the Enterprise Mobility reporting unit. For the Home and Networks Mobility segment, the Company has identified two reporting units, the Home reporting unit and the Public Networks reporting unit.

During this quarter, we experienced a sustained, significant decline in our stock price that reduced the market capitalization below the book value of the Company. The reduced market capitalization reflected the macroeconomic declines coupled with the market view on the performance of the Mobile Devices reporting unit. The Company has considered this decline in our stock price in our impairment assessment.

The Company has weighted the valuation of its reporting units at 75% based on the income approach and 25% based on the market based approach consistent with prior periods. The Company believes that this weighting is appropriate since it is often difficult to find other appropriate market participants that are similar to our reporting units and the Company view of future discounted cash flows is more reflective of the value of the reporting units. If a heavier weighting was put on the market based approach for certain reporting units, a higher fair value would have been determined.

The determination of fair value of the reporting units and other assets and liabilities within the reporting units requires us to make significant estimates and assumptions. These estimates and assumptions primarily include, but are not limited to, the discount rate, terminal growth rates, earnings before depreciation and amortization, and capital expenditures forecasts. Due to the inherent uncertainty involved in making these estimates, actual results could differ from those estimates. The Company assigned discount rates ranging from 13 to 14% for the Home, Public Networks, Government and Public Safety and Enterprise Mobility Reporting units. The Company assigned a discount rate of 25% to the Mobile Devices reporting unit commensurate with development stage enterprises or turnaround opportunities. The Company believes this rate reflects the inherent uncertainties of the Mobile Devices reporting unit's projected cash flows. The Company evaluated the merits of each significant assumption, both individually and in the aggregate, used to determine the fair value of the reporting units, as well as the fair values of the corresponding assets and liabilities within the reporting units, and concluded they are reasonable.

Based on the results of Step One of our annual assessment of the recoverability goodwill, the fair values of the Home, Public Networks and Government and Public Safety reporting units exceeded their book value, indicating that there was no impairment of goodwill at these reporting units.

However, the fair value of the Enterprise Mobility and Mobile Devices reporting units was below their respective book values, indicating a potential impairment of goodwill and the requirement to perform Step Two of the analysis for these reporting units. The Company acquired the main components of the Enterprise Mobility reporting unit in 2007 at which time the book value and fair value of the reporting unit was the same. Because of this fact, the Enterprise Mobility reporting unit was most likely to experience a decline in its fair value below its book value as a result of lower values in the overall market and the deteriorating macroeconomic environment and the market's view of its near term impact on the reporting unit. The decline in the fair value of the Mobile Devices reporting unit below its book value is a result of the deteriorating macroeconomic environment, lower expected sales and cash flows as a result of the decision to consolidate platforms announced in the fourth quarter of 2008, and the uncertainty around the reporting unit's future cash flow. For the year ended December 31, 2008, the Company determined that goodwill relating to the Enterprise Mobility Solution and Mobile Devices segments were impaired, resulting in charges of \$1.6 billion and \$55 million, respectively. Additional impairment charges could be recognized in the near term if the Company's market capitalization continues to decline or macroeconomic conditions continue to deteriorate. No impairment charges were required for the years ended December 31, 2007 and 2006.

<i>Segment</i>	<i>January 1, 2007</i>	<i>Acquired</i>	<i>Dispositions</i>	<i>Adjustments</i>	<i>December 31, 2007</i>
Mobile Devices	\$ 69	\$ —	\$ —	\$(50)	\$ 19
Home and Networks Mobility	1,266	427	(119)	2	1,576
Enterprise Mobility Solutions	371	2,569	—	(36)	2,904
	<u>\$1,706</u>	<u>\$2,996</u>	<u>\$(119)</u>	<u>\$(84)</u>	<u>\$4,499</u>

15. Valuation and Qualifying Accounts

The following table presents the valuation and qualifying account activity for the years ended December 31, 2008, 2007 and 2006:

	<i>Balance at January 1</i>	<i>Charged to Earnings</i>	<i>Used</i>	<i>Adjustments⁽¹⁾</i>	<i>Balance at December 31</i>
2008					
Reorganization of Businesses	\$ 235	\$ 390	\$ (316)	\$ (59)	\$ 250
Allowance for Doubtful Accounts	184	63	(35)	(30)	182
Allowance for Losses on Long-term Receivables	5	5	—	(3)	7
Inventory Reserves	371	735	(366)	20	760
Warranty Reserves	416	452	(488)	(95)	285
Customer Reserves	972	1,587	(1,544)	(416)	599
2007					
Reorganization of Businesses	158	420	(281)	(62)	235
Allowance for Doubtful Accounts	78	130	(3)	(21)	184
Allowance for Losses on Long-term Receivables	10	2	—	(7)	5
Inventory Reserves	416	546	(524)	(67)	371
Warranty Reserves	530	756	(735)	(135)	416
Customer Reserves	1,305	2,809	(2,205)	(937)	972
2006					
Reorganization of Businesses	103	221	(143)	(23)	158
Allowance for Doubtful Accounts	101	50	(58)	(15)	78
Allowance for Losses on Long-term Receivables	12	5	(8)	1	10
Inventory Reserves	529	517	(490)	(140)	416
Warranty Reserves	467	977	(891)	(23)	530
Customer Reserves	1,171	4,218	(3,597)	(487)	1,305

(1) Includes translation adjustments.

16. Quarterly and Other Financial Data (unaudited)*

	2008				2007			
	1st	2nd	3rd	4th ⁽¹⁾	1st	2nd	3rd	4th
Operating Results								
Net sales	\$7,448	\$8,082	\$7,480	\$ 7,136	\$9,433	\$8,732	\$8,811	\$9,646
Costs of sales	5,303	5,757	5,677	5,014	6,979	6,279	6,306	7,106
Gross margin	2,145	2,325	1,803	2,122	2,454	2,453	2,505	2,540
Selling, general and administrative expenses	1,183	1,115	1,044	988	1,313	1,296	1,210	1,273
Research and development expenditures	1,054	1,048	999	1,008	1,117	1,115	1,100	1,097
Other charges	177	157	212	1,801	390	200	205	189
Operating earnings (loss)	(269)	5	(452)	(1,675)	(366)	(158)	(10)	(19)
Earnings (loss) from continuing operations	(194)	4	(397)	(3,657)	(218)	(38)	40	111
Net earnings (loss)	(194)	4	(397)	(3,657)	(181)	(28)	60	100
Per Share Data (in dollars)								
Continuing Operations:								
Basic earnings (loss) per common share	\$ (0.09)	\$ 0.00	\$ (0.18)	\$ (1.61)	\$ (0.09)	\$ (0.02)	\$ 0.02	\$ 0.05
Diluted earnings (loss) per common share	(0.09)	0.00	(0.18)	(1.61)	(0.09)	(0.02)	0.02	0.05
Net Earnings:								
Basic earnings (loss) per common share	(0.09)	0.00	(0.18)	(1.61)	(0.08)	(0.01)	0.03	0.04
Diluted earnings (loss) per common share	(0.09)	0.00	(0.18)	(1.61)	(0.08)	(0.01)	0.03	0.04
Dividends declared	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05
Dividends paid	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05
Stock prices								
High	16.20	10.38	10.50	7.52	20.91	19.18	18.88	19.68
Low	8.98	7.20	6.52	3.00	17.45	17.32	15.61	14.87

(1) Includes: (i) a \$2.1 billion charge related to increase the U.S. deferred tax asset valuation allowance, as described in Note 6, "Income Taxes", (ii) a \$1.6 billion charge related to the impairment of goodwill, as described in Note 14, "Acquisitions and Related Intangibles", and (iii) accumulated temporary unrealized losses in Sigma Fund investments, as described in Note 3, "Other Financial Data".

* Certain amounts in prior years' financial statements and related notes have been reclassified to conform to the 2008 presentation.

Item 9: Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A: Controls and Procedures

Evaluation of Disclosure Controls and Procedures.

Under the supervision and with the participation of our senior management, including our chief executive officers and chief financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), as of the end of the period covered by this annual report (the “Evaluation Date”). Based on this evaluation, our chief executive officers and chief financial officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the information relating to Motorola, including our consolidated subsidiaries, required to be disclosed in our Securities and Exchange Commission (“SEC”) reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to Motorola’s management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

Management’s Report on Internal Control Over Financial Reporting.

Motorola’s management is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in Rule 13a-15(f) of the Exchange Act. Under the supervision and with the participation of our senior management, including our chief executive officers and chief financial officer, we assessed the effectiveness of our internal control over financial reporting as of December 31, 2008, using the criteria set forth in the *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has concluded that our internal control over financial reporting is effective as of December 31, 2008. The Company’s independent registered public accounting firm, KPMG LLP, has issued an attestation report on the Company’s internal control over financial reporting. The report on the audit of internal control over financial reporting appears in this Form 10-K.

Changes in Internal Control Over Financial Reporting.

There have been no changes in our internal control over financial reporting that occurred during the quarter ended December 31, 2008 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders
Motorola, Inc.:

We have audited Motorola Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Motorola Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting in Item 9A: Controls and Procedures. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Motorola, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Motorola, Inc. and Subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2008, and our report dated February 26, 2009 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP

Chicago, Illinois
February 26, 2009

Item 9B: Other Information

None

PART III

The response to this Item required by Item 401 of Regulation S-K, with respect to directors, incorporates by reference the information under the caption “Nominees” of Motorola’s Proxy Statement for the 2009 Annual Meeting of Stockholders (the “Proxy Statement”) and, with respect to executive officers, is contained in Part I hereof under the caption “Executive Officers of the Registrant” and, with respect to the audit committee, incorporates by reference the information under the caption “What Are the Committees of the Board?” and “Report of Audit and Legal Committee” of Motorola’s Proxy Statement.

The response to this Item required by Item 405 of Regulation S-K incorporates by reference the information under the caption “Other Matters—Section 16(a) Beneficial Ownership Reporting Compliance” of Motorola’s Proxy Statement.

The response to this Item also incorporates by reference the information under the caption “Communications—How Can I Recommend a Director Candidate to the Governance and Nominating Committee?” of Motorola’s Proxy Statement.

Motorola has adopted a code of ethics, the Motorola Code of Business Conduct (the “Code”), that applies to all employees, including Motorola’s principal executive officer, principal financial officer and controller (principal accounting officer). The Code is posted on Motorola’s Internet website, www.motorola.com/investor, and is available free of charge, upon request to Investor Relations, Motorola, Inc., Corporate Offices, 1303 East Algonquin Road, Schaumburg, Illinois 60196, E-mail: investors@motorola.com. Any amendment to, or waiver from, the Code will be posted on our Internet website within four business days following the date of the amendment or waiver. Motorola’s Code of Business Conduct applies to all Motorola employees worldwide, without exception, and describes employee responsibilities to the various stakeholders involved in our business. The Code goes beyond the legal minimums by implementing the values we share as employees of Motorola—our key beliefs—uncompromising integrity and constant respect for people. The Code places special responsibility on managers and prohibits retaliation for reporting issues.

Item 11: Executive Compensation

The response to this Item incorporates by reference the information under the captions “How Are the Directors Compensated?,” “Compensation Discussion and Analysis,” “Report of the Compensation and Leadership Committee on Executive Compensation,” “Summary Compensation Table,” “Grants of Plan-Based Awards in 2008,” “Outstanding Equity Awards at 2008 Fiscal Year-End,” “Option Exercises and Stock Vested for 2008,” “Pension Benefits in 2008,” “Nonqualified Deferred Compensation in 2008,” and “Employment Contracts, Termination of Employment and Change in Control Arrangements” of Motorola’s Proxy Statement.

Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The response to this Item incorporates by reference the information under the captions “Equity Compensation Plan Information” and “Ownership of Securities” of Motorola’s Proxy Statement.

Item 13: Certain Relationships and Related Transactions, and Director Independence

The response to this Item incorporates by reference the relevant information under the caption “Related Person Transaction Policy and Procedures” and “Which Directors Are Independent” of Motorola’s Proxy Statement.

Item 14: Principal Accounting Fees and Services

The response to this Item incorporates by reference the information under the caption “Independent Registered Public Accounting Firm” and “Audit and Legal Committee Pre-Approval Policies” of Motorola’s Proxy Statement.

PART IV

Item 15: Exhibits, Financial Statement Schedules

(a) 1. Financial Statements

See Part II, Item 8 hereof.

2. Financial Statement Schedule and Independent Auditors' Report

All schedules omitted are inapplicable or the information required is shown in the consolidated financial statements or notes thereto.

3. Exhibits

Exhibits required to be attached by Item 601 of Regulation S-K are listed in the Exhibit Index attached hereto, which is incorporated herein by this reference. Exhibit numbers 10.1 through 10.58, listed in the attached Exhibit Index, are management contracts or compensatory plans or arrangements required to be filed as exhibits to this form by Item 15(b) hereof.

(b) Exhibits:

See Item 15(a)3 above.

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors
Motorola, Inc.:

We consent to the incorporation by reference in the registration statements on Form S-8 (Nos. 33-59285, 333-51847, 333-88735, 333-36308, 333-37114, 333-53120, 333-60560, 333-60612, 333-60976, 333-87724, 333-87728, 333-87730, 333-104259, 333-105107, 333-123879, 333-133736, 333-142845 and 333-155334) and S-3 (Nos. 333-76637 and 333-36320) of Motorola, Inc. of our reports dated February 26, 2009, with respect to the consolidated balance sheets of Motorola, Inc. and Subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2008, and the effectiveness of internal control over financial reporting as of December 31, 2008, which reports appear in the December 31, 2008 annual report on Form 10-K of Motorola, Inc. Our report on the consolidated financial statements refers to the adoption of the provisions of Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*, effective January 1, 2008, Emerging Issues Task Force Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, effective January 1, 2008, Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, effective January 1, 2007, and Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R)*, effective December 31, 2006.

KPMG LLP

Chicago, Illinois
February 26, 2009

<i>Signature</i>	<i>Title</i>	<i>Date</i>
<hr/> <i>/s/</i> SAMUEL C. SCOTT III Samuel C. Scott III	Director	February 26, 2009
<hr/> <i>/s/</i> RON SOMMER Ron Sommer	Director	February 26, 2009
<hr/> <i>/s/</i> JAMES R. STENGEL James R. Stengel	Director	February 26, 2009
<hr/> <i>/s/</i> ANTHONY J. VINCIGUERRA Anthony J. Vinciguerra	Director	February 26, 2009
<hr/> <i>/s/</i> DOUGLAS A. WARNER III Douglas A. Warner III	Director	February 26, 2009
<hr/> <i>/s/</i> DR. JOHN A. WHITE Dr. John A. White	Director	February 26, 2009
<hr/> <i>/s/</i> MILES D. WHITE Miles D. White	Director	February 26, 2009

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Exhibit</u>
3.1	Restated Certificate of Incorporation of Motorola, Inc., as amended through May 3, 2000 (incorporated by reference to Exhibit 3(i)(b) to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2000) (File No. 1-7221)).
3.2	Motorola, Inc. Amended and Restated Bylaws as of August 4, 2008 (incorporated by reference to Exhibit 3.1 to Motorola's Report on Form 8-K filed on August 4, 2008 (File No. 1-7221)).
4.1(a)	Senior Indenture, dated as of May 1, 1995, between The Bank of New York Trust Company, N.A. (as successor Trustee to JPMorgan Chase Bank (as successor in interest to Bank One Trust Company) and BNY Midwest Trust Company (as successor in interest to Harris Trust and Savings Bank) and Motorola, Inc. (incorporated by reference to Exhibit 4(d) of the Registrant's Registration Statement on Form S-3 dated September 25, 1995 (Registration No. 33-62911)).
4.1(b)	Instrument of Resignation, Appointment and Acceptance, dated as of January 22, 2001, among Motorola, Inc., Bank One Trust Company, N.A. and BNY Midwest Trust Company (as successor in interest to Harris Trust and Savings Bank) (incorporated by reference to Exhibit 4.2(b) to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2000 (File No. 1-7221)).
	Certain instruments defining the rights of holders of long-term debt of Motorola and of all its subsidiaries for which consolidated or unconsolidated financial statements are required to be filed are being omitted pursuant to paragraph(4)(iii)(A) of Item 601 of Regulation S-K. Motorola agrees to furnish a copy of any such instrument to the Commission upon request.
10.1	Motorola Omnibus Incentive Plan of 2006 (As Amended and Restated as of January 30, 2008) (incorporated by reference to Exhibit 10.1 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
10.2	Form of Motorola, Inc. Award Document—Terms and Conditions Related to Employee Nonqualified Stock Options relating to the Motorola Omnibus Incentive Plan of 2006 for grants on or after May 6, 2008 (incorporated to Exhibit 10.54 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008 (File No. 1-7221)).
10.3	Form of Motorola Stock Option Consideration Agreement for grants on or after May 6, 2008 (incorporated to Exhibit 10.56 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008 (File No. 1-7221)).
*10.4	Form of Motorola, Inc. Restricted Stock Unit Agreement relating to the Motorola Omnibus Incentive Plan of 2006 for grants to Appointed Vice Presidents and Elected Officers, effective January 1, 2009.
10.5	Form of Motorola, Inc. Restricted Stock Unit Agreement relating to the Motorola Omnibus Incentive Plan of 2006 for grants to Appointed Vice Presidents and Elected Officers on or after May 6, 2008, (incorporated by reference to Exhibit 10.55 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008) (File No. 1-7221)).
10.6	Form of Motorola, Inc. Award Document—Terms and Conditions Related to Employee Nonqualified Stock Options relating to the Motorola Omnibus Incentive Plan of 2006 for grants on or after February 11, 2007 (incorporated by reference to Exhibit 10.37 to Motorola's Report on Form 8-K filed on February 15, 2007 (File No. 1-7221)).
10.7	Form of Motorola Stock Option Consideration Agreement for grants on or after February 27, 2007 (incorporated by reference to Exhibit 10.4 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).

Exhibit No. Exhibit

- 10.8 Form of Motorola, Inc. Restricted Stock Unit Agreement relating to the Motorola Omnibus Incentive Plan of 2006 for grants on or after February 27, 2007, (incorporated by reference to Exhibit 10.3 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).
- 10.9 Form of Motorola, Inc. Award Document—Terms and Conditions Related to Employee Nonqualified Stock Options for Edward J. Zander, relating to the Motorola Omnibus Incentive Plan of 2006 or any successor plan for grants on or after February 11, 2007 (incorporated by reference to Exhibit 10.5 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).
- 10.10 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Edward J. Zander relating to the Motorola Omnibus Incentive Plan for 2006 for grants on or after February 11, 2007 (incorporated by reference to Exhibit 10.6 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).
- 10.11 Form of Motorola Stock Option Consideration Agreement for Edward J. Zander for grants on or after May 2, 2006 (incorporated by reference to Exhibit 10.41 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended July 1, 2006) (File No. 1-7221)).
- 10.12 Motorola, Inc. Award Document for the Motorola Omnibus Incentive Plan of 2006, Terms and Conditions Related to Employee Nonqualified Stock Options, granted to Edward J. Zander on May 8, 2007 (Market-based vesting) (incorporated by reference to Exhibit 10.40 to Motorola's Report on Form 8-K filed on May 14, 2007 (File No. 1-7221)).
- 10.13 Motorola, Inc. Award Document for the Motorola Omnibus Incentive Plan of 2006, Terms and Conditions Related to Employee Nonqualified Stock Options granted to Gregory Q. Brown on January 31, 2008 (Market-based vesting) (incorporated by reference to Exhibit 10.9 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.14 Form of Motorola Stock Option Consideration Agreement for Gregory Q. Brown for grants on or after January 31, 2008 (incorporated by reference to Exhibit 10.10 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.15 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Gregory Q. Brown relating to the Motorola Omnibus Incentive Plan of 2006 for grants on or after January 31, 2008, (incorporated by reference to Exhibit No. 10.11 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007) (File No. 1-7221)).
- 10.16 Form of Motorola, Inc. Award Document for the Motorola Omnibus Incentive Plan of 2006, Terms and Conditions Related to Employee Nonqualified Stock Options for Paul J. Liska (Sign-on Grant) (incorporated by reference to Exhibit 10.12 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.17 Form of Motorola, Inc. Award Document for the Motorola Omnibus Incentive Plan of 2006, Terms and Conditions Related to Employee Nonqualified Stock Options for Paul J. Liska (Market-based vesting) (incorporated by reference to Exhibit 10.13 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.18 Form of Motorola Stock Option Consideration Agreement for Paul J. Liska (incorporated by reference to Exhibit 10.14 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.19 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Paul J. Liska relating to the Motorola Omnibus Incentive Plan of 2006 (Sign-on Grant) (incorporated by reference to Exhibit No. 10.15 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007) (File No. 1-7221)).

Exhibit No. Exhibit

- 10.20 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Paul J. Liska relating to the Motorola Omnibus Incentive Plan of 2006 (incorporated by reference to Exhibit No. 10.16 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007) (File No. 1-7221)).
- 10.21 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Paul J. Liska relating to the Motorola Omnibus Incentive Plan of 2006 for grants on or after May 6, 2008 (incorporated by reference to Exhibit No. 10.58 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended June 28, 2008 (File No. 1-7221)).
- *10.22 Amendment approved on December 30, 2008 to the form of Restricted Stock Unit Award Agreements described above as Exhibits 10.5, 10.8, 10.15, 10.19, 10.20 and 10.21.
- 10.23 Form of Deferred Stock Units Agreement between Motorola, Inc. and its non-employee directors, relating to the deferred stock units issued in lieu of cash compensation to directors under the Motorola Omnibus Incentive Plan of 2006 or any successor plan, for acquisitions on or after February 11, 2007 (incorporated by reference to Exhibit 10.8 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).
- 10.24 Form of Deferred Stock Units Award Agreement between Motorola, Inc. and its non-employee directors under the Motorola Omnibus Incentive Plan of 2006 or any successor plan for grants on or after February 11, 2007 (incorporated by reference to Exhibit 10.9 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (File No. 1-27221)).
- 10.25 Motorola Omnibus Incentive Plan of 2003, as amended through April 2, 2004 (incorporated by reference to Exhibit 10.1 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.26 Motorola Omnibus Incentive Plan of 2002, as amended through April 2, 2004 (incorporated by reference to Exhibit 10.2 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.27 Motorola Omnibus Incentive Plan of 2000, as amended through April 2, 2004 (incorporated by reference to Exhibit 10.3 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.28 Motorola Compensation/Acquisition Plan of 2000, as amended through April 2, 2004 (incorporated by reference to Exhibit 10.4 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.29 Motorola Amended and Restated Incentive Plan of 1998, as amended through April 2, 2004 (incorporated by reference to Exhibit 10.5 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.30 Form of Motorola, Inc. Award Document—Terms and Conditions Related to Non-Employee Director Nonqualified Stock Options relating to the Motorola Omnibus Incentive Plan of 2002 (incorporated by reference to Exhibit 10.2 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 30, 2002 (File No. 1-7221)).
- 10.31 Form of Motorola, Inc. Award Document—Terms and Conditions Related to Employee Nonqualified Stock Options, relating to the Motorola Omnibus Incentive Plan of 2003, the Motorola Omnibus Incentive Plan of 2002, the Motorola Omnibus Incentive Plan of 2000, the Motorola Amended and Restated Incentive Plan of 1998 and the Motorola Compensation/Acquisition Plan of 2000 for grants on or after May 2, 2005 (incorporated by reference to Exhibit 10.46 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2005 (File No. 1-7221)).

Exhibit No. Exhibit

- 10.32 Form of Motorola, Inc. Restricted Stock Unit Agreement (Cliff Vesting), relating to the Motorola Omnibus Incentive Plan of 2003, the Motorola Omnibus Incentive Plan of 2002, the Motorola Omnibus Incentive Plan of 2000 and the Motorola Compensation/Acquisition Plan of 2000, for grants on or after July 29, 2004 (incorporated by reference to Exhibit 10.12 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended July 3, 2004 (File No. 1-7221)).
- 10.33 Form of Motorola, Inc. Restricted Stock Unit Agreement (Periodic Vesting), relating to the Motorola Omnibus Incentive Plan of 2003, the Motorola Omnibus Incentive Plan of 2002, the Motorola Omnibus Incentive Plan of 2000 and the Motorola Compensation/ Acquisition Plan of 2000, for grants on or after July 29, 2004 (incorporated by reference to Exhibit 10.34 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended July 3, 2004 (File No. 1-7221)).
- 10.34 Form of Motorola, Inc. Award Document—Terms and Conditions Related to Employee Nonqualified Stock Options for Edward J. Zander, relating to the Motorola Omnibus Incentive Plan of 2003, the Motorola Omnibus Incentive Plan of 2002, the Motorola Omnibus Incentive Plan of 2000 and the Motorola Amended and Restated Incentive Plan of 1998, for grants on or after February 14, 2005 (incorporated by reference to Exhibit 10.24(b) to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2004 (File No. 1-7221)).
- 10.35 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Edward J. Zander, relating to the Motorola Omnibus Incentive Plan of 2003, for grants on or after May 3, 2005 (incorporated by reference to Exhibit No. 10.45 to Motorola's Report on Form 8-K filed on May 6, 2005 (File No. 1-7221)).
- 10.36 Form of Motorola, Inc. Restricted Stock Unit Award Agreement for Edward J. Zander, relating to the Motorola Omnibus Incentive Plan of 2003 (incorporated by reference to Exhibit 10.33 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2004 (File No. 1-7221)).
- 10.37 Form of Deferred Stock Units Agreement between Motorola, Inc. and its non-employee directors, relating to the deferred stock units issued in lieu of cash compensation to directors under the Motorola Omnibus Incentive Plan of 2003 or any successor plan, for acquisitions from January 1, 2006 to February 11, 2007 (incorporated by reference to Exhibit No. 10.25 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2005 (File No. 1-7221)).
- 10.38 Motorola Non-Employee Directors Stock Plan, as amended and restated on May 6, 2003 (incorporated by reference to Exhibit 10.20 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2003 (File No. 1-7221)).
- *10.39 2008 Motorola Incentive Plan, Amended and Restated as of December 31, 2008.
- 10.40 Motorola Long-Range Incentive Plan (LRIP) of 2006 (as amended and restated as of July 28, 2008) (incorporated by reference to Exhibit 10.37 to Motorola's Form 10-Q for the fiscal quarter ended September 27, 2008 (File No. 1-7221)).
- 10.41 Motorola Elected Officers Supplementary Retirement Plan, as amended through May 8, 2007 (incorporated by reference to Exhibit No. 10.29 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007 (File No. 1-7221)).
- 10.42 First Amendment to the Motorola Elected Officers Supplementary Retirement Plan (as amended through May 8, 2007), adopted December 15, 2008 (incorporated by reference to Exhibit 10.1 to Motorola's Report on Form 8-K filed on December 17, 2008 (File No. 1-7221)).
- 10.43 Motorola Management Deferred Compensation Plan, as amended through May 2, 2006 (incorporated by reference to Exhibit No. 10.29 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2006 (File No. 1-7221)).
- *10.44 Motorola, Inc. Senior Officer Amended and Restated Change in Control Severance Plan.

Exhibit No. Exhibit

- *10.45 Motorola, Inc. Executive Severance Plan, as amended through December 31, 2008, Effective October 1, 2008.
- 10.46 Motorola, Inc. Retiree Basic Life Insurance for Elected Officers prior to January 1, 2004 who retire after January 1, 2005 (incorporated by reference to Exhibit 10.36 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2004 (File No. 1-7221)).
- 10.47 Arrangement for directors' fees and retirement plan for non-employee directors (description incorporated by reference from the information under the caption "How Are the Directors Compensated?" of Motorola's Proxy Statement for the Annual Meeting of Stockholders to be held on May 4, 2009 ("Motorola Proxy Statement")).
- 10.48 Insurance covering non-employee directors and their spouses (including a description incorporated by reference from the information under the caption "Director Retirement Plan and Insurance Coverage" of the Motorola Proxy Statement and to Exhibit 10.57 to Motorola's Report on Form 10-Q for the fiscal quarter ended March 29, 2008 (File No. 1-7221)).
- 10.49 Employment Agreement dated August 27, 2008 by and between Motorola, Inc. and Gregory Q. Brown (incorporated by reference to Exhibit 10.1 to Motorola's Report on Form 8-K filed on August 29, 2008 (File No. 1-7221)).
- *10.50 Amendment made on December 15, 2008 to the Employment Agreement dated August 27, 2008 by and between Motorola, Inc. and Gregory Q. Brown.
- 10.51 Employment Agreement dated August 4, 2008, by and between Motorola, Inc. and Sanjay K. Jha (incorporated by reference to Exhibit 10.1 to Motorola's Report on Form 8-K filed on August 4, 2008 (File No. 1-7221)).
- *10.52 Amendment made on December 15, 2008 to the Employment Agreement dated August 4, 2008 by and between Motorola, Inc. and Sanjay K. Jha.
- *10.53 Description of Certain Compensatory Arrangements between Motorola, Inc. and Gregory Q. Brown and between Motorola, Inc. and Sanjay K. Jha, as of December 15, 2008.
- *10.54 Description of Certain Compensatory Arrangements between Motorola, Inc. and Paul J. Liska, as of December 31, 2008.
- 10.55 Employment Agreement between Motorola, Inc. and Edward J. Zander dated as of December 15, 2003 as amended through May 11, 2007 (incorporated by reference to Exhibit 10.35 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007 (File No. 1-7221)).
- 10.56 Chairman/CEO Retirement Term Sheet dated November 29, 2007 for Edward J. Zander (incorporated by reference to Exhibit 10.47 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.57 Amended and Restated Employment Agreement between Thomas J. Meredith and Motorola, Inc. (As Amended January 30, 2008) (incorporated by reference to Exhibit 10.48 to Motorola's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-7221)).
- 10.58 Severance Agreement between Stuart Reed and Motorola, Inc. dated March 7, 2008 (incorporated to Exhibit 10.53 to Motorola's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008 (File No. 1-7221)).
- *12 Statement regarding Computation of Ratio of Earnings to Fixed Charges.
- *21 Subsidiaries of Motorola.
- 23 Consent of Independent Registered Public Accounting Firm, see page 137 of the Annual Report on Form 10-K of which this Exhibit Index is a part.

Exhibit No. Exhibit

- *31.1 Certification of Gregory Q. Brown pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- *31.2 Certification of Dr. Sanjay K. Jha pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- *31.3 Certification of Edward J. Fitzpatrick pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- *32.1 Certification of Gregory Q. Brown pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- *32.2 Certification of Dr. Sanjay K. Jha pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- *32.3 Certification of Edward J. Fitzpatrick pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Filed herewith

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DIRECTORS STANDING FOR
ELECTION TO THE MOTOROLA, INC.
BOARD OF DIRECTORS

David W. Dorman

Non-Executive Chairman of the Board,
Motorola, Inc.

Gregory Q. Brown

Co-Chief Executive Officer,
Motorola, Inc.
Chief Executive Officer,
Broadband Mobility Solutions

Dr. Sanjay K. Jha

Co-Chief Executive Officer,
Motorola, Inc.
Chief Executive Officer,
Mobile Devices

William R. Hambrecht

Chairman and Chief Executive Officer,
WR Hambrecht + Co

Judy C. Lewent

Former Executive Vice President
and Chief Financial Officer
Merck & Co., Inc.

Keith A. Meister

Vice Chairman of the Board,
Icahn Enterprises G.P., Inc., and the
general partner of Icahn Enterprises L.P.

Thomas J. Meredith

General Partner and Co-Founder,
Meritage Capital, L.P. and Chief
Executive Officer, MFI Capital

Samuel C. Scott, III

Chairman, President and Chief Executive
Officer, Corn Products International

Dr. Ron Sommer

Former Chairman of the Board of
Management, Deutsche Telekom AG

James R. Stengel

President and Chief Executive Officer,
The Jim Stengel Company, LLC

Anthony J. Vinciguerra

President and Chief Executive Officer,
Fox Networks Group

Douglas A. Warner III

Former Chairman of the Board,
J.P. Morgan Chase & Co.

Dr. John A. White

Former Chancellor and Distinguished
Professor, University of Arkansas

SENIOR MANAGEMENT

Gregory Q. Brown

Co-Chief Executive Officer,
Motorola, Inc.
Chief Executive Officer,
Broadband Mobility Solutions

Dr. Sanjay K. Jha

Co-Chief Executive Officer,
Motorola, Inc.
Chief Executive Officer,
Mobile Devices

Gene A. Delaney

President,
Enterprise Mobility Solutions

Edward J. Fitzpatrick

Acting Chief Financial Officer and
Corporate Controller

A. Peter Lawson

General Counsel and Secretary

Greg A. Lee

Human Resources

Daniel M. Moloney

President,
Home & Networks Mobility

Karen P. Tandy

Public Affairs and Communications

STOCKHOLDER REFERENCE
INFORMATION

**Stock transfer, registrar, dividend
disbursing, direct stock purchase
and dividend reinvestment agent**

BNY Mellon Shareowner Services
480 Washington Blvd.
Jersey City, NJ 07310-1900 U.S.A.
Tollfree: +1 800 704 4098
International: +1 201 680 6578
E-mail: shrrelations@bnymellon.com
www.bnymellon.com/shareowner/isd

For shareholder correspondence:

BNY Mellon Shareowner Services
Shareholder Relations Department
P.O. Box 358015
Pittsburgh, PA 15252-8015 U.S.A.

For transfer of stock:

BNY Mellon Shareowner Services
Stock Transfer Department
P.O. Box 358010
Pittsburgh, PA 15252-8010 U.S.A.

Investor Relations

Security analysts, investment
professionals and shareholders can find
investor relations information on the
Internet at www.motorola.com/investor

Inquiries should be directed to:

Investor Relations, Motorola, Inc.
Corporate Offices
1303 East Algonquin Road
Schaumburg, IL 60196 U.S.A.
E-mail: investors@motorola.com
+1 847 538 7367

Common Stock

Motorola common stock is listed
on the New York and Chicago
Stock Exchanges.

Annual Meeting of Stockholders

The annual meeting will be
held on May 4, 2009. A notice
of Internet availability of Proxy
materials or a notice of the
meeting, together with a form of
Proxy and a Proxy Statement, will
be distributed to stockholders
on or about March 17, 2009, at
which time proxies will be solicited
by the Board of Directors.

**Availability of Proxy Statement
and Form 10-K**

The Proxy Statement and the Form
10-K are available on the Internet
at www.motorola.com/investor.
A copy of the Proxy Statement
and/or Form 10-K may be obtained
without charge by contacting the
Investor Relations Department as
listed above.

**Independent Registered Public
Accounting Firm Auditors**

KPMG LLP
303 East Wacker Drive
Chicago, IL 60601 U.S.A.

Non-Incorporation

Motorola's 2008 Form 10-K, as
filed with the SEC, is included
within this Annual Report. Other
than the Form 10-K, all other
portions of this Annual Report
are not "filed" with the SEC and
should not be deemed so.

Certifications

The most recent certifications by
our Chief Executive Officer and
Chief Financial Officer pursuant
to Sections 302 and 906 of the
Sarbanes-Oxley Act of 2002 are
filed as exhibits to our Form 10-K.
Our Chief Executive Officer's
most recent annual certification
to the New York Stock exchange
was submitted May 15, 2008.



Motorola, Inc.
1303 E. Algonquin Road
Schaumburg, Illinois 60196 U.S.A.
+1 847 576 5000
www.motorola.com

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